

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: INFORMATION TECHNOLOGY

AGENDA DATE: August 17, 2010

CONTACT PERSON NAME/PHONE: ART ARMAS 541-4288/TERRENCE FREIBURG 541-4188

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Advanced Security Contractors, Inc., for installation of video security camera systems at the Municipal Service Center (MSC), Clint Landfill, the El Paso Museum of Art, Museum of History, Museum of Archeology and installation of Access control systems at the Municipal Service Center. Advanced Security Contractors, Inc. is the sole source for i3DVR closed circuit TV system and Hirsch Access control systems installed at various City Buildings. Estimated expenditure is \$155,442.55 (\$142,509.40/cameras & \$12,933.15/Access controls).

BACKGROUND / DISCUSSION:

The Municipal Service Center Operations Building at 7969 San Pablo is upgrading its' CCTV system and adding access control to four additional doors. The El Paso Museum of Archeology is installing a new security camera system. The El Paso Museum of Art is upgrading its camera system and the El Paso Museum of History is adding cameras to its system, as well as, the Clint Landfill.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes, camera systems have been added to various city buildings over the past year.

AMOUNT AND SOURCE OF FUNDING:

Amount \$155,442.55; 2010 Certificates of Obligation, 508010-27269-14400200-PCP10 IT02

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

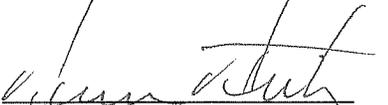
PROJECT: i3DVR Cameras/Hirsch Security Equip. DATE: August 9, 2010
REFERENCE NO: 2010-257 DEPARTMENT: Information Technology
BUDGET NO: 508010-27269-14400200-PCP10 IT02
FUNDING SOURCE: 2010 Certificates of Obligation
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Advanced Security Contractors, Inc., El Paso, Texas
Amount: \$155,442.55

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue purchase orders to Advanced Security Contractors, Inc., for installation of video security camera systems at the Municipal Service Center (MSC), the El Paso Museum of Art, the El Paso Museum of History, the Archeology Museum and installation of Access control systems at the Municipal Service Center. Advanced Security Contractors, Inc. is the sole source for i3DVR closed circuit TV system and Hirsch Access control systems installed at various City Buildings. Estimated expenditure is \$155,442.55 (\$142,509.40/cameras & \$12,933.15/Access controls).

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED: COUNCIL MEETING DATE: August 17, 2010


Terrence Freiburg
Purchasing Manager,
Information Technology



FINANCIAL SERVICES
PURCHASING DIVISION

SOLE SOURCE AFFIDAVIT

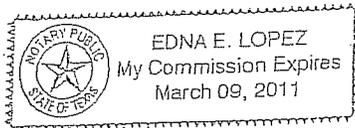
THIS IS AN OFFICIAL PURCHASING DOCUMENT - RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared Virginia A. Robinson, a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Virginia A. Robinson. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Advanced Security Contractors, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
i3DVR Closed Circuit Television
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.

Virginia A. Robinson
Signature

SUBSCRIBED AND SWORN to before me on this 12 day of January, 2010



Edna E. Lopez
NOTARY PUBLIC
Edna E. Lopez
PRINTED NAME
March 09, 2011
MY COMMISSION EXPIRES

COMPANY NAME: Advanced Security Contractors, Inc.

ADDRESS, CITY, STATE & ZIP CODE: 135 Rio West Drive, El Paso, Texas 79932

PHONE: 915 845-0272 FAX NUMBER: 915 845-0280

CONTACT NAME AND TITLE: John Wever - Sales Manager

WEB ADDRESS: ascsecure.com EMAIL: john@ascsecure.com

FEDERAL TAX ID NUMBER: 74-2895994 TEXAS SALES TAX NUMBER: 1-74-2895994-8

ASC Advanced Security Contractors, Inc.



135 Rio West
El Paso, Texas 79932
915 845-0272

2010 JAN 13 PM 1:40

RECEIVED
PURCHASING DEPARTMENT

January 12, 2010

Mr. Pete Dunavant
City of El Paso
2 Civic Center Plaza
El Paso, Texas 79901

Dear Mr. Dunavant,

This letter will serve to document that Advanced Security Contractors, Inc is the sole certified i3DVR dealer and repair center for the greater El Paso geographical area. Our service technicians, installation personnel and sales persons have completed all required training and education related to the servicing of i3DVR to include hardware and software.

Advanced Security Contractors, Inc is a woman-owned business and also a certified State of Texas HUB vendor. ASC will strive to continue to provide the high level of service the City of El Paso has come to expect and warrants.

Should you have any questions or require further information, please call me or John Wever at 845-0272.

Sincerely,

Virginia A. Robinson
President



November 4, 2009

Joe Rivera, MBA/GM
Procurement analyst – Purchasing Division
2 Civic Center Plaza
El Paso, TX
79901

Attn: Joe Rivera, MBA/GM

Dear Rivera,

Re: Advanced Security Contractors

Please accept this letter as our confirmation that Advanced Security Contractors is at present the sole provider of the i3DVR product line for general commercial and governmental sales in the city of El Paso.

I'm extremely please with the quality and level of support that ASC sells and provides to its customers.

Yours truly,

I³ INTERNATIONAL INC.


per:
Jack Hoang
President/CEO

I³ International Inc.
Canada
780 Birchmount Rd, Unit 16
Scarborough, Ontario
M1K 5H4

U.S.A.
440 Lawrence Bell Drive
Cortez, Colorado
New York, 14221

TF: 1.866.840.0004 F: 416.261.8406 www.i3international.com



FINANCIAL SERVICES
PURCHASING DIVISION

SOLE SOURCE AFFIDAVIT

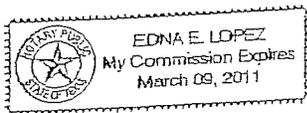
THIS IS AN OFFICIAL PURCHASING DOCUMENT - RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared Virginia A. Robinson, a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Virginia A. Robinson. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Advanced Security Contractors, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Hirsch Electronics Corporation
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.

Virginia A. Robinson
Signature

SUBSCRIBED AND SWORN to before me on this 24 day of March, 2010.



NOTARY PUBLIC Edna E. Lopez
PRINTED NAME
Edna E. Lopez
MY COMMISSION EXPIRES

COMPANY NAME: Advanced Security Contractors, Inc.
ADDRESS, CITY, STATE & ZIP CODE: 135 Rio West Drive El Paso, Texas 79932
PHONE: 915 845-0272 FAX NUMBER: 915 845-0280
CONTACT NAME AND TITLE: John Wever - Sales Manager
WEB ADDRESS: asc.secure.com EMAIL: john@ascsecure.com
FEDERAL TAX ID NUMBER: 74-2895994 TEXAS SALES TAX NUMBER: 1-74-2895994-8

ASC Advanced Security Contractors, Inc.



135 Rio West

El Paso, Texas 79932

915 845-0272

March 24, 2010

Ms. Jennifer Hearn
City of El Paso
2 Civic Center Plaza
El Paso, Texas 79901

Dear Ms. Hearn,

This letter will serve to document that Advanced Security Contractors, Inc. is the sole certified dealer and repair center for Hirsch Electronics Corporation. ASC has been awarded and installed several systems utilizing Hirsch systems for the City of El Paso. Our hope is that the City of El Paso will maintain standardization and uniformity in a system that has proven efficient.

Advanced Security Contractors, Inc. is a woman-owned business and also a certified State of Texas HUB vendor. ASC will strive to continue to provide the high level of service the City of El Paso has come to expect and deserves.

Should you have any questions or require further information, please call me at 845-0272.

Sincerely,

Virginia A. Robinson
President



November 17, 2009

Jennifer Hearn
City of El Paso
2 Civic Center Plaza
El Paso, TX 79901

Dear Ms. Hearn:

Regarding our recent communications concerning documentation of the authorized Hirsch Dealers and Advanced Security Contractors, Hirsch does not have an Authorized Dealer certificate representing this status.

I would like to confirm that Advanced Security Contractors is an authorized Hirsch Dealer representing Hirsch Electronics in the greater El Paso geographical region. The Authorized Hirsch Dealer Program ensures that the dealer represent and promote Hirsch products including the sale of hardware and software. In addition, Authorized Hirsch Dealers are required to attend Hirsch Electronics Training Centers' Factory Certification classes pertaining to the most current Hirsch hardware and Hirsch software.

Advanced Security Contractors retains service technicians, installation personnel, Operations persons and sales persons who have completed education related to the servicing of Hirsch hardware and software. In addition, Advanced Security Contractors is the only Hirsch Authorized Dealer in the greater El Paso area certified and trained on the Velocity 2.6, 3.0 and 3.1 versions of the Hirsch Electronics product offerings.

Sincerely,

Randy Lehman

Randy Lehman
Regional Manager
Mountain Region