

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services - Fleet Division

**AGENDA DATE:** 08/23/11

**CONTACT PERSON/PHONE:** Stuart Ed – Director, General Services - Fleet Division (915) 621-6822  
Bruce Collins – Purchasing Manager (915) 541-4313

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Award the following contract: 2011-294 – Miscellaneous Vehicle Accessories & Installation  
To: Alamo Industries, Inc. d/b/a Alamo Auto Supply of El Paso, TX  
Estimated Annual Expenditures: \$100,000.00  
Total Estimated Expenditures; \$300,000.00 over the initial 3 year contract term

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above contract. Alamo Auto supply was the sole responsive, responsible bidder and has provided consistent, reliable service over the term of their last contracts. The City currently owns several vehicles that require the use of general vehicle accessories for several applications. The approval of this contract would allow for the continual maintenance and upkeep of these items and would permit for consistent and safe operation of vehicles. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. Contract 2008-009 was originally awarded on October 30, 2007.

**AMOUNT AND SOURCE OF FUNDING:**

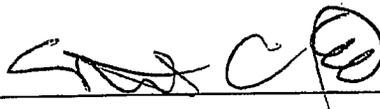
Department: General Services - Fleet Division  
Amount: \$300,000.00  
Funds Available: 37370510(Fleet)-503121(Parts)-45202(Internal Service Fund)-37000 or 37370510(Fleet)-503125(Service)-45202(Internal Service Fund) – 37000  
Funds Source: General Services Internal Service Fund

**BOARD / COMMISSION ACTION:**

N/A.

\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of **AUGUST 23, 2011**.

The award of Solicitation No. 2011-294 (Miscellaneous Vehicle Accessories & Installation) to Alamo Industries, Inc, dba Alamo Auto Supply of El Paso, Inc. for an initial term estimated award of \$300,000.00.

Department:	General Services – Fleet Division
Award to:	Alamo Industries, Inc. dba Alamo Auto Supply of El Paso, Inc. El Paso, TX
Item(s):	All
Initial Term:	Three Years
Option:	Two Years
Payment Terms:	Net 30
Annual Estimated Award:	\$100,000.00
Initial Term Est. Award:	\$300,000.00 (3 year Total)
Total Estimated Award:	\$500,000 (5 Year Total)
Account:	37370510-503121-45202-37000 (Parts) 37370510-503125-45202-37000 (Service)
Funding Source:	General Services Internal Service Fund
District(s):	All

This is a Best Value Contract.

The Financial Services - Purchasing Division and General Services – Fleet Division recommend award as indicated to Alamo Industries, Inc, dba Alamo Auto Supply of El Paso, Inc., the sole bidder.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

Five vendors were contacted to ascertain why they did not submit a bid response to this solicitation and the following were there responses:

1. 4-Wheel Center, 7210 Gateway East, received the bid notice but was unable to turn it in on time.
2. Value Communications Products, 6800 Commerce, received the bid notice but were unable to respond to the bid.
3. Desert Communication Systems, 6452 Morningside Circle, said they did not receive the bid notice but confirmed that the address was correct.
4. Casa Ford, Inc., 5815 Montana Ave, received the bid notice but chose not to bid because they could not compete with Alamo Auto Supply's pricing.
5. Viva (Midway) Chevrolet, 5915 Montana, received the bid notice but the person assigned to respond to the bid was out on medical leave.



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: July 20, 2011  
 Project Name: Miscellaneous Vehicle Accessories and Installation

Solicitation #: 2011-294  
 Department: General Services

		ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX		
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
1.	ACCESSORIES	NET <input checked="" type="checkbox"/> OR		
		- ___% DISCOUNT <input type="checkbox"/> OR		
		+ ___% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG PENDA <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(ALAMO JOBBER)</u>		
List Number _____		<u>AJPEN2011</u>		
Dated _____		<u>7/18/11</u>		
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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APPROVED BY: \_\_\_\_\_

DATE: 7/25/2011



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		ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX			
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>			
ITEM NO.	DESCRIPTION				
2.	ACCESSORIES	NET <input checked="" type="checkbox"/> OR			
		- ___% DISCOUNT <input type="checkbox"/> OR			
		+ ___% MARK-UP <input type="checkbox"/>			
PRICE LIST OR CATALOG <u>PULSETECH</u> <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>			
List Number _____		<u>PULJ2011</u>			
Dated _____		<u>8-15-08</u>			
TYPE OF PRICE LIST:					
WHOLESALER		<input type="checkbox"/>			
DISTRIBUTOR		<input type="checkbox"/>			
JOBBER		<input checked="" type="checkbox"/>			
DEALER		<input type="checkbox"/>			
RETAILER		<input type="checkbox"/>			
OTHER _____		<input type="checkbox"/>			

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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
3.	ACCESSORIES	- DISCOUNT <input checked="" type="checkbox"/> 25% ON TRIFECTA 20% ON SOLID FOLD 15% ON ALL OTHER PRODUCTS		⓪
PRICE LIST OR CATALOG EXTANG <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>		
List Number _____		<u>EXTJ2011</u>		
Dated _____		<u>4-1-11</u>		
TYPE OF PRICE LIST:				
WHOLESALE		<input type="checkbox"/>		⓪
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
4.	ACCESSORIES	NET <input type="checkbox"/> OR		
		- 10% DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ___% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG <u>BIG COUNTRY</u> <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>		
List Number _____		<u>BICJ2011</u>		
Dated _____		<u>6-1-11</u>		
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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Solicitation #: 2011-294  
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<b>ITEM NO.</b>	<b>DESCRIPTION</b>	<b>NET</b> <input type="checkbox"/> <b>OR</b>		
5.	ACCESSORIES	- 22% DISCOUNT <input checked="" type="checkbox"/> <b>OR</b>		
		+ ___% MARK-UP <input type="checkbox"/>		
<b>PRICE LIST OR CATALOG</b> <b>CURT</b> <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<b>(MANUFACTURER)</b>		
List Number _____		<b>CURJ2011</b>		
Dated _____		<b>3-3-11</b>		
<b>TYPE OF PRICE LIST:</b>				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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		ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX		
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
6.	ACCESSORIES	NET <input type="checkbox"/> OR		
		- 30% DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ____% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG FEDERAL SIGNAL <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>		
List Number _____		<u>M40000</u>		
Dated _____		<u>1/1/11</u>		
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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ITEM NO.	DESCRIPTION			
7.	ACCESSORIES	NET <input type="checkbox"/> OR		
		- 20% DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ___% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG WEATHERGUARD <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>		
List Number _____		<u>TRUCK 78-1024</u> <u>VAN 78-1025</u>		
Dated _____		<u>4/15/11</u>		
TYPE OF PRICE LIST:				
WHOLESALE <input type="checkbox"/>				
DISTRIBUTOR <input type="checkbox"/>				
JOBBER <input checked="" type="checkbox"/>				
DEALER <input type="checkbox"/>				
RETAILER <input type="checkbox"/>				
OTHER _____ <input type="checkbox"/>				

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APPROVED BY: [Signature]

DATE: 7/25/2011



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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
8.	ACCESSORIES	NET <input type="checkbox"/> OR		
		- 10% DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ____% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG GROTE <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>		
List Number _____		<u>AA-D3-AA-11</u>		
Dated _____		<u>1-1-11</u>		
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>			
ITEM NO.	DESCRIPTION				
9.	ACCESSORIES	NET <input type="checkbox"/> OR			
		- 10 % DISCOUNT <input checked="" type="checkbox"/> OR			
		+ ____ % MARK-UP <input type="checkbox"/>			
PRICE LIST OR CATALOG FIA SEAT <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>			
List Number _____		<u>FSCJ2011</u>			
Dated _____		<u>6-15-11</u>			
TYPE OF PRICE LIST:					
WHOLESALER		<input type="checkbox"/>			
DISTRIBUTOR		<input type="checkbox"/>			
JOBBER		<input checked="" type="checkbox"/>			
DEALER		<input type="checkbox"/>			
RETAILER		<input type="checkbox"/>			
OTHER _____		<input type="checkbox"/>			

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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
10.	ACCESSORIES	NET <input checked="" type="checkbox"/> OR		(1)
		- ____% DISCOUNT <input type="checkbox"/> OR		
		+ ____% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG RUBBERQUEEN <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(ALAMO JOBBER)</u>		
List Number _____		<u>AJRQQ2011</u>		
Dated _____		<u>7/18/11</u>		
TYPE OF PRICE LIST:				
WHOLESALE		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		(1)
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
<b>ITEM NO.</b>	<b>DESCRIPTION</b>			
11.	ACCESSORIES	NET <input type="checkbox"/> OR		
		- 20% DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ____% MARK-UP <input type="checkbox"/>		
<b>PRICE LIST OR CATALOG</b> <b>PARAMOUNT RESTYLING</b> <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<b>(MANUFACTURER)</b>		
List Number _____		<b>PARJ2011</b>		
Dated _____		<b>6-15-11</b>		
<b>TYPE OF PRICE LIST:</b>				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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7/25/2011  
DATE: \_\_\_\_\_



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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>			
ITEM NO.	DESCRIPTION				
12.	ACCESSORIES	NET <input type="checkbox"/>	OR		
		- ___% DISCOUNT <input type="checkbox"/>	OR		
		+ 15% MARK-UP <input checked="" type="checkbox"/>			
PRICE LIST OR CATALOG AMERICAN TERMINAL <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<b>(MANUFACTURER)</b>			
List Number _____		AMTD2011			
Dated _____		7/13/11			
<b>TYPE OF PRICE LIST:</b>					
WHOLESALER		<input type="checkbox"/>			
DISTRIBUTOR		<input type="checkbox"/>			
JOBBER		<input type="checkbox"/>			
DEALER		<input checked="" type="checkbox"/>			
RETAILER		<input type="checkbox"/>			
OTHER _____		<input type="checkbox"/>			

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Solicitation #: 2011-294  
Department: General Services

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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
13.	ACCESSORIES	NET <input type="checkbox"/> OR		
		- 25% DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ____% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG DEEZEE MFG <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>		
List Number _____		<u>DEEJ2011</u>		
Dated _____		<u>1-1-11</u>		
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
14.	ACCESSORIES	NET <input type="checkbox"/> OR		
		- 20% DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ___% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG VISION X <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(MANUFACTURER)</u>		
List Number _____		<u>VISJ2011</u>		
Dated _____		<u>1-1-10</u>		
TYPE OF PRICE LIST:				
: WHOLESALE		<input type="checkbox"/>		
: DISTRIBUTOR		<input type="checkbox"/>		
: JOBBER		<input checked="" type="checkbox"/>		
: DEALER		<input type="checkbox"/>		
: RETAILER		<input type="checkbox"/>		
: OTHER _____		<input type="checkbox"/>		

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BID TABULATION FORM**



Bid Opening Date: July 20, 2011

Project Name: Miscellaneous Vehicle Accessories and Installation

Solicitation #: 2011-294  
Department: General Services

		ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX		
SUBMITTED, WITH OFFER, TWO (2) ELECTRONIC COPIES (OR HARDCOPIES) OF EACH MANUFACTURER'S PRICE LIST(S) ON WHICH BID WAS BASED:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
ITEM NO.	<b>PART B: SAMPLE PRICING</b>			
1.	DESCRIPTION/MANUFACTURER PART NUMBER	BEDLINER		
	BIDDER'S PART NUMBER:	PENDA, 61106X		
	PRICE LIST COST (before Discount or Mark-up):	\$124.75		
	CITY'S COST (after Discount or Mark-up or Net):	\$124.75		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
	TOTAL COST (City's Cost + Labor Cost):	\$194.63		
2.	DESCRIPTION/MANUFACTURER PART NUMBER	SOLAR BATTERY CHARGER		
	BIDDER'S PART NUMBER:	PULSE TECH, 735X613		
	PRICE LIST COST (before Discount or Mark-up):	\$133.97		
	CITY'S COST (after Discount or Mark-up or Net):	\$133.97		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
	TOTAL COST (City's Cost + Labor Cost):	\$203.85		
3.	DESCRIPTION/MANUFACTURER PART NUMBER	TONNEAUS		
	BIDDER'S PART NUMBER:	EXTANG, 56411		
	PRICE LIST COST (before Discount or Mark-up):	\$789.00		
	CITY'S COST (after Discount or Mark-up or Net):	\$631.20		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
	TOTAL COST (City's Cost + Labor Cost):	\$701.08		

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Bid Opening Date: July 20, 2011  
 Project Name: Miscellaneous Vehicle Accessories and Installation

Solicitation #: 2011-294  
 Department: General Services

		ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX	
ITEM NO.	PART C: SAMPLE PRICING	MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)	
4.	DESCRIPTION/MANUFACTURER PART NUMBER	SIDE BARS	
	BIDDER'S PART NUMBER:	BIG COUNTRY, 37233 (372331)	
	PRICE LIST COST (before Discount or Mark-up):	\$162.50	
	CITY'S COST (after Discount or Mark-up or Net):	\$146.25	
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88	
	TOTAL COST (City's Cost + Labor Cost):	\$216.13	
5.	DESCRIPTION/MANUFACTURER PART NUMBER	COMBINATION BALL & PINTLE HOOK	
	BIDDER'S PART NUMBER:	CURT, 48190	
	PRICE LIST COST (before Discount or Mark-up):	\$85.49	
	CITY'S COST (after Discount or Mark-up or Net):	\$66.68	
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88	
	TOTAL COST (City's Cost + Labor Cost):	\$136.56	
6.	DESCRIPTION/MANUFACTURER PART NUMBER	BACKUP ALARM	
	BIDDER'S PART NUMBER:	FEDERAL SIGNAL - HD, 210331	
	PRICE LIST COST (before Discount or Mark-up):	\$40.25	
	CITY'S COST (after Discount or Mark-up or Net):	\$28.18	
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88	
	TOTAL COST (City's Cost + Labor Cost):	\$98.06	

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APPROVED BY: \_\_\_\_\_

DATE: \_\_\_\_\_

7/25/2011



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: July 20, 2011

Project Name: Miscellaneous Vehicle Accessories and Installation

Solicitation #: 2011-294

Department: General Services

		ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX		
ITEM NO.	<b>PART C: SAMPLE PRICING</b>	<b>MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)</b>		
7.	DESCRIPTION/MANUFACTURER PART NUMBER	CARGO VAN SHELVEING		
	BIDDER'S PART NUMBER:	WEATHERGUARD, 600-3001		
	PRICE LIST COST (before Discount or Mark-up):	\$2,710.00		
	CITY'S COST (after Discount or Mark-up or Net):	\$2,168.00		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
TOTAL COST (City's Cost + Labor Cost):		\$2,237.88		
8.	DESCRIPTION/MANUFACTURER PART NUMBER	ADAPTER WITH HARD SHELL CONNECTOR		
	BIDDER'S PART NUMBER:	GROTE, 67006		
	PRICE LIST COST (before Discount or Mark-up):	\$25.21		
	CITY'S COST (after Discount or Mark-up or Net):	\$22.69		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
TOTAL COST (City's Cost + Labor Cost):		\$92.57		
9.	DESCRIPTION/MANUFACTURER PART NUMBER	SEAT COVER		
	BIDDER'S PART NUMBER:	FIA SEAT, OE39-2		
	PRICE LIST COST (before Discount or Mark-up):	\$138.00		
	CITY'S COST (after Discount or Mark-up or Net):	\$124.20		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
TOTAL COST (City's Cost + Labor Cost):		\$194.08		

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DATE: \_\_\_\_\_

7/25/2011



## CITY OF EL PASO BID TABULATION FORM



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Solicitation #: 2011-294  
Department: General Services

		ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX		
ITEM NO.	PART C: SAMPLE PRICING	MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
10.	DESCRIPTION/MANUFACTURER PART NUMBER:	4 PIECE FLOOR MAT		
	BIDDER'S PART NUMBER:	RUBBERQUEEN, 071897-70911 6		
	PRICE LIST COST (before Discount or Mark-up):	\$27.34		
	CITY'S COST (after Discount or Mark-up or Net):	\$27.34		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
	TOTAL COST (City's Cost + Labor Cost):	\$97.22		
11.	DESCRIPTION/MANUFACTURER PART NUMBER:	LADDER RACK		
	BIDDER'S PART NUMBER:	PARAMOUNT RESTYLING, 18602		
	PRICE LIST COST (before Discount or Mark-up):	\$479.99		
	CITY'S COST (after Discount or Mark-up or Net):	\$383.99		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
	TOTAL COST (City's Cost + Labor Cost):	\$453.87		
12.	DESCRIPTION/MANUFACTURER PART NUMBER:	5 WIRE RELAY SOCKET		
	BIDDER'S PART NUMBER:	AMERICAN TERMINAL, BRS-3024		
	PRICE LIST COST (before Discount or Mark-up):	\$1.38		
	CITY'S COST (after Discount or Mark-up or Net):	\$1.59		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
	TOTAL COST (City's Cost + Labor Cost):	\$71.47		

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7/25/2011



# CITY OF EL PASO BID TABULATION FORM



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Solicitation #: 2011-294

Department: General Services

		ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX		
ITEM NO.	PART C: SAMPLE PRICING	MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
13.	DESCRIPTION/MANUFACTURER PART NUMBER:	SIDE MOLDINGS		(1)
	BIDDER'S PART NUMBER:	DEEZEE MFG., DZ19398		
	PRICE LIST COST (before Discount or Mark-up):	\$224.62		
	CITY'S COST (after Discount or Mark-up or Net):	\$168.46		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
	TOTAL COST (City's Cost + Labor Cost):	\$238.34		
14.	DESCRIPTION/MANUFACTURER PART NUMBER:	WORK LIGHT		
	BIDDER'S PART NUMBER:	VISIONX, VX-5511		
	PRICE LIST COST (before Discount or Mark-up):	\$35.30		
	CITY'S COST (after Discount or Mark-up or Net):	\$28.24		
	LABOR COST (assume one (1) hour labor from PART A Regular Rate):	\$69.88		
	TOTAL COST (City's Cost + Labor Cost):	\$98.12		(1)
TOTAL EXTENDED COST:		\$5,033.86		
PART C: INSTALLATION SERVICE RATES:		PER HOUR		
REGULAR: SHOP BILLING RATE:		\$65.00 + \$4.88 = \$69.88		
HOLIDAY: SHOP BILLING RATE:		N/A		

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DATE: \_\_\_\_\_

7/25/2011



# CITY OF EL PASO BID TABULATION FORM



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	ALAMO INDUSTRIES, INC. DBA ALAMO AUTO SUPPLY EL PASO, TX		
<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>			
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>		
NO OPTION OFFERED	<input type="checkbox"/>		
PAYMENT TERMS:	NET - 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
BIDDER'S PROMISED DELIVERY: Within ___ hours	8		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 6		BIDS RECEIVED: 1	
		BIDS LOCAL: 6	
		NO BIDS: 0	

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DATE: \_\_\_\_\_

7/25/2011

CASA FORD, INC  
5815 MONTANA AVE  
EL PASO, TEXAS 79925

MIDWAY / CHEVEROLET  
5915 MONTANA AVE  
EL PASO, TEXAS 79925

ALAMO AUTO SUPPLY  
5923 GATEWAY WEST  
EL PASO, TEXAS 79925

4-WHEEL CENTER  
7210 GATEWAY EAST  
EL PASO, TEXAS 79915

VALUE COMMUNICATION PRODUCTS  
6800 COMMERCE, UNIT F  
EL PASO, TEXAS 79915

DESERT COMMUNICATION SYSTEM  
6452 MORNINGSIDE CIRCLE  
EL PASO, TEXAS 79904