

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Environmental Services

AGENDA DATE: August 25, 2009

CONTACT PERSON/PHONE: Kurt Fenstermacher, Assistant Director, 621-6892
Terrence Freiburg, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: All

SUBJECT:

Request that the Purchasing Manager of the Financial Services Department, Purchasing Division be authorized to purchase one (1) Komatsu Crawler Dozer-D 155 AX-6 from **Kirby-Smith**. This purchase is being facilitated through a HGACBuy (Houston-Galveston Area Council) contract EM-06-09. Since each total purchase will be in excess of \$100,000, approval by City Council is required.

BACKGROUND / DISCUSSION:

The Environmental Services Department would like to use the HGACBuy Contract EM-06-09 for the acquisition of one (1) Komatsu Crawler Dozer-D 155 AX-6 from **Kirby-Smith** for the amount of \$409,500.00.

PRIOR COUNCIL ACTION:

Council has approved participation in the Houston-Galveston Area Council (HGACBuy) program.

AMOUNT AND SOURCE OF FUNDING:

The funding source for this purchase will be from
Fund 40403: Environmental Services
DeptID: 34010289
Account #: 508029
Class: 34000

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required)

FINANCE: (if required) _____

DEPARTMENT HEAD: _____

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: August 10, 2009

TO: Municipal Clerk

FROM: Terrence Freiburg
Purchasing Manager ext. 4313

Leticia Rivera
Procurement Analyst, ext. 4234

Please place the following item on the CONSENT agenda of August 25, 2009.

Item should read as follows:

Request that the Purchasing Manager for Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Kirby-Smith, a Houston-Galveston Area Council (HGAC) contractor under Contract No. EM-06-09 for one (1) Crawler Dozer, in the estimated amount of \$409,500.00. The participation by the City of El Paso in the HGAC cooperative was approved by Mayor and City Council on August 21, 2007.

Department: Environmental Services
Award to: HGAC Contract No. EM-06-09 – Kirby-Smith
Estimated Amount: \$409,500.00 (1 Crawler Dozer)
Funds Available in: 34010289-40403-508029
Funds Source: Heavy Off Road Equipment
District (s): All



Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



MEMORANDUM

To: Terrance Freiburg, Purchasing Manager
Ana L. Rivera

From: Ellen A. Smyth, P.E., Director

Date:

Subject: **Komatsu Crawler Dozer-D 155AX-6- Houston-Galveston Area Council**
(HGACBuy Program) Contract # EM-06-09

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

The Environmental Services Department recommends utilizing Houston-Galveston Area Council (HGACBuy) program Contract #EM-06-09 to issue a \$409,500.00 purchase order to Kirby-Smith for the acquisition of one (1) Komatsu Crawler Dozer-D 155 AX-6. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. Is there an urgent need for the product/service? In other words, is time of the essence?

The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently and at a lower cost to the city.

2. Does the purchase through the Program promote the standardization of equipment?

Yes, the city currently owns a similar dozer that has been in service since 2003 at the Clint Landfill. The dozer is operated by the Environmental Services Department.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

Yes, local business is being promoted. The local Komatsu Dealership, Road Machinery will be selling the machine through the HGAC Program. In addition, they will be the local dealership responsible for warranty issues.

ENVIRONMENTAL SERVICES DEPARTMENT

Dozer (bought in 6/6/2003)

Price paid then was \$369,479.00

369479	1108.44	370587.44	0.30%	2001
370587.43	4817.64	375405.07	1.30%	2002
375405.07	5255.67	380660.74	1.40%	2003
380660.74	13323.13	393983.87	3.50%	2004
393983.87	24427.00	418410.87	6.20%	2005
418410.87	17573.26	435984.13	4.20%	2006
435984.13	10463.62	446447.75	2.40%	2007
446447.75	14286.33	460734.08	3.20%	2008
460734.08	20640.89	481374.97	4.48%	2009

Current Price should be (Each)

\$481,374.97

BuyBoard \$309,500

Pick Up trucks (bought in 1/1/2007)

Avg price paid then was \$13,426.60

13426.6	187.97	13614.57	1.40%	2007
13614.57	68.07	13682.64	0.50%	2008
13682.64	530.89	14213.53	3.88%	2009

Current Price should be (Each)

\$14,213.53

Bid Avg \$17,315.52

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SERVICE SOLUTIONS SUCCESS



To: Terrence Freiburg, Purchasing Manager
From: Stuart Ed, General Services Director *[Signature]*
Date: August 20, 2009
Re: 8/25/09 Agenda Item - Komatsu Dozer Purchase

General Services has placed the purchase of a Komatsu dozer for Environmental Services on the 8/25/09 City Council Agenda.

Although this "buy-board" purchase reflects the recommended vendor Kirby-Smith as an out-of-town vendor, it should be noted that the local El Paso Komatsu dealer, Road Machinery, will be quoting the dozer in partnership with Kirby-Smith through H-GAC. El Paso's Road Machinery will be the supporting dealer of the vehicle purchase as well as the distributor of parts, service, and warranty issues in accordance with their letter of August 11, 2009.

Below is a brief cost-benefit analysis analyzing maintenance and operational expenses of the existing dozer that will be replaced if City Council approves this item:

1. The proposed dozer to be replaced was originally purchased in 2000. Normal useful life for heavy construction vehicles is typically 10 years depending on the equipment's use. As the vehicle approaches its 10th year, its extensive past use and the harsh conditions at the landfill warrant its immediate replacement. The vehicle was out of service over 30% of the time (80 days) during Fiscal Year 2009.
2. Original cost of the proposed dozer for replacement was \$406,677. Total maintenance costs for this unit have been \$225,694 life-to-date so more than half of the original cost has been spent on maintenance during the vehicle's lifetime.
3. Price for the new replacement vehicle totals \$409,500. The total purchase price includes a full warranty of the machine for parts and service for the next five years, or 6,000 hours. This warranty provides a maintenance-free machine for the next five years, with the only expense for the City to operate the vehicle being fuel.

If you have any questions, please contact me, or Mr. Edel Romero, Fleet Maintenance Manager, at 621-6830.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

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District 7
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District 8
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City Manager
Joyce A. Wilson

**General Services
Director**
Stuart C. Ed

GENERAL SERVICES DEPARTMENT

1059 Lafayette Drive - El Paso, Texas 79907 - (915) 621-6822



1181 BURGUNDY DR.
EL PASO, TX. 79907
PH: 915-872-1001 FAX: 915-872-9533

City of El Paso / Edel Romero

Road Machinery appreciates the opportunity to bid a Komatsu D155AX-6 Dozer. We understand that this purchase will be through an H-GAC Buy. Kirby-Smith holds the H-GAC contract for Komatsu Equipment, but is not the authorized distributor for El Paso. Road Machinery, being the authorized dealer will be quoting the dozer with Kirby-Smith's authorization through H-GAC. With 98% of the purchase attained to the local branch, Road Machinery is and will be the supporting distributor, on parts, service and warranty issues. Kirby-Smith is only involved due to them being the contract holders for the H-GAC Komatsu Equipment and they will not be involved in any other aspect of the purchase.

Once again I would like to thank you for your time and consideration. If we can be of any assistance, please feel free to contact me or anyone at our store. We are here to help make the purchase process as easy as possible.

Sincerely,

Gary Beal
V.P. Equipment

Gabe Mendivil
Territory Manager



P.O. Box 270300
Oklahoma City, OK 73137
405.495.7820
800.375.3339
405.787.5973 fax

Abilene
1629 Vision Drive
Abilene, Texas 79602
325.692.6334
877.577.5729
325.692.4035 fax

Amarillo
3922 I-40 East
Amarillo, Texas 79103
806.373.2826
800.283.1247
806.373.4841 fax

Dallas
8505 S. Central Expwy
Dallas, Texas 75241
214.371.7777
800.753.1247
214.375.7903 fax

Ft. Worth
1450 NE Loop 820
Ft. Worth, TX 76106
817.378.0600
877.851.9977
817.378.0080 fax

Kansas City
8320 Ruby Avenue
Kansas City, KS 66111
913.850.6300
877.851.5729

Lubbock
3201 Slaton Hwy. 84 East
Lubbock, Texas 79404
806.745.2112
866.289.6087
806.745.2102 fax

Oklahoma City
6715 W. Reno
Oklahoma City, OK 73127
405.495.7820
800.375.3339
405.787.5973 fax

St. Louis
12920 Gravois Rd.
St. Louis, MO 63127
314.729.0125
866.279.1392
314.729.1317 fax

Tulsa
12321 E. Pine St.
Tulsa, OK 74116
918.438.1700
800.375.3733
918.437.7065 fax

August 6, 2009

Mr. Edel Romero
City of El Paso
El Paso, Texas

Dear Sir,
Initially, thank you for your time and attention. It is appreciated.

On June 8th, 2009, Kirby-Smith Machinery acquired Continental Equipment Company. The current H-GAC contract that started on June 1st, 2009 was formed and authorized by Continental Equipment Company. Since the Continental Equipment Company purchase, H-GAC has authorized Kirby-Smith Machinery to formally hold the contract for Komatsu Construction Equipment. The name change on the H-GAC website might not have been updated yet.

Some H-GAC contacts that can confirm that Kirby-Smith Machinery is the contract holder are Brian Denzel, Aundre Petty, and Ron Schmalte at 1-800-926-0234.

Mr. Romero, as Kirby-Smith Machinery is the Komatsu Equipment dealer for parts of Central and West Texas, we do not cover far West Texas. In this area, Road Machinery is the authorized dealer for Komatsu Construction Products. We work closely with Road Machinery Company and authorize them to work with the H-GAC contract. I am confident that Road Machinery will provide excellent service in meeting the City of El Paso's equipment requirements.

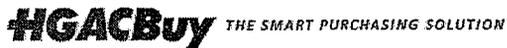
If you need any further clarification or need additional information, please do not hesitate to contact Gabe Mendivil or myself.

Respectfully,

Sol Gieser
sgieser@kirby-smith.com Texas Governmental Sales Manager
Kirby-Smith Machinery, Inc.
8505 S. Central Expressway
Dallas, Texas 75241
Ph: 214-371-7777 Fax: 214-375-7903 Mobile: 817-475-6544
www.kirby-smith.com

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GENERAL PURPOSE & EMERGENCY VEHICLES	COMMUNICATIONS EQUIPMENT & SERVICES	GROUNDS FACILITIES & PARKS EQUIPMENT	PUBLIC WORKS EQUIPMENT	EMERGENCY EQUIPMENT & SUPPLIES	CONSULTING LEASING & STAFFING SERVICES	GREEN INFORMATION COOPERATIVE ENERGY PURCHASING
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You are here: Home > Earth Moving & Construction Equipment

PUBLIC WORKS EQUIPMENT

EARTH MOVING & CONSTRUCTION EQUIPMENT

Contract No.: EM06-09

Effective Date: Jun 1, 2009 to May 31, 2011

- Astec
- ASV
- Bobcat
- Broderson
- Case
- Champion
- Ditch Witch
- Doosan
- Economy Drilling Solutions
- Gradall
- Grove
- Harlo
- Hyundai
- JCB
- John Deere Construction
- John Deere
- Kawasaki
- Kobelco
- Komatsu
- K-Tech
- Kubota
- LBX
- LeeBoy
- Mauldin
- McLaughlin
- National
- New Holland
- Nor Am
- Terex
- Vermeer
- Volvo
- TT Technologies

Astec

Products: Trenchers, Vibratory Plows, Directional Drills, Fluid Management
 Contractors: Hi-Way Equipment, Doggett Heavy Machinery Service, Permian Tractor Sales, Heritage Equipment, Texana Machinery, Astec Underground of North Texas

H-GAC Product Code	Base Bid Item Description	Contract Price or Discount
A002	Model RT60 Pedestrian Trencher : 13hp, 720# operating wt, 24 inch trench depth	\$7,949.00
A003	Model RT130 Pedestrian Trencher: 13hp 903# operating wt, 30 inch trench depth	\$9,476.00
A004	Model RT160 Pedestrian Trencher: 24 hp, 1530# operating wt, 36 inch trench depth	\$12,513.00
A005	Model TF300B Track Trencher: 18 hp, 2450# operating wt, 40 inch trench depth	\$19,924.00
A006	Model RT360 Compact Trencher: 32 hp, 3906# operating wt, 48 inch trench depth	\$32,542.00
A007	Model RT460 Compact Trencher 37 hp, 5660# operating wt, 48 inch trench depth	\$36,110.00
A008	Model RT560 Heavy Duty Trencher: 50 hp, 7000# operating wt, 60 inch Trench depth	\$46,331.00
A009	Model RT660II Heavy Duty Trencher: 75hp, 10304# operating wt, 60 inch Trench depth	\$65,516.00
A010	Model RT960 Heavy Duty Trencher: 99hp, 12700# operating wt, 60 inch trench depth	\$72,685.00
A011	Model RT1160 Heavy Duty Trencher: 115 hp, 14439# operating wt, 60 inch trench depth	\$83,479.00
A012	Model T560 Heavy Duty Trencher: 185 hp, 34,000# operating wt, 8ft trench depth	\$242,858.00
A014	Model Maxi Sneaker Series D Vibratory Plow: 37 hp, 2346# operating wt	\$21,952.00
A015	Model DD-65 MiniMax Directional Drill : 26 hp	\$60,233.00
A016	Model DD-1416 Directional Drill: 65 hp, 8500#operating wt, 120 inch drill pipe	\$113,195.00
A017	Model DD-2024 Directional Drill : 83 hp, 10500# operating wt, 120 inch drill pipe	\$132,287.00
A018	Model DD-3238 Directional Drill : 125 hp, 17740# operating wt, 120 inch drill pipe	\$203,484.00

VENDOR CONTACTS

- **Anderson Machinery Co.**
Tom Anderson
(P): 512-272-8133
(F): 512-272-8136
[Click here for Email](#)
- **ASC Construction Equipment USA**
Amy Gannon
(P): 704-494-8104
(F): 704-494-8194
[Click here for Email](#)
- **Associated Supply Company**
Leslie Leeson
(P): 806-372-8386
(F): 806-372-1999
[Click here for Email](#)
- **Bane Machinery Inc**
Michelle Myers
(P): 214-352-2468
(F): 214-352-2460
[Click here for Email](#)
- **Bobcat Company**
Crystal Stram
(P): 800-965-4232
(F): 701-280-7860
[Click here for Email](#)
- **Briggs Equipment**
Tom Thornhill
(P): 713-671-7326
(F): 713-671-8422
[Click here for Email](#)
- **C.L. Boyd Company**
Tom Short
(P): 405-945-8517
(F): 405-945-8569
[Click here for Email](#)
- **Closner Equipment**
Elaine Etheridge
(P): 210-732-2131
(F): 210-732-0706
[Click here for Email](#)
- **Coleman Equipment**
Bruce Coleman
(P): 913-422-3040
(F): 913-422-3044
[Click here for Email](#)
- **Construction Machinery Industrial**
Ron Allen
(P): 907-563-3822
(F): 907-563-1381
[Click here for Email](#)
- **Continental Equipment Company**
Sol Gieser
(P): 800-753-1247
(F): 214-753-5378
[Click here for Email](#)
- **Doggett Heavy Machinery Service**
Brad Penick

Kobelco

Products: Excavators (See following section for cranes)

Contractor: Bane Machinery

H-GAC Product Code	Base Bid Item Description	Contract Price or Discount
A526	Model 200SRLC Excavator : 123 hp, 48500# operating wt, 0.67 yd3 bucket cap	\$171,304.00
A527	Model 80CS Excavator : 54 hp, 17600# operating wt, 0.23 yd3 bucket cap	\$87,592.00
A528	Model ED150 Excavator : 94hp, 35270# operating wt, 0.44 yd3 bucket cap	\$147,835.00
A529	Model ED190 Excavator : 112hp, 43700# operating wt, 0.45 yd3 bucket cap	\$181,640.00
A530	Model SK013SR Excavator : 11.9hp, 3240# operating wt, 0.78 yd3 bucket cap	\$23,764.00
A531	Model SK025SR-2 Excavator : 17.7 hp, 5556# operating wt, 1.40 yd3 bucket cap	\$31,128.00
A533	Model SK035SR-2 Excavator : 23.7hp, 8046# operating wt, 2.13 yd3 bucket cap	\$38,412.00
A534	Model SK045SR-2 Excavator : 36.5hp, 10428# operating wt,3.00 yd3 bucket cap	\$54,460.00
A535	Model SK070SR Excavator : 54hp, 16400# operating wt, 0.23 yd3 bucket cap	\$81,704.00
A537	Model SK135SRLC Excavator : 94hp, 30870# operating wt, 0.44 yd3 bucket cap	\$128,364.00
A538	Model SK160LC Excavator : 112hp, 36800# operating wt, 0.45 yd3 bucket cap	\$137,164.00
A539	Model SK210LC Excavator : 148hp, 47000# operating wt, 0.63 yd3 bucket cap	\$161,624.00
A540	Model SK235SRLC Excavator : 148hp, 56890# operating wt, 0.67 yd3 bucket cap	\$185,588.00
A541	Model SK250LC Excavator : 176hp, 55400# operating wt, 0.75 yd3 bucket cap	\$199,112.00
A542	Model SK290LC Excavator : 190hp, 66350# operating wt, 0.75 yd3 bucket cap	\$224,328.00
A543	Model SK330LC Excavator : 247hp, 77800# operating wt, 1.52 yd3 bucket cap	\$274,404.00
A544	Model SK480LC Excavator : 315hp, 108045# operating wt, 1.74 yd3 bucket cap	\$375,592.00

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Kobelco

Products: Cranes (See previous section for excavators)

Contractor: Anderson Machinery

H-GAC Product Code	Base Bid Item Description	Contract Price or Discount
M545	Model CK-850 85 Ton Crawler	\$605,100.00
M546	Model CK-1000 100 Ton Crawler	\$735,800.00
M547	Model CK-1600 160 Ton Crawler	\$1,105,770.00
M548	Model CK-2000 200 Ton Crawler	\$1,266,750.00
M549	Model CK-2500 250 Ton Crawler	\$1,562,100.00

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Komatsu

Products: Excavators, Mini Excavators, Dozers, Motor Graders, Wheel Loaders, Compact Wheel Loaders, Skid Steer Loaders, Backhoes, Articulated Trucks

Contractor: Kirby-Smith Machinery

H-GAC Product Code	Base Bid Item Description	Contract Price or Discount
A551	Model PC138USLC-8 Excavator : 92 hp, 31944# operating wt, 19' 4" dig depth	\$112,485.00
A552	Model PC160LC-7 Excavator : 115 hp, 37790# operating wt, 20' 6" dig depth	\$116,150.00
A553	Model PC200LC-8 Excavator : 148 hp, 47260# operating wt, 21' 9" dig depth	\$143,405.00
A554	Model PC220LC-8 Excavator : 168 hp, 54926# operating wt, 24' dig depth	\$183,425.00
A555	Model PC228USLC-3 Excavator : 148 hp, 51110# operating wt, 21' 9" dig depth	\$149,600.00
A556	Model P270LC-8 Excavator : 187 hp, 67393# operating wt, 22' 9" dig depth	\$211,350.00
A557	Model PC300LC-8 Excavator : 246 hp, 78817# operating wt, 26' 10" dig depth	\$241,795.00
A558	Model PC300HD-8 Excavator : 246 hp, 87958# operating wt, 26' 7" dig depth	\$255,525.00
A559	Model PC308-USLC-3 Excavator : 187 hp, 71938# operating wt, 24'10" dig depth	\$428,910.00
A560	Model PC400LC-8 Excavator : 345 hp, 103006# operating wt, 30' 4" dig depth	\$329,585.00
A561	Model PC600LC-8 Excavator : 429 hp, 132290# operating wt, 33' 7" dig depth	\$507,935.00
A562	Model PC09-1 Mini Excavator : 8.4 hp, 1960# operating wt, 4'11" dig depth.	\$20,250.00
A563	Model PC18MR-3 Mini Excavator : 15 hp, 4000# operating wt, 7'1" dig depth	\$27,395.00
A565	Model PC27MR-3 Mini Excavator : 25.5 hp, 6590# operating wt,8'8" dig depth	\$32,980.00
A566	Model PC35MR-3 Mini Excavator : 29.1 hp, 8245# operating wt, 10'5" dig depth	\$35,675.00
A567	Model PC45MR-3 Mini Excavator : 39.4 hp, 10560# operating wt, 11'6" dig depth	\$47,800.00
A568	Model PC50MR-3 Mini Excavator : 39.4 hp, 11110# operating wt, 12'6" dig depth	\$52,715.00
A569	Model PC78MR-6 Mini Excavator : 54 hp, 17625# operating wt, 13'8" dig depth	\$73,100.00

A570	Model PC78US-6 Mini Excavator : 54 hp, 15850# operating wt, 13'5" dig depth	\$73,100.00
A571	Model PC88MR-6 Mini Excavator : 65 hp, 18563# operating wt, 15'1" dig depth	\$84,985.00
B572	Model D155AX-6 Dozer : 354 hp, 87100 # operating wt, 12.3 yd blade	\$400,240.00
B573	Model D21A-8 Dozer : 40 hp, 8890# operating wt, .75 yd blade	\$61,720.00
B574	Model D31EX-22 Dozer : 78 hp, 16755# operating wt, 2.11 yd blade	\$65,130.00
B575	Model D37EX-22 Dozer : 89 hp, 16953# operating wt, 2.32 yd blade	\$76,045.00
B576	Model D39EX-22 Dozer : 105 hp, 20834# operating wt, 2.90 yd blade	\$88,860.00
B577	Model D51EX-22 Dozer : 130 hp, 28043# operating wt, 3.5 yd blade	\$127,525.00
B578	Model D61EX-15 Dozer : 168 hp, 37236# operating wt, 4.4 yd blade	\$177,935.00
B579	Model D65EX-15 Dozer : 205 hp, 45129# operating wt, 7.34 yd blade	\$186,865.00
B580	Model D85EX-15 Dozer : 264 hp, 61950# operating wt, 9.2 yd blade	\$325,275.00
B581	Model D275AX-5 Dozer : 449 hp, 113600# operating wt, 17.9 yd blade	\$595,895.00
C582	Model GD555-3 Motor Grader : 140-160 hp, 30950# operating wt	\$173,665.00
C583	Model GD655-3 Motor Grader : 180-200 hp, 37801# operating wt	\$188,670.00
C584	Model GD675-3 Motor Grader : 180-200 hp, 38705# operating wt	\$196,075.00
D586	Model WA50-3 Compact Wheel Loader : 37 hp, 5073# operating wt, 2500# load	\$47,775.00
D589	Model WA80-5 Compact Wheel Loader : 60 hp, 8190# operating wt, 3900# load	\$72,015.00
D590	Model WA100M-5 Wheel Loader : 82 hp, 10494# operating wt, 2 yd bucket	\$80,065.00
D591	Model WA150-5 Wheel Loader : 96 hp, 17295# operating wt, 2 yd bucket	\$87,295.00
D592	Model WA200-6 Wheel Loader : 126 hp, 23259# operating wt, 2.6 yd bucket	\$94,965.00
D593	Model WA250-6 Wheel Loader : 138 hp, 25448# operating wt, 3.0 yd bucket	\$118,305.00
D594	Model WA320-6 Wheel Loader : 167 hp, 31680# operating wt, 3.7 yd bucket	\$133,460.00
D595	Model WA380-6 Wheel Loader : 191 hp, 38760# operating wt, 4.3 yd bucket	\$173,250.00
D596	Model WA430-6 Wheel Loader : 231 hp, 40852# operating wt, 4.6 yd bucket	\$183,260.00
D597	Model WA450-6 Wheel Loader : 272 hp, 49780# operating wt 5.5 yd bucket	\$250,995.00
D598	Model WA480-6 Wheel Loader : 299 hp, 54510# operating wt, 6.0 yd bucket	\$271,600.00
D599	Model WA500-6 Wheel Loader : 353 hp, 71760# operating wt, 7.4 yd bucket	\$362,485.00
E604	Model SK815-5 Skid Steer Loader : 54 hp , 5785# operating wt, 1550# load	\$26,225.00
E605	Model SK820-5 Skid Steer Loader : 54 hp , 6602# operating wt, 1900# load	\$27,445.00
F606	Model WB142-5 Backhoe : 76 hp, 14500# operating wt, 14'2" dig depth	\$57,915.00
F607	Model WB146-5 Backhoe : 88 hp, 16600# operating wt, 14'6" dig depth	\$67,135.00
F608	Model WB156-5 Backhoe : 95hp, 17000# operating wt, 14'6" dig depth	\$72,780.00
I609	Model HM300 Articulated Truck : 329 hp, 113,360# operating wt, 30 ton, 21.7 yd cap	\$318,520.00
I610	Model HM350-2 Articulated Truck : 394 hp, 139900# operating wt, 35 ton, 25.9 yd cap	\$394,020.00
I611	Model HM400-2 Articulated Truck : 438 hp, 152200# operating wt, 40 ton, 29.2 yd cap	\$452,155.00

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K-Tech

Products: Scrapers
 Contractor: The Hlavinka Company

H-GAC Product Code	Base Bid Item Description	Contract Price or Discount
H616	K-Tech Model 3100 Scraper	\$130,309.00

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Kubota

Products: Excavators, Wheel Loaders, Backhoes
 Contractor: Kubota Tractor

For a list of Kubota dealers authorized to provide quotes click [HERE](#). Note, purchase orders must still be issued directly to Kubota Tractor Corp.

H-GAC Product Code	Base Bid Item Description	Contract Price or Discount
A617	Model K008-3 Excavator : 10 HP Diesel, Rubber Tracks, 2-Post Foldable ROPS, Max Digging Depth 5' 8", Operating Weight 2200 lbs. Dozer Blade.	\$15,123.00
A618	Model U15R1 Excavator : 13HP Diesel, Rubber Tracks, 4-Post ROPS/FOPS Canopy, Max Digging Depth 7' 7", Operating Weight 3704 lbs. Dozer Blade.	\$20,918.00
A619	Model KX41-3VR1 Excavator : 17HP Diesel, 4-Post ROPS/FOPS Canopy, Max Digging Depth 7' 7". Operating Weight 3893 lbs. Dozer Blade.	\$21,421.00
A620	Model U25R1S Excavator : 21HP Diesel, Rubber Tracks, 4-Post ROPS/FOPS Canopy, Max Digging Depth 9' 3", Operating Weight 5625 lbs. Dozer Blade.	\$23,926.00
A621	Model KX71-3R1 Excavator : 27HP Diesel, Rubber Tracks, 4-Post ROPS/FOPS Canopy, Max Digging Depth 9' 9", Operating Weight 6550 lbs. Dozer Blade. (optional model available KX71-3R2)	\$26,776.00
A622	Model KX913R1S Excavator : 28HP Diesel, Rubber Tracks, 4-Post ROPS/FOPS Canopy,	\$31,245.00