

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: INFORMATION TECHNOLOGY

AGENDA DATE: August 11, 2009

CONTACT PERSON/PHONE: GERALD GORDIER (915) 541-4288

DISTRICT(S) AFFECTED: TERRENCE FREIBURG, PURCHASING MANAGER, 541-4313
ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue Purchase Orders to Checkpoint Services, Inc., a State Department of Information Resources (DIR) Contractor under DIR State Contract DIR-SDD-890, in an amount not to exceed \$300,000 for Dell Computer and Equipment products for various City Departments as the need arises. Participation by the City of El Paso in the DIR Program was approved by Mayor and Council on March 6, 2007.

BACKGROUND / DISCUSSION:

The City of El Paso has the general authority to access the contracts of other governmental agencies available through local, regional and State cooperative purchasing programs. The City of El Paso can use those contracts that offer the best fit and overall value based on the City's specific needs and requirements.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

YES

AMOUNT AND SOURCE OF FUNDING:

Total: \$300,000

Funding Is Available:

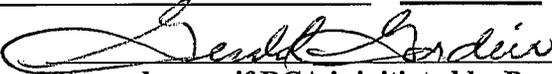
Various City Departments as the need arises

BOARD / COMMISSION ACTION: Enter appropriate comments or N/A

NA/

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  _____
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: August 11, 2009

PROJECT: State DIR Technology Purchases

SOLICITATION NO: DIR Contract DIR-SDD-890

DEPARTMENT: Purchasing

BUDGET NO: Various

FUNDING SOURCE: Various

REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Checkpoint Services
Item: All
Amount: \$300,000

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue purchasing orders to Checkpoint Services, a State Department of Information Resources (DIR) contractor under DIR State Contract DIR-SDD-890, in the amount not to exceed \$300,000 for Dell Computer and Equipment products for various City Departments as the need arises. Participation by the City of El Paso in the DIR Program was approved by City Council on March 6, 2007.

The following is a list of requested computer expenditures:

Table with 2 columns: Departments and Amount. Rows include Airport (\$35,295.92), International Bridges (\$11,573.60), Environmental Services (\$3,943.64), Fire Department (\$5,000.00), Health Department (\$2,589.60), Information Technology (various department refresh) (\$135,000.00), Libraries (\$16,667.00), Parks & Recreation (\$12,000.00), and Police Department (\$38,529.00).

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: August 11, 2009

Terrence Freiburg
Purchasing Manager Financial Services Department, Purchasing Division



State of Texas
Department of Information Resources
Leadership for Texas Government Technology



[DIR Home](#) | [Store](#) | [Document Library](#) | [Education & Training](#) | [DIR Overview](#) | [Site Ma](#)

DIR Store - Products and Services

- [Buyer Alerts](#)
- [Overview](#)
- [Go DIRect Program](#)
- [Customer Eligibility](#)
- [Customer FAQs](#)
- [Vendor FAQs](#)

Related Information

- [Contracting and Procurement Services Division](#)
- [Current Contracting Initiatives](#)

Search DIR

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Go **DIR**ect

for Purchase or Lease of Dell-Branded Hardware and Related Services

Dell Marketing, L.P. and its resellers offer Dell-branded hardware, related services, and select third party peripherals to Texas governmental and public educational entities at discounted prices through DIR's [Go DIRect Program](#).

- [Available Equipment](#)
- [How to Order](#)
- [Contract Information](#)
- [Contacts](#)

Available Equipment

- Desktops
- Monitors
- Notebooks/Portables
- Peripherals
- Servers
- Storage
- Software
- Third Party Software and Peripherals
- Related Accessories, Components

How to Order

- Visit the [Premier Dell website](#), a secure, customizable procurement and support site designed to save DIR eligible customers time and money through all phases of I/T product ownership.
- For information on leasing Dell equipment, please contact one of the Dell representatives listed at the bottom of the page.
- Prices shown are for all DIR customers. Pricing is not separate for Government, Higher Education and K-12. Ground shipping free; if you request an expedited order you are responsible for additional shipping charges.

- When you have completed the order information, print your quote form or submit the order online.
- If you have never ordered directly from Dell, Dell requires that you submit a Tax Exemption Certificate. Your order will be delayed if Dell does not have a copy of your tax certificate on file.
- Under this contract eligible customers have the following order options:
 - Customers may place purchase orders directly with Dell. Customers buying directly from Dell will generate a purchase order payable to **Dell Marketing**.
 - Customers may place their purchase orders directly with Dell Participating Reseller, listed below, of their choice. Customers buying directly from Participating Resellers will generate a purchase order payable to the **Participating Reseller**. Customers placing orders with Participating Resellers that are certified by the State as a Historically Underutilized Business (HUB) will capture 100% HUB credit for the procurement.

Note: All customer purchase orders must reference contract number **DIR-SDD-890** and contract code **#48ABO** when submitted to Dell or a Participating Reseller.

- Fax your purchase order, quote form, and tax certificate (if required) to the appropriate number below.

Contract Information

To access PDF files, use the free [Adobe Acrobat Reader](#).

- [Contract DIR-SDD-890 expires 01/14/2010 \(78 KB\)](#)
- [Appendix A, Standard Terms and Conditions \(151 KB\)](#)
- [Appendix B, HUB Subcontracting Plan \(90 KB\)](#)
- [Appendix C, Product and Pricing Index \(55 KB\)](#)
- [Appendix D, Customer Master Services Agreement \(66 KB\)](#)
- [Amendment 1 \(16 KB\)](#)

Appendix E Master Lease Agreements:

- [Lease Purchase Schedule \(51 KB\)](#)
- [Dell Flex Lease Purchase Schedule \(65 KB\)](#)
- [True Lease Schedule \(46 KB\)](#)
- [Master Lease Agreement \(140 KB\)](#)

Contacts

Vendor Contacts

| Vendor | HUB | Contact |
|---|-----|-------------------------------|
| Dell Marketing, L.P. Vendor ID: 174-261-6805-400 | No | Dell contacts |

| | | |
|--|-------------|--|
| Advant Tech Solutions Vendor ID: 142-160-6450-200 | Woman Owned | <u>Cindy Moreno</u> Phone: 832-595-8786 Fax: 832-595-1980 |
| Austin Ribbon and Computer Vendor ID: 174-233-9797-900 | Woman Owned | <u>ARC contacts</u> Phone: 800-783-7456 Fax: 512-452-0691 |
| Checkpoint Services Vendor ID: 174-277-5490-200 | Woman Owned | <u>Kristen Cox</u> Phone: 915-581-1186 Fax: 915-585-7751 |
| Commonwealth Computer Vendor ID: 174-274-8769-300 | Black Male | <u>Bill Broadus</u> Phone: 210-698-3826 Fax: 210-698-3231 |
| NWN Corp. Vendor ID: 104-353-2235-800 | No | <u>Sheppard Thomas</u> Phone: 281-506-1116 Fax: 281-983-5599 |
| QNet Vendor ID: 175-283-7171-300 | Black Male | <u>QNet contact</u> Phone: 214-341-7636 Fax: 214-348-590 |
| SHI-GS Vendor ID: 122-369-5478-500 | Asian Male | <u>SHI-GS contacts</u> Phone: 800-870-6076 Fax: 512-732-0232 |
| Summus Industries Vendor ID: 176-053-3392-500 | Black Male | <u>Summus contact</u> Phone: 281-340-2036 Fax: 281-340-2053 |
| xNet Systems Vendor ID: 176-057-7006-800 | Woman Owned | <u>Barry Boland</u> Phone: 281-539-0886 Fax: 281-539-0885 |

Dell Contacts

Equipment Purchases

Lorri Bailey
Phone: 512-723-0016
Fax: 512-283-9092

Equipment Leasing

Michael Hall
Phone: 512-238-6800
Cell: 512-695-1786

Caren Wright
Phone: 512-728-6628

Email: State and Local Government Customers

Email: [Education Customers](#)

DIR Contract Contact

Brian Bell

Phone: 512-475-4903



Department of Information Resources

300 West 15th St., Suite 1300
Austin, TX 78701 ([Map & Directions](#))
1-512-475-4700

[Privacy & Security Policy](#)
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[Link Policy](#) | [Compact with Texas](#)
[DIR Contacts](#) | dirinfo@dir.state.tx.us

Last updated February 20, 2009