

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: ENVIRONMENTAL SERVICES

AGENDA DATE: August 18, 2009

CONTACT PERSON/PHONE: ELLEN SMYTH, P.E./621-6719

DISTRICT(S) AFFECTED: TERRENCE FREIBURG, PURCHASING MANAGER, 541-4313
All

SUBJECT:
Bid #2009-286 - 2010 Model Year Pickup Trucks

BACKGROUND / DISCUSSION:

Request approval of the best value bid for the acquisition of a fifteen (15) 2010 compact extended cab 4X2 Chevy Colorado Mdl CS15653 LLR at \$16,541.00 each from Rudolph Chevrolet and five (5) 2010 compact extended cab 4X4 Ford Ranger at \$19,639.10 from Casa Ford. Both awarded bidders are located in El Paso Texas.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?
No _____

AMOUNT AND SOURCE OF FUNDING:

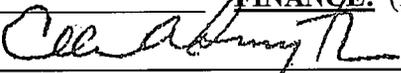
How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?
\$346,310.50 . Funding Source: Acct: 508006, Fund: 40403, Dept: 34010289; Class: 34000.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A
N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  _____
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: August 3, 2009

PROJECT: Vehicles – Environmental Services
SOLICITATION NO: 2009-286
BUDGET NO: 34010289-508006-40403
FUNDING SOURCE: Vehicular Equipment
DEPARTMENT: ENVIRONMENTAL SERVICES
REPRESENTATIVE DISTRICT(S): ALL

RECOMMENDATION: Vendor 1: Rudolph Chevrolet, LLC
El Paso, Texas
Item: #1
Amount: \$248,115.00
Vendor 2: Casa Ford, Inc.
El Paso, Texas
Item: #2
Amount: \$98,195.50

General Services and Financial Services Departments recommend award to Rudolph Chevrolet, LLC, and Casa Ford, Inc., the vendors offering the best value bid.

This is a best value, single (one-time) purchase type contract for Vehicles for Environmental Services Department. No prompt payment discounts are offered.

BIDS SOLICITED- 24 (15 local)
BIDS RECEIVED- 4
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$346,310.50

COUNCIL APPROVED [X] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: August 18, 2009

Terrence Freiburg
Purchasing Manager
Financial Services Department, Purchasing Division

Reviewed by Edward Hyatt
Administrative Analyst

cc: BID FILE

COMMITTEE SCORE SHEET

SOLICITATION NO: 2009-286
 SOLICITATION TITLE: VEHICLES - ENVIRONMENTAL SERVICES
 GENERAL SERVICES - FLEET DIVISION

	CASA FORD INC. EL PASO, TX		GRAND PRAIRIE FORD GRAND PRAIRIE, TX		MASSEY AUTOMOTIVE, LP EL PASO, TX		RUDOLPH CHEVROLET, LLC EL PASO, TX	
Cost (70 points)								
Compact Extended Cab, 4 X 2 (Quantity - 15 each)	\$17,127.10 ea	61.01	\$18,995.00 ea	55.01	\$14,928.00 ea	70.00	\$16,541.00 ea	63.17
Compact Extended Cab, 4 X 4 (Quantity - 5 each)	\$19,639.10 ea	66.79	\$21,747.00 ea	60.32	\$18,739.00 ea	70.00	\$19,655.00 ea	66.74
Reputation and Quality of Bidder's Service (25 Points)								
A. Number of persons that dealership submitting bid employs locally (City of El Paso) (5%)	36	3.30	50 (0 locally)	1.60	42	5.00	40	4.30
B. Number of factory trained and certified technicians employed by the dealership responsible for service and maintenance of the vehicles (5%)	36	5.00	27	2.80	13	1.30	30	4.00
C. Average turn around time for dealership in El Paso responsible for warranty repairs (5%)	1 day	3.30	varies	2.60	3.5 hours	3.60	1.5 days	3.00
D. Approximate dollar value of on-hand parts inventory (5%)	\$830,000	4.30	varies	0.60	\$417,000	3.00	\$600,000	4.00
E. The bidder shall provide at least three (3) references for which they have provided similar services for at least the past five (5) years. The agency shall provide the names and telephone numbers of the contract administrators for whom the work was performed. If you do not have three local Government contracts, then list Federal, State or commercial contracts to complete this information (5%)		3.60		3.30		2.30		3.60
Past Relationship/Performance with the City (5 Points)		5.00		0.00		0.00		4.00
TOTALS								
Compact Extended Cab, 4 X 2		85.51		65.91		85.20		86.07
Compact Extended Cab, 4 X 4		91.29		71.22		85.20		89.64

CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - ENVIRONMENTAL SERVICES			BID # 2009-286			
BID DATE: JULY 22, 2009			DEPARTMENT: GENERAL SERVICES - FLEET DIVISION			
			CASA FORD INC. EL PASO, TX	GRAND PRAIRIE FORD GRAND PRAIRIE, TX	MASSEY AUTOMOTIVE, LP EL PASO, TX	RUDOLPH CHEVROLET, LLC EL PASO, TX
2010 MODEL YEAR COMPACT PICKUP TRUCKS			UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	15 EACH	COMPACT EXTENDED CAB, 4 X 2	\$17,127.10	\$18,995.00	\$14,928.00	\$16,541.00
YEAR/MAKE			2010 FORD	2010 FORD	2010 DODGE	2010 CHEVY COLORADO
MODEL NO.			RANGER	RANGER RIE	DAKOTA	CS15653 LLR
2.	5 EACH	COMPACT EXTENDED CAB, 4 X 4	\$19,639.10	\$21,747.00	\$18,739.00	\$19,655.00
YEAR/MAKE			2010 FORD	2010 FORD	2010 DODGE	2010 CHEVY COLORADO
MODEL NO.			RANGER	RANGER RIF	DAKOTA	CT15653 LLR
OPTION ITEMS PRICING			UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
O1.		POWER WINDOWS	\$299.00	\$875.00 2WD REQ. XLT W/CARPET \$1,050.00 4WD REQ. XLT W/CARPET	N/A	(OPTIONS 1 - 4 PKG) \$425.00
O2.		POWER SEATS	N/A	N/A	N/A	\$425.00
O3.		POWER LOCKS	\$239.00	\$875.00 2WD REQ. XLT W/CARPET \$1,050.00 4WD REQ. XLT W/CARPET	N/A	\$425.00
O4.		POWER MIRRORS	N/A	\$875.00 2WD REQ. XLT W/CARPET \$1,050.00 4WD REQ. XLT W/CARPET	N/A	\$425.00
O5.		CRUISE CONTROL/TILT WHEEL	\$320.00	\$340.00	CRUISE \$250.00 TILT WHEEL STD	INCL

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: *JR*
 DATE: 7/29/2009

DICK POE CHRYSLER PLYMOUTH
6501 MONTANA AVENUE
EL PASO, TX 79925

DICK POE DEALERSHIPS
1363 AIRWAY BLVD.
EL PASO, TX 79925

MIDWAY CHEVROLET
5915 MONTANA AVENUE
EL PASO, TX 79925

SUNLAND PARK
PONTIAC BUICK GMC
955 CROCKETT WAY
EL PASO, TX 79922

MISSION CHEVROLET
1316 GEORGE DIETER
EL PASO, TX 79936

SHAMALEY FORD
11301 GATEWAY BLVD. W
EL PASO, TX 79936

HOY FOX AUTOMOTIVE GROUP
7230 VISCOUNT BLVD.
EL PASO, TX 79925

RUDOLPH AUTOMOTIVE GROUP
ATTN: MIKE RUFFIN
5625 S. DESERT
EL PASO, TX 79932

CASA FORD
ATTN: RICK KENLEY
5815 MONTANA AVENUE
EL PASO, TX 79925

MACK MASSEY MOTORS
950 CROCKETT STREET
EL PASO, TX 79922

BRAVO CHEVROLET
CADILLAC HUMMER
6555 MONTANA AVENUE
EL PASO, TX 79925

TRAVIS CRAWFORD BUICK
6800 MONTANA AVENUE
EL PASO, TX 79925

DRIVEWAY DODGE
8434 GATEWAY BLVD. E
EL PASO, TX 79907

EL PASO HONDA
1490 LEE TREVINO
EL PASO, TX 79936

EXPRESSWAY FORD
5550 N. DESERT BLVD.
EL PASO, TX 79912

JACK KEY MOTORS
1840 N. MAIN
LAS CRUCES, NM 88001

WALLACE CHEVROLET
SOUTH MAIN & BOUTZ
LAS CRUCES, NM 88004

SISBARRO BUIC, PONTIAC, GMC
425 W. BOUTZ ROAD
LAS CRUCES, NM 88004

BORMAN MOTOR COMPANY
470 W. BOUTZ
LAS CRUCES, NM 88005

SANDOVAL DODGE
ATTN: RUDY SANDOVAL
P. O. BOX 608
LAS CRUCES, NM 88004

VISION FORD LINCOLN-
MERCURY
1500 S. WHITE SANDS BLVD.
ALAMOGORDO, NM 88310

MAXWELL AUTOMOTIVE GROUP
P. O. BOX 1004
TAYLOR, TX 76574

LAWRENCE MARSHALL
CHEVROLET
P. O. BOX 983
HEMPSTEAD, TX 77445

LAWRENCE MARSHALL
DEALERSHIPS
P. O. BOX 11541
AUSTIN, TX 78711-1541

From: Ed, Stuart C

Sent: Monday, August 17, 2009 2:43 PM

To: Mayor and Council

Cc: Wilson, Joyce A.; Aduino, Patricia D.; Smyth, Ellen A.; Drozd, Otto; Ontiveros, Bertha A.; Nichols, Larry F.; Momsen, Richarda D.; Freiburg, Terrence; Romero, Edel; Roberts, Milton Ray; Calderazzo, Michael V.; Heller, Brian

Subject: 8/18/09 Consent Agenda Item 7b (Pickup Trucks) and Regular Agenda Item 10 (Ambulances)

Mayor and Council,

I wanted to send you some additional information regarding tomorrow's agenda items for fleet replacement. Below are two very brief cost-benefit analyses for each of the proposed purchases:

A. Consent Agenda Item 7b is for the purchase of 20 pick-up trucks (15 Chevrolet Colorado light duty trucks and 5 Ford Ranger 4x4 trucks) for Environmental Services from Rudolph Chevrolet and Casa Ford. The 15 Chevrolet Colorados cost \$16,541 each (\$248,115 total) and the 5 Ford Ranger 4x4s cost \$19,639.10 each (\$98,195.50 total).

1. The existing fleet of 20 pickups proposed to be replaced are 12 years old on average (originally purchased between 1995 and 2000). Normal useful life for these vehicles is only 5 years;

2. 25% of the pickups we'd like replaced by this purchase are not currently operational. Their repairs range from transmissions, engines, suspensions and hydraulic issues.

3. The average mileage of the 20 to be replaced totals 122,555.

4. The vehicles scheduled for replacement currently cost \$0.35 cents per mile on average for maintenance, with costs increasing every month since these vehicles average well over 100,000 miles. The purchase of these new trucks will cut our maintenance cost per mile in half. We are expecting the new vehicles, based upon current fleet costs, to be less than \$0.17 cents per mile on average.

5. This new purchase will "scale down" the size and engine capacities of our existing fleet to a more efficient cost-effective size. Specifically, 32% of the vehicles being replaced are full-size 1/2 ton, 3/4 ton, or full ton pickup trucks at 10-14 MPG in the City. This purchase will replace those full-size pickups with mid-size pickups at 17-20 MPG in the City, a 30-40% savings in fuel.

B. Regular Agenda Item 10 is for the purchase of 3 ambulances for the Fire Department at a price of \$180,546 for each and optional equipment totaling for \$51,843 each (\$232,389 total for each, including optional equipment).

1. The proposed ambulances to be replaced were originally purchased in 2001. Useful life for this type of vehicle is 5 years depending on the equipments' use. The average miles of these vehicles are 172,272 miles.

2. One of these ambulances has been out-of-service for over 8 months. The remaining two ambulances are currently in "reserve status" due to maintenance issues. They provide a rough ride creating problems with the patient's comfort and the attending Paramedic's ability to perform some required skills, i.e. starting IVs, securing airways, etc. while the vehicle is in motion. All three ambulances need to have the engines rebuilt at an approximate cost of \$16,000 per ambulance for a total of \$48,000. Furthermore, the ambulances will need additional repairs to the interior that have been quoted for approximately \$3,000 each and \$9,000 total.

3. Price for a new replacement vehicle is \$180,546 each, plus the optional equipment costs total \$51,843. The additional equipment will better equip the vehicle, therefore, provide better emergency service.

I will be available during Council to answer any questions that you may have. I am also asking the City Clerk to add this email to the Agenda website as additional supporting documentation for these two agenda items.

Thanks.

Stuart C. Ed
General Services Director