CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: **POLICE**

AGENDA DATE: **August 18, 2009**

CONTACT PERSON/PHONE: **Purchasing – Michael J. Plum (915) 541-4113 ; Terrence Freiburg, Purchasing Manager, 541-4313**
Laura F. Garcia, (915) 564-7381

DISTRICT(S) AFFECTED: Citywide

SUBJECT:
To approve Ruiz Protective Services, Inc. as the selected vendor to provide security services for the City owned Impound Lot. The selection of this vendor was based on bids submitted to the Purchasing Department and taking into consideration the needs of the El Paso Police Department. This is a best value bid.

BACKGROUND / DISCUSSION:
The El Paso Police Department requires security services for the City owned Impound Lot located at Lafayette. The security services are required for after regular business hours, 24 hour coverage for city observed holidays and weekends.

PRIOR COUNCIL ACTION:
No.

AMOUNT AND SOURCE OF FUNDING:
The funding source is the Abandoned Auto Restricted Fund account number 21150064-502212-16413-P500235

**********REQUIRED AUTHORIZATION**********

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Guy K. Allen

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: August 05, 2009

PROJECT: Security – Police Impound Lot
SOLICITATION NO: 2009-217
DEPARTMENT: El Paso Police Department
BUDGET NO: 21150064-502212-16413-P500235
FUNDING SOURCE: Abandoned Auto Restricted Fund
REPRESENTATIVE DISTRICT(S): All

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RECOMMENDATION: Vendor: Ruiz Protective Service, Inc.
El Paso, Texas
Item: All
Total Estimated Amount: $200,972.19 [Thirty-six (36) months]

The El Paso Police and Financial Services Departments recommend award to Ruiz Protective Service, Inc. the company offering the best value bid.

This is a thirty-six (36) month requirements type contract. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period if the option is exercised prior to the expiration of the original term of the contract. No prompt payment discount is offered.

The cost under this requirements contract is only an estimated value. The actual cost of this contract may be higher or lower than the total estimated value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

Ortiz Security and Patrol indicated a prompt payment discount of 100% of the contract value for payments made within 10 days. Staff recommends El Paso City Council find Ortiz Security and Patrol a non-responsible bidder for solicitation number 2009-217, Security – Police Impound Lot.

BIDS SOLICITED- 24 (21 local)
BIDS RECEIVED- 17
"NO BID" RECEIVED 1

TOTAL RECOMMENDED AWARD: $200,972.19
Estimated total expenditures
for thirty-six (36) months

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COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK _____

****

APPROVED: _____
Terrence Freiburg
Purchasing Manager

COUNCIL MEETING DATE: August 18, 2009

cc: BID FILE

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS

TO: Michael Plum, Administrative Analyst
Financial Services, Purchasing Division

FROM: Laura F. Garcia, Administrative Services Manager
El Paso Police Department

DATE: July 31, 2009

RE: Solicitation No: 2009-217
Security Police Impound Lot

The El Paso Police Department is seeking security services for the city owned Impound Lot. The bids for Security Impound Lot have been reviewed by a committee and the bid recommended was submitted by Ruiz Protective Services (base offer).

This is a Best Value procurement. The bidders were rated on price, reputation and quality of bidder's service, employee medical benefits and incentives and past relationship/performance with the City. Ruiz Protective Services (base offer) scored a total of 90.82 out of a total of 100 points. Allied Barton Security scored 87.81. Please see attached committee score sheet.

Ruiz Protective Services acknowledges all the terms and conditions set forth in the solicitation.

The funding source is the Abandoned Auto Restricted Fund account number 21150064-16413-502212-P500235 in the amount of $200,972.19 for 3 years.

If you need further information please contact me at 915-564-7381.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen

911 N. Raynor - El Paso, Texas 79903 - (915) 564-7000 – www.eppd.org

COMMITTEE SCORE SHEET

SECURITY - POLICE IMPOUND LOT
2009-217

		AKAL SECURITY (Base Offer)	AKAL SECURITY (Alternate Offer)	Bradford All American International Security, Inc. dba All American International Security, Inc.	ALLIED BARTON SECURITY	CARRIZAL & ASSOCIATES, INC.
70 (# points max)		57.79	53.65	68.97	62.81	54.38
Price		$230,053.37	$247,828.63	$257,011.67	$211,672.00	$244,472.39
				$192,758.75 / w 25% discount		
Reputation & Quality of the Bidder's Service 15 (# points max)		12.33	12.33	7.00	13.00	4.00
Employee Medical Benefits and Incentives 10 (# points max)		2.00	8.00	0.00	8.00	2.00
Past Relationship/Performance with the City 5 (# points max)		4.00	4.00	1.00	4.00	0.00
GRAND TOTAL (Maximum 100 points)		76.12	77.98	76.97	87.81	60.38

		MIKE GARCIA MERCHANT SECURITY	NIGHT EYES PROTECTIVE SERVICES	ORTIZ SECURITY & PATROL Non-responsible	RUIZ PROTECTIVE SERVICES (Base Offer)	RUIZ PROTECTIVE SERVICES (Alternate Offer)
70 (# points max)		64.21	69.00		66.15	69.39
Price		$207,056.68	$192,670.33	$350,514.40	$200,972.19	$191,612.19
Reputation & Quality of the Bidder's Service 15 (# points max)		10.67	8.00		10.67	10.67
Employee Medical Benefits and Incentives 10 (# points max)		0.00	6.00		10.00	2.00
Past Relationship/Performance with the City 5 (# points max)		4.00	0.00		4.00	4.00
GRAND TOTAL (Maximum 100 points)		78.88	83.00	Non-Responsible	90.82	86.06

COMMITTEE SCORE SHEET

SECURITY - POLICE IMPOUND LOT
2009-217

		STATE SECURITY	SUN CITY SECURITY SERVICE INC.	TEXAS ENFORCER LLC	THOMAS PROTECTIVE SERVICE, INC.	THE WACKENHUT CORPORATION
70 (# points max)		58.70	54.54	50.33	70.00	58.08
Price		$226,494.19	$243,749.88	$264,143.70	$189,931.32	$228,930.12
Reputation & Quality of the Bidder's Service 15 (# points max)		5.33	6.67	8.67	4.33	9.33
Employee Medical Benefits and Incentives 10 (# points max)		0.00	0.00	0.00	0.00	4.00
Past Relationship/Performance with the City 5 (# points max)		0.00	0.00	0.00	0.00	0.00
GRAND TOTAL (Maximum 100 points)		64.03	61.21	59.00	74.33	71.41

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY - POLICE IMPOUND LOT
BID DATE: MAY 27, 2009

BID # 2009-217
DEPARTMENT: POLICE

		AKAL SECURITY, INC.		AKAL SECURITY, INC. ALTERNATE BID		BRADFORD ALL AMERICAN INTERNATIONAL SECURITY, INC. dba ALL AMERICAN INTERNATIONAL SECURITY, INC.		ALLIED BARTON SECURITY SERVICES	
ITEM NO.	DESCRIPTION	MONTHLY	TOTAL	MONTHLY	TOTAL	MONTHLY	TOTAL	MONTHLY	TOTAL
CURRENT PRICING EFFECTIVE AS OF JULY 24, 2008 MINIMUM WAGE INCREASE									
1A.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$5,807.67	X 1 MO $5,807.67	$6,299.58	X 1 MO $6,299.58	$6,949.62	X 1 MO $6,949.62	$5,627.00	X 1 MO $5,627.00
PRICING EFFECTIVE MANDATED MINIMUM WAGE AS JULY 24, 2009									
1B.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$6,407.02	X 35 MO $224,245.70	$6,900.83	X 35 MO $241,529.05	$7,144.63 (UNIT PRICE $13.19)	X 35 MO $250,062.05	$5,887.00 (BIDDER'S TOTAL:	X 35 MO $206,045.00 $206,077.00)
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.									
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.		X		X					
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.						X			
NO OPTION OFFERED.								X	
PAYMENT TERMS:		NET 30 DAYS		NET 30 DAYS		25% - 10 DAYS		NET 30 DAYS	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: MWP

DATE: 6-15-09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY - POLICE IMPOUND LOT
BID DATE: MAY 27, 2009

BID # 2009-217
DEPARTMENT: POLICE

		CARRIZAL & ASSOCIATES, INC.		CHIEF PROTECTIVE SERVICES,INC.		MIKE GARCIA MERCHANT SECURITY		NIGHT EYES PROTECTIVE SERVICES, INC.	
ITEM NO.	DESCRIPTION	MONTHLY	TOTAL	MONTHLY	TOTAL	MONTHLY	TOTAL	MONTHLY	TOTAL
CURRENT PRICING EFFECTIVE AS OF JULY 24, 2008 MINIMUM WAGE INCREASE									
1A.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$6,280.59	X 1 MO $6,280.59	$10.38 (BIDDER'S TOTAL:	X 1 MO $10.38 $5,622.50)	$5,331.38	X 1 MO $5,331.38	$4,983.18	X 1 MO $4,983.18
PRICING EFFECTIVE MANDATED MINIMUM WAGE AS JULY 24, 2009									
1B.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$6,805.48 (BIDDER'S TOTAL:	X 35 MO $238,191.80 $238,191.67)	$11.72 (BIDDER'S TOTAL:	X 35 MO $410.20 $6,348.33)	$5,763.58	X 35 MO $201,725.30	$5,362.49 (BIDDER'S TOTAL:	X 35 MO $187,687.15 $187,687.49)
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.									
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.									
TW[illegible]) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.		X				X		X	
NO OPTION OFFERED.				X					
PAYMENT TERMS:		NONE STATED		NET 30 DAYS		NET 30 DAYS		NET 30 DAYS	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: MWP

DATE: 6-15-09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY - POLICE IMPOUND LOT
BID DATE: MAY 27, 2009

BID # 2009-217
DEPARTMENT: POLICE

ITEM NO.	DESCRIPTION	ORTIZ SECURITY & PATROL MONTHLY	ORTIZ SECURITY & PATROL TOTAL	RUIZ PROTECTIVE SERVICE, INC. MONTHLY	RUIZ PROTECTIVE SERVICE, INC. TOTAL	RUIZ PROTECTIVE SERVICE, INC. ALTERNATE BID MONTHLY	RUIZ PROTECTIVE SERVICE, INC. ALTERNATE BID TOTAL	SECURITAS SECURITY SERVICES USA, INC. MONTHLY	SECURITAS SECURITY SERVICES USA, INC. TOTAL
CURRENT PRICING EFFECTIVE AS OF JULY 24, 2008 MINIMUM WAGE INCREASE									
1A.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$4,875.40	X 1 MO $4,875.40 (BIDDER'S TOTAL: $354,010.20)	$5,134.94	X 1 MO $5,134.94	$4,874.94	X 1 MO $4,874.94	$6,222.00	X 1 MO $6,222.00
PRICING EFFECTIVE MANDATED MINIMUM WAGE AS JULY 24, 2009									
B.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$9,875.40	X 35 MO $345,639.00 (BIDDER'S TOTAL: $354,010.20)	$5,595.35	X 35 MO $195,837.25 (BIDDER'S TOTAL: $195,837.17)	$5,335.35	X 35 MO $186,737.25 (BIDDER'S TOTAL: $186,737.29)	$6,222.00	X 35 MO $217,770.00
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.									
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.									
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.		X		X		X			
NO OPTION OFFERED.								X	
PAYMENT TERMS:		100% - 10 DAYS		NET 30 DAYS		NET 30 DAYS		NET 30 DAYS	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: MWP

DATE: 6-15-09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY - POLICE IMPOUND LOT
BID DATE: MAY 27, 2009

BID # 2009-217
DEPARTMENT: POLICE

		STATE SECURITY		SUN CITY SECURITY SERVICE, INC.		TEXAS ENFORCER LLC		THOMAS PROTECTIVE SERVICE, INC.	
ITEM NO.	DESCRIPTION	MONTHLY	TOTAL	MONTHLY	TOTAL	MONTHLY	TOTAL	MONTHLY	TOTAL
CURRENT PRICING EFFECTIVE AS OF JULY 24, 2008 MINIMUM WAGE INCREASE									
1A.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$5,806.59	X 1 MO $5,806.59	$6,770.83	X 1 MO $6,770.83	$7,100.20	X 1 MO $7,100.20	$5,275.87	X 1 MO $5,275.87
PRICING EFFECTIVE MANDATED MINIMUM WAGE AS JULY 24, 2009									
B.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$6,305.36	X 35 MO $220,687.60	$6,770.83	X 35 MO $236,979.05	$7,344.10	X 35 MO $257,043.50	$5,275.87	X 35 MO $184,655.45
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.									
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.									
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.		X		X					
NO OPTION OFFERED.						X		X	
PAYMENT TERMS:		2% - 10 DAYS		NET 30 DAYS		NET 30 DAYS		NET 30 DAYS	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: MWP

DATE: 6-15-09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY - POLICE IMPOUND LOT
BID DATE: MAY 27, 2009

BID # 2009-217
DEPARTMENT: POLICE

ITEM NO.	DESCRIPTION	THE WACKENHUT CORPORATION MONTHLY	THE WACKENHUT CORPORATION TOTAL	MONTHLY	TOTAL	MONTHLY	TOTAL	MONTHLY	TOTAL
CURRENT PRICING EFFECTIVE AS OF JULY 24, 2008 MINIMUM WAGE INCREASE									
1A.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$6,359.17	X 1 MO $6,359.17	$0.00	X 1 MO $0.00	$0.00	X 1 MO $0.00	$0.00	X 1 MO $0.00
PRICING EFFECTIVE MANDATED MINIMUM WAGE AS JULY 24, 2009									
1B.	POLICE - IMPOUND LOT UNARMED GUARDS ESTIMATED 6,500 HOURS PER YEAR	$6,359.17	X 35 MO $222,570.95	$0.00	X 35 MO $0.00	$0.00	X 35 MO $0.00	$0.00	X 35 MO $0.00
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.									
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.		X							
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.									
NO OPTION OFFERED.									
PAYMENT TERMS:		NET 30 DAYS							
BIDS SOLICITED: 24		BIDS RECEIVED: 17				BIDS LOCAL: 21			NO BIDS:

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: MWP

DATE: 6-15-09

AMERITEX GUARD SERVICES
100 N. CENTRAL EXPRESSWAY SUITE 350
RICHARDSON, TX 75080

AMERICAN EAGLE PROTECTIVE SERVICES
717 MOUNTAIN RIDGE DRIVE
LEANDER, TX 78641

WACKENHUT CORPORATION
11420 CEDAR OAK DRIVE
EL PASO, TX 79936

ALL AMERICAN INTERNATIONAL SECURITY
324 EUCLID
EL PASO, TX 79905

ALLIED BARTON SECURITY SERVICES
7500 VISCOUNT, SUITE C66
EL PASO, TX 79925

ADVANCE SECURITY – US SECURITY ASSOCIATES, INC.
1200 GOLDEN KEY CIRCLE
EL PASO, TX 79925

AMERICAN RANGERS SECURITY
316 N. CAROLINA DR.
EL PASO, TX 79915

AZAR SECURITY SERVICES
114 N. ZARAGOZA ROAD
EL PASO, TX 79907

BURNS INTERNATIONAL SECURITY SERVICES, INC.
1155 WESTMORELAND STREET
EL PASO, TX 79925

U-B SAFE SECURITY ASSOCIATES
5217 JESSICA STREET
EL PASO, TX 79932

GARCIA MIKE MERCHANT SECURITY LLC
6000 WELCH AVE
EL PASO, TX 79905

GUARDSMARK, INC.
5959 GATEWAY WEST
EL PASO, TX 79905

INVESTIGATORS SECURITY FORCE
1717 MONTANA AVENUE
EL PASO, TX 79902

MAGIC K9 SECURITY
3809 PERA AVENUE
EL PASO, TX 79905

MARISCAL SECURITY SERVICES
1815 KARL WYLER DRIVE
EL PASO, TX 79936

NIGHT EYES PROTECTIVE SERVICE
2407 E. YANDELL SUITE. C
EL PASO, TX 79903

R B H SECURITY & INVESTIGATION INC.
10541 GREENWAY DRIVE
EL PASO, TX 79925

RUIZ PROTECTIVE SERVICE, INC.
5530 E. PAISANO
EL PASO, TX 79905

SECURITAS SECURITY SERVICES USA, INC.
1155 WESTMORELAND DRIVE SUITE 201
EL PASO, TX 79925

SUN CITY SECURITY SERVICES, INC.
9155 DYER 90-B
EL PASO, TX 79924

TEXAS ENFORCER, LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

TEXAS SECURITY
3510 LEE BLVD
EL PASO, TX 79936

TRANS AMERICA PROTECTION CORP.
7365 REMCON CIRCLE
EL PASO, TX 79912

COMPRENHESIVE SECURITY SERVICE, INC.
1250 SUTTERVILLE ROAD #150
SACRAMENTO, CA 95822

DECO SECURITY SERVICES
700 E. SAN ANTONIO AVENUE
EL PASO, TX 79901
(UNABLE TO FORWARD)

WORLDWIDE SECURITY, INC.
6500 CONVAIR ROAD
EL PASO, TX 79925
(UNABLE TO FORWARD)

AKAL SECURITY
6501 BOEING SUITE J-2
EL PASO, TX 79925
(UNABLE TO FORWARD)