

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Information Technology

AGENDA DATE: August 25, 2009

CONTACT PERSON/PHONE: Gerald Gordier (541-4288) ; Terrence Freiburg, Purchasing Manager,
541-4313

DISTRICT(S) AFFECTED: Citywide

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a Purchase Order to Sigma Solutions, Incorporated, under the State of Texas Go Direct Program - DIR-SDD-600 for the Netbackup Support.

BACKGROUND / DISCUSSION:

The City uses Netbackup to backup all our systems. This is a maintenance contract to support our many systems that are backed up with this software.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Amount: \$107,624.45 Funds are available in FY09 General Fund - Information Services Account: 39010351-01101-502202 (Data Processing Services Contracts).

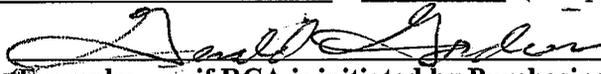
BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  _____
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

FINANCIAL SERVICES, PURCHASING DIVISION

DATE: 10 August, 2009
TO: Municipal Clerk
Thru: Terrence Freiburg,
Purchasing Manager
FROM: Michael W. Plum,
Administrative Analyst

Please place the following item on the Consent Agenda for the
Council Meeting of: August 25, 2009.

Item should read as follows:

That the Purchasing Manager is authorized to issue a Purchase Order to Sigma Solutions Inc., a State Department of Information Resources (DIR) contractor under DIR State Contract DIR-SDD-600, in the amount of \$107,624.45 for maintenance of Netbackup Support. Participation by the City of El Paso in the DIR Program was approved by Mayor and Council on February 27, 2007.

Award amount is \$107,624.45
Funds available in: 39010351-01101-502202
Fund Source – FY 09 IS-General Fund-Data Processing Services Contracts

Department: Information Technology

SPECIAL INSTRUCTIONS: _____

City Clerk's Use

ITEM NO. _____

Agenda Date: August 25, 2009

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS

To: Terrence Freiburg, Purchasing Manager
Ed Hyatt, Administrative Analyst

From: Gary Gordier, CIO & Director of I.T.



Authorized Signature

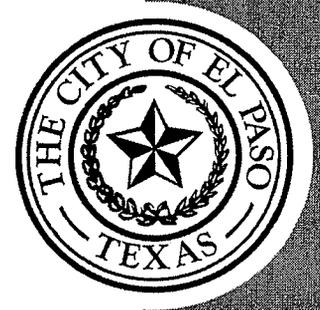
Date: August 11, 2009

Re: Sigma Solutions, Incorporated - Texas Department of Information Resources
Contract # DIR-SSD-600

The Information Technology Department recommends purchasing a support contract for the City's data backup software. This is for the purpose of supporting the integrity of the City's data storage.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
Yes, the maintenance contract has already expired and it needs to be renewed in order to be able to properly support the City's backup software.
2. *Does the purchase through the Program promote the standardization of equipment?*
Yes, the City has standardized on Symantec's software for all data backup. This is support for that software.
3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
No, the support of this product is not available locally. This requires an authorized Symantec partner and to the best of our knowledge, no such partner exists locally that can provide direct support.
4. *Do the available vendors have prior work experience and/or familiarity with the City?*
No, however, we verified that this vendor is an authorized Symantec partner and is fully authorized by Symantec to provide this service to the City.
5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*
Yes, this vendor is saving the City more than \$40,000 from the manufacturer. This vendor negotiated the lower price with Symantec in order to save the City a substantial amount of money.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.



Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

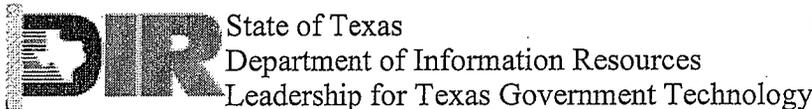
District 5
Rachel Quintana

District 6
Eddie Holquin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson



[DIR Home](#) | [Store](#) | [Document Library](#) | [Education & Training](#) | [DIR Overview](#) | [Site Map](#)

DIR Store - Products and Services

- [Buyer Alerts](#)
- [Overview](#)
- [Go DIRect Program](#)
- [Customer Eligibility](#)
- [Customer FAQs](#)
- [Vendor FAQs](#)

Related Information

- [Contracting and Procurement Services Division](#)
- [Current Contracting Initiatives](#)

Search DIR

[Advanced Search](#)

Go DIRect

for Symantec and Veritas Software

Symantec Corporation and its resellers offer Symantec and Veritas software as listed below to Texas governmental and public educational entities at discounted prices through DIR's [Go DIRect Program](#).

- [How to Order](#)
- [Contract Information](#)
- [Contacts](#)

How to Order

- For product and pricing information or to place your orders, visit the [Symantec Corporation website](#). Additional information may be obtained by contacting one of the participating resellers listed below.
- Generate a purchase order, made payable to the **Participating Reseller** of your choice.
Note: You must reference **Contract Number DIR-SDD-600** on your purchase order.

Contract Information

To access PDF files, use the free [Adobe Acrobat Reader](#).

- [Contract DIR-SDD-600 expires 11/13/2009 \(62 KB\)](#)
- [Appendix A, Standard Terms and Conditions \(147 KB\)](#)
- [Appendix B, HUB Subcontracting Plan \(82 KB\)](#)
- [Appendix C, Master License and Maintenance/Support Agreement \(452 KB\)](#)
- [Appendix D, Services Agreement \(143 KB\)](#)
- [Amendment 1 \(17 KB\)](#)
- [Amendment 2 \(43 KB\)](#)
- [Amendment 3 \(33 KB\)](#)

Contacts

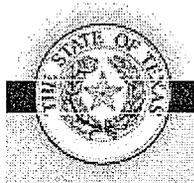
Vendor Contacts

Vendor	HUB	Contact
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Agilet Solutions Vendor ID: 176-062-5015-100	Asian Female	<u>Shirin Pourfathi</u> Phone: 832-448-3200 Fax: 832-448-3206
Carahsoft Technology Vendor ID: 152-218-9693-700	No	<u>Craig Abod</u> Phone: 703-871-8500 Fax: 703-871-8505
CDW Government Vendor ID: 136-423-0110-800	No	<u>Jay Carlile</u> Phone: 866-224-6448 Fax: 312-705-9492
Checkpoint Services Vendor ID: 174-277-5490-200 Vendor ID:	Woman Owned	<u>Kristen Cox</u> Phone: 915-581-1185 Fax: 915-585-7751
Delcom Group Vendor ID: 101-060-4799-500	Woman Owned	<u>Sean Delph</u> Phone: 214-389-5500 Fax: 214-389-5505
Dell Marketing Vendor ID: 174-261-6805-400	No	<u>Alan Blakemore</u> Phone: 800-274-3355 x 724-6734 <u>James Moreland</u> Phone: 800-289-3355 x 723-2891
Future Com Vendor ID: 175-246-8824-300	No	<u>Michael Walling</u> Phone: 817-510-1164 Fax: 817-510-1159
SHI Government Solutions Vendor ID: 122-369-5478-500	Asian Male	<u>SHI-GS contacts</u> Phone: 800-870-6079 Fax: 512-732-0232
Sigma Solutions Vendor ID: 174-289-3658-100	No	<u>Sandi Vega</u> Phone: 210-348-9876 Fax: 210-348-9124
Symantec Corporation Vendor ID: 177-018-1864-700	No	<u>Peter Comer</u> Phone: 512-917-3524 Fax: 512-433-3200

DIR Contract Contact

Phyllis Benitez
Phone: 512-463-4854



Department of Information Resources
300 West 15th St., Suite 1300
Austin, TX 78701 ([Map & Directions](#))
1-512-475-4700

[Privacy & Security Policy](#)
[Accessibility](#) | [Open Records Policy](#)
[Link Policy](#) | [Compact with Texans](#)
[DIR Contacts](#) | dirinfo@dir.state.tx.us

Last updated :December 05, 2008

RQ 2009002481



Sales Quotation

Alex Medina
CITY OF EL PASO

Quote #: 26740
Quote Date: 07/30/2009
Quote is valid for thirty (30) days only.

Remit to address
Sigma
PO Box 792766
San Antonio, TX 78279-2766

Ed Loveless
422 E Ramsey Rd.
San Antonio, TX 78216
(210) 387-3111 (Cell)

Line	Product Number	Description	Cat	Qty	List Price	Final Price	Extended Price
1	*	SYMANTEC TEXAS DIR CONTRACT # DIR-SSD-600					
2	*	SIGMA SOLUTIONS TEXAS DIR VENDOR ID # 174-289-3658-100					
3	*	Symantec TSPP Renewal					
4	*	Start Date: varies (see description) End Date: 04/04/10					
5	*	ESSENTIAL SUPPORT					
6	TSPP-N-ESSENTIA	VRTS NETBACKUP SERVER ENTERPRISE SERVER 6.5 WIN TIER 2 STD LIC;SUPPORT SKU:12529565;START DATE:07-31-08 P/N: 12529737, S/N:		1.00	\$2,119.60	\$1,589.70	\$1,589.70
7	TSPP-N-ESSENTIA	VRTS NETBACKUP STANDARD CLIENT 6.5 XPLAT STD LIC;SUPPORT SKU:12527119;START DATE:07-31-08 P/N: 12527145, S/N:		2.00	\$229.30	\$171.98	\$343.95
8	TSPP-N-ESSENTIA	VRTS NETBACKUP OPTION LIBRARY BASED TAPE DRIVE 6.5 XPLAT STD LIC;SUPPORT SKU:12531265;START DATE:07-31-08 P/N: 12531290, S/N:		1.00	\$1,156.14	\$867.11	\$867.11
9	TSPP-N-ESSENTIA	VRTS NETBACKUP CLIENT APPLICATION AND DATABASE PACK 6.5 WIN TIER 4 STD LIC;SUPPORT SKU:12527938;START DATE:07-31-08 P/N: 12528061, S/N:		2.00	\$1,269.83	\$952.37	\$1,904.75
10	TSPP-N-ESSENTIA	NetBackup Server Windows Enterprise Server v6.0 License Tier 2;SUPPORT SKU:12529565;START DATE:10-02-06 P/N: A159818-200000, S/N:		1.00	\$4,439.64	\$2,678.69	\$2,678.69
11	TSPP-N-ESSENTIA	NetBackup Server Windows SAN Media Server v6.0 License Tier 2;SUPPORT SKU:12527383;START DATE:10-02-06 P/N: A159858-200000, S/N:		3.00	\$2,498.30	\$1,507.37	\$4,522.11
12	TSPP-N-ESSENTIA	NetBackup Server Windows SAN Media Server v6.0 License Tier 3;SUPPORT SKU:12527360;START DATE:10-02-06 P/N: A159858-300000, S/N:		1.00	\$3,305.50	\$1,994.40	\$1,994.40

13	TSPP-N-ESSENTIA	NetBackup Client Windows Protect Server v6.0 License;SUPPORT SKU:12527119;START DATE:10-02-06 P/N: A159878-000000, S/N:	3.00	\$480.29	\$289.78	\$869.34
14	TSPP-N-ESSENTIA	NetBackup Option XPLAT Library Based Tape Drive Support v6.0 License;SUPPORT SKU:12531265;START DATE:10-02-06 P/N: A15988C-000000, S/N:	2.00	\$2,421.62	\$1,461.10	\$2,922.20
15	TSPP-N-ESSENTIA	NetBackup Option XPLAT Shared Storage Option v6.0 License;SUPPORT SKU:12777298;START DATE:10-02-06 P/N: A15989C-000000, S/N:	2.00	\$1,614.41	\$974.07	\$1,948.14
16	TSPP-N-ESSENTIA	NetBackup Database Agent Windows Oracle Agent v6.0 License Tier 3;SUPPORT SKU:12527929;START DATE:10-02-06 P/N: A159938-300000, S/N:	1.00	\$1,771.82	\$1,069.04	\$1,069.04
17	TSPP-N-ESSENTIA	NetBackup Server Windows Enterprise Server v6.0 License Tier 2;SUPPORT SKU:12529565;START DATE:10-02-06 P/N: A159818-200000, S/N:	1.00	\$4,439.64	\$2,678.69	\$2,678.69
18	TSPP-N-ESSENTIA	NetBackup Server Windows SAN Media Server v6.0 License Tier 3;SUPPORT SKU:12527360;START DATE:10-02-06 P/N: A159858-300000, S/N:	5.00	\$3,305.51	\$1,994.40	\$9,972.00
19	TSPP-N-ESSENTIA	NetBackup Server Windows SAN Media Server v6.0 License Tier 2;SUPPORT SKU:12527383;START DATE:10-02-06 P/N: A159858-200000, S/N:	3.00	\$2,498.30	\$1,507.37	\$4,522.11
20	TSPP-N-ESSENTIA	NetBackup Client Windows Protect Server v6.0 License;SUPPORT SKU:12527119;START DATE:10-02-06 P/N: A159878-000000, S/N:	21.00	\$480.29	\$289.78	\$6,085.38
21	TSPP-N-ESSENTIA	NetBackup Option XPLAT Library Based Tape Drive Support v6.0 License;SUPPORT SKU:12531265;START DATE:10-02-06 P/N: A15988C-000000, S/N:	4.00	\$2,421.62	\$1,461.10	\$5,844.40
22	TSPP-N-ESSENTIA	NetBackup Option XPLAT Shared Storage Option v6.0 License;SUPPORT SKU:12777298;START DATE:10-02-06 P/N: A15989C-000000, S/N:	4.00	\$1,614.41	\$974.07	\$3,896.28
23	TSPP-N-ESSENTIA	NetBackup Database Agent Windows Oracle Agent v6.0 License Tier 3;SUPPORT SKU:12527929;START DATE:10-02-06 P/N: A159938-300000, S/N:	9.00	\$1,771.82	\$1,069.04	\$9,621.36
24	TSPP-N-ESSENTIA	VRTS NETBACKUP SERVER ENTERPRISE SERVER 6.5 WIN TIER 2 STD LIC;SUPPORT SKU:12529565;START DATE:04-05-09 P/N: 12529737, S/N:	6.00	\$1,265.00	\$948.75	\$5,692.50
25	TSPP-N-ESSENTIA	VRTS NETBACKUP STANDARD CLIENT 6.5 XPLAT STD LIC;SUPPORT SKU:12527119;START DATE:04-05-09 P/N: 12527145, S/N:	99.00	\$136.85	\$102.64	\$10,161.11
26	TSPP-N-ESSENTIA	VRTS NETBACKUP OPTION LIBRARY BASED TAPE DRIVE 6.5 XPLAT STD LIC;SUPPORT SKU:12531265;START DATE:04-05-09 P/N: 12531290, S/N:	12.00	\$690.00	\$517.50	\$6,210.00
27	TSPP-N-ESSENTIA	VRTS NETBACKUP OPTION NDMP OPTION 6.5 XPLAT TIER 3 STD LIC;SUPPORT SKU:12531312;START DATE:04-05-09 P/N: 12531478, S/N:	2.00	\$2,415.00	\$1,811.25	\$3,622.50

28	TSPP-N-ESSENTIA	VRTS NETBACKUP CLIENT APPLICATION AND DATABASE PACK 6.5 WIN TIER 2 STD LIC;SUPPORT SKU:12527952;START DATE:04-05-09 P/N: 12528080, S/N:	28.00	\$389.85	\$292.39	\$8,186.85
29	TSPP-N-ESSENTIA	VRTS NETBACKUP OPTION VAULT BASE 6.5 XPLAT STD LIC;SUPPORT SKU:12531525;START DATE:04-05-09 P/N: 12531506, S/N:	1.00	\$2,300.00	\$1,725.00	\$1,725.00
30	TSPP-N-ESSENTIA	NetBackup Option Windows Bare Metal Restore Client.v6.0 License;SUPPORT SKU:10896569;START DATE:04-05-09 P/N: A160098-000000, S/N:	28.00	\$159.85	\$119.89	\$3,356.85
31	SSSM	SYMANTEC NETBACKUP HEALTH CHECK, 3 DAY ONSITE, ALL EXPENSES INCLUDED	1.00	\$5,340.00	\$5,340.00	\$5,340.00
Total						\$107,624.45

Accepted by: _____ Date: _____ PO#: _____

- * Quotes are valid for 30 days from the quote date
- * All shipping is FOB Source. Shipping and handling charges are the responsibility of the customer and will be added at the time of invoicing.
- * Applicable taxes are the responsibility of the customer, and will be added at the time of invoicing unless a valid resale or exemption is on file at the Company's corporate office.
- * Please include Company Remit To address on purchase order.
- * Cancellation and/or restocking fees may apply if the order is cancelled or changed after the purchase order is received.
- * Returns: RMA# must be issued prior to return. Software must be unopened with original manufacturer seal unbroken.
- * All quotes are in US Dollars.