

DATE: August 22, 2006  
TO: Municipal Clerk  
FROM: Terrence Freiburg  
Purchasing Manager, ext. 4313  
THRU: Aurora Wells  
Bid Clerk, ext. 4038

Please place the following item on the **CONSENT** agenda for the Council Meeting of **SEPTEMBER 5, 2006**.

Solicitation No.: 2006-158 Nitrile Medical Exam Gloves  
Award to: FirstLine, LLC  
Buellton, CA  
Item(s): #1 (small to xxx large)  
Annual Estimated Amount: \$70,000.00  
Option: Option to renew for two additional years, one year prior to  
the end of the contract term.  
Department: Fire  
Account No.: 22010319-503112-22050-01101  
Funding source: Fire Department General Operating Funds-  
Clinical and Medical Supplies  
Total Estimated Award: \$210,000.00  
District(s): All

This is a requirements type contract with an initial term of thirty-six (36) months.

Various bids were submitted with a lower cost but were considered non-responsive by the Fire Department as per the memorandum attached.

The Departments of Financial Services and Fire recommend award as indicated to the lowest responsive, responsible bidder.

Contact person: Terrence Freiburg, Purchasing Manager, 541-4313.

CITY OF EL PASO  
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY REPORT

DEPARTMENT: FIRE

AGENDA DATE: SEPT. 5, 2006  
AUGUST 29, 2006 *gmg*

CONTACT PERSON/ PHONE: Michael Calderazzo/ 771-1071

DISTRICTS AFFECTED: ALL

SUBJECT:

APPROVE a resolution/ ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to Approve. Include \$ amount if applicable.

Award Solicitation # 2006-158 to Firstline; 760 McMurray Rd., Ste. B; Buellton, CA. 93427 as the lowest responsive bidder for nitrile medical exam gloves. This contract is for Thirty (36) Months at a cost of \$70,000 per twelve (12) month period for a total of \$210,000 over the length of contract.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

These are medical examination gloves used by fire personnel during medical incidents and any time they must protect themselves from biological hazards in the field. Gloves must also meet NFPA Standards. A number of bidders were deemed non-responsive for reasons enumerated in the accompanying memo.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

No

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

The total value of this contract is for \$210,000.00. Funding source: 01101-22010319-22050-503112.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

LEGAL: (if required) \_\_\_\_\_ FINANCE: (if required) \_\_\_\_\_

DEPARTMENT HEAD: \_\_\_\_\_

*Roberto Rivas 8-15-08*

(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

APPROVED FOR AGENDA:

CITY MANAGER: \_\_\_\_\_ DATE: \_\_\_\_\_

PROJECT FORM

DATE: August 21, 2006

PROJECT: Nitrile Medical Exam Gloves

NO: 2006-158

DEPARTMENT: Fire Department

ACCOUNT NO: 22010319-503112-22050-01101

FUNDING SOURCE: Fire Department General Operating Funds-Clinical and Medical Supplies

REPRESENTATIVE DISTRICT(S): All

\*\*\*\*\*

RECOMMENDATION: 1) Vendor: FirstLine, LLC  
Buellton, CA  
Item(s): #1 (small to xxx large)  
Annual Estimated Amount: \$70,000.00

This is a requirements type contract with an initial term of thirty-six (36) months.

Various bids were submitted with a lower cost but were considered non responsive by the Fire Department as per the memorandum attached.

Vendor offers the City the option to extend the term of the contract at the same unit prices for two (2) additional year(s) if the option is exercised within two (2) years from the date of the award.

The Departments of Financial Services and Fire recommend award as indicated to the lowest responsive, responsible bidder.

BIDS SOLICITED- 82 (12 local)  
BIDS RECEIVED- 24  
"NO BID" RECEIVED 00

CURRENT TAXES PAID- \_\_\_\_\_  
OUT-OF-TOWN- \_\_\_\_\_

TOTAL ESTIMATED AWARD: \$210,000.00

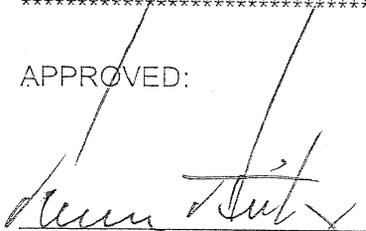
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COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_

\*\*\*\*\*

APPROVED:

COUNCIL MEETING DATE: September 5, 2006

  
\_\_\_\_\_  
Terrence Freiburg  
Purchasing Manager  
Financial Services Department

JOHN COOK  
MAYOR

JOYCE WILSON  
CITY MANAGER

ROBERTO RIVERA  
FIRE CHIEF



CITY COUNCIL  
ANN MORGAN LILLY, DISTRICT 1  
SUSANNAH M. BYRD, DISTRICT 2  
J. ALEXANDRO LOZANO, DISTRICT 3  
MELINA CASTRO, DISTRICT 4  
PRESI ORTEGA, JR., DISTRICT 5  
EDDIE HOLGUIN JR., DISTRICT 6  
STEVE ORTEGA, DISTRICT 7  
BETO O'ROURKE, DISTRICT 8

## FIRE DEPARTMENT

### MEMORANDUM

**To:** Jesus Juarez, Procurement Analyst  
**From:** Michael Calderazzo, Logistics Chief *MC*  
**Subject:** Award Recommendation for Solicitation 2006-158  
**Date:** August 10, 2006

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We recommend award of this contract to Firstline, 760 McMurray Rd., Ste. B, Buellton, CA as the lowest responsive bidder for nitrile medical exam gloves. The bidders listed below, though their prices may have been lower for some sizes, were deemed non-responsive for the reasons indicated:

- Rally, Inc.: did not have all sizes, products were not NFPA-compliant and failed to send a sample for evaluation.
- Interboro Packaging Corporation: did not have all sizes and gloves offered were not NFPA-compliant.
- Best Lab Deals, Inc.: did not have all sizes and gloves offered were not NFPA-compliant.
- Chemsearch Div. Of NCH Corporation: did not have all sizes and no samples were sent for evaluation.
- Owens and Minor, Inc.: did not have all sizes and did not meet NFPA requirements.
- Tech Med Industries: did not have all sizes and failed to send in a sample for evaluation.
- Uniforms MFG: failed to send samples for evaluation.
- Telebusiness DBA United: gloves offered did not meet NFPA requirements nor were they Digitcare model F12 equivalent.

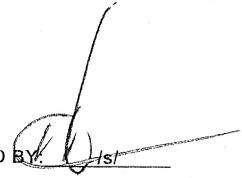


- Excel Gloves and Safety Supplies, Inc. (offer B): did not meet NFPA requirements nor were their gloves Digitcare model F12 equivalent. Offer C did not have all sizes we requested. Offer D from this company was not Digitcare F12 equivalent and gloves provided failed to meet our standard for 6-mil thickness.



# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES BID DATE: JULY 5, 2006			BID # 2006-158 DEPARTMENT: FIRE							
			BEST LAB DEALS, INC. GARNER, NC		BKW ENVIRONMENAL PASADENA, TX		BOUND TREE MEDICAL, LLC DUBLIN, OH		CARDINAL HEALTH (MARK LEWIS) EL PASO, TX	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	2100 CASES	NITRILE MEDICAL EXAM GLOVES, FRONTLINE BY DIGICARE FL12 OR EQUIVALENT SEAMLESS, 100 GLOVES PER BOX 10 BOXES PER CASE (MAY BE ORDERED IN MIXED SIZES)								
MANUFACTURER			LIFE WARE		K/C SAFESKIN		DIGITCARE CORPORATION		CARDINAL	
CATALOG NO.			106-N440-L		5060X		#S: FL12-1, FL12-2, FL12-3, FL12-4		N8851XP-N8854XP	
SMALL	APPROX. CASES:	50	\$65.00	\$3,250.00	\$94.50	\$4,725.00	\$79.95	\$3,997.50	(\$125.00/100) \$62.50   \$3,125.00 (BIDDER'S TOTAL PRICE:\$6,250.00)	
QTY/BOX			100		50		100		50	
BOX PER CASE			10		10		10		10	
MEDIUM	APPROX. CASES:	200	\$65.00	\$13,000.00	\$94.50	\$18,900.00	\$79.95	\$15,990.00	(\$125.00/100) \$62.50   \$12,500.00 (BIDDER'S TOTAL PRICE:\$25,000.00)	
QTY/BOX			100		50		100		50	
BOX PER CASE			10		10		10		10	
LARGE	APPROX. CASES:	800	\$65.00	\$52,000.00	\$94.50	\$75,600.00	\$79.95	\$63,960.00	(\$125.00/100) \$62.50   \$50,000.00 (BIDDER'S TOTAL PRICE:\$100,000.00)	
QTY/BOX			100		50		100		50	
BOX PER CASE			10		10		10		10	
EX-LARGE	APPROX. CASES:	700	\$65.00	\$45,500.00	\$94.50	\$66,150.00	\$79.95	\$55,965.00	(\$125.00/100) \$62.50   \$43,750.00 (BIDDER'S TOTAL PRICE:\$131,250.00)	
QTY/BOX			100		50		100		50	
BOX PER CASE			10		10		10		10	
EXX-LARGE	APPROX. CASES:	250			\$94.50	\$23,625.00	\$79.95	\$19,987.50		
QTY/BOX			N/A		50		90			
BOX PER CASE					10		10			

APPROVED BY:  /s/

DATE: 7/13/06

# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES  
 BID DATE: JULY 5, 2006

BID # 2006-158  
 DEPARTMENT: FIRE

			BEST LAB DEALS, INC. GARNER, NC		BKW ENVIRONMENTAL PASADENA, TX		BOUND TREE MEDICAL, LLC DUBLIN, OH		CARDINAL HEALTH (MARK LEWIS) EL PASO, TX	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
		EXXX-LARGE APPROX. CASES: 100					\$79.95	\$7,995.00		
							(BIDDER'S TOTAL PRICE:\$799.50)			
QTY/BOX			N/A		50		90			
BOX PER CASE					10		10			
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: <span style="float: right;"><input checked="" type="checkbox"/></span></p> <p>TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: <span style="float: right;"><input checked="" type="checkbox"/></span></p> <p>A. TWO YEARS FROM THE START OF THE DATE OF PERFORMANCE ON THE AWARD LETTER. <span style="float: right;">YES <input type="checkbox"/> NO <input type="checkbox"/></span></p> <p>B. NO OPTION OFFERED. <span style="float: right;"><input type="checkbox"/></span></p>										
PAYMENT TERMS:			2% - 10 DAYS 1% - 20 DAYS NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:			5 TO 7 CONSECUTIVE CALENDAR DAYS		3 TO 5 CONSECUTIVE CALENDAR DAYS		3 TO 5 CONSECUTIVE CALENDAR DAYS		0 TO 0 CONSECUTIVE CALENDAR DAYS	
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.                  A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>										

APPROVED BY: Jesuo M. Juarez  
 DATE: 7/18/06

# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES

BID # 2006-158

BID DATE: JULY 5, 2006

DEPARTMENT: FIRE

			CHEMSEARCH, A DIV. OF NCH CORP. IRVING, TX		ELITE MEDICAL PRODUCTS INC. SAYREVILLE, NJ		EMERGENCY MEDICAL SUPPLY SHEPHERDSVILLE, KY		EXCEL GLOVES & SAFETY SUPPLIES, INC. FEDERAL WAY, WA (OFFER A)	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	2100 CASES	NITRILE MEDICAL EXAM GLOVES, FRONTLINE BY DIGICARE FL12 OR EQUIVALENT SEAMLESS, 100 GLOVES PER BOX 10 BOXES PER CASE (MAY BE ORDERED IN MIXED SIZES)								
MANUFACTURER					DIGITCARE				BEST MANUFACTURING	
CATALOG NO.					FL12				BM9905-PF	
	SMALL	APPROX. CASES: 50	\$49.80	BIDDER DID NOT PROVIDE TOTAL PRICE	\$94.43	\$4,721.50	\$79.00	\$3,950.00	\$78.00	\$3,900.00
		QTY/BOX	1000		100		100		100	
		BOX PER CASE	1		10		10		10	
	MEDIUM	APPROX. CASES: 200	\$49.80	BIDDER DID NOT PROVIDE TOTAL PRICE	\$94.43	\$18,886.00	\$79.00	\$15,800.00	\$78.00	\$15,600.00
		QTY/BOX	1000		100		100		100	
		BOX PER CASE	1		10		10		10	
	LARGE	APPROX. CASES: 800	\$49.80	BIDDER DID NOT PROVIDE TOTAL PRICE	\$94.43	\$75,544.00	\$79.00	\$63,200.00	\$78.00	\$62,400.00
		QTY/BOX	1000		100		100		100	
		BOX PER CASE	1		10		10		10	
	EX-LARGE	APPROX. CASES: 700	\$49.80	BIDDER DID NOT PROVIDE TOTAL PRICE	\$94.43	\$66,101.00	\$79.00	\$55,300.00	\$78.00	\$54,600.00
		QTY/BOX	1000		100		100		100	
		BOX PER CASE	1		10		10		10	
	EXX-LARGE	APPROX. CASES: 250		N/A	\$94.43	\$23,607.50	\$79.00	\$19,750.00	\$78.00	\$19,500.00
		QTY/BOX			90		100		100	
		BOX PER CASE			10		10		10	

APPROVED BY: *Jesus M. Juarez*  
 DATE: 7/13/06

# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES  
 BID DATE: JULY 5, 2006

BID # 2006-158  
 DEPARTMENT: FIRE

			CHEMSEARCH, A DIV. OF NCH CORP. IRVING, TEXAS		ELITE MEDICAL PRODUCTS INC. SAYREVILLE, NJ		EMERGENCY MEDICAL SUPPLY SHEPHERDSVILLE, KY		EXCEL GLOVES & SAFETY SUPPLIES, INC. FEDERAL WAY, WA (OFFER A)	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
EXXX-LARGE	APPROX. CASES: 100		N/A		\$94.43	\$9,443.00	\$79.00	\$7,900.00	\$78.00	\$7,800.00
QTY/BOX					90		100		100	
BOX PER CASE					10		10		10	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: <span style="margin-left: 200px;"><input checked="" type="checkbox"/></span> <span style="margin-left: 200px;"><input checked="" type="checkbox"/></span> <span style="margin-left: 200px;"><input type="checkbox"/></span> <span style="margin-left: 200px;"><input checked="" type="checkbox"/></span></p> <p>TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: <span style="margin-left: 200px;"><input type="checkbox"/></span> <span style="margin-left: 200px;"><input type="checkbox"/></span> <span style="margin-left: 200px;"><input type="checkbox"/></span> <span style="margin-left: 200px;"><input type="checkbox"/></span></p> <p>A. TWO YEARS FROM THE START OF THE DATE OF PERFORMANCE ON THE AWARD LETTER. <span style="margin-left: 200px;">YES <input type="checkbox"/></span> <span style="margin-left: 200px;">NO <input type="checkbox"/></span> <span style="margin-left: 200px;">YES <input checked="" type="checkbox"/></span> <span style="margin-left: 200px;">NO <input type="checkbox"/></span> <span style="margin-left: 200px;">YES <input checked="" type="checkbox"/></span> <span style="margin-left: 200px;">NO <input type="checkbox"/></span> <span style="margin-left: 200px;">YES <input checked="" type="checkbox"/></span> <span style="margin-left: 200px;">NO <input type="checkbox"/></span></p> <p>B. NO OPTION OFFERED. <span style="margin-left: 200px;"><input type="checkbox"/></span> <span style="margin-left: 200px;"><input type="checkbox"/></span> <span style="margin-left: 200px;"><input type="checkbox"/></span> <span style="margin-left: 200px;"><input type="checkbox"/></span></p>										
PAYMENT TERMS:			NONE STATED		1% - 10 DAYS NET - 30 DAYS		NET - 30 DAYS		1/2% - 10 DAYS 0% - 20 DAYS 0% - 30 DAYS	
BIDDER'S PROMISED DELIVERY:			5 - 7 DAYS		5 TO 7 CONSECUTIVE CALENDAR DAYS		10 TO 15 CONSECUTIVE CALENDAR DAYS		5 TO 7 CONSECUTIVE CALENDAR DAYS	
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.                  A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>										

APPROVED BY: Jesús M. Juárez  
 DATE: 7/13/06

# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES  
 BID DATE: JULY 5, 2006

BID # 2006-158  
 DEPARTMENT: FIRE

			EXCEL GLOVES & SAFETY SUPPLIES, INC. FEDERAL WAY, WA (OFFER B)		EXCEL GLOVES & SAFETY SUPPLIES, INC. FEDERAL WAY, WA (OFFER C)		EXCEL GLOVES & SAFETY SUPPLIES, INC. FEDERAL WAY, WA (OFFER D)		FIRSTLINE, LLC BUELLTON, CA	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	2100 CASES	NITRILE MEDICAL EXAM GLOVES, FRONTLINE BY DIGICARE FL12 OR EQUIVALENT SEAMLESS, 100 GLOVES PER BOX 10 BOXES PER CASE (MAY BE ORDERED IN MIXED SIZES)								
MANUFACTURER			KIMBERLY CLARK		MAYTEX		EXCEL		FIRSTLINE	
CATALOG NO.			(PURPLE) 55080		MT-5825		094		INTERCEPT (ILICNG)	
SMALL	APPROX. CASES:	50	\$68.50	\$3,425.00	\$59.50	\$2,975.00	\$55.00	\$2,750.00	\$71.50	\$3,575.00
QTY/BOX			100		50		100		100	
BOX PER CASE			10		10		10		10	
MEDIUM	APPROX. CASES:	200	\$68.50	\$13,700.00	\$59.50	\$11,900.00	\$55.00	\$11,000.00	\$71.50	\$14,300.00
QTY/BOX			100		50		100		100	
BOX PER CASE			10		10		10		10	
LARGE	APPROX. CASES:	800	\$68.50	\$54,800.00	\$59.50	\$47,600.00	\$55.00	\$44,000.00	\$71.50	\$57,200.00
QTY/BOX			100		50		100		100	
BOX PER CASE			10		10		10		10	
EX-LARGE	APPROX. CASES:	700	\$68.50	\$47,950.00	\$59.50	\$41,650.00	\$55.00	\$38,500.00	\$71.50	\$50,050.00
QTY/BOX			100		50		100		100	
BOX PER CASE			10		10		10		10	
EXX-LARGE	APPROX. CASES:	250	\$68.50	\$17,125.00	\$59.50	\$14,875.00	\$55.00	\$13,750.00	\$71.50	\$17,875.00
QTY/BOX			100		50		100		100	
BOX PER CASE			10		10		10		10	

APPROVED BY: Jesus M. Jung  
 DATE: 7/13/06

# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES  
 BID DATE: JULY 5, 2006

BID # 2006-158  
 DEPARTMENT: FIRE

			EXCEL GLOVES & SAFETY SUPPLIES, INC. FEDERAL WAY, WA (OFFER B)		EXCEL GLOVES & SAFETY SUPPLIES, INC. FEDERAL WAY, WA (OFFER C)		EXCEL GLOVES & SAFETY SUPPLIES, INC. FEDERAL WAY, WA (OFFER D)		FIRSTLINE, LLC BUELLTON, CA	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
EXXX-LARGE	APPROX. CASES: 100		\$68.50	\$6,850.00	\$59.50	\$5,950.00	\$55.00	\$5,500.00	\$71.50	\$7,150.00
QTY/BOX			100		100		100		100	
BOX PER CASE			10		10		10		10	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:  TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:  A. TWO YEARS FROM THE START OF THE DATE OF PERFORMANCE ON THE AWARD LETTER.  B. NO OPTION OFFERED.			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>				
			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>				
			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>				
			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
			PAYMENT TERMS:		1/2% - 10 DAYS 0% - 20 DAYS 0% - 30 DAYS	1/2% - 10 DAYS 0% - 20 DAYS 0% - 30 DAYS	1/2% - 10 DAYS 0% - 20 DAYS 0% - 30 DAYS	NET - 30 DAYS		
BIDDER'S PROMISED DELIVERY:		5 TO 7 CONSECUTIVE CALENDAR DAYS	5 TO 7 CONSECUTIVE CALENDAR DAYS	5 TO 7 CONSECUTIVE CALENDAR DAYS	5 TO 7 CONSECUTIVE CALENDAR DAYS					
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.										

APPROVED BY: Jesus M Juarez  
 DATE: 7/13/06

# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES  
 BID DATE: JULY 5, 2006

BID # 2006-158  
 DEPARTMENT: FIRE

				INTERBORO PACKAGING CORP. MONTGOMERY, NY		NOVA SAFETY PRODUCTS, INC. EL PASO, TX		OWENS & MINOR, INC. PHOENIX, AZ		PPM EL PASO, TX	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION		UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	2100 CASES	NITRILE MEDICAL EXAM GLOVES, FRONTLINE BY DIGICARE FL12 OR EQUIVALENT SEAMLESS, 100 GLOVES PER BOX 10 BOXES PER CASE (MAY BE ORDERED IN MIXED SIZES)									
MANUFACTURER				MICRO TOUCH		PREVENTIVE CARE		CYPRESS		265 FL 12	
CATALOG NO.				NO POWDER		#9G8EL-ER		#1773GLV5001 TO 5004 #1773002729			
SMALL	APPROX. CASES:	50		\$38.98	\$1,949.00	\$36.00 (\$72.00/100 CT) (BIDDER'S TOTAL PRICE:\$36.00)	\$1,800.00	\$49.50 (BIDDER'S TOTAL PRICE:\$49.50)	\$2,475.00	\$118.97	\$5,948.50
QTY/BOX				100		50		100		100	
BOX PER CASE				10		10		10		10	
MEDIUM	APPROX. CASES:	200		\$38.98	\$7,796.00	\$36.00 (\$72.00/100 CT) (BIDDER'S TOTAL PRICE:\$36.00)	\$7,200.00	\$49.50 (BIDDER'S TOTAL PRICE:\$49.50)	\$9,900.00	\$118.97	\$23,794.00
QTY/BOX				100		50		100		100	
BOX PER CASE				10		10		10		10	
LARGE	APPROX. CASES:	800		\$38.98	\$31,184.00	\$36.00 (\$72.00/100 CT) (BIDDER'S TOTAL PRICE:\$36.00)	\$28,800.00	\$49.50 (BIDDER'S TOTAL PRICE:\$49.50)	\$39,600.00	\$118.97	\$95,176.00
QTY/BOX				100		50		100		100	
BOX PER CASE				10		10		10		10	
EX-LARGE	APPROX. CASES:	700		\$38.98	\$27,286.00	\$36.00 (\$72.00/100 CT) (BIDDER'S TOTAL PRICE:\$36.00)	\$25,200.00	\$49.50 (BIDDER'S TOTAL PRICE:\$49.50)	\$34,650.00	\$118.97	\$83,279.00
QTY/BOX				100		50		100		100	
BOX PER CASE				10		10		10		10	
EXX-LARGE	APPROX. CASES:	250				NO BID		\$49.50 (BIDDER'S TOTAL PRICE:\$49.50)	\$12,375.00	\$118.97	\$29,742.50
QTY/BOX				WE DO NOT				100		90	
BOX PER CASE				CARRY THIS SIZE!				10		10	

APPROVED BY: Jesus M. Jarama  
 DATE: 7/13/06



# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES  
 BID DATE: JULY 5, 2006

BID # 2006-158  
 DEPARTMENT: FIRE

				RALLY, INC. HOUSTON, TX		RALLY, INC. HOUSTON, TX (ALTERNATE BID)		TECH MED INDUSTRIES INDIANAPOLIS, IN		TELEBUSINESS DBA UNITED DALLAS, TX	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION		UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	2100 CASES	NITRILE MEDICAL EXAM GLOVES, FRONTLINE BY DIGICARE FL12 OR EQUIVALENT SEAMLESS, 100 GLOVES PER BOX 10 BOXES PER CASE (MAY BE ORDERED IN MIXED SIZES)									
MANUFACTURER				INNOVATIVE		CYPRESS MEDICAL PRODUCTS		ANSELL		KIMBERLY CLARK	
CATALOG NO.				SM 182100, MD 182200, LG 182300, XL 182350, XXL 182400		SM 27-32, MD 27-34, LG 27-36, XL 27-38, XXL 27-39		4002 - 4008			
SMALL		APPROX. CASES:	50	\$74.80	\$3,740.00	\$48.60	\$2,430.00	\$60.50	\$3,025.00	\$67.00	\$3,350.00
										(BIDDER'S TOTAL PRICE:\$670.00)	
QTY/BOX				100		100		100		100	
BOX PER CASE				10		10		10		10	
MEDIUM		APPROX. CASES:	200	\$74.80	\$14,960.00	\$48.60	\$9,720.00	\$60.50	\$12,100.00	\$67.00	\$13,400.00
QTY/BOX				100		100		100		100	
BOX PER CASE				10		10		10		10	
LARGE		APPROX. CASES:	800	\$74.80	\$59,840.00	\$48.60	\$38,880.00	\$60.50	\$48,400.00	\$67.00	\$53,600.00
QTY/BOX				100		100		100		100	
BOX PER CASE				10		10		10		10	
EX-LARGE		APPROX. CASES:	700	\$74.80	\$52,360.00	\$48.60	\$34,020.00	\$60.50	\$42,350.00	\$67.00	\$46,900.00
QTY/BOX				100		100		100		100	
BOX PER CASE				10		10		10		10	
EXX-LARGE		APPROX. CASES:	250	\$74.80	\$18,700.00	\$48.60	\$12,150.00	NO BID		\$75.00	\$18,750.00
QTY/BOX				100		100				100	
BOX PER CASE				10		10				10	

APPROVED BY: Jesus M. Juarez  
 DATE: 7/13/06



# CITY OF EL PASO BID TABULATION

BID ITEM: NITRILE MEDICAL EXAM GLOVES  
 BID DATE: JULY 5, 2006

BID # 2006-158  
 DEPARTMENT: FIRE

			TIGER PHARMACY SCOTT, LA		TRI-ANIM HEALTH SERVICES, INC. SYLMAR, CA		UNIFORMS MFG. INC. SCOTTSDALE, AZ		WESCO DISTRIBUTION, INC. SAN ANTONIO, TX	
ITEM NO.	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	2100 CASES	NITRILE MEDICAL EXAM GLOVES, FRONTLINE BY DIGICARE FL12 OR EQUIVALENT SEAMLESS, 100 GLOVES PER BOX 10 BOXES PER CASE (MAY BE ORDERED IN MIXED SIZES)								
MANUFACTURER			DIGITCARE		DIGITCARE FRONTLINE				MCR SAFETY	
CATALOG NO.			FL12		12" FL12				6012	
SMALL	APPROX. CASES:	50	\$95.76	\$4,788.00	\$81.49	\$4,074.50	\$70.00	\$3,500.00	\$71.80	\$3,590.00
QTY/BOX			100		100		100		100	
BOX PER CASE			10		10		10		10	
MEDIUM	APPROX. CASES:	200	\$95.76	\$19,152.00	\$81.49	\$16,298.00	\$70.00	\$14,000.00	\$71.80	\$14,360.00
QTY/BOX			100		100		100		100	
BOX PER CASE			10		10		10		10	
LARGE	APPROX. CASES:	800	\$95.76	\$76,608.00	\$81.49	\$65,192.00	\$70.00	\$56,000.00	\$71.80	\$57,440.00
QTY/BOX			100		100		100		100	
BOX PER CASE			10		10		10		10	
EX-LARGE	APPROX. CASES:	700	\$95.76	\$67,032.00	\$81.49	\$57,043.00	\$70.00	\$49,000.00	\$71.80	\$50,260.00
QTY/BOX			100		100		100		100	
BOX PER CASE			10		10		10		10	
EXX-LARGE	APPROX. CASES:	250	\$95.76	\$23,940.00	\$81.49	\$20,372.50	\$70.00	\$17,500.00	NO	BID
QTY/BOX			100		100		100		100	
BOX PER CASE			9		10		10		10	

APPROVED BY: Jesus M. Juarez  
 DATE: 7/13/06



AERO PRODUCTS CORP.  
P. O. BOX 1707  
SANFORD, FL 32772-1707

ARMSTRONG MEDICAL IND.  
575 KNIGHTBRIDGE PKY  
LINCOLNSHIRE, IL 60069-0700

GRAND MEDICAL PRODUCTS  
7222 ERTEL LANE  
HOUSTON, TEXAS 77040

LAERDAL MEDICAL CORP  
167 MYERS CORNER ROAD  
WAPPINGER FALLS, NY 12590

CHIEF SUPPLY CORP.  
2468 W. 11<sup>TH</sup> AVENUE  
EUGENE, OR 97402

RTS

MOORE MEDICAL CORP.  
389 JOHN DOWNEY  
NEW BRITAIN, CT 06050

PROMEDIX  
1304W. MAIN ST.  
LEWISVILLE, TEXAS 75067

SE EMERGENCY EQUIPMENT  
P. O. BOX 1196  
WAKE FOREST, NC 27588

WEST TEXAS MED.  
1320 TEXAS AVENUE  
EL PASO, TEXAS 79901

CAPROCK MEDIAL SUPPLY  
10764 GATEWAY WEST  
EL PASO, TEXAS 79935

GLOBE ENTERPRISED  
4930 CAMPBELL ROAD  
HOUSTON, TEXAS 77041

AMBU, INC.  
611 HAMMONDSFERRY  
LITHICUM HEIGHTS MD. 21090

RTS

MICROFLEX MEDICAL CORP  
P.O. BOX 32000  
RENO, NV 89533-2000

MED PROTECT, INC.  
1900 PRESTON ROAD SUITE 267  
PLANO, TEXAS 75093

APPLIED BIOMEDICAL  
1221 CALIFORNIA LANE  
ARLINGTON, TEXAS 76015

RTS

EL PASO MEDICAL SUPPLY  
2924 ALAMEA AVENUE  
EL PASO, TEXAS 79905

RTS

ECON DISPOSABLE SUPPLIES  
4178 WILD ACRES  
HOUSTON, TEXAS 77072

MARTIN SURGICAL SUPPLY CO.  
707 E. 6 1/2 STREET  
HOUSTON, TEXAS 7707

MEDEX PRODUCTS CORP.  
444 YOUNG STREET  
TONAWANDA, NY 14150

ALLIED MEDICAL SYSTEM  
7365 REMCON CIRCLE STE C-30  
EL PASO, TEXAS 79912

QUADMED, INC.  
P. O. BOX 550773  
JACKSONSVILLE, FL.  
32255-0773

PML MICROBIOLOGICAL  
P. O. BOX 570  
WILSONVILLE, OR 97070

EMERGENCY MEDICAL PRODUCTS  
1711 PARAMOUNT CT.  
WAUKESHA, WI 53186

CARIBEL INC.  
P. O. BOX 12523  
EL PASO, TEXAS 79913

MEDISTAT MEDICAL DIVISION  
1601 PEACHLEAF  
HOUSTON, TEXAS 77039

EMS USA  
P. O. BOX 99  
SHEPHERDSVILLE, KY 40165

RDB ENTERPRISES CO. INC.  
P. O. BOX 5233  
KANSAS CITY, MO 64112

RUSCH INC.  
2450 MEADBROOK PKY  
DULUTH, GA 30096

RTS

PRIMARY MEDICAL SUPPLY OF NY  
33C COMMODORE LANE  
W. BABYLON, NY 11704

A DAIGGER & CO.  
675 HEATHROW DRIVE  
LINCOLNSHIRE, IL 60069

RTS

AMERICAN HEALTH PRODUCT  
10650 TREENA ST., STE 304  
SAN DIEGO, CA 92131

*RIS*

ALLIED EQUIPMENT  
ROUTE 1, BOX 167 C  
BYARS, OK 74831

*RIS*

APPLIED TECH  
11800 ROJAS DRIVE  
EL PASO, TEXAS 79936

*FOE*

PARA SCIENTIFIC CO.  
297 CEDAR LANE  
FAIRLESS HILLS, PA 19030

CHIEF SUPPLY CORP.  
2468 W 11<sup>TH</sup> AVENUE  
EUGENE, OR 97402

FIRSTLINE, LLC  
P. O. BOX 1628  
BUELLTON, CA 93427

DIGIT CARE CORP  
2999 OVERLAND AVENUE, STE 209  
LOS ANGELES, CA 90064

MEDIX USA  
7652 NOB HILL ROAD  
TAMARAC, FL 33321

*RIS*

SECURITAS SECURITY  
SERVICES USA, INC.  
1155 WESTMORELAND SUITE 201  
EL PASO, TX 79925

KNIGHT PROTECTIVE SERVICE, INC.  
ATTN: CURTIS MARTIN  
8507 EDGEWORTH DR  
CAPITOL HEIGHTS, MD 20743

ATTN: CATHERINE ALISSANDRATOS  
ASSET PROTECTION & SECURITY  
SERVICES, L. P.  
5502 BURNHAM DRIVE  
CORPUS CHRISTI, TX 78413

TRINITY PROTECTION  
SERVICES, INC.  
9315 LARGO DRIVE WEST SUITE 230  
LARGO, MD 20774

PRIME VENDOR INC.  
LAURIE MELNICK  
4608 CEDAR AVENUE SUITE 106  
WILMINGTON, NC 28403

BASIC MEDICAL IND.  
12390 E. END AVENUE  
CHINO, CA 91710

MERCY SURGICAL DRESSING GROUP, INC.  
ONE WEST PIKE STREET  
CANONSBURG, PA 15317

OFFSHORE MEDICAL GROUP  
1700 SW 57<sup>TH</sup> AVENUE  
MIAMI, FL 33155

KINCHELOE, LTD.  
4501 WEST MOCKINGBIRD LANE  
DALLAS, TEXAS 75209

AMERIDERM LABS  
13 KENTUCKY AVENUE  
PATERSON, NJ 07503

VAUGHN MEDICAL  
810 M. L. K.  
BEAUMONT, TEXAS 77701

ELITE MEDICAL PRODUCTS  
58 ST. JOSEPH AVENUE  
STANTON ISLAND, NY 10314

PRIME VENDOR, INC  
4701 WRIGHTSVILLE AVENUE BLDG 3  
WILMINGTON, NC 28403

*RIS*

REDLINE MEDICAL  
1821 10<sup>TH</sup> AVENUE NORTH  
GOLDEN VALLEY, MN 55427

BID DEPARTMENT  
ATTN: ROLAND HINES  
SANTA CLARITA, CA 91380

*RIS*

GERI TREX CORP.  
144 KINGSBRIDGE ROAD E  
MT. VERNON, NY 10550

RX EMS  
29781 TOWN CENTER  
LOOP WEST  
WILSONVILLE, OR 97070

BIO TAB-MEDICAL SUPPLIES  
25292 LA STRADA DRIVE  
LAGUNA MIGUEL, CA 92677

HANDY CARE  
15900 CRENSHAW BLVD, STE 1377  
GARDENA, CA 90249

SEMPERMED USA, INC.  
30798 US HIGHWAY  
19 NORTH  
PALM HARBOR, FL 34684

*RIS*

ATRIUM MEDICAL CORP.  
5 WENTWORTH DRIVE  
HUDSON, NH 03051

INTERNATIONAL SAFETY & MEDICAL SUPPLY  
4802 MONTANA AVENUE  
EL PASO, TEXAS 79903

TEXTILEASE MEDIQUE  
1180 WHISPERING WATER  
SPRING BRANCH, TEXAS 78670

WILLIAM V MCGILL & CO.  
1000 N. LOMBARD ROAD  
LOMBARD, IL 60148

ALERT SERVICES, INC.  
P. O. BOX 1088  
SAN MARCOS, TEXAS 78667

GULF SOUTH MEDICAL SUPPLY  
173 E. MARKET RIDGE  
RIDGELAND, MS 39157

MATRIX MEDICAL INC.  
P. O. BOX 210  
BALLETINE, SC 29002

NAWA MEDICAL, LLC  
8029 ALAMEDA #B  
EL PASO, TEXAS 79915

*RES*

NOVA SAFETY PRODUCT  
2112 WYOMING AVE  
EL PASO, TEXAS 79903

KENTRON HEALTH CARE, INC.  
3604 KELTON JACKSON ROAD  
SPRINGFIELD, TN 37172

DIAGNOSTIC DIRECT  
P. O. BOX 5635  
YOUNGSTOWN, OH 44514

BOUND TREE ALS MEDIC  
2465 S. INDUSTRIAL PARK STE 3  
TEMPE, AZ 85282-1822

R MEDICAL SUPPLY  
620 VALLEY FORGE RD #F  
HILLSBOROUGH, NC 27278

B. BRAUN MEDICAL INC.  
824 12 TH AVENUE  
BETHLEHEM, PA 18018

HEALTHPRO-MEDICAL  
MANAGER SOLUTIONS  
541 AVIATION BLVD #102  
SANTA ROSA, CA 95403

PRODUCTS UNLIMITED, INC.  
P. O. BOX 339  
JUSTIN, TEXAS 76247

MEDBLOOM CORP.  
146 WILSON STREET  
BROOKLYN, NY 11211-7707

*ANK*

PROFESSIONAL DOCUMENT SYSTEM  
9207 MONTANA  
EL PASO, TEXAS 79925

MASTER PRODUCTS  
1490 GEORGE DIETER #111  
EL PASO, TEXAS 79936

SAFEGUARD MEDICAL  
P. O. BOX 7101  
HOUSTON, TEXAS 77248-7101

*RES*

MONITECH, INC.  
P. O. BOX 15987  
RIO RANCHO, NM 87174

THOMAS SCIENTIFIC  
P. O. BOX 99  
SWEDESBORO, NJ 08085

TRI-ANIM HEALTH SERVICES  
13170 TELFAIR AVENUE  
SYLMAR, CA 91342

TRISTATE HOSPITAL SUPPLY CORP.  
3173 E. 43<sup>RD</sup> STREET  
YUMA, AZ 85365