

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** General Services Department

**AGENDA DATE:** TBD by Purchasing - September 4, 2007

**CONTACT PERSON/PHONE:** Jeff Belles, 621-6821 ; Terrence Freiburg, Purchasing Manager, ext. 4313

**DISTRICT (S) AFFECTED:** All

**SUBJECT:**

**APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.**

Award contract 2007-224 GMC Heavy Duty Parts and Service to Rush Trucks Center of El Paso Texas. Estimated annual expenditures are \$30,000.

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

See attached bid tabulations. Rush Truck Center was the lowest responsive bidder meeting specifications. This is a three year requirements contract to purchase parts and service as required for GMC heavy duty vehicles.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

Yes.

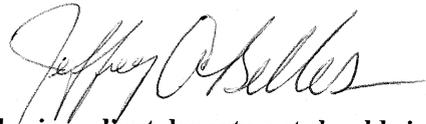
**AMOUNT AND SOURCE OF FUNDING:**

**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

45202-37370510-503121, General Services Department, Fleet Services Internal Service Fund

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** Jeffrey A Belles, August 14, 2007



(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

PROJECT FORM

DATE: August 20, 2007

PROJECT: GMC/Chevrolet Proprietary Parts & Service-Heavy Duty Vehicles  
NO:2007-224 DEPARTMENT: General Services-Fleet Division  
BUDGET NO: 37370510-503121-45202  
FUNDING SOURCE: General Services Department-Fleet Services Internal Service Fund  
REPRESENTATIVE DISTRICT(S): All

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RECOMMENDATION: 1) Vendor : Rush Truck Centers of El Paso  
El Paso, Texas  
Item(s): Part A, #1 & Part B  
Annual Estimated Amount: \$ 30,000.00

This is a requirements type contract with an initial term of thirty six (36) months.

The Departments of Financial Services and General Services-Fleet Division recommend award as indicated to the lowest responsive, responsible bidder.

RJ Border International Trucks acknowledged the amendment on the Solicitation of Offers page but did not include bid on the revised amendment of the Sample Pricing list and, therefore, was not responsive.

Rush Truck Centers of El Paso offers the City the option to extend the term of the contract at the same unit prices for two (2) additional years if the option is exercised within two (2) or three (3) years from the date of the award.

BIDS SOLICITED- 16 (12 local)  
BIDS RECEIVED- 02  
"NO BID" RECEIVED 00

TOTAL ESTIMATED RECOMMENDED AWARD: \$ 90,000.00

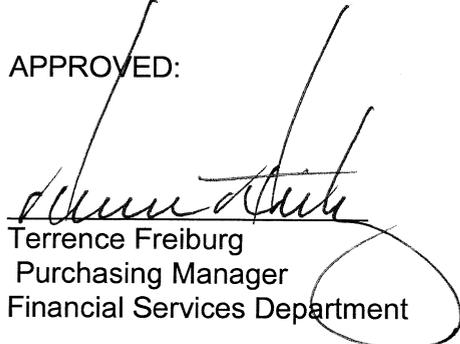
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COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_

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APPROVED:

COUNCIL MEETING DATE: September 4, 2007

  
Terrence Freiburg  
Purchasing Manager  
Financial Services Department

# CITY OF EL PASO BID TABULATION

BID ITEM: GMC/CHEVROLET PROPRIETARY PARTS & SERVICE-HEAVY DUTY VEHICLES BID DATE: AUGUST 1, 2007		BID # 2007-224 DEPARTMENT: GENERAL SERVICES - FLEET		
	RJ BORDER INTERNATIONAL TRUCKS EL PASO, TX	RUSH TRUCK CENTERS OF TEXAS, L.P. d/b/a RUSH TRUCK CENTER EL PASO, TX		
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
HEAVY DUTY TRUCKS	NET <input type="checkbox"/>	NET <input type="checkbox"/>		
ITEM 1. GMC PROPRIETARY PARTS	- ___% DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>		
	+ 40% MARKUP <input checked="" type="checkbox"/>	+ 20% MARKUP <input checked="" type="checkbox"/>		
Discount/Mark-up proposed from the General Motors Corporation Price List (OR Catalog) (Manufacturer or Brand Name)				
List Number _____ Dated _____ As supplemented, for any quantity as needed:	VOL I VOL II APRIL 1, 2007	P6 APRIL 2007		
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALE <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		
DISTRIBUTOR <input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>		
JOBBER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
DEALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
RETAILER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
OTHER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
B. SERVICE LABOR RATES: SHOP BILLING RATE:	\$80.00 (PER HOUR), EXCLUDES PARTS	\$75.00 (PER HOUR) EXCLUDES PARTS		

APPROVED BY: Jesus M. Juarez  
 DATE: 8/6/07

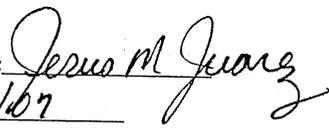
# CITY OF EL PASO BID TABULATION

BID ITEM: GMC/CHEVROLET PROPRIETARY PARTS & SERVICE-HEAVY DUTY VEHICLES  
 BID DATE: AUGUST 1, 2007

BID # 2007-224

DEPARTMENT: GENERAL SERVICES - FLEET

ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION	RJ BORDER INTERNATIONAL TRUCKS EL PASO, TX	RUSH TRUCK CENTERS OF TEXAS, L.P. d/b/a RUSH TRUCK CENTER EL PASO, TX		
1.	MANUFACTURER	GM TRUCK DEALER			
	PRICE LIST FORM NUMBER	PARTS & ACCESSORIES			
	AND/OR DATE	PRICE BOOK			
2.	MANUFACTURER	VOL I			
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
3.	MANUFACTURER	VOL II			
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
4.	MANUFACTURER	RELEASE I			
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
5.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				

APPROVED BY:   
 DATE: 8/6/07

2007-224 GMC/CHEVROLET PROPRIETARY PARTS AND SERVICE-HEAVY DUTY VEHICLES  
 GENERAL SERVICES - FLEET DEPARTMENT

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BID # 2007-224

DEPARTMENT: GENERAL SERVICES - FLEET

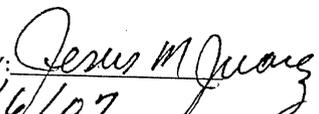
RJ BORDER  
 INTERNATIONAL TRUCKS  
 EL PASO, TX

RUSH TRUCK CENTERS  
 OF TEXAS, L.P. d/b/a  
 RUSH TRUCK CENTER  
 EL PASO, TX

## SAMPLE PRICING EVALUATION: PROPRIETARY PARTS - PAK-MOR

ITEM	DESCRIPTION:	HAND BRAKE LEVER W/IGNITION WIRE KIT	HAND BRAKE LEVER W/IGNITION WIRE KIT		
ITEM 1.	SAMPLE PRODUCT PART NUMBER:	(12173430) 15505337	12173430		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$61.53	\$91.98		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$49.10	\$55.19		
ITEM 2.	SAMPLE PRODUCT PART NUMBER:	(12551385) 15673243	12551385		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$22.90	\$320.67		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$16.06	\$219.34		
ITEM 3.	SAMPLE PRODUCT PART NUMBER:	(15565699) 16159225	15565699		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$213.02	\$43.02		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$149.11	\$29.42		
ITEM 4.	SAMPLE PRODUCT PART NUMBER:	(10216340) 2045385	10216340		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$69.98	\$338.31		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$57.81	\$202.98		
ITEM 5.	SAMPLE PRODUCT PART NUMBER:	(15179225) 3188623	15169225		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	NOT A GOOD NO.	\$213.02		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:		\$127.81		
ITEM 6.	SAMPLE PRODUCT PART NUMBER:	(52466358) 15994427	52466358		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$134.07	\$24.82		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$85.31	\$14.89		

DID NOT BID ON  
 REVISED SAMPLE PRICING

APPROVED BY:   
 DATE: 8/6/07

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: GMC/CHEVROLET PROPRIETARY PARTS &amp; SERVICE-HEAVY DUTY VEHICLES</b>		<b>BID # 2007-224</b>	
<b>BID DATE: AUGUST 1, 2007</b>		<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>	
	<b>RJ BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>	<b>RUSH TRUCK CENTERS OF TEXAS, L.P. d/b/a RUSH TRUCK CENTER EL PASO, TX</b>	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:  TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:  A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. B. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT. C. NO OPTION OFFERED.	<input checked="" type="checkbox"/>  <input type="checkbox"/>  YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/>  <input checked="" type="checkbox"/>  YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	
<b>PAYMENT TERMS:</b>	<b>1/2% - 10 DAYS</b>	<b>NET - 30 DAYS</b>	
<b>ADDITIONAL PAYMENT TERMS: BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>72 HOURS</b>	<b>24 HOURS</b>	
<b>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.          A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY CAUSE FOR THE REJECTION OF THE BID.</b>			
<b>BIDS SOLICITED: 16</b>		<b>BIDS RECEIVED: 2</b>	
		<b>BIDS LOCAL: 12</b>	
		<b>NO BIDS: 0</b>	

APPROVED BY: Jesus M. Juarez  
 DATE: 8/6/07

2007-224 GMC/CHEVROLET PROPRIETARY PARTS AND SERVICE-HEAVY DUTY VEHICLES  
 GENERAL SERVICES - FLEET DEPARTMENT

CRAWFORD AUTO PLAZA  
BUICK,PONTIAC,GMC PARTS  
6800 MONTANA AVE  
EL PASO, TEXAS 79925

DICK POE VISTA PONTIAC  
PARTS DEPARTMENT  
6330 MONTANA AVE  
EL PASO, TEXAS 79925

MIDWAY CHEVROLET  
5915 MONTANA AVE  
EL PASO, TEXAS 79925

RUDOLPH CHEVROLET  
PARTS DEPARTMENT  
5415 DESERT BLVD  
EL PASO, TEXAS 79912

BRAVO CADILLAC/OLDS  
PARTS DEPARTMENT  
6555 MONTANA AVE  
EL PASO, TEXAS 79925

DRIVEWAY DODGE  
PARTS DEPARTMENT  
8434 GATEWAY EAST  
EL PASO, TEXAS 79936

WESTWAY DODGE  
PARTS DEPARTMENT  
4646 N. MESA ST  
EL PASO, TEXAS 79912

CASA FORD  
PARTS DEPARTMENT  
5815 MONTANA AVE  
EL PASO, TEXAS 79925

WALLACE CHEVROLET  
PARTS DEPARTMENT  
1601 S. MAIN ST  
LAS CRUCES, NM 88005

SISBARRO BUICK/PONTIAC  
PARTS DEPARTMENT  
425 E. BOUTZ  
LAS CRUCES, NM 88005

SHAMALEY FORD  
PARTS DEPARTMENT  
11301 GATEWAY WEST  
EL PASO, TEXAS 79936

MASTER PRODUCTS  
ALEX MARTINEX ALBA  
178 CITADEL  
EL PASO, TEXAS 79927

SUNLAND PARK PONTIAC  
PARTS DEPARTMENT  
955 CROCKETT WAY  
EL PASO, TEXAS 79922

THE PEP BOYS  
325 GLADYS AVE.  
EL PASO, TEXAS 79915

BLUE EAGLE INDUSTRIES  
2536 YOUNG DR.  
HAYMARKET, VA 20169

PEP EXPRESS PARTS  
ATTN: JOE RAZO  
309 AVE MIRADOR  
ST. TERESA, NM 88008