

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: FIRE

AGENDA DATE: _____

CONTACT PERSON/PHONE: CHIEF ROBERTO RIVERA/TERRENCE FREIBURG, PURCHASING MANAGER

DISTRICT(S) AFFECTED: All

SUBJECT:

Approve the award of Firefighting Chemical solicitation #2007-190 to R Nickeson Enterprises and to Chemguard. The contract shall be for three (3) years with the option to extend Chemguard's contract for one (1) additional year. Estimated \$36073.60/ Year. Total Estimated Award \$108,220.80 for 3 years.

BACKGROUND / DISCUSSION:

This will be a multiple award contract. R. Nickeson Enterprises to be awarded the contract for Microblaze liquid spill foam. Chemguard to be awarded the remainder of items on contract. There is no guarantee as any specific volume of business. Ordering will be as chemicals are required.

PRIOR COUNCIL ACTION: NA

AMOUNT AND SOURCE OF FUNDING:

Department 22010319; Account 503123

BOARD / COMMISSION ACTION: NA

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Roberto Rivera, Fire Chief *Roberto Rivera*

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

CITY CLERK DEPT.
07 AUG 28 AM 9:44

JOHN COOK
MAYOR

JOYCE WILSON
CITY MANAGER

ROBERTO RIVERA
FIRE CHIEF



CITY COUNCIL
ANN MORGAN LILLY, DISTRICT 1
SUSANNAH M. BYRD, DISTRICT 2
J. ALEXANDRO LOZANO, DISTRICT 3
MELINA CASTRO, DISTRICT 4
RACHEL QUINTANA, DISTRICT 5
EDDIE HOLGUIN JR., DISTRICT 6
STEVE ORTEGA, DISTRICT 7
BETO O'ROURKE, DISTRICT 8

FIRE DEPARTMENT

M E M O R A N D U M

To: Terrence Freiburg
From: Terry Kebschull, Logistics Captain
Subject: Recommendation for Award, Solicitation # 2007-190
Date: August 22, 2007

After having reviewed the bids for the above solicitation, the El Paso Fire Department is recommending the purchase of Micro Blaze spill control foam from R. Nickeson Enterprises for the mitigation of petroleum fuel spills. They were the lowest responsive bidder.

The recommendation for all other firefighting foam goes to, Chemguard, the second lowest bidder. US Foam was the lowest bidder but could not provide the City of El Paso with proof of UL Certifications. After several unsuccessful attempts to get the proper documentation from US Foam, Chemguard was determined to be the lowest responsive bidder.

Total contract award value is anticipated to be approximately \$36,073.60.00 per year for three years for a total of \$108,220.80: \$5,925.00 per year with R. Nickeson Enterprises and \$30,148.60 per year with Chemguard.

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CITY OF EL PASO BID TABULATION

BID ITEM: FIREFIGHTING CHEMICALS				BID # 2007-190					
BID DATE: JUNE 6, 2007				DEPARTMENT: FIRE					
				CHEMGUARD MANSFIELD, TX		COMADE, INC. IRVINE, CA		DACO FIRE EQUIPMENT LUBBOCK, TX	
ITEM	QTY.	UNIT	DESCRIPTION	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL
1.	500	GAL.	CLASS A FOAM 5 GAL. CONTAINERS	\$7.80	\$3,900.00	\$9.05	\$4,525.00	\$9.372	\$4,686.00
2.	660	GAL	ALCOHOL RESISTANT 3/6% FOAM 55 GAL. DRUMS	\$9.37	\$6,184.20	\$17.45	\$11,517.00	\$10.836	\$7,151.76
3.	300	GAL.	ALCOHOL RESISTANT 3/6% FOAM 5 GAL. CONTAINERS	\$9.73	\$2,919.00	\$18.21	\$5,463.00	\$11.22	\$3,366.00
4.	440	GAL	MILITARY SPECS 3% FOAM 55 GAL. DRUMS	\$10.25	\$4,510.00	\$21.08	\$9,275.20	\$12.504	\$5,501.76
5.	300	GAL.	MICRO BLAZE SPILL CONTROL FOAM 5 GAL. CONTAINERS	NO BID	NO BID	N/B	N/B	\$25.75	\$7,725.00
6.	220	GAL	HIGH EXPANSION FOAM 55 GAL. DRUMS	\$7.92	\$1,742.40	\$16.51	\$3,632.20	\$8.724	\$1,919.28
7.	1000	GAL.	TRAINING FOAM 5 GAL. CONTAINERS	\$5.03	\$5,030.00	\$11.60	\$11,600.00	\$5.544	\$5,544.00
8.	1000	GAL	TRAINING FOAM 55 GAL. CONTAINERS	\$4.13	\$4,130.00	\$10.92	\$10,920.00	\$4.548	\$4,548.00
								(BIDDER'S TOTAL: \$4,752.66)	
9.	100	EACH	1% AFFF FOAM 5 GAL. CONTAINERS	\$17.33	\$1,733.00	\$39.56	\$3,956.00	\$19.14	\$1,914.00
								(BIDDER'S TOTAL: \$9,570.00)	

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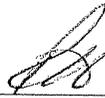
CITY CLERK DEPT.

APPROVED BY: 
DATE: 6-7-07

CITY OF EL PASO BID TABULATION

BID ITEM: FIREFIGHTING CHEMICALS				BID # 2007-190					
BID DATE: JUNE 6, 2007				DEPARTMENT: FIRE					
				CHEMGUARD MANSFIELD, TX		COMADE, INC. IRVINE, CA		DACO FIRE EQUIPMENT LUBBOCK, TX	
ITEM	QTY.	UNIT	DESCRIPTION	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL
OPTION:									
1A.	300	GAL	ALCOHOL RESISTANT 3/6% FOAM 300 BULK CONTAINERS	\$10.47	\$3,141.00	N/B	N/B	NONE STATED	
2A.	300	GAL	MILITARY SPECS 3% FOAM 300 BULK CONTAINERS	\$11.30	\$3,390.00	N/B	N/B	NONE STATED	
<p>TO THE EXTENT PROVIDED FOR IN THE CONTRACT, THE CITY, AT ITS SOLE OPTION, MAY EXTEND THE INITIAL TERM OF THIS CONTRACT FOR ONE (1) ADDITIONAL YEAR PRIOR TO THE EXPIRATION OF THE CURRENT TERM. IF THE OPTION TO RENEW IS EXERCISED, THE CONTRACT WILL CONTINUE UNDER THE SAME TERMS AND CONDITIONS SET FORTH HEREIN. THE TOTAL DURATION OF THIS CONTRACT, INCLUDING THE EXERCISE OF ANY OPTIONS UNDER THIS CLAUSE, SHALL NOT EXCEED FOUR (4) YEARS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT.</p>				YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	
PAYMENT TERMS:				2% - 10 DAYS / NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:				10 CONSECUTIVE DAYS		10 CONSECUTIVE DAYS		NONE STATED	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.									

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 CITY CLERK DEPT.

APPROVED BY: 
 DATE: 6-7-07

CITY OF EL PASO BID TABULATION

BID ITEM: FIREFIGHTING CHEMICALS
 BID DATE: JUNE 6, 2007

BID # 2007-190
 DEPARTMENT: FIRE

				ICL PERFORMANCE PRODUCTS LP ONTARIO, CA		R. NICKESON ENTERPRISES WELLESLEY, MA		US FOAM TECHNOLOGIES, INC. LONGVIEW, TX	
ITEM	QTY.	UNIT	DESCRIPTION	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL
1.	500	GAL.	CLASS A FOAM 5 GAL. CONTAINERS	\$9.50	\$4,750.00	\$8.20	NONE STATED	\$6.87	\$3,435.00
2.	660	GAL	ALCOHOL RESISTANT 3/6% FOAM 55 GAL. DRUMS	N/A	N/A	NONE STATED	NONE STATED	\$8.23	\$5,431.80
3.	300	GAL.	ALCOHOL RESISTANT 3/6% FOAM 5 GAL. CONTAINERS	N/A	N/A	NONE STATED	NONE STATED	\$8.43	\$2,529.00
4.	440	GAL	MILITARY SPECS 3% FOAM 55 GAL. DRUMS	N/A	N/A	NONE STATED	NONE STATED	\$9.02	\$3,968.80
5.	300	GAL.	MICRO BLAZE SPILL CONTROL FOAM 5 GAL. CONTAINERS	N/A	N/A	\$19.75	NONE STATED	\$20.05	\$6,015.00
6.	220	GAL	HIGH EXPANSION FOAM 55 GAL. DRUMS	N/A	N/A	NONE STATED	NONE STATED	\$6.79	\$1,493.80
7.	1000	GAL.	TRAINING FOAM 5 GAL. CONTAINERS	\$5.50	\$5,500.00	\$8.20	\$8,200.00	\$3.96	\$3,960.00
8.	1000	GAL	TRAINING FOAM 55 GAL. CONTAINERS	N/A	N/A	\$8.00	\$8,000.00	\$3.27	\$3,270.00
9.	100	EACH	1% AFFF FOAM 5 GAL. CONTAINERS	N/A	N/A	NONE STATED	NONE STATED	\$16.39	\$1,639.00

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APPROVED BY: 

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CITY OF EL PASO BID TABULATION

BID ITEM: FIREFIGHTING CHEMICALS				BID # 2007-190					
BID DATE: JUNE 6, 2007				DEPARTMENT: FIRE					
				ICL PERFORMANCE PRODUCTS LP ONTARIO, CA		R. NICKESON ENTERPRISES WELLESLEY, MA		US FOAM TECHNOLOGIES, INC. LONGVIEW, TX	
ITEM	QTY.	UNIT	DESCRIPTION	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL
OPTION:									
1A.	300	GAL	ALCOHOL RESISTANT 3/6% FOAM 300 BULK CONTAINERS	N/A	N/A	\$21.00	\$6,300.00	\$9.05	\$2,715.00
2A.	300	GAL	MILITARY SPECS 3% FOAM 300 BULK CONTAINERS	N/A	N/A	NONE STATED	NONE STATED	\$10.32	\$3,096.00
<p>TO THE EXTENT PROVIDED FOR IN THE CONTRACT, THE CITY, AT ITS SOLE OPTION, MAY EXTEND THE INITIAL TERM OF THIS CONTRACT FOR ONE (1) ADDITIONAL YEAR PRIOR TO THE EXPIRATION OF THE CURRENT TERM. IF THE OPTION TO RENEW IS EXERCISED, THE CONTRACT WILL CONTINUE UNDER THE SAME TERMS AND CONDITIONS SET FORTH HEREIN. THE TOTAL DURATION OF THIS CONTRACT, INCLUDING THE EXERCISE OF ANY OPTIONS UNDER THIS CLAUSE, SHALL NOT EXCEED FOUR (4) YEARS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT.</p>				YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		NONE STATED YES <input type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
PAYMENT TERMS:				NET - 30 DAYS		NET - 30 DAYS		1% - 10 DAYS	
BIDDER'S PROMISED DELIVERY:				10 CONSECUTIVE DAYS		10 CONSECUTIVE DAYS		7 CONSECUTIVE DAYS	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.									

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CITY CLERK DEPT

APPROVED BY: 
 DATE: 6-20-07

CITY OF EL PASO BID TABULATION

BID ITEM: FIREFIGHTING CHEMICALS
 BID DATE: JUNE 6, 2007

BID # 2007-190
 DEPARTMENT: FIRE

				VERDE ENVIRONMENTAL, INC. HOUSTON, TX					
ITEM	QTY.	UNIT	DESCRIPTION	PRICE/GAL	TOTAL				
1.	500	GAL.	CLASS A FOAM 5 GAL. CONTAINERS	\$26.50	\$13,250.00				
2.	660	GAL	ALCOHOL RESISTANT 3/6% FOAM 55 GAL. DRUMS	\$32.50	\$21,450.00				
3.	300	GAL.	ALCOHOL RESISTANT 3/6% FOAM 5 GAL. CONTAINERS	\$32.50	\$9,750.00				
4.	440	GAL	MILITARY SPECS 3% FOAM 55 GAL. DRUMS	NONE STATED	NONE STATED				
5.	300	GAL.	MICRO BLAZE SPILL CONTROL FOAM 5 GAL. CONTAINERS	\$26.50	\$7,950.00				
6.	220	GAL	HIGH EXPANSION FOAM 55 GAL. DRUMS	NONE STATED	NONE STATED				
7.	1000	GAL.	TRAINING FOAM 5 GAL. CONTAINERS	\$26.50	\$26,500.00				
8.	1000	GAL	TRAINING FOAM 55 GAL. CONTAINERS	\$26.00	\$26,000.00				
9.	100	EACH	1% AFFF FOAM 5 GAL. CONTAINERS	NONE STATED	NONE STATED				

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APPROVED BY: 

DATE: 6-7-07

CITY OF EL PASO BID TABULATION

BID ITEM: FIREFIGHTING CHEMICALS					BID # 2007-190				
BID DATE: JUNE 6, 2007					DEPARTMENT: FIRE				
					VERDE ENVIRONMENTAL, INC. HOUSTON, TX				
ITEM	QTY.	UNIT	DESCRIPTION		PRICE/GAL	TOTAL			
OPTION:									
1A.	300	GAL	ALCOHOL RESISTANT 3/6% FOAM 300 BULK CONTAINERS		\$32.50	\$9,750.00			
2A.	300	GAL	MILITARY SPECS 3% FOAM 300 BULK CONTAINERS		NONE STATED	NONE STATED			
<p>TO THE EXTENT PROVIDED FOR IN THE CONTRACT, THE CITY, AT ITS SOLE OPTION, MAY EXTEND THE INITIAL TERM OF THIS CONTRACT FOR ONE (1) ADDITIONAL YEAR PRIOR TO THE EXPIRATION OF THE CURRENT TERM. IF THE OPTION TO RENEW IS EXERCISED, THE CONTRACT WILL CONTINUE UNDER THE SAME TERMS AND CONDITIONS SET FORTH HEREIN. THE TOTAL DURATION OF THIS CONTRACT, INCLUDING THE EXERCISE OF ANY OPTIONS UNDER THIS CLAUSE, SHALL NOT EXCEED FOUR (4) YEARS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT.</p>					YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>				
PAYMENT TERMS:					2% - 10 DAYS / NET - 30 DAYS				
BIDDER'S PROMISED DELIVERY:					10 CONSECUTIVE DAYS				
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BIDS SOLICITED: 18			BIDS RECEIVED: 7			BIDS LOCAL: 3		NO BIDS: 1	

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APPROVED BY: *[Signature]*
 DATE: 6-7-07

VERDE ENVIROMENTAL INC.
P.O. BOX 8706
HOUSTON, TX 77009

FIREMASTER
2684 LACY STREET
LOS ANGELES, CA 90031

DACO FIRE EQUIPMENT
201 AVENUE R
LUBBOCK TX, 79415

U S FOAM INC
701 S. SANTA FE
PAULS VALLEY, OK 73075

CHEMGUARD INC.
204 S. 6TH ST
MANSFIELD, TX 76063

FIRST-IN
21442 N. CENTRAL AVENUE
PHOENIX, AZ 85024

NOVA SAFETY PRODUCTS INC.
6024 AZTEC ROAD
EL PASO, TX 79925

ANSUL INC.
1240 IROQUIS DRIVE SUITE 102
NAPERVILLE, IL 60563-8537

ATTN: CHRIS SCHALLER
COMADE
17915 SKY PARK CIRCLE, SUITE B
IRVINE, CA 92614

ARTESIA FIRE EQUIPMENT
1014 S. 1ST STREET
ARTESIA, NM 88210

ATTN: BRIAN BUCHANAN
U. S. CAVALRY
2855 CENTENNIAL AVENUE
RADCLIFF, KY 40160

ATTN: HENRY DURAN
HAGEMEYER NORTH AMERICA
12135 ESTHER LAMA F-1
EL PASO, TX 79936

SAFETY SUPPLY SOUTH
100 CENTRUM DRIVE
IRMO, SC 29063

NOVA SAFETY PRODUCTS, INC.
ATTN: CHARLIE INTEBI
2112 WYOMING AVENUE
EL PASO, TX 79903

ATTN: DAVID RONSEN, PRESIDENT
ORBIT ONE COMMUNICATIONS, INC.
105 COMMERCIAL DRIVE
BOZEMAN, MT 59715 *Chng of Address
2485 Manley Rd
Bozeman, TX 79936
KIDDE FIRE FIGHTING
150 GORDON DIVE
EXTON, PA 19341

WS DARLEY
2000 ANSON DRIVE
MELROSE PARKS, IL 60160

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

FIRST IN, INC.
ATTN: JOHN W. KOVACH, JR.
500 W. PAISANO
EL PASO, TX 79901

No Bid

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