

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: FIRE

AGENDA DATE: August 24, 2010

CONTACT PERSON NAME AND PHONE NUMBER: Pat Dominguez (771-1045)
Bruce Collins, Purchasing Manager (541-4313)

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Requesting council to approve award of solicitation 2010-161 (Security Guard Services-Fire Department) to Ruiz Protective Services, Inc. Estimated annual amount \$72,383.08 for a term of 36 months; with an option to extend 2 additional years.

BACKGROUND / DISCUSSION:

This contract will be to provide after hour security guard services for the Fire Department Headquarters at 8600 Montana. In addition, it includes guard services for the Fire Stations around the city when the need arises for security of the Fire Apparatus.

PRIOR COUNCIL ACTION:

Bid Solicitation 2007-060 (Security Guard Services - EPPFD), Motion to award dated January 23, 2007.

AMOUNT AND SOURCE OF FUNDING:

01101-22010090-502212: Security Contracts

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

COMMITTEE SCORE SHEET

SOLICITATION NO. 2010-161
 SOLICITATION TITLE: SECURITY GUARD SERVICES - EL PASO FIRE DEPARTMENT
 FIRE DEPARTMENT

		ASEZ INC. DBA STERLING SECURITY SAN ANTONIO, TX	BLACKHAWK SECURITY SERVICES, INC. HOUSTON, TX	BLACKSTONE SECURITY SERVICES, INC. PHOENIX, AZ	FIDELIS PROTECTIVE SERVICES EL PASO, TX
Cost (# points/percent max) 70 (As submitted on Solicitation)		60.82 \$75,514.34	70.00 \$65,610.82	53.22 \$86,291.70	56.82 \$80,830.20
Reputation & Quality of the Bidder's Service (# points/percent max) 15		11.80	12.20	15.00	5.80
Employee Medical Benefits and Incentives (# points/percent max) 10		2.00	6.00	2.00	2.00
Past Relationship/Performance with the City (# points/percent max) 5		0.00	0.00	0.00	0.00
GRAND TOTAL 100 (100 points/percent max)		74.62	88.20	70.22	64.62

		MIKE GARCIA MERCHANT SECURITY EL PASO, TX	MIKE GARCIA MERCHANT SECURITY EL PASO, TX (ALTERNATE)	NORTH ATLANTIC SECURITY, INC. COLUMBUS, MS	RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX
Cost (# points/percent max) 70 (As submitted on Solicitation)		66.32 \$69,251.82	60.30 \$76,169.72	66.39 \$69,179.00	63.45 \$72,383.08
Reputation & Quality of the Bidder's Service (# points/percent max) 15		5.60	5.60	13.00	13.00
Employee Medical Benefits and Incentives (# points/percent max) 10		2.00	2.00	0.00	10.00
Past Relationship/Performance with the City (# points/percent max) 5		2.80	2.80	0.00	2.60
GRAND TOTAL 100 (100 points/percent max)		76.72	70.70	79.39	89.05

		SOUTHWESTERN SECURITY SERVICES, INC. BROWNSVILLE, TX	STATE SECURITY EL PASO, TX	U.S. SECURITY ASSOCIATES EL PASO, TX	WHELAN SECURITY, CO. EL PASO, TX
Cost (# points/percent max) 70 (As submitted on Solicitation)		52.91 \$86,801.44	68.18 \$67,358.50	56.06 \$81,922.50	61.71 \$74,422.04
Reputation & Quality of the Bidder's Service (# points/percent max) 15		13.00	12.20	14.20	0.00
Employee Medical Benefits and Incentives (# points/percent max) 10		2.00	0.00	6.00	8.00
Past Relationship/Performance with the City (# points/percent max) 5		0.00	0.00	0.00	0.00
GRAND TOTAL 100 (100 points/percent max)		67.91	80.38	76.26	69.71

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES		BID # 2010-161							
BID DATE: APRIL 7, 2010		DEPARTMENT: FIRE							
		ASEZ INC. DBA STERLING SECURITY SAN ANTONIO, TX		BLACKHAWK SECURITY SERVICES, INC. HOUSTON, TX		BLACKSTONE SECURITY SERVICES, INC. PHOENIX, AZ		FIDELIS PROTECTIVE SERVICES EL PASO, TX	
ITEM	DESCRIPTION	HOURLY RATE	EST. ANN. AMT. (HOURLY RATE X EST. ANN. HOURS)	HOURLY RATE	EST. ANN. AMT. (HOURLY RATE X EST. ANN. HOURS)	HOURLY RATE	EST. ANN. AMT. (HOURLY RATE X EST. ANN. HOURS)	HOURLY RATE	EST. ANN. AMT. (HOURLY RATE X EST. ANN. HOURS)
1.	UNARMED GUARD SERVICES AT THE EL PASO FIRE DEPARTMENT ESTIMATED 6,282 HOURS/YEAR	\$10.37	\$65,144.34	\$9.01	\$56,600.82	\$11.85	\$74,441.70	\$11.10	\$69,730.20
2.	UNARMED GUARD SERVICES AS REQUIRED AT FIRE SUBSTATIONS ESTIMATED 1,000 HOURS PER YEAR (ON AS NEEDED BASIS)	\$10.37 <small>(BIDDER'S EST. ANN. AMT.: \$1,370.00)</small>	\$10,370.00	\$9.01	\$9,010.00	\$11.85	\$11,850.00	\$11.10	\$11,100.00
TOTAL AMOUNT TO INCLUDE ITEMS 1 AND 2:		\$75,514.34 <small>(BIDDER'S TOTAL AMOUNT: \$66,514.34)</small>		\$65,610.82		\$86,291.70		\$80,830.20	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED</p>		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>				
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>				
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
		PAYMENT TERMS:				NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	10% - 10 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>							

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: / /

DATE: 4/14/10

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES			BID # 2010-161							
BID DATE: APRIL 7, 2010			DEPARTMENT: FIRE							
			SOUTHWESTERN SECURITY SERVICES, INC. BROWNSVILLE, TX		STATE SECURITY EL PASO, TX		U. S. SECURITY ASSOCIATES EL PASO, TX		WHELAN SECURITY, CO. EL PASO, TX	
ITEM	DESCRIPTION	HOURLY RATE	EST. ANN. AMT. (HOURLY RATE X EST. ANN. HOURS)	HOURLY RATE	EST. ANN. AMT. (HOURLY RATE X EST. ANN. HOURS)	HOURLY RATE	EST. ANN. AMT. (HOURLY RATE X EST. ANN. HOURS)	HOURLY RATE	EST. ANN. AMT. (HOURLY RATE X EST. ANN. HOURS)	
1.	UNARMED GUARD SERVICES AT THE EL PASO FIRE DEPARTMENT ESTIMATED 6,282 HOURS/YEAR	\$11.92	\$74,881.44	\$9.25	\$58,108.50	\$11.25	\$70,672.50	\$10.22	\$64,202.04	
2.	UNARMED GUARD SERVICES AS REQUIRED AT FIRE SUBSTATIONS ESTIMATED 1,000 HOURS PER YEAR (ON AS NEEDED BASIS)	\$11.92	\$11,920.00	\$9.25	\$9,250.00	\$11.25	\$11,250.00	\$10.22	\$10,220.00	
TOTAL AMOUNT TO INCLUDE ITEMS 1 AND 2:		\$86,801.44		\$67,358.50		\$81,922.50		\$74,422.04		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. NO OPTION OFFERED								BIDDER'S EST. ANN. AMT.: NONE STATED		
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
PAYMENT TERMS:		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>			YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
BIDS SOLICITED: 25		BIDS RECEIVED: 12		BIDS LOCAL: 21		NO BIDS: 0				

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: / /

DATE: 4/14/10

AMERITEX GUARD SERVICES
100 N. CENTRAL EXPRESSWAY SUITE 350
RICHARDSON, TX 75080

AMERICAN EAGLE PROTECTIVE SERVICES
717 MOUNTAIN RIDGE DRIVE
LEANDER, TX 78641

WACKENHUT CORPORATION
11420 CEDAR OAK DRIVE
EL PASO, TX 79936

ALL AMERICAN INTERNATIONAL SECURITY
324 EUCLID
EL PASO, TX 79905

ALLIED BARTON SECURITY SERVICES
7500 VISCOUNT, SUITE C66
EL PASO, TX 79925

ADVANCE SECURITY - US SECURITY
ASSOCIATES, INC.
1200 GOLDEN KEY CIRCLE
EL PASO, TX 79925

AMERICAN RANGERS SECURITY
316 N. CAROLINA DR.
EL PASO, TX 79915

AZAR SECURITY SERVICES
114 N. ZARAGOZA ROAD
EL PASO, TX 79907

BURNS INTERNATIONAL SECURITY
SERVICES, INC.
1155 WESTMORELAND STREET
EL PASO, TX 79925

U-B SAFE SECURITY ASSOCIATES
5217 JESSICA STREET
EL PASO, TX 79932

AI - vacant - WTF

GARCIA MIKE MERCHANT SECURITY LLC
6000 WELCH AVE
EL PASO, TX 79905

GUARDSMARK, INC.
5959 GATEWAY WEST
EL PASO, TX 79905

INVESTIGATORS SECURITY FORCE
1717 MONTANA AVENUE
EL PASO, TX 79902

MAGIC K9 SECURITY
3809 PERA AVENUE
EL PASO, TX 79905

X1 & AZ - A-NK

MARISCAL SECURITY SERVICES
1815 KARL WYLER DRIVE
EL PASO, TX 79936

NIGHT EYES PROTECTIVE SERVICE
2407 E. YANDELL SUITE. C
EL PASO, TX 79903

R B H SECURITY & INVESTIGATION INC.
10541 GREENWAY DRIVE
EL PASO, TX 79925

RUIZ PROTECTIVE SERVICE, INC.
5530 E. PAISANO
EL PASO, TX 79905

SECURITAS SECURITY SERVICES USA, INC.
1155 WESTMORELAND DRIVE SUITE 201
EL PASO, TX 79925

SUN CITY SECURITY SERVICES, INC.
9155 DYER 90-B
EL PASO, TX 79924

TEXAS ENFORCER, LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

TEXAS SECURITY
3510 LEE BLVD
EL PASO, TX 79936

TRANS AMERICA PROTECTION CORP.
7365 REMCON CIRCLE
EL PASO, TX 79912

COMPRENHENSIVE SECURITY SERVICE,
INC.
1250 SUTTERVILLE ROAD #150
SACRAMENTO, CA 95822

US SECURITY ASSOCIATES INC
611 SOUTH CONGRESS AVE STE 225
AUSTIN, TX 78704