

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: EL PASO FIRE DEPARTMENT

AGENDA DATE: May 28, 2013

CONTACT PERSON/PHONE: TERRY K. KEBSCHULL, LOGISTICS CHIEF, 771-1071
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

The El Paso Fire Department recommends award to the following bidder for solicitation 2013-138 to Leif Johnson Ford II LTD, for a 3 year total of \$360,000.00 with a two year extension option. The estimated cost per year is \$120,000.

BACKGROUND / DISCUSSION:

The El Paso Fire Department has reviewed solicitation 2013-138 and recommends the contract be awarded to Leif Johnson Ford II LTD for Ford Motor Company proprietary parts for an estimated annual amount of \$120,000.00; as the lowest responsive, responsible bidder meeting specifications for the items awarded.

PRIOR COUNCIL ACTION:

Contract 2009-131 CASA Ford Motor Company Proprietary Parts.

SELECTION SUMMARY:

This selection was advertised February 19, 2013, and opened on April 3, 2013. Bid notification postcards were mailed out; the solicitation was posted on the City's website and the email (Purmail) notification was sent out. A total of six (6) bidders were solicited. Six (6) bidders were local. A total of five (5) bidders responded.

AMOUNT AND SOURCE OF FUNDING:

22090-322-1000-531180 Vehicle Maintenance Supplies

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____
Name Signature Date

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of August 27, 2013
Discussion and action on the award of Solicitation No. 2013-138 Ford Motor Company Proprietary Parts to Leif Johnson Ford II LTD, for an initial term estimated award of \$360,000.00.

Department:	El Paso Fire Department
Award to:	Leif Johnson Ford II LTD Austin, TX
Item(s):	All
Initial Term:	3 Years
Option:	2 Years
Annual Estimated Amount:	\$120,000.00
Initial Term Estimated Award:	\$360,000.00 (3 years)
Option Amount:	\$240,000.00 (2 years)
Total Estimated Award:	\$600,000.00 (5 years)
Account No.:	322-531180-1000-22090
Funding Source:	Vehicle Maintenance Supplies
District(s):	All

This is a low bid, requirements contract,

The Financial Services - Purchasing Division and General Services recommend award as indicated to Leif Johnson Ford II LTD, the lowest responsive, responsible bidder.

*******ADDITIONAL INFO BELOW*******

Leif Johnson Ford II LTD is the lowest bid on 8 out of 15 items and is the overall lowest bidder.



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID # 2013-138
 BID DATE: APRIL 03, 2013 DEPARTMENT: FIRE

	BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
--	-------------------------------	--	--

GROUP I: FORD PROPRIETARY PARTS FOR MEDIUM & HEAVY-DUTY TRUCKS

ITEM NO.	DESCRIPTION	PRICE ADJUSTMENT FACTOR					
1.	FORD MOTOR COMPANY PROPRIETARY PARTS	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>
		15 % DISCOUNT <input checked="" type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>
		___ % MARKUP <input type="checkbox"/>	3 % MARKUP <input checked="" type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input checked="" type="checkbox"/>
		Non-Wins Cost + 4.99%		Wins Cost + 0%			
PRICE LIST OR CATALOG							
FORD MOTOR COMPANY <small>[NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]</small> List Number _____ Dated _____		6C2Z-11002-AA 4/1/2013	FPS-3642 1/1/2013	FPS 3642 1/1/2013			
TYPE OF PRICE LIST							
WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input checked="" type="checkbox"/> OTHER _____ <input type="checkbox"/>		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi [Signature]
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID # 2013-138

DEPARTMENT: FIRE

BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID DATE: APRIL 03, 2013	BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
--	-------------------------------	--	--

GROUP II: FORD PROPRIETARY PARTS FOR LIGHT-DUTY VEHICLES

ITEM NO.	DESCRIPTION	PRICE ADJUSTMENT FACTOR		
1.	FORD MOTOR COMPANY PROPRIETARY PARTS	NET <input type="checkbox"/> % DISCOUNT <input type="checkbox"/> % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> % DISCOUNT <input type="checkbox"/> 3 % MARKUP <input checked="" type="checkbox"/>	NET <input type="checkbox"/> % DISCOUNT <input type="checkbox"/> % MARKUP <input checked="" type="checkbox"/> Non-Wins Cost + 4.99% Wins Cost + 0%
PRICE LIST OR CATALOG				
FORD MOTOR COMPANY <small>[NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]</small> List Number _____ Dated _____		NO BID	FPS-3642 1/1/2013	FPS 3642 1/1/2013
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input type="checkbox"/>		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
TWO (2) COPIES (EITHER CD OR HARDCOPY) OF EACH CATALOG/PRICE LIST ARE INCLUDED WITH THE BID PACKAGE:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> 2 Copies included - price disc

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isf
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
 BID DATE: APRIL 03, 2013

BID # 2013-138
 DEPARTMENT: FIRE

		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
ITEM NO.	SAMPLE PRICING			
1.	DESCRIPTION / MANUFACTURER PART NUMBER	COMPRESSOR / PART #4C3Z - 19V703-AA	COMPRESSOR / PART #4C3Z - 19V703-AA	COMPRESSOR / PART #4C3Z - 19V703-AA
	BIDDER'S PART NUMBER	NO BID	4C3Z-19V703-AB	4C3Z-19V703-AA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$229.83	\$229.83
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$236.72	\$229.83
	TOTAL COST (CITY'S COST)		\$236.72	\$229.83
2.	DESCRIPTION / MANUFACTURER PART NUMBER	ACCUMULATOR / PART #6C3Z - 19C836-A	ACCUMULATOR / PART #6C3Z - 19C836-A	ACCUMULATOR / PART #6C3Z - 19C836-A
	BIDDER'S PART NUMBER	NO BID	6C3Z-19C836-A	6C3Z-19C836-A
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$71.89	\$71.89
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$74.05	\$71.89
	TOTAL COST (CITY'S COST)		\$74.05	\$71.89
3.	DESCRIPTION / MANUFACTURER PART NUMBER	MANIFOLD KIT / PART #5C3Z - 9424-C	MANIFOLD KIT / PART #5C3Z - 9424-C	MANIFOLD KIT / PART #5C3Z - 9424-C
	BIDDER'S PART NUMBER	NO BID	5C3Z-9424-C	5C3Z-9424-C
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$303.49	\$303.49
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$312.59	\$318.63
	TOTAL COST (CITY'S COST)		\$312.59	\$318.63

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isl *Isl*
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
BID DATE: APRIL 03, 2013

BID # 2013-138
DEPARTMENT: FIRE

		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
SAMPLE PRICING				
4.	DESCRIPTION / MANUFACTURER PART NUMBER	CONDENSOR / PART #6C3Z - 19712-AA	CONDENSOR / PART # 6C3Z - 19712-AA	CONDENSOR / PART # 6C3Z - 19712-AA
	BIDDER'S PART NUMBER	NO BID	6C3Z-19712-AA	6C3Z-19C712-AA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$214.81	\$214.81
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$221.25	\$214.81
	TOTAL COST (CITY'S COST)		\$221.25	\$214.81
5.	DESCRIPTION / MANUFACTURER PART NUMBER	WIRING ASSEMBLY / PART #5C3Z - 12A581-G	WIRING ASSEMBLY / PART #5C3Z - 12A581-G	WIRING ASSEMBLY / PART #5C3Z - 12A581-G
	BIDDER'S PART NUMBER	NO BID	5C3Z-12A581-G	5C3Z-12A581-G
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$435.40	\$435.40
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$448.46	\$457.13
	TOTAL COST (CITY'S COST)		\$448.46	\$457.13
6.	DESCRIPTION / MANUFACTURER PART NUMBER	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM
	BIDDER'S PART NUMBER	NO BID	5C3Z-3A674-BRM	5C3Z-3A674-BRM
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$78.38	78.39 Exchange
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$80.73	78.39 Exchange
	TOTAL COST (CITY'S COST)		\$80.73	78.39 Exchange

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi
DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
BID DATE: APRIL 03, 2013

BID # 2013-138
DEPARTMENT: FIRE

		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
SAMPLE PRICING				
7.	DESCRIPTION / MANUFACTURER PART NUMBER	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA
	BIDDER'S PART NUMBER	NO BID	4C3Z-8A616-AA	4C3Z-8A616-AA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$258.71	\$258.71
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$266.47	\$258.71
	TOTAL COST (CITY'S COST)		\$266.47	\$258.71
8.	DESCRIPTION / MANUFACTURER PART NUMBER	THERMOSTAT / PART #3C3Z - 8575-AA /	THERMOSTAT / PART #3C3Z - 8575-AA /	THERMOSTAT / PART #3C3Z - 8575-AA /
	BIDDER'S PART NUMBER	NO BID	3C3Z-8575-AA	3C3Z-8575-AA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$19.29	\$19.29
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$19.87	\$19.29
	TOTAL COST (CITY'S COST)		\$19.87	\$19.29
9.	DESCRIPTION / MANUFACTURER PART NUMBER	SENSOR ASSEMBLY / PART #F57Z - 12A697-A	SENSOR ASSEMBLY / PART #F57Z - 12A697-A	SENSOR ASSEMBLY / PART #F57Z - 12A697-A
	BIDDER'S PART NUMBER	NO BID	F57Z-12A697-A	F57Z-12A697-A
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$23.53	\$23.53
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$24.24	\$23.53
	TOTAL COST (CITY'S COST)		\$24.24	\$23.53

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi
DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
 BID DATE: APRIL 03, 2013

BID # 2013-138
 DEPARTMENT: FIRE

		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
SAMPLE PRICING				
10.	DESCRIPTION / MANUFACTURER PART NUMBER	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	SENSOR ASM MAP / PART #2L1Z - 9F479-AA
	BIDDER'S PART NUMBER	NO BID	2L1Z-9F479-AA	2L1Z-9F479-AA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$51.54	\$51.54
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$53.09	\$51.54
	TOTAL COST (CITY'S COST)		\$53.09	\$51.54
11.	DESCRIPTION / MANUFACTURER PART NUMBER	STARTER MOTOR / PART #6C2Z - 11002-AA	STARTER MOTOR / PART #6C2Z - 11002-AA	STARTER MOTOR / PART #6C2Z - 11002-AA
	BIDDER'S PART NUMBER	6670	6C2Z-11002-AA	6C2Z-11002-AA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$189.00	\$262.12	\$262.12
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$160.65	\$269.98	\$262.12
	TOTAL COST (CITY'S COST)	\$160.65	\$269.98	\$262.12
12.	DESCRIPTION / MANUFACTURER PART NUMBER	BLOWER MOTOR / PART #XC3Z - 19805-CA	BLOWER MOTOR / PART #XC3Z - 19805-CA	BLOWER MOTOR / PART #XC3Z - 19805-CA
	BIDDER'S PART NUMBER	NO BID	XC3Z-19805-CA	XC3Z-19805-CA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$65.71	\$65.71
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$67.68	\$65.71
	TOTAL COST (CITY'S COST)		\$67.68	\$65.71

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
BID DATE: APRIL 03, 2013

BID # 2013-138
DEPARTMENT: FIRE

		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
SAMPLE PRICING				
13.	DESCRIPTION / MANUFACTURER PART NUMBER	BARM / ALTERNATOR / PART #6C3Z - 10346-	BARM / ALTERNATOR / PART #6C3Z - 10346-	BARM / ALTERNATOR / PART #6C3Z - 10346-
	BIDDER'S PART NUMBER	8429	6C3Z-10346-ARM	6C3Z-10346-BBRM
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$235.00	\$168.15	\$203.51 Exchange
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$199.75	\$173.19	203.51 Exchange
	TOTAL COST (CITY'S COST)	\$199.75	\$173.19	203.51 Exchange
14.	DESCRIPTION / MANUFACTURER PART NUMBER	WATER PUMP / PART #4C3Z - 8501-AC	WATER PUMP / PART #4C3Z - 8501-AC	WATER PUMP / PART #4C3Z - 8501-AC
	BIDDER'S PART NUMBER	NO BID	4C3Z-8501-AC	4C3Z-8501-AC
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$148.19	\$148.19
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$152.64	\$148.19
	TOTAL COST (CITY'S COST)		\$152.64	\$148.19
15.	DESCRIPTION / MANUFACTURER PART NUMBER	CALIPER WITH PADS / PART #YC3Z - 2552-AA	CALIPER WITH PADS / PART #YC3Z - 2552-AA	CALIPER WITH PADS / PART #YC3Z - 2552-AA
	BIDDER'S PART NUMBER	NO BID	YC3Z-2552-AA	YC3Z-2552-AA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$79.00	\$79.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$81.37	\$79.00
	TOTAL COST (CITY'S COST)		\$81.37	\$79.00
TOTAL COST (ITEMS 1 - 15)		\$360.40 BIDDERS PRICE - NO BID	\$2,482.33	\$2,482.28

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi
DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
BID DATE: APRIL 03, 2013

BID # 2013-138
DEPARTMENT: FIRE

	BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	1% - 10 DAYS	Net - 30 Days	Net - 30 Days
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:	5	5	3
Within consecutive calendar days.			
Within hours or overnight after receipt of verbal order in cases of emergency.	24	24	24
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /Sl/
DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
 BID DATE: APRIL 03, 2013

BID # 2013-138
 DEPARTMENT: FIRE

STANFORD BROTHERS, INC.
 DBA VARSITY FORD
 ANN ARBOR, MI

USD, INC.
 EL PASO, TX

GROUP I: FORD PROPRIETARY PARTS FOR MEDIUM & HEAVY-DUTY TRUCKS

ITEM NO.	DESCRIPTION	PRICE ADJUSTMENT FACTOR					
1.	FORD MOTOR COMPANY PROPRIETARY PARTS	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>
		37 % DISCOUNT <input checked="" type="checkbox"/>	35 % DISCOUNT <input checked="" type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>
		___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>
PRICE LIST OR CATALOG							
FORD MOTOR COMPANY <small>[NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]</small> List Number _____ Dated _____		FPS-3624 1/1/2013	MPLIST0213CITY 2/2013				
TYPE OF PRICE LIST							
WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input checked="" type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input type="checkbox"/>		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> LIST			<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isl *[Signature]*
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID # 2013-138
 BID DATE: APRIL 03, 2013 DEPARTMENT: FIRE

STANFORD BROTHERS, INC.
DBA VARSITY FORD
ANN ARBOR, MI

USD, INC.
EL PASO, TX

GROUP II: FORD PROPRIETARY PARTS FOR LIGHT-DUTY VEHICLES

ITEM NO.	DESCRIPTION	PRICE ADJUSTMENT FACTOR					
1.	FORD MOTOR COMPANY PROPRIETARY PARTS	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>	___ NET <input type="checkbox"/>
		37 % DISCOUNT <input checked="" type="checkbox"/>	35 % DISCOUNT <input checked="" type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>
		___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>	___ % MARKUP <input type="checkbox"/>
PRICE LIST OR CATALOG							
FORD MOTOR COMPANY <small>[NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]</small> List Number _____ Dated _____		FPS-3624 1/1/2013	MPLIST0213CITY 2/2013				
TYPE OF PRICE LIST							
WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input checked="" type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input type="checkbox"/>				<input checked="" type="checkbox"/> LIST			
TWO (2) COPIES (EITHER CD OR HARDCOPY) OF EACH CATALOG/PRICE LIST ARE INCLUDED WITH THE BID PACKAGE:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>			YES <input type="checkbox"/> NO <input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi
DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
BID DATE: APRIL 03, 2013

BID # 2013-138
DEPARTMENT: FIRE

		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
ITEM NO.	SAMPLE PRICING			
1.	DESCRIPTION / MANUFACTURER PART NUMBER	COMPRESSOR / PART #4C3Z - 19V703-AA	COMPRESSOR / PART #4C3Z - 19V703-AA	COMPRESSOR / PART #4C3Z - 19V703-AA
	BIDDER'S PART NUMBER	4C3Z-19V703-AB	YCC336	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$459.66	\$459.66	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$289.59	\$298.78	
	TOTAL COST (CITY'S COST)	\$289.59	\$298.78	
2.	DESCRIPTION / MANUFACTURER PART NUMBER	ACCUMULATOR / PART #6C3Z - 19C836-A	ACCUMULATOR / PART #6C3Z - 19C836-A	ACCUMULATOR / PART #6C3Z - 19C836-A
	BIDDER'S PART NUMBER	SAME	YF3412	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$143.78	\$143.78	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$90.58	\$93.46	
	TOTAL COST (CITY'S COST)	\$90.58	\$93.46	
3.	DESCRIPTION / MANUFACTURER PART NUMBER	MANIFOLD KIT / PART #5C3Z - 9424-C	MANIFOLD KIT / PART #5C3Z - 9424-C	MANIFOLD KIT / PART #5C3Z - 9424-C
	BIDDER'S PART NUMBER	SAME	NO BID	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$505.82		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$318.67		
	TOTAL COST (CITY'S COST)	\$318.67		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: ISI *[Signature]*
DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS
 BID DATE: APRIL 03, 2013

BID # 2013-138
 DEPARTMENT: FIRE

	STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX		
SAMPLE PRICING				
4.	DESCRIPTION / MANUFACTURER PART NUMBER	CONDENSOR / PART #6C3Z - 19712-AA	CONDENSOR / PART # 6C3Z - 19712-AA	CONDENSOR / PART # 6C3Z - 19712-AA
	BIDDER'S PART NUMBER	SAME	YJ472	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$330.48	\$330.48	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$208.20	\$214.81	
	TOTAL COST (CITY'S COST)	\$208.20	\$214.81	
5.	DESCRIPTION / MANUFACTURER PART NUMBER	WIRING ASSEMBLY / PART #5C3Z - 12A581-G	WIRING ASSEMBLY / PART #5C3Z - 12A581-G	WIRING ASSEMBLY / PART #5C3Z - 12A581-G
	BIDDER'S PART NUMBER	SAME	NO BID	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$725.67		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$457.17		
	TOTAL COST (CITY'S COST)	\$457.17		
DESCRIPTION / MANUFACTURER PART NUMBER	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM		POWER STEERING PUMP / PART #5C3Z - 3A674-BRM
6.	BIDDER'S PART NUMBER	5C3Z-3A674-ARM	STP168RM	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$125.83	\$130.63	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$79.27	\$84.91	
	TOTAL COST (CITY'S COST)	\$79.27	\$84.91	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID # 2013-138
 BID DATE: APRIL 03, 2013 DEPARTMENT: FIRE

		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
SAMPLE PRICING				
7.	DESCRIPTION / MANUFACTURER PART NUMBER	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA
	BIDDER'S PART NUMBER	SAME	YB632	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$470.38	\$470.38	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$296.34	\$305.75	
	TOTAL COST (CITY'S COST)	\$296.34	\$305.75	
8.	DESCRIPTION / MANUFACTURER PART NUMBER	THERMOSTAT / PART #3C3Z - 8575-AA /	THERMOSTAT / PART #3C3Z - 8575-AA /	THERMOSTAT / PART #3C3Z - 8575-AA /
	BIDDER'S PART NUMBER	SAME	RT1169	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$27.56	\$27.56	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$17.36	\$17.91	
	TOTAL COST (CITY'S COST)	\$17.36	\$17.91	
9.	DESCRIPTION / MANUFACTURER PART NUMBER	SENSOR ASSEMBLY / PART #F57Z - 12A697-A	SENSOR ASSEMBLY / PART #F57Z - 12A697-A	SENSOR ASSEMBLY / PART #F57Z - 12A697-A
	BIDDER'S PART NUMBER	SAME	DY-735	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$42.78	\$42.78	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$26.95	\$27.81	
	TOTAL COST (CITY'S COST)	\$26.95	\$27.81	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi *[Signature]*
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID # 2013-138
 BID DATE: APRIL 03, 2013 DEPARTMENT: FIRE

		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
SAMPLE PRICING				
10.	DESCRIPTION / MANUFACTURER PART NUMBER	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	SENSOR ASM MAP / PART #2L1Z - 9F479-AA
	BIDDER'S PART NUMBER	SAME	CX1961	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$93.71	\$93.71	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$59.04	\$60.91	
	TOTAL COST (CITY'S COST)	\$59.04	\$60.91	
11.	DESCRIPTION / MANUFACTURER PART NUMBER	STARTER MOTOR / PART #6C2Z - 11002-AA	STARTER MOTOR / PART #6C2Z - 11002-AA	STARTER MOTOR / PART #6C2Z - 11002-AA
	BIDDER'S PART NUMBER	SAME	SA931	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$436.87	\$436.87	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$275.53	\$283.97	
	TOTAL COST (CITY'S COST)	\$275.53	\$283.97	
12.	DESCRIPTION / MANUFACTURER PART NUMBER	BLOWER MOTOR / PART #XC3Z - 19805-CA	BLOWER MOTOR / PART #XC3Z - 19805-CA	BLOWER MOTOR / PART #XC3Z - 19805-CA
	BIDDER'S PART NUMBER	SAME	MM852	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$119.47	\$119.47	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$75.27	\$77.66	
	TOTAL COST (CITY'S COST)	\$75.27	\$77.66	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isl
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS **BID #** 2013-138
BID DATE: APRIL 03, 2013 **DEPARTMENT:** FIRE

		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
SAMPLE PRICING				
13.	DESCRIPTION / MANUFACTURER PART NUMBER	BARM / ALTERNATOR / PART #6C3Z - 10346-	BARM / ALTERNATOR / PART #6C3Z - 10346-	BARM / ALTERNATOR / PART #6C3Z - 10346-
	BIDDER'S PART NUMBER	6C2Z-10346-DCRM	GL985RM / GL8697RM	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$352.22	\$339.18	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$221.91	\$220.47	
	TOTAL COST (CITY'S COST)	\$221.91	\$220.47	
14.	DESCRIPTION / MANUFACTURER PART NUMBER	WATER PUMP / PART #4C3Z - 8501-AC	WATER PUMP / PART #4C3Z - 8501-AC	WATER PUMP / PART #4C3Z - 8501-AC
	BIDDER'S PART NUMBER	SAME	PW491	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$197.59	\$197.59	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$101.23	\$128.43	
	TOTAL COST (CITY'S COST)	\$101.23	\$128.43	
15.	DESCRIPTION / MANUFACTURER PART NUMBER	CALIPER WITH PADS / PART #YC3Z - 2552-AA	CALIPER WITH PADS / PART #YC3Z - 2552-AA	CALIPER WITH PADS / PART #YC3Z - 2552-AA
	BIDDER'S PART NUMBER	SAME	BRCLF109	
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$131.67	\$131.67	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$82.95	\$85.59	
	TOTAL COST (CITY'S COST)	\$82.95	\$85.59	
TOTAL COST (ITEMS 1 - 15)		\$2,600.06 BIDERS PRICE - \$2,623.31	\$1,900.46	\$0.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi
 DATE: 4/22/2013



CITY OF EL PASO BID TABULATION



BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID DATE: APRIL 03, 2013	BID # 2013-138 DEPARTMENT: FIRE		
	STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
	Net - 30 Days	Net - 30 Days	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	5	3	
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	24	4	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BIDS SOLICITED: 6	BIDS RECEIVED: 5	BIDS LOCAL: 6	NO BID: 1

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isl
 DATE: 4/22/2013

CASA FORD
5815 MONTANA AVE.
EL PASO, TX 79925
800-272-3978
<http://casaford.com/ContactUs.aspx>

SHAMALEY FORD
11301 GATEWAY WEST
EL PASO, TX 79936

VIVA FORD
5550 N. DESERT BLVD
EL PASO, TX 79912

FORD MOTOR COMPANY
1270 DON HASKINS DRIVE # C
EL PASO, TX 79936-7805

MNC STERLING
ATTN: GARY WARREN
10901 GATEWAY WEST
EL PASO, TX 79935

EXPRESSWAY FORD
ATTN: HENRY LOPEZ
5550 NORTH DESERT BLVD.
EL PASO, TX 79932