

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Street Department

AGENDA DATE: August 17, 2010

CONTACT PERSON NAME AND PHONE NUMBER: Daryl W. Cole, Streets Director, 621-6750
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Award Bid Solicitation No. 2010-237 Herbicide Spraying

BACKGROUND / DISCUSSION:

We have reviewed the above subject bid and we recommend that the contract be awarded to Evergreen Lawn Service, offering the best value to the City for estimated annual amount \$361,967.41. Contract is for a term of 24 months (2 years). Contract total award \$723,934.82. Total estimated award for the four year award is \$1,447,869.64.

Evergreen Lawn Service has offered the City the option to extend the term of contract for two additional years at the same unit price if the option is exercised prior to the expiration of the original term of the contract.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Funding source(s) is/are:

32010155 – 502221 – 01101 – 32000 Streets Medians

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

Cc: Jane Shang, Deputy City Manager Mobility Services

COMMITTEE SCORE SHEET

SOLICITATION NO: 2010-237

SOLICITATION TITLE: HERBICIDE SPRAYING CITYWIDE RIGHT OF WAYS
STREET DEPARTMENT

	DEANGELO BROTHERS, INC. HAZLETON, PA		DELTA UNLIMITED, INC. EL PASO, TX		EVERGREEN LAWN SERVICE EL PASO, TX		LEDESMA'S EL PASO, TX		ORKIN, LLC ATLANTA, GA		SUN SCENES INC. DBA THE GROWING CONCERN EL PASO, TX		TRUGREEN LIMITED PARTNERSHIP EL PASO, TX	
Cost (50 points)														
1. Double Frontage Lots	\$96,936.41	50.00	\$167,435.62	28.95	\$118,967.41	40.74	\$137,473.45	35.26	\$378,933.23	12.79	\$220,310.02	22.00	\$105,748.81	45.83
2. Paved Alleys	\$39,600.00	50.00	\$64,800.00	30.56	\$48,600.00	40.74	\$56,160.00	35.26	\$154,800.00	12.79	\$90,000.00	22.00	\$43,200.00	45.83
3. Unpaved Alleys	\$158,400.00	50.00	\$302,400.00	26.19	\$194,400.00	40.74	\$224,640.00	35.26	\$619,200.00	12.79	\$360,000.00	22.00	\$172,800.00	45.83
Reputation and Quality of Bidder's Service Points (20)		16.00		15.00		20.00		12.00		9.00		12.00		14.75
Bidder's Capability to Perform the Work Points (15)		0.00		0.00		14.75		0.00		0.00		0.00		0.00
Employee Medical Benefits and Incentives Points (10)		4.00		6.00		2.00		2.00		8.00		2.00		2.00
Past Relationship / Performance with the City (5 Points)		0.00		2.00		4.50		0.25		0.00		0.00		3.00
TOTALS														
Double Frontage Lots		70.00		51.95		81.99		49.51		29.79		36.00		65.58
Paved Alleys		70.00		53.56		81.99		49.51		29.79		36.00		65.58
Unpaved Alleys		70.00		49.19		81.99		49.51		29.79		36.00		65.58

CITY CLERK DEPT.
10 AUG - 2 PM 3:57

CITY OF EL PASO BID TABULATION

BID ITEM: HERBICIDE SPRAYING BID DATE: JUNE 30, 2010				BID # 2010-237 DEPARTMENT: STREET			
		DEANGELO BROTHERS, INC. KATY, TX		DELTA UNLIMITED, INC. EL PASO, TX		EVERGREEN LAWN SERVICE EL PASO, TX	
ITEM	DESCRIPTION	PER SQUARE FOOT	TOTAL	PER SQUARE FOOT	TOTAL	PER SQUARE FOOT	TOTAL
1.	DOUBLE FRONTAGE LOTS (ESTIMATED SQUARE FOOTAGE - 44,062,004)	\$0.0022	\$96,936.41	\$0.0038	\$167,435.62	\$0.0027	\$118,967.41
2.	PAVED ALLEYS (ESTIMATED SQUARE FOOTAGE - 18,000,000)	\$0.0022	\$39,600.00	\$0.0036	\$64,800.00	\$0.0027	\$48,600.00 <small>(BIDDER'S TOTAL: \$9,720.00)</small>
3.	UNPAVED ALLEYS (ESTIMATED SQUARE FOOTAGE - 72,000,000)	\$0.0022	\$158,400.00	\$0.0042	\$302,400.00	\$0.0027	\$194,400.00
<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS DISCRETION MAY EXERCISE ANY OPTION NOTED ON THE SELECTED OPTIONS TO EXTEND THE TERM OF THE CONTRACT BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN ONE YEAR FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED</p>		<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>		<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>		<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	
PAYMENT TERMS:		NET - 30 DAYS		NET - 30 DAYS		2% - 10 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: *[Signature]*
 DATE: 7/1/10

10 AUG - 2 PM 3:57
 CITY CLERK DEPT.

CITY OF EL PASO BID TABULATION

BID ITEM: HERBICIDE SPRAYING
BID DATE: JUNE 30, 2010

BID # 2010-237
DEPARTMENT: STREET

		LEDESMA'S EL PASO, TX		ORKIN, LLC ATLANTA, GA		SUN SCENES INC. DBA THE GROWING CONCERN EL PASO, TX	
ITEM	DESCRIPTION	PER SQUARE FOOT	TOTAL	PER SQUARE FOOT	TOTAL	PER SQUARE FOOT	TOTAL
1.	DOUBLE FRONTAGE LOTS (ESTIMATED SQUARE FOOTAGE - 44,062,004)	\$0.00312	\$137,473.45	\$0.0086 <small>(BIDDER'S TOTAL: \$379,330.00 PER YEAR)</small>	\$378,933.23	\$0.005	\$220,310.02
2.	PAVED ALLEYS (ESTIMATED SQUARE FOOTAGE - 18,000,000)	\$0.00312	\$56,160.00	\$0.0086 <small>(BIDDER'S TOTAL: \$154,962.00 PER YEAR)</small>	\$154,800.00	\$0.005	\$90,000.00
3.	UNPAVED ALLEYS (ESTIMATED SQUARE FOOTAGE - 72,000,000)	\$0.00312	\$224,640.00	\$0.0086 <small>(BIDDER'S TOTAL: \$619,848.00 PER YEAR)</small>	\$619,200.00	\$0.005	\$360,000.00
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>							
THE CITY AT ITS DISCRETION MAY EXERCISE ANY OPTION NOTED ON THE SELECTED OPTIONS TO EXTEND THE TERM OF THE CONTRACT BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN ONE YEAR FROM THE DATE OF AWARD OF THE CONTRACT.							
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:							
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input type="checkbox"/>	
NO OPTION OFFERED		<input type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>	
PAYMENT TERMS:		5% - 10 DAYS		4% - 10 DAYS / 2% - 20 DAYS 0% - 30 DAYS / NET - 30 DAYS		NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: *ARoura*

DATE: 7/1/10

10 AUG - 2 PM 3:57
CITY CLERK DEPT.

CITY OF EL PASO BID TABULATION

BID ITEM: HERBICIDE SPRAYING
BID DATE: JUNE 30, 2010

BID # 2010-237
DEPARTMENT: STREET

ITEM	DESCRIPTION	PER SQUARE FOOT	TOTAL			
		TRUGREEN LIMITED PARTNERSHIP EL PASO, TX				
1.	DOUBLE FRONTAGE LOTS (ESTIMATED SQUARE FOOTAGE - 44,062,004)	\$0.0024	\$105,748.81			
2.	PAVED ALLEYS (ESTIMATED SQUARE FOOTAGE - 18,000,000)	\$0.0024	\$43,200.00			
3.	UNPAVED ALLEYS (ESTIMATED SQUARE FOOTAGE - 72,000,000)	\$0.0024	\$172,800.00			
<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS DISCRETION MAY EXERCISE ANY OPTION NOTED ON THE SELECTED OPTIONS TO EXTEND THE TERM OF THE CONTRACT BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN ONE YEAR FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <input type="checkbox"/></p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <input checked="" type="checkbox"/></p> <p>NO OPTION OFFERED <input type="checkbox"/></p>						
PAYMENT TERMS:		NET - 30 DAYS				
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>			
BIDS SOLICITED: 7		BIDS RECEIVED: 7		BIDS LOCAL: 6		NO BIDS: 0

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

10 AUG - 2 PM 3:57
CITY CLERK DEPT.

APPROVED BY: *Alvarez*
 DATE: 7/1/10

RANSOM LAWN SERVICE, INC.
ATTN: RANSOM FELL
1315 MAGOFFIN AVENUE
EL PASO, TX 79901

DELTA UNLIMITED INC.
ATTN: JOHN C. PINNEY
5869 WAYCROSS
EL PASO, TX 79924

LONGHORN PEST CONTROL
825 VILLA FLORES DRIVE
EL PASO TX 79912

EVERGREEN LAWN SERVICE
ATTN: MARIO A. GONZALEZ
7108 N. LOOP
EL PASO, TX 79915

H REPAIR SOLUTIONS
ATTN: ARTURO ESCALANTE
12243 DE LA CROIX
EL PASO, TX 79936-0948

TRUGREEN CHEMLAWN
ATTN: VERNON AUTREY JR.
1330 NORTHWESTERN DRIVE
EL PASO, TX 79912

ALLIGARE LLC
ATTN: ELAINE AZZARANO
13 N. 8TH STREET
OPELIKA, AL 36801

CITY CLERK DEPT.
10 AUG - 2 PM 3:57