

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Library

AGENDA DATE: August 12th, 2008

CONTACT PERSON/PHONE: CAROL BREY-CASIANO (543-5413); TERRENCE FREIBURG, PURCHASING MANAGER,
AND / BACKUP CONTACT MIKE GIBBS (543-5417) / JOHN SANDSTROM (543-5476) 541-4313

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award contract 2008-148 Spanish Language Library Materials to the Brodart Company, by : Nubro Inc., General Partner. This contract is for an estimated \$125,000 annually for 3 years.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This bid will provide Spanish Language materials to 13 units of the El Paso Public Library for the next 3 years. Of the 9 bids received, the BRODART bid was scored the highest according to the criteria listed in the "Best value" bid solicitation.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes. This contract was last awarded 3 years ago.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

53010201-503101-01101 El Paso Public Library Department, Equipment Purchase

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Carol A. Brey-Casiano
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: July 31, 2008

PROJECT: Spanish Language Library Materials
SOLICITATION NO: 2008-148
BUDGET NO: 53010201-503101-01101
FUNDING SOURCE: El Paso Public Library Department
REPRESENTATIVE DISTRICT(S): All

DEPARTMENT: Library

RECOMMENDATION: Vendor: Brodart Co. (By: Nubro Inc., General Partner)
Williamsport, PA
Item: All
Amount: \$125,000.00 estimated annual expenditures

The El Paso Public Library and Financial Services Departments recommend award to the Bidder offering the best value to the City.

This is a thirty-six (36) month requirements type contract for Spanish Language Library Materials. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) years period if the option is exercised within two (2) or three (3) years from the date of award. No prompt payment discounts are offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

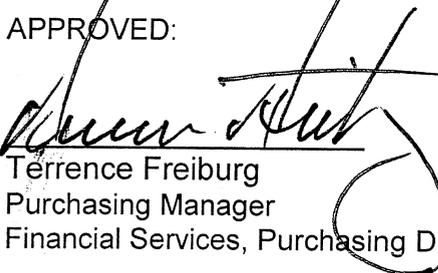
BIDS SOLICITED- 28 (5 local)
BIDS RECEIVED- 9
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$375,000.00
Estimated total 3 yr expenditures

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: August 12, 2008


Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

cc: Bid File

COMMITTEE SCORE SHEET

SOLICITATION NO: 2008-148

SOLICITATION TITLE: Spanish Language Library Materials

	ALM Holdings Corporation, DBA Chulainn Publishing Corp. Lone Tree, CO	Baker and Taylor, Inc. Charlotte, NC	Barnes and Noble Booksellers New York, NY	Brodart Co. by Nubro Inc. General Partner Williamsport, PA	Enrichment Bookstore & Art Center, Inc. Decatur, GA	Madera Video (Fimbres Enterprises LLC) Madera, CA	Hertzbeerg-New Method, Inc., DBA Perma-Bound Books Jacksonville, IL	Latin American Book Source, Inc. Chula Vista, CA	Lectorum Publications, Inc. New York, NY
Price (# points max) 50 (Total # of Low Bids out of 100 titles*)	1.9 2	22.8 25	9.1 10	50.0 55	0.0 0	0.0 0	6.4 7	1.9 2	6.4 7
Collection Development Assistance (# points max) 20	12.0	8.0	16.0	12.0	20.0	20.0	4.0	16.0	20.0
Estimated Turnaround Time (# points max) 15	15.0	12.0	6.0	9.0	15.0	9.0	12.0	12.0	9.0
References (# points max) 10	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0
Warehouse Stock Levels (# points max) 5	1.0	5.0	0.0	3.0	0.0	0.0	0.0	2.0	4.0
GRAND TOTAL 100 (Maximum 100 points)	39.9	57.8	41.1	84.0	45.0	39.0	32.4	41.9	49.4

* There were ties for low bid on six titles. In those instances both low bidders received credit for the low bid.

Title #	ALM Holdings	Baker & Taylor	Barnes & Noble	Brodart Co.	Enrichment Center	Fimbres Enterprises	Hertzbeerg-New Method Inc.	Latin American Book Source	Lectorum Publications
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ADULT FICTION

1	24.95	10.77	11.16	11.16	12.55		11.86	11.02	11.16
2	16.95	13.09	13.56	10.17	15.25		11.86	13.39	13.56
3	19.95	14.63	15.16	15.16	16.95		16.11	14.97	
4	19.99	15.43	15.99	14.97	17.99		16.99	21.95	16.00
5	17.95	13.86	14.36	14.36	16.15		15.26	14.18	14.36
6	17.95	13.86	14.36	10.77	16.15		19.51	55.97	14.36
7	13.00	10.04	10.40	10.40	11.70		11.05	10.27	19.20
8	14.95	11.54	11.96	11.96	13.45		12.71	11.81	11.96
9	17.99	16.17	14.39	13.50	16.19		15.29	17.99	
10	14.95	13.44	11.96	7.77	13.45		14.41	19.31	
11	14.95	8.97	11.96	8.97	13.45		12.71		
12	18.95	14.63	15.16	15.16	16.95		16.11	14.97	
13	20.95	18.83	16.76	12.57	18.86		17.81	39.69	15.16
14	17.95		14.36	10.77	16.15		14.41	53.97	16.80
15	20.95	16.17	16.76	15.90	18.86		17.81	39.69	
16	19.95	15.40	15.96	15.96	19.95		12.71	15.76	
17	22.95	20.63	18.36	17.37	20.65		19.51	22.95	15.16
18	17.95	16.14	14.36	13.50	16.15		15.26	40.80	
19	13.99	12.58	11.19	11.19	12.59		11.89	11.02	
20	18.99	11.39	15.19	11.39	17.09		16.14	14.97	15.20
21	20.95	18.83	16.76	15.57	18.86		17.81	44.47	16.76
22	16.99	15.27	13.59	12.90	15.29		14.44	16.95	13.60
23	12.95	10.00	10.36	7.77	11.65		11.01	31.88	
24	24.95	19.26		14.97	22.45		14.41	19.71	19.96
25	14.00	10.81		11.20					

LOW BIDDER	0	9	1	15	0	0	2	0	1
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Title #	ALM Holdings	Baker & Taylor	Barnes & Noble	Brodart Co.	Enrichment Center	Fimbrez Enterprises	Hertzbeerg-New Method Inc.	Latin American Book Source	Lectorum Publications
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ADULT NON-FICTION

26	16.95	13.09	13.56	13.56	15.25		14.41	13.39	16.00
27	19.99	17.97	15.99	14.97	17.99		16.99	19.99	32.00
28	39.99	30.87	39.99	29.97	35.99		33.99	31.59	16.00
29	19.99	15.43	19.99	14.97	17.99		16.99	15.79	17.60
30	25.99	53.90		41.97	52.99			39.59	21.56
31	26.95	16.17	21.56	16.17	24.25		22.91	21.29	11.16
32	13.95	10.77		11.16	12.55		11.01	11.02	
33	49.95	29.97	39.96	14.97	45.45		42.46	49.95	
34	17.95	16.14	14.36	13.50	16.15		15.26	34.93	
35	42.99	44.01		36.57	42.95			61.74	14.40
36	22.95	20.63		12.90				55.44	16.00
37	22.95	20.63		12.90				49.83	11.16
38	19.99	17.04		10.50				49.83	12.00
39	22.95	20.63		12.90				49.72	
40	29.99	26.93		16.50				60.49	19.16
41	37.99	35.02	31.16	26.37			33.11	70.08	
42	25.50	29.62		21.57				22.50	
43	21.95	19.73		17.56	19.75		18.66	17.34	
44	24.95	22.43		19.56			21.21		
45	17.00	16.14		13.17				24.42	
46	37.50	38.61		31.50				53.50	
47	22.95	20.63	18.36	13.77	20.65			55.16	
48	24.95	22.43	19.96	19.96	22.45		21.21	84.61	
49	16.95	15.24	13.56	10.17	15.25		14.41	21.95	
50	26.95	16.17	19.96	14.97	24.25		21.21	52.26	26.00

LOW BIDDER	0	2	1	18	0	0	0	1	4
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Title #	ALM Holdings	Baker & Taylor	Barnes & Noble	Brodart Co.	Enrichment Center	Fimbrez Enterprises	Hertzbeerg-New Method Inc.	Latin American Book Source	Lectorum Publications
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JUVENILE FICTION

1	18.90	29.62		21.57				51.47	23.20
2	18.95	11.37	15.16	11.37			27.20	44.36	
3	11.00	8.49		6.60			9.35		
4	12.50	14.34		9.90				11.95	
5	16.99	19.73		14.10			11.48	16.95	
6		13.50	10.80	10.80	13.50			16.87	
7	12.50	14.34		9.90				11.50	
8	16.99	19.73		14.10				14.95	22.40
9		11.64		10.36				16.32	4.76
10	14.99	14.99	4.79	11.99			9.71	4.73	4.80
11	17.99	17.99	7.19	14.39			7.64		7.20
12		14.99	4.79	11.99			9.71		4.80
13		15.99	5.59	12.79			10.47		5.60
14		14.99	4.79	11.99			9.71		4.80
15	19.95	15.40		11.97			17.81		
16		14.34	12.76	11.97	14.35		17.26		
17	22.95	13.77	18.36	13.77	20.65		19.51	52.58	
18	16.95	15.24	6.39	7.77				10.95	
19	39.99	37.71		33.56				47.97	
20		8.45					9.31	13.68	8.76
21	24.99	23.33		19.50			18.68	28.47	
22	33.99	31.42		29.97				36.39	
23	21.95	19.73		17.37				25.31	
24	20.95	12.57		16.76	18.85		21.05	16.55	
25		31.42		21.57					20.80

LOW BIDDER	1	4	6	13	0	0	2	1	2
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Title #	ALM Holdings	Baker & Taylor	Barnes & Noble	Brodart Co.	Enrichment Center	Fimbrez Enterprises	Hertzbeerg-New Method Inc.	Latin American Book Source	Lectorum Publications
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JUVENILE NON-FICTION

26	14.50	21.53		14.10				14.95	15.20
27	10.95	9.84		7.77				13.95	
28		21.53		16.17					
29		18.83		28.77					
30	14.95	11.54	11.96	8.97			6.79	26.87	
31	14.99	15.24		12.57					
32	16.99	16.14		17.97				43.60	
33	25.00	15.00	20.00	15.00	22.50		6.79	40.79	
34	34.99	34.12		28.77				49.37	
35	14.50	21.53		14.10				14.95	22.40
36	49.99	63.78	5.60	14.97	13.45			63.40	
37	14.95	11.54	11.96	14.97	13.45		12.71	26.87	
38	14.95	11.54	11.96	8.97			54.40	26.87	
39	14.25	15.24		13.17	19.95		12.47		
40	19.95	17.94	15.96	11.97					
41		24.23		29.97					
42	16.99	21.53		17.97				43.60	
43	16.99	16.14	7.16	17.97				43.60	
44	16.25	15.24		12.57				25.58	
45	16.99	16.14	23.96	17.97				43.60	
46	14.95	11.54	11.96		13.45		12.71		
47	20.99	17.45	18.08	18.08	22.60		22.47	28.25	18.40
48	20.99	17.45	18.08	18.08	22.60		22.47	28.25	18.40
49	20.99	17.45	18.08	18.08	22.60		22.47		18.40
50	15.00	9.00		11.37			12.75	32.99	

LOW BIDDER	1	10	2	9	0	0	3	0	0
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TOTAL LOW BIDS*	2	25	10	55	0	0	7	2	7
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* There were six ties for low bid- in those instances both low bidders received a point.

CITY OF EL PASO BID TABULATION

BID ITEM: SPANISH LANGUAGE LIBRARY MATERIALS BID DATE: APRIL 16, 2008			BID #2008-148 DEPARTMENT: LIBRARY						
		ALM HOLDINGS CORPORATION DBA CHULAINN PUBLISHING CORP. LONE TREE, CO		BAKER & TAYLOR, INC. CHARLOTTE, NC		BARNES & NOBLE BOOKSELLERS NEW YORK, NY		BRODART CO. BY: NUBRO INC., GENERAL PARTNER WILLIAMSPORT, PA	
1	DESCRIPTION	# OF COPIES	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE		% DISCOUNT OF LIST PRICE		% DISCOUNT OF LIST PRICE	
A	ADULT FICTION TITLES	1 - 5	NONE	*10.1%	*THIS DISCOUNT IS AVAILABLE FOR MANY IMPORTED EDITIONS. PLEASE NOTE, SOME DOMESTICALLY PRODUCED EDITIONS MAY QUALIFY FOR A 22.8% OR 40.0% DISCOUNT FROM THE PUBLISHER'S LIST PRICE AT THE TIME OF SHIPMENT. TITLES WHICH RECEIVE MINIMAL PUBLISHER DISCOUNT WILL BE INVOICED AT PUBLISHER'S LIST PRICE. TITLES WHERE BAKER & TAYLOR RECEIVES NO DISCOUNT FROM THE PUBLISHER OR PREPAYMENT IS REQUIRED BY THE PUBLISHER OR PUBLISHERS WHOSE TITLES HAVE LIMITED DEMAND AND/OR NON-COMMERCIAL PUBLISHERS WILL BE INVOICED AT LIST PRICE PLUS A \$4.95/UNIT SERVICE CHARGE.	20%	PURCHASES ARE DISCOUNTED AT: \$0 - \$4,999 = 20% \$5,000 AND UP = 25% TEXTBOOKS ARE NOT DISCOUNTED. CD'S AND DVD'S ARE NOT DISCOUNTED. MAGAZINES ARE NOT DISCOUNTED.	BRODART DISCOUNTS BY BIND, NOT BY GENRE. PLEASE SEE ATTACHMENT I, SECTION A: 3 FOR THE DISCOUNTS BY BIND THAT WILL BE APPLIED TO BRODART'S LIST PRICE FOR SPANISH LANGUAGE MATERIAL. WE DO NOT OFFER DISCOUNTS BASED ON THE NUMBER OF COPIES PURCHASED, THEREFORE THE DISCOUNTS OUTLINED IN ATTACHMENT I APPLY TO ONE MORE COPIES. [SIC]	
		6 - 10	5%			20%			
		11 +	7.5%			20%			
B	ADULT NON-FICTION TITLES	1 - 5	NONE	*10.1%	*THIS DISCOUNT IS AVAILABLE FOR MANY IMPORTED EDITIONS. PLEASE NOTE, SOME DOMESTICALLY PRODUCED EDITIONS MAY QUALIFY FOR A 22.8% OR 40.0% DISCOUNT FROM THE PUBLISHER'S LIST PRICE AT THE TIME OF SHIPMENT. TITLES WHICH RECEIVE MINIMAL PUBLISHER DISCOUNT WILL BE INVOICED AT PUBLISHER'S LIST PRICE. TITLES WHERE BAKER & TAYLOR RECEIVES NO DISCOUNT FROM THE PUBLISHER OR PREPAYMENT IS REQUIRED BY THE PUBLISHER OR PUBLISHERS WHOSE TITLES HAVE LIMITED DEMAND AND/OR NON-COMMERCIAL PUBLISHERS WILL BE INVOICED AT LIST PRICE PLUS A \$4.95/UNIT SERVICE CHARGE.	20%	PURCHASES ARE DISCOUNTED AT: \$0 - \$4,999 = 20% \$5,000 AND UP = 25% TEXTBOOKS ARE NOT DISCOUNTED. CD'S AND DVD'S ARE NOT DISCOUNTED. MAGAZINES ARE NOT DISCOUNTED.	BRODART DISCOUNTS BY BIND, NOT BY GENRE. PLEASE SEE ATTACHMENT I, SECTION A: 3 FOR THE DISCOUNTS BY BIND THAT WILL BE APPLIED TO BRODART'S LIST PRICE FOR SPANISH LANGUAGE MATERIAL. WE DO NOT OFFER DISCOUNTS BASED ON THE NUMBER OF COPIES PURCHASED, THEREFORE THE DISCOUNTS OUTLINED IN ATTACHMENT I APPLY TO ONE MORE COPIES. [SIC]	
		6 - 10	5%			20%			
		11 +	7.5%			20%			
C	JUVENILE FICTION	1 - 5	NONE	*10.1%	*THIS DISCOUNT IS AVAILABLE FOR MANY IMPORTED EDITIONS. PLEASE NOTE, SOME DOMESTICALLY PRODUCED EDITIONS MAY QUALIFY FOR A 22.8% OR 40.0% DISCOUNT FROM THE PUBLISHER'S LIST PRICE AT THE TIME OF SHIPMENT. TITLES WHICH RECEIVE MINIMAL PUBLISHER DISCOUNT WILL BE INVOICED AT PUBLISHER'S LIST PRICE. TITLES WHERE BAKER & TAYLOR RECEIVES NO DISCOUNT FROM THE PUBLISHER OR PREPAYMENT IS REQUIRED BY THE PUBLISHER OR PUBLISHERS WHOSE TITLES HAVE LIMITED DEMAND AND/OR NON-COMMERCIAL PUBLISHERS WILL BE INVOICED AT LIST PRICE PLUS A \$4.95/UNIT SERVICE CHARGE.	20%	PURCHASES ARE DISCOUNTED AT: \$0 - \$4,999 = 20% \$5,000 AND UP = 25% TEXTBOOKS ARE NOT DISCOUNTED. CD'S AND DVD'S ARE NOT DISCOUNTED. MAGAZINES ARE NOT DISCOUNTED.	BRODART DISCOUNTS BY BIND, NOT BY GENRE. PLEASE SEE ATTACHMENT I, SECTION A: 3 FOR THE DISCOUNTS BY BIND THAT WILL BE APPLIED TO BRODART'S LIST PRICE FOR SPANISH LANGUAGE MATERIAL. WE DO NOT OFFER DISCOUNTS BASED ON THE NUMBER OF COPIES PURCHASED, THEREFORE THE DISCOUNTS OUTLINED IN ATTACHMENT I APPLY TO ONE MORE COPIES. [SIC]	
		6 - 10	5%			20%			
		11 +	7.5%			20%			
D	JUVENILE NON-FICTION	1 - 5	NONE	*10.1%	*THIS DISCOUNT IS AVAILABLE FOR MANY IMPORTED EDITIONS. PLEASE NOTE, SOME DOMESTICALLY PRODUCED EDITIONS MAY QUALIFY FOR A 22.8% OR 40.0% DISCOUNT FROM THE PUBLISHER'S LIST PRICE AT THE TIME OF SHIPMENT. TITLES WHICH RECEIVE MINIMAL PUBLISHER DISCOUNT WILL BE INVOICED AT PUBLISHER'S LIST PRICE. TITLES WHERE BAKER & TAYLOR RECEIVES NO DISCOUNT FROM THE PUBLISHER OR PREPAYMENT IS REQUIRED BY THE PUBLISHER OR PUBLISHERS WHOSE TITLES HAVE LIMITED DEMAND AND/OR NON-COMMERCIAL PUBLISHERS WILL BE INVOICED AT LIST PRICE PLUS A \$4.95/UNIT SERVICE CHARGE.	20%	PURCHASES ARE DISCOUNTED AT: \$0 - \$4,999 = 20% \$5,000 AND UP = 25% TEXTBOOKS ARE NOT DISCOUNTED. CD'S AND DVD'S ARE NOT DISCOUNTED. MAGAZINES ARE NOT DISCOUNTED.	BRODART DISCOUNTS BY BIND, NOT BY GENRE. PLEASE SEE ATTACHMENT I, SECTION A: 3 FOR THE DISCOUNTS BY BIND THAT WILL BE APPLIED TO BRODART'S LIST PRICE FOR SPANISH LANGUAGE MATERIAL. WE DO NOT OFFER DISCOUNTS BASED ON THE NUMBER OF COPIES PURCHASED, THEREFORE THE DISCOUNTS OUTLINED IN ATTACHMENT I APPLY TO ONE MORE COPIES. [SIC]	
		6 - 10	5%			20%			
		11 +	7.5%			20%			
SAMPLE PRICING ADULT FICTION (25 titles)			\$456.05 (25 of 25 titles)	\$341.74 (24 of 25 titles)	\$324.07 (23 of 25 titles)	\$315.42 (25 of 25 titles)			
SAMPLE PRICING ADULT NON-FICTION (25 titles)			\$650.22 (25 of 25 titles)	\$590.2 (25 of 25 titles)	\$268.41 (10 of 25 titles)	\$462.51 (25 of 25 titles)			
SAMPLE PRICING JUVENILE FICTION (25 titles)			\$342.53 (17 of 25 titles)	\$445.09 (25 of 25 titles)	\$90.62 (4 of 25 titles)	\$356.07 (24 of 25 titles)			
SAMPLE PRICING JUVENILE NON-FICTION (25 titles)			\$421.1 (22 of 25 titles)	\$471.51 (25 of 25 titles)	\$174.76 (9 of 25 titles)	\$384.3 (24 of 25 titles)			
GRAND TOTAL			(BIDDER'S GRAND TOTAL: NONE STATED) \$1,869.90 (89 of 100 titles)	\$1,848.54 (98 of 100 titles)	\$857.86 (57 of 100 titles)	\$1,518.30 (98 of 100 titles)			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____ /s/ _____

DATE: 6/3/08

CITY OF EL PASO BID TABULATION

BID ITEM: SPANISH LANGUAGE LIBRARY MATERIALS		BID #2008-148		
BID DATE: APRIL 16, 2008		DEPARTMENT: LIBRARY		
	ALM HOLDINGS CORPORATION DBA CHULAINN PUBLISHING CORP. LONE TREE, CO	BAKER & TAYLOR, INC. CHARLOTTE, NC	BARNES & NOBLE BOOKSELLERS NEW YORK, NY	BRODART CO. BY: NUBRO INC., GENERAL PARTNER WILLIAMSPORT, PA
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT. B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. C. NO OPTION OFFERED.	<input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS <small>(B & N DOES NOT HAVE A PROMPT PAYMENT DISCOUNT PROGRAM.)</small>	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> <small>(IN PAYMENT OF INVOICES ISSUED FOR PRODUCTS RECEIVED -- 2% charge)</small>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	* YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <small>* PAYMENT VIA PROCUREMENT CARD MAY INCUR AN ADDITIONAL FEE.</small>
BIDDER'S PROMISED DELIVERY: 50% OF CURRENT TITLES ORDERED WITHIN ___ CALENDAR DAYS FROM DATE OF RECEIPT OF ORDER. BALANCE WITH ___ CALENDAR DAYS FROM DATE OF RECEIPT OF ORDER.	60 CALENDAR DAYS ----- 180 CALENDAR DAYS	30 CALENDAR DAYS 180 CALENDAR DAYS (IN-PRINT AND AVAILABLE TITLES ORDERED)	60 CALENDAR DAYS ----- 180 CALENDAR DAYS	60 CALENDAR DAYS ----- 180 CALENDAR DAYS
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____ /s/ _____

DATE: 6/3/08

CITY OF EL PASO BID TABULATION

BID ITEM: SPANISH LANGUAGE LIBRARY MATERIALS				BID #2008-148		
BID DATE: APRIL 16, 2008				DEPARTMENT: LIBRARY		
		ENRICHMENT BOOKSTORE & ART CENTER, INC. DECATUR, GA	FIMBREZ ENTERPRISES LLC MADERA, CA	HERTZBERG-NEW METHOD, INC. DBA PERMA-BOUND BOOKS JACKSONVILLE, IL	LATIN AMERICAN BOOK SOURCE, INC. CHULA VISTA, CA	
1	DESCRIPTION	# OF COPIES	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE
A	ADULT FICTION TITLES	1 - 5	10%	3%	*ADDITIONAL 3%	WE GENERALLY CAN AND WILL EXTEND UPON REQUEST A 21% OFF TITLES PUBLISHED IN THE U.S. REGARDLESS OF ORDERED QUANTITY. WE WILL EXTEND A 20% OFF FOREIGN TITLES WHEN THE PRICE IS PUBLISHED ON OUR WEBSITE (WWW.LATAMBOOK.COM). OUR BID PRICES ARE NET PRICES FOR FOREIGN TITLES.
		6 - 10	15%	5%	*ADDITIONAL 3%	
		11 +	20%	10%	*ADDITIONAL 3%	
B	ADULT NON-FICTION TITLES	1 - 5	10%	3%	*ADDITIONAL 3%	
		6 - 10	15%	5%	*ADDITIONAL 3%	
		11 +	20%	10%	*ADDITIONAL 3%	
C	JUVENILE FICTION	1 - 5	10%	3%	*ADDITIONAL 3%	
		6 - 10	15%	5%	*ADDITIONAL 3%	
		11 +	20%	10%	*ADDITIONAL 3%	
D	JUVENILE NON-FICTION	1 - 5	10%	3%	*ADDITIONAL 3%	
		6 - 10	15%	5%	*ADDITIONAL 3%	
		11 +	20%	10%	*ADDITIONAL 3%	
				*PRICES IN PERMA-BOUND CATALOGS REFLECT 22%-30% OFF ALL BOOKS. PERMA-BOUND BOOKS IS OFFERING CITY OF EL PASO AN ADDITIONAL 3% OFF CATALOG PRICE. THERE IS NO CHARGE FOR SHIPPING.		
SAMPLE PRICING ADULT FICTION (25 titles)		\$388.78 (24 of 25 titles)		NONE STATED	\$357.08 (24 of 25 titles)	\$557.69 (23 of 25 titles)
SAMPLE PRICING ADULT NON-FICTION (25 titles)		\$383.91 (15 of 25 titles)		NONE STATED	\$303.83 (14 of 25 titles)	\$966.41 (24 of 25 titles)
SAMPLE PRICING JUVENILE FICTION (25 titles)		\$67.35 (4 of 25 titles)		NONE STATED	\$198.89 (14 of 25 titles)	\$421.00 (17 of 25 titles)
SAMPLE PRICING JUVENILE NON-FICTION (25 titles)		\$150.6 (8 of 25 titles)		NONE STATED	\$186.03 (15 of 25 titles)	\$567.49 (17 of 25 titles)
GRAND TOTAL		\$990.64 (51 of 100 titles)		NONE STATED N/A	\$1,045.83 (67 of 100 titles)	\$2,512.59 (81 of 100 titles)

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____ /s/ _____

DATE: 6/3/08

CITY OF EL PASO BID TABULATION

BID ITEM: SPANISH LANGUAGE LIBRARY MATERIALS BID DATE: APRIL 16, 2008		BID #2008-148 DEPARTMENT: LIBRARY		
	ENRICHMENT BOOKSTORE & ART CENTER, INC. DECATUR, GA	FIMBREZ ENTERPRISES LLC MADERA, CA	HERTZBERG-NEW METHOD, INC. DBA PERMA-BOUND BOOKS JACKSONVILLE, IL	LATIN AMERICAN BOOK SOURCE, INC. CHULA VISTA, CA
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT. B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. C. NO OPTION OFFERED.	<input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	PRICES SUBJECT TO CHANGE. DISCOUNT WILL REMAIN FIRM. <input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	PAGE FOR OPTION TO EXTEND NOT SUBMITTED. <input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	2% - 10 DAYS NET - 30 DAYS	NET - 30 DAYS	PAGE FOR PAYMENT TERMS NOT SUBMITTED
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <small>VISA OR MASTERCARD ONLY</small>	PAGE FOR PAYMENT WITH PROCUREMENT CARD NOT SUBMITTED
BIDDER'S PROMISED DELIVERY: 50% OF CURRENT TITLES ORDERED WITHIN ___ CALENDAR DAYS FROM DATE OF RECEIPT OF ORDER. BALANCE WITH ___ CALENDAR DAYS FROM DATE OF RECEIPT OF ORDER.	45 CALENDAR DAYS ----- 60 CALENDAR DAYS	30 CALENDAR DAYS ----- 180 CALENDAR DAYS	30 CALENDAR DAYS ----- 90 CALENDAR DAYS	PAGE FOR BIDDER'S PROMISED DELIVERY NOT SUBMITTED.
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____ /s/ _____

DATE: 6/3/08

CITY OF EL PASO BID TABULATION

BID ITEM: SPANISH LANGUAGE LIBRARY MATERIALS				BID #2008-148
BID DATE: APRIL 16, 2008				DEPARTMENT: LIBRARY
		LECTORUM PUBLICATIONS, INC. NEW YORK, NY		
1	DESCRIPTION	# OF COPIES	% DISCOUNT OF LIST PRICE	
A	ADULT FICTION TITLES	1 - 5	20%	NOTE: INTERNATIONAL BOOK FAIRS - 30% DISCOUNT FROM U.S. LIST PRICE
		6 - 10	20%	
		11 +	20%	
B	ADULT NON-FICTION TITLES	1 - 5	20%	
		6 - 10	20%	
		11 +	20%	
C	JUVENILE FICTION	1 - 5	20%	
		6 - 10	20%	
		11 +	20%	
D	JUVENILE NON-FICTION	1 - 5	20%	
		6 - 10	20%	
		11 +	20%	
SAMPLE PRICING ADULT FICTION (25 titles)		NONE STATED (11 of 25 titles)		
SAMPLE PRICING ADULT NON-FICTION (25 titles)		NONE STATED (8 of 25 titles)		
SAMPLE PRICING JUVENILE FICTION (25 titles)		NONE STATED (3 of 25 titles)		
SAMPLE PRICING JUVENILE NON-FICTION (25 titles)		NONE STATED (4 of 25 titles)		
GRAND TOTAL		NONE STATED (41 of 100 titles)		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____ /s/ _____

DATE: 6/3/08

CITY OF EL PASO BID TABULATION

BID ITEM: SPANISH LANGUAGE LIBRARY MATERIALS BID DATE: APRIL 16, 2008		BID #2008-148 DEPARTMENT: LIBRARY		
	LECTORUM PUBLICATIONS, INC. NEW YORK, NY	FIMBREZ ENTERPRISES LLC MADERA, CA	HERTZBERG-NEW METHOD, INC. DBA PERMA-BOUND BOOKS JACKSONVILLE, IL	LATIN AMERICAN BOOK SOURCE, INC. CHULA VISTA, CA
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:</p> <p style="margin-left: 40px;"> <input checked="" type="checkbox"/> 90 DAYS </p> <p>TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT. YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>C. NO OPTION OFFERED. <input type="checkbox"/></p>				
PAYMENT TERMS:	NET - 30 DAYS			
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>			
BIDDER'S PROMISED DELIVERY: 50% OF CURRENT TITLES ORDERED WITHIN ____ CALENDAR DAYS FROM DATE OF RECEIPT OF ORDER. BALANCE WITH ____ CALENDAR DAYS FROM DATE OF RECEIPT OF ORDER.	30 CALENDAR DAYS			
	90 CALENDAR DAYS			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				
BIDS SOLICITED: 28		BIDS LOCAL: 9	BIDS LOCAL: 5	NO BIDS: 0

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____ /s/ _____

DATE: 6/3/08

SCHOLASTIC LIBRARY PUBLISHING
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DANBURY, CT 06816

ADVANCED EDUCATIONAL
PRODUCTS, INC
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BUFFALO, NY 14214

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2800 SANDY HOOK ROAD
FOREST HILL, MD 21050

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KINGSVILLE, TX 78364-0310

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Linda Goodman
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New York, NY 10012

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IN-HOUSE COUNSEL
THE LANGUAGE DOCTORS
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WASHINGTON, DC 20002

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WILMINGTON, NC 28403

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Lathrup Village, MI 48076

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LANGUAGE USA
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AUSTIN, TX 78734

RUIZ SPANISH LANGUAGE
MAGAZINES
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P O BOX 2389
EL PASO, TX 79952

ATTN: CHARLES MARTINEZ
ADEGE COMPUTER TRAINING
CENTER
1421 LEE TREVINO STE B-2
EL PASO, TX 79936
9611 Acer Avenue
El Paso, Tx 79925
Continental Book Company
Annabella Capasso
~~625 E. 70th Ave.~~
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Denver, Co 80229-7025
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