

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services, Fleet Services

**AGENDA DATE:** TBD - August 18, 2009

**CONTACT PERSON/PHONE:** General Services Director, Stuart Ed  
Terrence Freiburg, Purchasing Manager, 541-4313

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Approve the purchase of three (3) Braun Chief XL Type III ambulances and optional equipment for a total of \$697,167.00 under bid 2009-086 to LFG El Paso Truck Services, LP, 5424 Rufe-Snow Drive #502, North Richland Hills, TX 76180.

**BACKGROUND / DISCUSSION:**

The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replaces them with vehicles that operate more efficiently and at a lower cost to the city. In addition to the ambulances, we are recommending the purchase of miscellaneous optional equipment.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

Yes, Council recently approved the purchase of ambulances on 03/17/2009.

**AMOUNT AND SOURCE OF FUNDING:**

37150068 - 508006 - 27265 - PFLESVC01, General Services - Equipment Replacement

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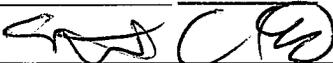
**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:**  \_\_\_\_\_ **DATE:** 8/5/09

(Example: if RCA is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

PROJECT FORM

DATE: August 5, 2009  
TO: Municipal Clerk  
FROM: Terrence Freiburg  
Purchasing Manager, ext. 4313

Leticia Rivera  
Procurement Analyst, ext. 4234

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Please place the following item on the REGULAR agenda of August 18, 2009.

Item should read as follows:

Request that the Purchasing Manager for Financial Services, Purchasing Division, be authorized to exercise the City's option to extend current Contract 2009-086 (Ambulances) with LFG El Paso Truck Services, LP, for three (3) additional ambulances pursuant to the provisions to the award approved by City Council on March 17, 2009.

Department: General Services Department – Fleet Division  
Estimated Amount: \$697,167.00 (Total for three (3) ambulances)  
Funds Available in: 37150068-27265-508006-PFLESVC01  
Funds Source: Equipment Replacement  
District (s): All

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**MOTION**  
**MARCH 17, 2009**

Motion made by Mayor Pro Tempore Byrd, seconded by Representative O'Rourke, and unanimously carried to **AWARD, AS REVISED**, Solicitation No. 2009-086 (Ambulances) to LFG El Paso Truck Services, LP for a total estimated amount of \$906,177.

Department:	Fire
Award to:	LFG El Paso Truck Services, LP North Richland Hills, Texas
Items:	1, Options: O1-6, O8, O10-14, O17-38, O40-42, O44-46 (Fire) 2, Options: O3, O18-26, O28-38, O40, O44-46 (Airport)
Account No.:	37150068 – 508006 – 27507 62620020 – 508006 – 41022 – P500004
Funding Source:	City Fleet Replacement Fund, Airport
Total Estimated Award:	\$906,177 (4 Ambulances; 3-Fire, 1-Airport)

This is a thirty-six month requirements type contract.

The City, at its sole discretion, may purchase up to 200% of the original contract quantities.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

The Departments of Financial Services - Purchasing Division, Fire, General Services, and Airport recommend award to LFG El Paso Truck Services, LP, the vendor offering the best value bid.

AYES: Representatives Byrd, Acosta, Castro, Quintana, Holguin, and O'Rourke

NAYS: None

ABSENT: Representatives Lilly and Ortega

Richarda Duffy Momsen, City Clerk

**From:** Ed, Stuart C

**Sent:** Monday, August 17, 2009 2:43 PM

**To:** Mayor and Council

**Cc:** Wilson, Joyce A.; Aduino, Patricia D.; Smyth, Ellen A.; Drozd, Otto; Ontiveros, Bertha A.; Nichols, Larry F.; Momsen, Richarda D.; Freiburg, Terrence; Romero, Edel; Roberts, Milton Ray; Calderazzo, Michael V.; Heller, Brian

**Subject:** 8/18/09 Consent Agenda Item 7b (Pickup Trucks) and Regular Agenda Item 10 (Ambulances)

Mayor and Council,

I wanted to send you some additional information regarding tomorrow's agenda items for fleet replacement. Below are two very brief cost-benefit analyses for each of the proposed purchases:

A. Consent Agenda Item 7b is for the purchase of 20 pick-up trucks (15 Chevrolet Colorado light duty trucks and 5 Ford Ranger 4x4 trucks) for Environmental Services from Rudolph Chevrolet and Casa Ford. The 15 Chevrolet Colorados cost \$16,541 each (\$248,115 total) and the 5 Ford Ranger 4x4s cost \$19,639.10 each (\$98,195.50 total).

1. The existing fleet of 20 pickups proposed to be replaced are 12 years old on average (originally purchased between 1995 and 2000). Normal useful life for these vehicles is only 5 years;

2. 25% of the pickups we'd like replaced by this purchase are not currently operational. Their repairs range from transmissions, engines, suspensions and hydraulic issues.

3. The average mileage of the 20 to be replaced totals 122,555.

4. The vehicles scheduled for replacement currently cost \$0.35 cents per mile on average for maintenance, with costs increasing every month since these vehicles average well over 100,000 miles. The purchase of these new trucks will cut our maintenance cost per mile in half. We are expecting the new vehicles, based upon current fleet costs, to be less than \$0.17 cents per mile on average.

5. This new purchase will "scale down" the size and engine capacities of our existing fleet to a more efficient cost-effective size. Specifically, 32% of the vehicles being replaced are full-size 1/2 ton, 3/4 ton, or full ton pickup trucks at 10-14 MPG in the City. This purchase will replace those full-size pickups with mid-size pickups at 17-20 MPG in the City, a 30-40% savings in fuel.

B. Regular Agenda Item 10 is for the purchase of 3 ambulances for the Fire Department at a price of \$180,546 for each and optional equipment totaling for \$51,843 each (\$232,389 total for each, including optional equipment).

1. The proposed ambulances to be replaced were originally purchased in 2001. Useful life for this type of vehicle is 5 years depending on the equipments' use. The average miles of these vehicles are 172,272 miles.

2. One of these ambulances has been out-of-service for over 8 months. The remaining two ambulances are currently in "reserve status" due to maintenance issues. They provide a rough ride creating problems with the patient's comfort and the attending Paramedic's ability to perform some required skills, i.e. starting IVs, securing airways, etc. while the vehicle is in motion. All three ambulances need to have the engines rebuilt at an approximate cost of \$16,000 per ambulance for a total of \$48,000. Furthermore, the ambulances will need additional repairs to the interior that have been quoted for approximately \$3,000 each and \$9,000 total.

3. Price for a new replacement vehicle is \$180,546 each, plus the optional equipment costs total \$51,843. The additional equipment will better equip the vehicle, therefore, provide better emergency service.

I will be available during Council to answer any questions that you may have. I am also asking the City Clerk to add this email to the Agenda website as additional supporting documentation for these two agenda items.

Thanks.

**Stuart C. Ed**  
*General Services Director*