

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: TRANSPORTATION

AGENDA DATE: AUGUST 28, 2012

CONTACT PERSON/PHONE: TED MARQUEZ, INTERIM DIRECTOR, DEPARTMENT OF
TRANSPORTATION, 621-6750
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Department of Transportation recommends award to the following bidders for solicitation 2012-239 Traffic Signal Heads for an estimated 3 years total of \$621,780.00.

Item No.	Vendor	Location	Amount
1	General Traffic Equipment Corp	Newburgh, NY	\$75,000.00
2	General Traffic Equipment Corp	Newburgh, NY	\$73,750.00
	Total Annual Amount		\$148,750.00
	3 YEAR TOTAL		\$446,250.00

Item No.	Vendor	Location	Amount
3	Leotek Electronics USA Corp	Milpitas, CA	\$3,150.00
4	Leotek Electronics USA Corp	Milpitas, CA	\$4,170.00
5	Leotek Electronics USA Corp	Milpitas, CA	\$3,570.00
6	Leotek Electronics USA Corp	Milpitas, CA	\$2,570.00
7	Leotek Electronics USA Corp	Milpitas, CA	\$2,570.00
8	Leotek Electronics USA Corp	Milpitas, CA	\$24,862.50
9	Leotek Electronics USA Corp	Milpitas, CA	\$5,332.50
10	Leotek Electronics USA Corp	Milpitas, CA	\$5,272.50
11	Leotek Electronics USA Corp	Milpitas, CA	\$7,012.50
	Total Annual Amount		\$58,510.00
	3 YEAR TOTAL		\$175,530.00

	GRAND TOTAL /3 YEARS		\$621,780.00
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BACKGROUND / DISCUSSION:

Department of Transportation has reviewed solicitation 2012-239 and recommends the contract be awarded to General Traffic Equipment Corp. for Items 1 & 2; to Leotek Electronics USA Corp. for Items 3,4,5,6,7,8,9,10, & 11 as the lowest bidders to meet specification and requirements.

SELECTION SUMMARY:

Solicitation was advertised on 5/22/2012 and 5/29/2012. The postcards were mailed out on 5/22/2012. The solicitation was posted on City website on 5/22/2012. The email (Purmail) notification was sent out on 5/22/2012. A total of fifteen (15) bidders including four (4) local vendors were solicited. A total of six (6) bids were received. No local vendors submitted a bid.

PRIOR COUNCIL ACTION:

Council awarded Contract No. 2009-155 Traffic Signal Heads on May 19, 2009.

AMOUNT AND SOURCE OF FUNDING:

32010287-503203-01101-32000 Public Access Maintenance & Repairs – General Fund FY 13

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Name

Signature

Date

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **AUGUST 28, 2012**.

Discussion and action on the award of Solicitation No. 2012-239 (Traffic Signal Heads) to General Traffic Equipment Corp and Leotek Electronics USA Corp for an initial term estimated award of \$621,780.00.

Department: Department of Transportation
Award to: Vendor 1: General Traffic Equipment Corp
Newburgh, NY

Item(s): 1 and 2
Initial Term: 3 years
Option to Extend: 2 years
Payment Terms: Net 30
Annual Estimated Award: \$148,750.00
Initial Term Estimated Award: \$446,250.00 (3 years)
Total Estimated Award: \$743,750.00 (5 years)

Award to: Vendor 2: Leotek Electronics USA Corp
Milpitas, CA

Item(s): 3, 4, 5, 6, 7, 8, 9, 10 and 11
Initial Term: 3 years
Option to Extend: 2 years
Payment Terms: Net 30
Annual Estimated Award: \$58,510.00
Initial Term Estimated Award: \$175,530.00 (3 years)
Total Estimated Award: \$292,550.00 (5 years)

Annual Estimated Award \$207,260.00
Initial Estimated Award: \$621,780.00 (3 years)
Total Estimated Award: \$1,036,300.00 (5 years)
Account No.: 32010287 – 503203 – 01101
Funding Source: Public Access Maintenance & Repairs – General Fund FY 13
District(s): All

This is a low bid, unit price contract.

The Financial Services - Purchasing Division and Transportation Department recommends award as indicated to General Traffic Equipment Corp and Leotek Electronics USA Corp the lowest responsive, responsible bidders.

*******ADDITIONAL INFO BELOW*******

2012-239
VENDOR PRICE COMPARISON

ITEM NO	DESCRIPTION	LOW BID #1	#2	#3	#4	#5
1.	12" TRAFFIC SIGNAL HEADS TYPE E	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY \$75,000.00	TRAFFIC PARTS INC, CONROE, TX \$89,875.00	PARADIGM TRAFFIC SYSTEMS, INC. - ARLINGTON, TX \$104,500.00	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX \$125,462.50	
2.	PEDESTRIAN SIGNAL HEADS	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY \$73,750.00	TRAFFIC PARTS INC, CONROE, TX \$74,812.50	PARADIGM TRAFFIC SYSTEMS, INC. - ARLINGTON, TX \$86,750.00	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX \$90,500.00	
3.	LED MODULE CIRCULAR RED	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA \$3,150.00	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY \$5,250.00	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX \$6,332.50	SWARCO TRAFFIC AMERICAS, INC. - COLUMBIA, TN \$7,237.50	
					3% - 10 DAYS - \$7,020.37	
4.	LED MODULE CIRCULAR AMBER	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA \$4,170.00	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY \$6,000.00	PARADIGM TRAFFIC SYSTEMS, INC. - ARLINGTON, TX \$8,250.00	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX \$8,587.50	SWARCO TRAFFIC AMERICAS, INC. - COLUMBIA, TN \$10,148.62
						3% - NET 10 DAYS - \$9,844.16
5.	LED MODULAR CIRCULAR GREEN	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA \$3,570.00	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY \$5,700.00	PARADIGM TRAFFIC SYSTEMS, INC. - ARLINGTON, TX \$8,250.00	SWARCO TRAFFIC AMERICAS, INC. - COLUMBIA, TN \$8,662.50	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX \$8,587.50
					3% - 10 DAYS - \$8,402.62	
6.	LED MODULE AMBER ARROW	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA \$2,570.00	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY \$3,400.00	PARADIGM TRAFFIC SYSTEMS, INC. - ARLINGTON, TX \$4,300.00	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX \$6,385.00	SWARCO TRAFFIC AMERICAS, INC. - COLUMBIA, TN \$7,075.00
						3% - NET 10 DAYS - \$6,862.75
7.	LED MODULAR GREEN ARROW	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA \$2,570.00	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY \$4,000.00	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX \$4,820.00	PARADIGM TRAFFIC SYSTEMS, INC. - ARLINGTON, TX \$5,500.00	SWARCO TRAFFIC AMERICAS, INC. - COLUMBIA, TN \$5,875.00
						3% - NET 10 DAYS - \$5,698.75

2012-239
VENDOR PRICE COMPARISON

ITEM NO	DESCRIPTION	LOW BID #1	#2	#3	#4	#5
8.	LED OPTICAL UNIT PEDESTRIAN SYMBOLIC COUNTDOWN	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY	PARADIGM TRAFFIC SYSTEMS, INC. - ARLINGTON, TX	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX	
		\$24,862.50	\$33,750.00	\$39,500.00	\$44,000.00	
9.	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL RED	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX		
		\$5,332.50	\$9,750.00	\$10,845.00		
10.	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL AMBER	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA	TEXAS HIGHWAY PRODUCTS, LTD. - ROUND ROCK, TX	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY		
		\$5,272.50	\$10,845.00	\$11,250.00		
11.	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL GREEN	LEOTEK ELECTRONICS USA CORP - MILPITAS, CA	GENERAL TRAFFIC EQUIPMENT CORP - NEWBURGH, NY	TEXAS HIGHWAY PRODUCTS, LTD - ROUND ROCK, TX		
		\$7,012.50	\$12,000.00	\$17,175.00		
TOTAL ANNUAL		\$207,260.00	\$255,382.50	\$301,972.50	\$295,857.99	\$30,993.16
ITEMS 1 AND 2		GENERAL TRAFFIC EQUIPMENT CORP (ANNUAL AMT)		\$148,750.00		
ITEMS 3 THROUGH 11		LEOTEK ELECTRONICS USA CORP - MILPITAS, CA		\$58,510.00		
		TOTAL ANNUAL:		\$207,260.00		
		TOTAL 3 YEARS		\$621,780.00		



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGNAL HEADS
BID DATE: JUNE 20, 2012

BID # 2012-239

DEPARTMENT: TRANSPORTATION

			GENERAL TRAFFIC EQUIPMENT CORP NEWBURGH, NY		LEOTEK ELECTRONICS USA CORP MILPITAS, CA		PARADIGM TRAFFIC SYSTEMS, INC. ARLINGTON, TX		SWARCO TRAFFIC AMERICAS, INC. COLUMBIA, TN	
ITEM NO.	ANN. EST. QTY./UOM	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	250 EA	12" TRAFFIC SIGNAL HEADS, TYPE E	\$300.00	\$75,000.00	NO BID		\$418.00	\$104,500.00	NO BID	
MANUFACTURER			GTE CORP.				ECONOLITE			
MODEL			T30-ALUM/HPBA-1275				TA31HJYV0000			
2.	250 EA	PEDESTRIAN SIGNAL HEADS	\$295.00	\$73,750.00	NO BID		\$347.00	\$86,750.00	NO BID	
MANUFACTURER			GTE CORP.				McCAIN			
MODEL			P7-H/M-CDLED-PO-GU-Y				31825			
3.	150 EA	LED MODULE CIRCULAR RED	\$35.00	\$5,250.00	\$21.00	\$3,150.00	\$47.00	\$7,050.00	\$48.25	\$7,237.50
MANUFACTURER			GE OR DIALIGHT		LEOTEK, TSL-12R-LX-IL6-A1-P2		DURALIGHT		SWARCO FUTURIT	
MODEL							JXC-300HFR		FL-12R-S2	
4.	150 EA	LED MODULE CIRCULAR AMBER	\$40.00	\$6,000.00	\$27.80	\$4,170.00	\$55.00	\$8,250.00	\$69.75	\$10,462.50
MANUFACTURER			GE OR DIALIGHT		LEOTEK, TSL-12Y-LX-IL6-A1-P2		DURALIGHT		SWARCO FUTURIT	
MODEL							JXC-300HFY02		FL-12Y-S2	
5.	150 EA	LED MODULE CIRCULAR GREEN	\$38.00	\$5,700.00	\$23.80	\$3,570.00	\$55.00	\$8,250.00	\$57.75	\$8,662.50
MANUFACTURER			GE OR DIALIGHT		LEOTEK, TSL-12G-LX-IL6-A1-P2		DURALIGHT		SWARCO FUTURIT	
MODEL							JXC-300HFG		FL-12G-S2	
6.	100 EA	LED MODULE AMBER ARROW	\$34.00	\$3,400.00	\$25.70	\$2,570.00	\$43.00	\$4,300.00	\$70.75	\$7,075.00
MANUFACTURER			GE OR DIALIGHT		LEOTEK, TSL-12YA-IL6-AI		DURALIGHT		SWARCO FUTURIT	
MODEL							JXJ-300HFY01		FL-12YA-S2	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Denese Bailey*
DATE: *7/26/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGNAL HEADS

BID DATE: JUNE 20, 2012

BID # 2012-239

DEPARTMENT: TRANSPORTATION

			GENERAL TRAFFIC EQUIPMENT CORP NEWBURGH, NY		LEOTEK ELECTRONICS USA CORP MILPITAS, CA		PARADIGM TRAFFIC SYSTEMS, INC. ARLINGTON, TX		SWARCO TRAFFIC AMERICAS, INC. COLUMBIA, TN	
ITEM NO.	ANN. EST. QTY./UOM	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
7.	100 EA	LED MODULE GREEN ARROW	\$40.00	\$4,000.00	\$25.70	\$2,570.00	\$55.00	\$5,500.00	\$58.75	\$5,875.00
MANUFACTURER			GE OR DIALIGHT		LEOTEK, TSL-12GA-IL6-A1		DURALIGHT JXJ-300HFG		SWARCO FUTURIT FL-12GA-S2	
MODEL										
8.	250 EA	LED OPTICAL UNIT PEDESTRIAN SYMBOLIC COUNTDOWN	\$135.00	\$33,750.00	\$99.45	\$24,862.50	\$158.00	\$39,500.00	NO BID	
MANUFACTURER			GE OR DIALIGHT		LEOTEK, TSL-PED-16-CIL-P1		DURALIGHT JXM-400VIE			
MODEL										
9.	150 EA	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL RED	\$65.00	\$9,750.00	\$35.55	\$5,332.50	NO BID		NO BID	
MANUFACTURER			GE		LEOTEK, T05R-A-6100					
MODEL										
10.	150 EA	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL AMBER	\$75.00	\$11,250.00	\$35.15	\$5,272.50	NO BID		NO BID	
MANUFACTURER			GE		LEOTEK, T05Y-A-6100					
MODEL										
11.	150 EA	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL GREEN	\$80.00	\$12,000.00	\$46.75	\$7,012.50	NO BID		NO BID	
MANUFACTURER			GE		LEOTEK, T05G-A-CA01					
MODEL										
ANNUAL ESTIMATED TOTAL (ITEMS 1 -11):			\$239,850.00 <small>(BIDDER DID NOT INSERT TOTAL)</small>		\$58,510.00		\$264,100.00		\$39,312.50	

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APPROVED BY: DB

DATE: 7/26/12



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGNAL HEADS
 BID DATE: JUNE 20, 2012 BID # 2012-239
DEPARTMENT: TRANSPORTATION

			TEXAS HIGHWAY PRODUCTS, LTD ROUND ROCK, TX		TRAFFIC PARTS INC CONROE, TX					
ITEM NO.	ANN. EST. QTY./UOM	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	250 EA	12" TRAFFIC SIGNAL HEADS, TYPE E	\$501.85	\$125,462.50	\$359.50	\$89,875.00	\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			MCCAIN, GE, PELCO-M66275.M19278,		CH/TP II SIG-TAY-30T-TTN-LHN-IA WITH HORIZ-483-YTI-ACF-NNX					
MODEL			GTX LEADS, AS-3009-96, SP-5018 (NO BACK PLATE)							
2.	250 EA	PEDESTRIAN SIGNAL HEADS	\$362.00	\$90,500.00	\$299.25	\$74,812.50	\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			MCCAIN, GE, AND PELCO-M32029,PS7-CFF1-26A,		CH/TP #SSPED-PLN-Y2N-N WITH SIDE-04Y-2NA-ADY-AAN-NPX					
MODEL			5P-5552							
3.	150 EA	LED MODULE CIRCULAR RED	\$42.15	\$6,322.50	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE: GTX-DR6-RTFB-77A							
MODEL										
4.	150 EA	LED MODULE CIRCULAR AMBER	\$57.25	\$8,587.50	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE: GTX-DR6-YTFB-77A							
MODEL										
5.	150 EA	LED MODULE CIRCULAR GREEN	\$57.25	\$8,587.50	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE-GTX-DR6-GCFB-77A							
MODEL										
6.	100 EA	LED MODULE AMBER ARROW	\$63.85	\$6,385.00	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE:DR6-YTAAAN-17A-YX							
MODEL										

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APPROVED BY: DB
 DATE: 7/26/12



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGNAL HEADS			BID # 2012-239							
BID DATE: JUNE 20, 2012			DEPARTMENT: TRANSPORTATION							
			TEXAS HIGHWAY PRODUCTS, LTD ROUND ROCK, TX		TRAFFIC PARTS INC CONROE, TX					
ITEM NO.	ANN. EST. QTY./UOM	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
7.	100 EA	LED MODULE GREEN ARROW	\$48.20	\$4,820.00	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE: DR6-GCAAN-17A							
MODEL										
8.	250 EA	LED OPTICAL UNIT PEDESTRIAN SYMBOLIC COUNTDOWN	\$176.00	\$44,000.00	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE: PS7-CFF1-26							
MODEL										
9.	150 EA	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL RED	\$72.30	\$10,845.00	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE:DR3-RCFB-01A							
MODEL										
10.	150 EA	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL AMBER	\$72.30	\$10,845.00	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE: DR3-YCFB-01A							
MODEL										
11.	150 EA	LED MODULE FOR PROGRAMMABLE VIEW SIGNAL GREEN	\$114.50	\$17,175.00	NO BID		\$0.00	\$0.00	\$0.00	\$0.00
MANUFACTURER			GE: DR3-GCFB-01A							
MODEL										
ANNUAL ESTIMATED TOTAL (ITEMS 1 -11):			\$333,530.00		\$164,687.50		\$0.00		\$0.00	

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APPROVED BY: *DB*

DATE: *7/26/12*

TRAFFIC PARTS INC.
P. O. BOX 837
SPRING, TX 77383

B DESIGN
235 JACK PINE ROAD
RED ROCK, TX 78662-2561

CENTERLINE SUPPLY
530 JESSE STREET
GRAND PRAIRIE, TX 75051

MEDLEY MATERIAL HANDLING
4201 WILL ROGERS PARKWAY
OKLAHOMA CITY, OK 73108

PRIME VENDOR, INC.
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

GENERAL TRAFFIC EQUIPMENT
259 BROADWAY
NEWBURGH, NJ 12550

ECONOLITE
811 ST. MICHAELS DRIVE SUITE 102
SANTA FE, NM 87505

APPELBAUM INDUSTRIAL
6006 N. MESA SUITE 510
EL PASO, TX 79912

MESA ELECTRIC
502 JOE ANGE ROAD
CANUTILLO, TX 79835

ALL TRADES ELECT
11005 ARGAL COURT
EL PASO, TX 79935

D&D INDUSTRIAL SUPPLY
ATTN: JAVIER COSME
6825 MARBLE CANYON
EL PASO, TX 79912

THERMO SYSTEMS CONSTRUCTION CO.
ATTN: JOSE A. PARRAL
12127 ROAD HOUSE DRIVE
EL PASO, TX 79936

LEOTEK ELECTRONICS USA CORP.
ATTN: MEG MEYERS
726 SOUTH HILLVIEW DRIVE
MILPITAS, CA 95035

US TRAFFIC CORPORATION
4025 E. LA PALMA AVENUE SUITE 101
ANAHEIM, CA 92807

PEEK TRAFFIC CORP
P. O. BOX 622
141 RAILROAD STREET
BEDFORD, PA 15522