

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services
AGENDA DATE: TBD by Financial Services
CONTACT PERSON/PHONE: Jeff Belles, 621-6821
DISTRICT (S) AFFECTED: All

07 AUG -9 PM 3:47

SUBJECT: Award bid 2007-146, Crewcab Dump Trucks, to Casa Ford of El Paso. The award is as follows:
3 each:

Item 1, Crewcab Dump Truck	\$70,500 each
Option 2, 5000 pound winch	\$1,321
Option 7, 2000 pound crane	\$2,960
Total cost per truck	\$74,781
Total purchase price for three trucks	\$224,343
Trade in vehicles, T1	\$1,500
Total award amount	\$222,843

BACKGROUND / DISCUSSION: Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action.

See attached bid tabulations. Casa Ford was the lowest responsive bidder.

Grande Truck Center Inc., of San Antonio is a non-responsive bidder, due to an exception taken to the bid. Section B, page 1 of the bid specification states, "If the goods [or services] offered do not meet or exceed the City's specifications because of the exception, the City will consider the bid non-responsive."

PRIOR COUNCIL ACTION: Has the Council previously considered this item or a closely related one?

Yes, City Council has awarded numerous vehicle purchases.

AMOUNT AND SOURCE OF FUNDING: How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

27264-14200500-508006-PSTM06PW555, FY2007 Certificate of Obligations

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: Jeffrey A Belles July 24, 2007



(Example: if RCA is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: 8/02/07
PROJECT: DUMP TRUCKS, CREW CAB
SOLICITATION NO: 2007-146
ACCOUNT NO(S): PSTM06PW555 - 27264-14200500-508006
FUNDING SOURCE: FY 2007 Certificates of Obligation
DEPARTMENT: General Services Department
DISTRICT(S): All

CITY CLERK DEPT.
07 AUG -9 PM 3:47

RECOMMENDATION: Vendor: Casa Ford, Inc.
El Paso, Texas
Item(s): Crew cab Dump Trucks - Qty. 3 @ \$70,500.00 each
O-2, 5,000 lb. Winch - @ \$1,321.00 each
O-7, 2,000 lb. Crane - @ \$2,960.00 each
Total Award: \$224,343.00
<\$1,500.00> Less Trade-in Allowance
\$222,843.00

The award of Solicitation No. 2007-146, Dump Trucks-Crew Cab, to Casa Ford, Inc., for a total amount of \$222,843.00.

This is a fixed price, single (one-time) purchase. Vendor offers option to purchase one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised with one hundred eighty days (180) for the date of the award of the contract. No prompt payment discount was offered.

The General Services and Financial Services Departments recommend award as indicated to the lowest responsive, responsible bidder.

BIDS SOLICITED 34 (18 local)
BIDS RECEIVED 5
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$222,843.00

COUNCIL APPROVED [X] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: August 14, 2007

Terrence Freiburg
Purchasing Manager

CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCKS, CREW CAB BID DATE: MAY 16, 2007			BID # 2007-146 DEPARTMENT: GENERAL SERVICES							
			CASA FORD INC. EL PASO, TX		GRANDE FORD TRUCK CENTER, INC. SAN ANTONIO, TX		RJ BORDER MANAGEMENT, LLC EL PASO, TX		SOUTHWEST STERLING INC./DBA/ SOUTHWEST TRUCK SALES EL PASO, TX	
ITEM NO.	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)
1.	3 EACH	CREW CAB DUMP TRUCKS (AS SPECIFIED)	\$70,500.00	\$211,500.00	\$67,100.00	\$201,300.00	\$71,127.00	\$213,381.00	\$71,169.00	\$213,507.00
MANUFACTURER			2008 FORD F650 WITH HEIL 10' YARD BIRD BODY		FORD MOTOR CO.		2008 INTERNATIONAL 4300 SBA 4X2 LO PRO CHASSIS WITH CRYSTEEL DUMP BODY WITH KNAPHEIDE MODEL KP-82HE KNAP PACK PER BID SPECS		FORD	
MODEL NUMBER					F-650				F650 - KNAPHEIDE	
OPTIONAL ITEMS (SUBJECT TO AVAILABILITY OF FUNDS):										
ITEM NO.	DESCRIPTION OF ITEM		AMOUNT		AMOUNT		AMOUNT		AMOUNT	
O-1	OPTION 1 DELETED		DELETED		DELETED		DELETED		DELETED	
O-2	5,000 LB ELECTRIC WINCH		\$1,321.00 (4700#)		\$680.00		\$1,530.00		\$1,825.00	
O-3	4 YEAR WARRANTY ON TRANSMISSION		SEE ATTACHED PRICE SHEET YEARS AND MILES		N/A		\$4,500.00		\$650.00	
O-4	5-YEAR WARRANTY ON TRANSMISSION				\$585.00		N/A		\$750.00	
O-5	4 YEAR WARRANTY ON ENGINE				\$650.00 (150,000 MILES)		\$1,500.00		\$1,500.00	
O-6	5 YEAR WARRANTY ON ENGINE				\$750.00 (200,000 MILES)		\$2,100.00		\$1,900.00	
O-7	2,000 POUND CAPACITY CRANE		\$2,960.00 (W/BED REINFORCEMENT)		\$4,600.00		\$3,124.00		\$3,700.00	
O-8	UPGRADE TO LED FLASHER AND SIGNAL LIGHTS		NONE STATED		N/A		\$585.00		\$360.00	
O-9	2,000 POUND CAPACITY WINCH		\$1,163.00 (3700# WARN WINCH)		\$850.00		NOTE: RAMSEY WINCH, BADGER 2500 W/QUICK DISCONNECT FROM REAR HITCH ASSEMBLY: \$925.00		\$1,525.00	

APPROVED BY: *Michael W. P...*

DATE: 5-23-07

CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCKS, CREW CAB BID DATE: MAY 16, 2007			BID # 2007-146 DEPARTMENT: GENERAL SERVICES			
			CASA FORD INC. EL PASO, TX	GRANDE FORD TRUCK CENTER, INC. SAN ANTONIO, TX	RJ BORDER MANAGEMENT, LLC EL PASO, TX	SOUTHWEST STERLING INC./DBA/ SOUTHWEST TRUCK SALES EL PASO, TX
ITEM #:	CITY ID	DESCRIPTION	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT
T-1	UNIT # 2250	VIN # 1991 GMC TOPKICK, 4 YD CREW CAB DUMP (119,000 MILES) IGDL7H1P1MJ501350	\$1,500.00	NO TRADE ALLOWANCE	\$3,000.00	\$3,350.00
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN: A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT. B. ONE HUNDRED EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT. C. THREE HUNDRED SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT. D. NO OPTION OFFERED.			YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:			NET - 30 DAYS 120 CONSECUTIVE CALENDAR DAYS	NET - 30 DAYS 120 CONSECUTIVE CALENDAR DAYS	NET - 30 DAYS 120 CONSECUTIVE CALENDAR DAYS	NET - 30 DAYS NONE STATED
BIDDER'S PROMISED DELIVERY:			IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			

APPROVED BY: *Michael W. [Signature]*
 DATE: 5-23-07

CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCKS, CREW CAB
 BID DATE: MAY 16, 2007

BID # 2007-146
 DEPARTMENT: GENERAL SERVICES

ITEM NO.			DESCRIPTION OF ITEM		UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)				
1.			3 EACH CREW CAB DUMP TRUCKS (AS SPECIFIED)		\$75,613.00	\$226,839.00				
MANUFACTURER					FREIGHTLINER					
MODEL NUMBER					M2-106					
OPTIONAL ITEMS (SUBJECT TO AVAILABILITY OF FUNDS):										
ITEM NO.	DESCRIPTION OF ITEM				AMOUNT					
O-1	OPTION 1 DELETED				DELETED					
O-2	5,000 LB ELECTRIC WINCH				\$1,321.00 (4,700 LB. WARN WINCH)					
O-3	4 YEAR WARRANTY ON TRANSMISSION				N/A					
O-4	5-YEAR WARRANTY ON TRANSMISSION				\$450.00					
O-5	4 YEAR WARRANTY ON ENGINE				\$600.00 (PP2 150,000 MILES)					
O-6	5 YEAR WARRANTY ON ENGINE				\$750.00 (PP2 200,000 MILES)					
O-7	2,000 POUND CAPACITY CRANE				\$2,960.00 (W/BED REINFORCEMENT)					
O-8	UPGRADE TO LED FLASHER AND SIGNAL LIGHTS				\$252.00					
O-9	2,000 POUND CAPACITY WINCH				1,700 LB. WARN WINCH: \$871.00 3,700 LB. WARN WINCH: \$1,163.00					

APPROVED BY: *Michael W. P...*

DATE: 5-23-07

CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCKS, CREW CAB BID DATE: MAY 16, 2007			BID # 2007-146 DEPARTMENT: GENERAL SERVICES		
			STEWART & STEVENSON HOLDINGS, LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX		
ITEM #:	CITY ID	DESCRIPTION	TRADE-IN AMOUNT		
		VIN #			
T-1	UNIT # 2250	1991 GMC TOPKICK, 4 YD CREW CAB DUMP (119,000 MILES) IGD7H1P1MJ501350	\$4,000.00		
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:					
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
B. ONE HUNDRED EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.			YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		
C. THREE HUNDRED SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.			YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		
D. NO OPTION OFFERED.			<input type="checkbox"/>		
PAYMENT TERMS:			NET - 30 DAYS 120 CONSECUTIVE CALENDAR DAYS		
BIDDER'S PROMISED DELIVERY:			PRODUCTION ON THIS MODEL BEGINS: 7/30/07. DELIVERY TIME: 120 DAYS AFTER 7/30/07		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.					
BIDS SOLICITED: 34		BIDS RECEIVED: 5		BIDS LOCAL: 18	
				NO BIDS: 0	

APPROVED BY: *Michael W. Plu*

DATE: 5.23.07

**DUMP TRUCKS, CREW CAB
SOLICITATION NO. 2007-146**

ITEM NO.	CASA FORD	RJ BORDER MGT	SOUTHWEST STERLING	STEWART & STEVENSON DBA ON THE BORDER FREIGHTLINER
1	\$70,500.00	\$71,127.00	\$71,169.00	\$75,613.00
O-2	\$1,321.00	\$1,530.00	\$1,825.00	\$1,321.00
O-7	\$2,960.00	\$3,124.00	\$3,700.00	\$2,960.00
SUBTOTAL EACH	\$74,781.00	\$75,781.00	\$76,694.00	\$79,894.00
QTY 3	\$224,343.00	\$227,343.00	\$230,082.00	\$239,682.00
T-1	\$1,500.00	\$3,000.00	\$3,350.00	\$4,000.00
TOTAL	\$222,843.00	\$224,343.00	\$226,732.00	\$235,682.00

DICK POE CHRYSLER PLYMOUTH
6501 MONTANA AVENUE
EL PASO, TX 79925

TRUCKS WEST INC.
5010 JEFFERSON STREET NE
ALBUQUERQUE, NM 87109-2309

SISBARRO BUICK-PONTIAC GMC
INCORPORATED
425 WEST BOUTZ ROAD
LAS CRUCES, NM 88004

EXPRESSWAY FORD
5550 N. DESERT BLVD.
EL PASO, TX 79912

RICK KENLY
CASA FORD
5815 MONTANA AVENUE
EL PASO, TX 79925

WESTWAY DODGE
4646 NORTH MESA STREET
EL PASO, TX 79902 *UTF*

CRAWFORD AUTO PLAZA
6800 MONTANA
EL PASO, TX 79925

DICK POE DODGE INCORPORATED
ATTN: MICHAEL MONROE
1363 AIRWAY BOULEVARD
EL PASO, TX 79925

Bid Anal UTF
Bid Not UTF
SOUTHWEST TRUCK SALES
10901 GATEWAY WEST BLVD
EL PASO, TX 79935

SUNLAND PARK
PONTIAC/BUICK/GMC
955 CROCKETT WAY
EL PASO, TX 79922

RUDY SANDOVAL
SANDOVAL DODGE
PO BOX 608
LAS CRUCES, NM 88004

MIDWAY CHEVROLET
5915 MONTANA
EL PASO, TX 79915

MISSION CHEVROLET
1316 GEORGE DIETER
EL PASO, TX 79936

SHAMALEY FORD ISUZU
11310 GATEWAY BLVD. WEST
EL PASO, TX 79936

DICK POE CHRYSLER PLYMOUTH
6501 MONTANA AVENUE
EL PASO, TX 79925

BORMAN MOTOR COMPANY
470 WEST BOUTZ
LAS CRUCES, NM 88005

RUDOLPH AUTOMOTIVE GROUP
ATTN: WES BENSON
5625 S. DESERT BLVD.
EL PASO, TX 79932

BORDER INTERNATIONAL TRUCKS
12283 ROJAS DR
EL PASO, TX 79936

WALLACE CHEVROLET
SOUTH MAIN & BOUTZ
LAS CRUCES, NM 88004

MHC KENWORTH/FORD
ATTN: RENE REYES
10901 GATEWAY WEST
EL PASO, TX 79935

CIMA TECHNOLOGIES
ATTN: RUDY MENDOZA *UTF*
4717 OSBORNE DR. STE. 300
EL PASO, TX 79922 *UTF*

ALTEC INDUSTRIES
2106 SOUTH RIVERSIDE RD
ST. JOSEPHS, MISSOURI 64507
ATTN: MARTY THORNTON

ATTN: ROBERT HILL
UTILITY TRUCK EQUIPMENT CO.
(UTEC)
P. O. BOX 9
HEWITT, TX 76643-0009

ATTN: ALAN J. ROSNER
SAM PACK'S FIVE STAR
FORD OF CARROLLTON
1635 I 35E
CARROLLTON, TX 75006

ATTN: GARY JOHN SHERRILL
NAFECO
1515 WEST MOULTON STREET
DECATUR, AL 35601

ATTN: ADRIENNE MARBLE
LAWRENCE MARSHALL
DEALERSHIPS
P. O. BOX 983
HEMPSTEAD, TX 77445

ATTN: BRIAN CARVER
EQUIPMENT TECHNOLOGY INC.
341 NW 122
OKLAHOMA CITY, OK 73114

ATTN: ART COOK
AMERICAN INSPECTION AND
TEST, INC.
P. O. BOX 1389
CHANDLER, AZ 85244-1389

ATTN: JEFF GUENTZEL
BOWHEAD MANUFACTURING CO.
1011 SW KLIKITAT WAY SUITE 104
SEATTLE, WA 98134

FABCO
P. O. BOX 1551
ODESSA, TX 79760

ATTN: ANDY R. BARRERIO
A.C.W. SALES, INC.
8409 LOCKHEED SUITE #28
EL PASO, TX 79925

RUSH GMC COMMERCIAL TRUCKS
12253 GATEWAY WEST
EL PASO, TX 79936

FRANK R. MARTINEZ
2008 BROOKVILLE LANE
FLOWER MOUND, TX 75028

SANDOVAL DODGE
955 S. VALLEY
LAS CRUCES, NM 88005