

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: DEPARTMENT OF INFORMATION TECHNOLOGY
AGENDA DATE: September 10, 2013
CONTACT PERSON/PHONE: ENRIQUE MARTINEZ, INTERIM DEPARTMENT OF INFORMATION TECHNOLOGY SERVICES DIRECTOR, 541-4698
BERTHA ONTIVEROS, LEGAL DEPARTMENT ASSISTANT CITY ATTORNEY, 541-4550
DISTRICT (S) AFFECTED: ALL

SUBJECT:

That the Mayor be authorized to sign the Interlocal Agreement for City/County Project for Enhanced Law Enforcement Communication Interconnectivity regarding the joint use of the P25 public safety radio equipment and allocation of costs between the City of El Paso and the County of El Paso, Texas for the initial software and equipment and future maintenance costs as well as each party's payment for additional equipment. The County will pay \$1,259,297.00 to the City as its share of the initial software and equipment and will pay 6.2% of future maintenance costs.

BACKGROUND / DISCUSSION:

Beginning in 2008, the federal government provided grant funds to assist the City to establish a master site for a community wide, public safety radio system based on the P25 platform. In 2012, the City entered into a contract with Motorola for completion of its 800 MHz digital public radio system and added a microwave backbone that can be shared by the County of El Paso.

PRIOR COUNCIL ACTION:

Yes. On October 23, 2012, Council authorized the City Engineer to issue a Purchase Order totaling \$20,063,362 to Motorola Solutions, for the purchase and installation of 800 MHz equipment for the Project 25 Radio System upgrade and expansion. Also on the same date, Council authorized the City Manager to sign a tax-exempt lease-purchase agreement with Motorola Solutions, in a principal amount of \$20,063,362 to acquire, purchase, finance and lease certain equipment for the 800 MHz Project 25 Radio System upgrade and expansion.

AMOUNT AND SOURCE OF FUNDING:

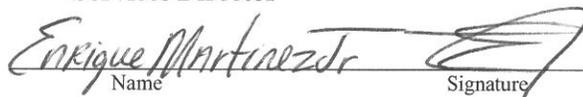
N/A

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: Enrique Martinez, Interim Department of Information Technology Services Director


Name Signature


Date

RESOLUTION

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF EL PASO:

That the Mayor be authorized to sign a the Interlocal Agreement for City/County Project for Enhanced Law Enforcement Communication Interconnectivity regarding the joint use of the P25 public safety radio equipment and allocation of costs between the City of El Paso and the County of El Paso, Texas for the initial software and equipment and future maintenance costs as well as each party's payment for additional equipment. The County will pay \$1,259,297.00 to the City as its share of the initial software and equipment and will pay 6.2% of future maintenance costs.

ADOPTED this _____ day of _____, 2013.

CITY OF EL PASO

Oscar Leeser
Mayor

ATTEST:

Richarda Duffy Momsen
City Clerk

APPROVED AS TO FORM:



Bertha A. Ontiveros
Senior Assistant City Attorney



Enrique Martinez, Interim Director
Information Technology Department

STATE OF TEXAS : INTERLOCAL AGREEMENT FOR
 : ENHANCED PUBLIC SAFETY
COUNTY OF EL PASO : RADIO INTERCONNECTIVITY

This Agreement is entered into on the _____ day of _____, 2013, by and between the **City of El Paso, Texas** (hereinafter called the "City"), and the **County of El Paso, Texas** (hereinafter called the "County") by and through their duly authorized officials, pursuant to the Interlocal Cooperation Act.

RECITALS

Whereas, the County and the City are local governments as defined in Texas Government Code, Section 791.003(4), have the authority to enter into this agreement, and have each entered into this agreement by the action of its governing body in the appropriate manner prescribed by law; and

Whereas, the County and the City specify that each party paying for the performance of said functions of government shall make those payments from current revenues available to the paying party; and

Whereas, the federal government has been encouraging the development of an interoperable radio communications system for the entire country, and because of its location, El Paso County has been listed as a strategic site for homeland security because of its remote border location and large population base.

Whereas, the federal government provided grant funds to assist the City to establish a master site for a community wide, public safety radio system based upon the P25 platform beginning in 2008, and millions of dollars in public money have been invested in Motorola's master radio and microwave equipment built on a P25 platform.

Whereas, in 2012 the City entered into a contract with Motorola for completion of its 800 MHz digital public radio system and added a microwave backbone that can be shared by the County; and

Whereas, in order to obtain the maximum radio interoperability and the reliability of a countywide public radio system between E911 District, the City, the County and other law enforcement entities in the County, the subscriber units should be the same brand as the Microwave base system; and

Whereas, the County primarily uses a Motorola SmartNet communications infrastructure and a number of brands of radios, and the system has become obsolete, unreliable, and fails to reach throughout the County; and

Whereas, the County is currently negotiating a contract with Motorola for a new VHF P25 digital radio system; and

Whereas, there is a savings to taxpayers when the City and the County share and build upon the City's Motorola ASTRO 25 master site located at the E911 Center, the existing UASI/PSIC P25 Master Switch and Radio Frequency site located on Mount Franklin and the law enforcement microwave resources located throughout the County rather than duplicating equipment and services, to the mutual benefit of each party, law enforcement, the public and the taxpayers; and

Whereas, the parties find that the resources contributed by each party towards this shared interoperable radio system is adequate consideration to support this Interlocal Agreement; and

NOW THEREFORE, in consideration of the mutual contributions described herein and the mutual covenants and undertakings of the parties, the receipt and sufficiency is hereby acknowledged, the City and the County agree as follows:

I. OBLIGATIONS OF BOTH THE CITY AND THE COUNTY

A. Cooperative Project Management During Construction. The City and the County agree that the County will take the lead on the County's VHF P25 Project ("Project") and the City will assign its 800 MHz Project Manager to act in an advisory role to the County. The County's Project Manager may look to the City's 800 MHz Project Manager for assistance, information about the City's system, and background information on decisions previously made by the City, and the two shall work together to complete the installation of the County's portion of the combined public safety radio system so that it works as seamlessly as possible with the City's communication master equipment.

B. Sharing of Knowledge & Cooperative Training. For the common goal of creating a combined, robust, Countywide public safety radio system, each entity may provide know how and training to the other, have regular combined meetings, provide assistance and direction to personnel from the other entity.

C. Shared Equipment and Software. The City and the County will each contribute software and equipment, as appropriate, in order to avoid unnecessary duplicated purchases in a common effort to provide a cost effective investment of public resources.

C.1. The City and the County will pay their proportionate share of any costs associated with the software and equipment installed, and the initial investment of each party ("Initial Investment") shall be based upon the detailed breakdown of costs and allocation of costs between City and County attached hereto as Exhibit "A". The County shall pay its Initial Investment to the City as a onetime payment in the amount of One Million Two Hundred Fifty-nine Thousand Two Hundred and Ninety-seven Dollars

(\$1,259,297.00). The City shall submit an invoice to the County for payment of the entire amount in accordance with the requirements of paragraph C.4.

C.2. After the Initial Investment contemplated in Exhibit "A", the parties agree that the split in costs for maintenance paid by the City to Motorola (or its successor) on the equipment detailed in Exhibit "A" shall be based upon the County paying six and two-tenths percent (6.2 %) of the ongoing maintenance, repair and upgrade costs. The parties agree that the percentage will be verified by the parties on March 1, 2016 (or such other date as the IT Directors for such parties may agree in writing) and thereafter, the percentage may be reviewed and adjusted as necessary when either party requests a recalculation.

C.3. The City shall make its payments to Motorola annually, based upon its existing contract and any future amendments or contracts joined in or agreed to by the County, and then bill the County for its proportionate share, as set forth in C.2.

C.4. In order to receive reimbursement from the County for the Initial Investment, the City shall submit an invoice describing the contract between Motorola and the City for P-25 Public Safety Radio System and provide either a paper or electronic copy of the complete contract. Thereafter, in order to receive reimbursement from the County, the City shall submit itemized invoices describing in detail the services performed and evidence that said invoices have been paid by the City. All invoices shall bear the letterhead of the person or company providing such services and the cost of each service. The County's Director of Information of Technology, or his designee, will verify that the invoices and supporting documentation are authorized expenditures for reimbursement, and present undisputed invoices with a recommendation to the El Paso County Auditor for payment. Following the County's receipt of a properly submitted invoice, County shall pay undisputed amounts owed within thirty (30) days. Any undisputed sum not paid when due shall bear interest calculated on an annual basis pursuant to Chapter 2251 of the Texas Government Code as follows. In the event there is an invoice is disputed by County, the County's Director of Information Technology will immediately contact the City's Director of Information Technology to resolve the dispute or to correct the error.

D. Maintenance and Replacement of Equipment and Software. The City and County will pay for their proportionate share of any costs associated with the maintenance of the shared equipment, based upon the percentages set forth in C.2 as allocated in Exhibit "A". The City and County shall be responsible for maintaining their respective equipment and software and to replace any shared equipment that is no longer operable or that has reached the end of its useful life for the shared use. As technology changes, the City and County will continue to confer regarding the optimum equipment and software purchases required in order to maintain the most effective public safety communication system. Any costs associated to update shared software and equipment will be paid by each entity at a proportionate rate based upon the number of users of all users at the time such costs are incurred.

E. Shared Space. Both the City and the County will, to the extent feasible, share space for P25 Project equipment on and adjacent to their respective towers, and on top of the County Courthouse, in both City and County Datacenters, and in or on other public buildings owned by the City or County as approved by the parties, during the term of this Agreement. In the event that either the City or the County enters into a lease, management or other agreement with a third party to control that entity's towers or other antenna or other facility for the shared P-25 system, the contracting entity shall ensure that the third party will abide by the rights of the other entity as set forth in this and other City/County Interlocal Agreements and the security requirements set forth in Section E.3 below. For facilities leased for the P-25 radio system from third parties by either entity, the parties acknowledge that the use by the non-leasing entity shall be subject to the approval of the landlord. Each entity will pay its prorated share of any incurred third party costs associated with the shared use of any space or facility. While sharing of P25 radio system space is encouraged where possible, the following limitations apply:

E.1. The City shall be entitled to place public radio related equipment in spaces that belong to the County as space limits permit. The County's right to use the space for its needs shall prevail if there is inadequate space to meet the needs of both the City and County together. The County assumes no responsibility to provide "adequate space" for the City.

E.2. The County shall be entitled to place public radio related equipment in spaces that belong to the City as space limits permit. The City's right to use the space for its needs shall prevail if there is inadequate space to meet the needs of both the City and County together. The City assumes no responsibility to provide "adequate space" for the County.

E.3 Service personnel and technicians that will install or maintain or otherwise work with the P-25 System and any third party controlling any entity's towers, antenna or facility for the shared P-25 System shall be subject to background checks prior to working in or on the P-25 System. The City shall be responsible for background checks for City and shared portions of the P-25 system. The County shall be responsible for County portions of the P-25 system. The City and the County will process such background checks using the means provided under the current Criminal Justice Information Standards for personnel security as defined by the Texas Department of Public Safety and the City shall authorize any service personnel or technician or third party allowed to work on the P-25 System. The results of said background checks may be reviewed by the other party, upon request. It is agreed that it will be unnecessary for both the City and the County to conduct background checks, and that the work of one may be shared with the other in satisfaction of this Agreement and in satisfaction of Criminal Justice Information Standards.

F. Responsibility for Tower and Antenna Maintenance. The entity owning any tower or antenna where City and County equipment is co-located shall be responsible for inspection and maintenance of the structural integrity of the tower or antenna and to make

repairs so that the structure remains in statutory compliance and sound repair. Notwithstanding the foregoing, the non-owning party may conduct inspections and/or structural analysis of the tower and/or antenna with reasonable prior notice to the owner and shall, in such case, provide the owner with a copy of the results of the inspection and structural analysis. In the event any inspection or structural analysis indicates a need for maintenance or upgrades to the tower or antenna, the owner shall have thirty (30) days to notify other party of its election to either: 1) perform the indicated maintenance or upgrade; 2) decline to perform the indicated maintenance or upgrade but allow the non-owning party to perform the maintenance or upgrade at that party's expense; or 3) decline the indicated upgrade or maintenance and give notice of intent to terminate the agreement as it applies to the affected tower and/or antenna.

II. OBLIGATIONS OF THE COUNTY

A. ~~Build Out.~~ In order to ensure the maximum operation under the same system platform and maintenance of the Project and to ensure the projected costs savings to the taxpayers as well as to both entities, the City and the County agree that it is necessary that the each entity acquire their respective equipment and software from same manufacturer/vendor. Each entity will be responsible for the costs incurred in obtaining its respective equipment and software. The County's new VHF P25 radio system and radios purchased in 2013 will:

A.1. rely upon the City's existing Motorola ASTRO 25 system components including the Motorola ASTRO 25 master site at the 911 District facility, the existing UASI/PSIC P25 Master Switch and Radio Frequency site located on Mount Franklin (MRE), and the Motorola public-safety-dedicated microwave system being installed on several towers throughout the City;

A.2. utilize Motorola as the vendor to provide the fixed network equipment, installation and related engineering services for the fixed network equipment the County will purchase for the P25 digital VHF public safety radio system, including:

- a. utilizing Motorola equipment for the console upgrades at the E911 and the Sheriff's Regional Dispatch Center;
- b. finishing out County used radio towers located outside of the City with Motorola's public-safety-dedicated microwave system and/or relay stations; and
- c. utilizing Motorola radios for both mobile and handheld units.

III. COUNTY'S OPTION TO PURCHASE SHARED EQUIPMENT

A. Events Permitting County to Purchase. In the event that the City makes a decision to replace or abandon the Master Astro 25 based P25 radio system purchased from Motorola pursuant to its 2012 contract, the County shall have a right, but not the obligation, to purchase the equipment necessary for the continued operation of the County's VHF P25 communication system from the City.

B. Purchase Price. The County shall be able to purchase the equipment at its fair market value at the time of the purchase, to be negotiated and agreed to by the parties at the time of the disposition. In determining its fair market value, unless otherwise agreed, the price paid to the City shall not be less than its depreciated value, based upon a straight-line depreciation method calculated from the City's purchase dated and measured over a presumed useful life of ten (10) years. In addition to the City's depreciated value, other factors may be considered in determining the fair market value of the equipment and/or software to be purchased, including, but not limited to, changes in technology, the value that a vendor would allow as a "trade-in value" for new public safety communication equipment, the benefit to taxpayers and any statutory or constitutional legal requirements. In the event the entities fail to reach an agreement on the fair market value at the end of the notice period, the City may dispose of the equipment in accordance with its policies.

C. Advance Notice of Replacement or Abandonment. In the event that the City decides to replace or abandon the City's Master Astro 25 based P25 Radio equipment upon which the County relies upon for its VHF P25 communications to function, the City will provide the County with as much advance notice as possible, but at least one hundred-eighty (180) days advance notice.

IV. OTHER COVENANTS AND AGREEMENTS

A. Contributions. The value of the contributions made by each party to this Agreement are difficult to quantify, but the parties agree that the value of each entity's contribution is equivalent or similar value.

B. Transfer of Ownership Interest. This Interlocal Agreement represents an agreement for the City and County to share resources. Neither party shall acquire an interest in the real or personal property of the other.

C. Retention of Ownership. Upon termination of this Agreement, in accordance with section V, each party will retain ownership of its respective properties, equipment and related supplies, whether or not the property was previously shared.

D. Removal of Equipment and Restoration. Upon termination of this Agreement, the City and the County will each remove all equipment it has installed in the others facility, unless otherwise agreed, including but limited to incoming cables and other infrastructure used to support and operate its radio related equipment. The owner of the space shall determine the cost of repair within thirty (30) days and invoice the other for the cost of restoring the site to its original condition, normal wear and tear excepted. The City shall pay the County within thirty (30) days of receipt of the invoice, and vice versa.

E. Responsibility for Third Party Contracts. If either party enters into a license, lease, lease/purchase agreement for services, equipment or software, the signing party

shall remain responsible for all payments and interaction with the vendor. No contribution will be required from the non-signing entity unless otherwise agreed.

F. Insurance. Each entity may insure its own property, and neither party shall be liable for loss or damage to the real or personal property of the other.

F. No Conveyance of Real or Personal Property Interests. Both parties agree this Interlocal Agreement is not intended to form an interest in real property and neither the City nor the County will acquire rights of tenancy in the other's facility for the initial term of this Agreement or during any renewal, extensions or modifications of the term of the Agreement. It shall not be necessary for either the City or the County to follow the law of landlord tenant, and the neither shall be required to resort to eminent domain proceedings to divest the other of any interest in real property. The only notice to which either entity is entitled to vacate the facility is the six month notice required in Section V.

G. Stand Alone Agreement. The terms of this Agreement will be considered separate from any other County / City transaction or agreement. The mutual consideration of the Parties described herein shall be calculated without reference to any other contract. Setoffs against other contractual obligations is neither contemplated by the parties nor permitted.

V. INITIAL TERM AND RENEWAL

A. Term and Automatic Renewal. This Agreement shall be effective on August ____, 2013 and shall terminate on September 30, 2025. It shall automatically renew on October 1 of each subsequent year for a period of one year until terminated as provided below.

TERMINATION

A. Notices. Either party may terminate this Agreement upon sixty (60) days written notice of its intention to terminate the sharing arrangement described herein to the other entity by certified mail, return receipt requested at the following addresses:

To the City of El Paso

City of El Paso
Office of the City Manager
P.O. Box 1890
El Paso, TX 79950-1890

With copy to:

City of El Paso
Director, Information Technology
P.O. Box 1890
El Paso, Texas 79950-1890

County of El Paso:

County of El Paso
Office of the County Judge
500 E. San Antonio, Room 301
El Paso, Texas 79901

With a copy to:

El Paso County Sheriff's Office
Office of the County Sheriff
3850 Justice Dr.
El Paso, TX 79938

Changes may be made to the above addresses and addressees through timely written notice provided to the other party.

VII. OPERATIONS

A. After Hour Access by City Personnel. The City and the County shall each designate personnel who are entitled and qualified to receive security badges, access codes and/or security clearances so that they may be assigned to work in shared spaces contemplated in this Agreement. Authorized Information Technology ("IT") employees of the City and the County shall be permitted access 24 hours a day, 365 days a year, as necessary to perform work, provided that such employees shall be subject to the facility established access policies and procedures. Security clearances for authorized personnel will be updated periodically as part of regular security measures.

VIII. GOVERNMENTAL FUNCTION AND IMMUNITY

A. Governmental Function. The City and the County expressly agree that, in all things relating to this Interlocal Agreement, the parties enter into this Interlocal Agreement for the purpose of performing governmental functions and are performing governmental functions, as defined by the Texas Tort Claims Act. The parties further expressly agree that every act or omission of each party, which in any way pertains to or arises out of this Agreement, falls within the definition of governmental function.

B. Sovereign Immunity. The City and the County reserve, and do not waive, their respective rights of sovereign immunity and similar rights and do not waive their rights under the Texas Tort Claims Act. The parties expressly agree that neither party waives, nor shall be deemed hereby to waive, any immunity or defense that would otherwise be available to it against claims arising in the exercise of its powers or functions or pursuant to the Texas Tort Claims Act or other applicable statutes, laws, rules, or regulations.

IX. RISK ALLOCATION – LIMITATION OF LIABILITY

A. Liability. This Agreement is not intended to alter or reallocate any defense or immunity authorized or available to either party by law.

B. Exclusion of Incidental and Consequential Damages. Independent of, severable from, and to be enforced independently of any other enforceable or unenforceable provision of this Agreement, neither party shall be liable to the other party (nor to any person claiming rights derived from such party's rights) for incidental, consequential, special, punitive, or exemplary damages of any kind - including lost profits, loss of business, and further including, mental anguish, emotional distress and attorneys fees- as a result of breach of any term of this Agreement, regardless of whether the party was advised, had other reason to know, or in fact knew of the possibility thereof, except as expressly provided herein. Neither party hereto shall be liable to the other party or any third party by reason of any inaccuracy, incompleteness, or obsolescence of any information provided or maintained by the other party regardless of whether the party receiving said information from the other party was advised, had other reason to know, or in fact knew thereof.

C. Intentional Risk Allocation. The City and the County each acknowledge that the provisions of this Agreement were negotiated to reflect an informed, voluntary allocation between them of all risks (both known and unknown) associated with the transactions associated with this Agreement. The disclaimers and limitations in this Agreement are intended to limit the circumstances of liability. The remedy limitations, and the limitations of liability, are separately intended to limit the forms of relief available to the parties.

D. No Indemnification. The City and the County expressly agree that, except as provided herein, neither Party shall have the right to seek indemnification or contribution from the other Party for any losses, costs, expenses, or damages directly or indirectly arising, in whole or part, from this Agreement.

E. Fines and Penalties. Each party shall be solely responsible for fiscal penalties, fines or any other sanctions occasioned as a result of a finding that violations of any applicable local, state or federal regulations, codes or laws occurred as a result of that parties actions, except as may be specifically provided by law.

X. GENERAL PROVISIONS

A. Compliance with Laws. In the performance of their obligations under this Agreement, the parties shall comply with all applicable federal, state or local laws, ordinances and regulations.

B. Governing Law. For purposes of determining the law governing the same, this Agreement is entered into in the City and County of El Paso, State of Texas, and shall be governed by the laws of the State of Texas. Venue shall be in El Paso County, Texas.

C. Privileges and Immunities. All privileges and immunities from liability, exemptions from laws, ordinances and rules, pension, relief, disability, worker's compensation, and other benefits which apply to the activities of officers, agents, or employees of the City and the County when performing a function shall apply to such officers, agents, or employees to the same extent while engaged in the performance of any of their functions and duties under the terms and provisions of this Agreement.

D. Current Revenues. Pursuant to Section 791.001(d) (3), Texas Government Code, each party paying for the performance of governmental functions or services will make those payments from current revenues available to the paying party.

E. No Waiver. The failure of either party at any time to require performance by the other party of any provision of this agreement shall in no way affect the right of such party to require performance of that provision. Any waiver by either party of any breach of any provision of this Agreement shall not be construed as a waiver of any continuing or succeeding breach of such provision, a waiver of the provision itself, or a waiver of any right under this Agreement.

F. Amendment; Assignability. This Agreement and the obligations hereunder shall not be amended, assigned, transferred or encumbered, in any manner without the written consent of the other party.

G. Severability. All agreements and covenants contained in this Agreement are severable. Should any term or provision of this Agreement be declared illegal, invalid or unenforceable by a court of competent jurisdiction, the remainder of this Agreement will not be affected; and in lieu of each provision which to be illegal, invalid or unenforceable, there will be added as part of this Agreement, a provision which preserves the intention of the unenforceable provision, but which complies with the law.

H. Section Headings. The paragraph or section headings contained in this Agreement are for reference purposes only and shall not in any way control the meaning or interpretation of this Agreement.

I. Representation of Counsel; Mutual Negotiation. Each party has had the opportunity to be represented by counsel of its choice in negotiating this Agreement. This Agreement shall therefore be deemed to have been negotiated and prepared at the joint request, direction, and construction of the parties, at arms' length, with the advice and participation of counsel, and will be interpreted in accordance with its terms without favor to any party.

IN WITNESS WHEREOF, this Agreement has been executed by the parties

named hereinabove as of the date, month and year first written above.

CITY OF EL PASO

ATTEST:

Richarda Duffy Momsen
City Clerk

Hon. Oscar Leeser
Mayor

APPROVED AS TO FORM:



Bertha A. Ontiveros
Senior Assistant City Attorney

APPROVED AS TO CONTENT:



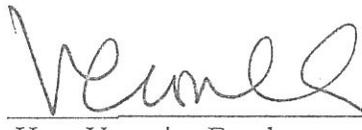
Enrique Martinez
Director, Department of Information
Technology

COUNTY OF EL PASO

ATTEST:



Delia Briones
County Clerk



Hon. Veronica Escobar
County Judge

APPROVED AS TO FORM:



Cygne Demir
Assistant County Attorney

APPROVED AS TO CONTENT:



David Garcia
Information Technology Director

P 25 LEASE PAYMENT ALLOCATION (A)

EXHIBIT "A"

LEASE	ALLOC.			COUNTY (A)	CITY (A)	TOTAL CITY + COUNTY
	REF.	TOTAL				
CAPITAL LEASE (Principi	SEE TOTAL SYSTEM COST	\$ 20,063,362		\$ 1,259,297	\$ 19,037,484	\$ 20,296,780
INTEREST	TOTAL SYSTEM COST	\$ 2,493,783			\$ 2,493,783	\$ 2,493,783
TOTAL PRINCIPAL AND INTEREST		\$ 22,557,145		\$ 1,259,297	\$ 21,531,267	\$ 22,790,564

TERM YEAR	TOTAL P-25 ALLOCABLE COSTS AT MAY 2013				COUNTY (B)	CITY (B)	TOTAL CITY + COUNTY
	P & I	NEW MAINTENANCE	LEGACY MAINT.	TOTAL			
	LEASE PAYMENT	& SUPPORT	& SUPPORT (C)				
2013	\$ -	\$ -	\$ 578,076	\$ 578,076	\$ 1,259,297	\$ 578,076	\$ 1,837,373
2014	\$ 2,279,056	\$ -	\$ 306,015	\$ 2,585,071	\$ -	\$ 2,459,142	\$ 2,459,142
2015	\$ 2,279,056	\$ -	\$ 215,372	\$ 2,494,428	\$ -	\$ 2,368,499	\$ 2,368,499
2016	\$ 2,279,056	\$ 428,090	\$ 137,800	\$ 2,844,946	\$ 23,654	\$ 2,695,362	\$ 2,719,017
2017	\$ 2,279,056	\$ 1,027,415	\$ 137,800	\$ 3,444,271	\$ 56,770	\$ 3,261,572	\$ 3,318,342
2018	\$ 2,279,056	\$ 1,027,415	\$ 137,800	\$ 3,444,271	\$ 56,770	\$ 3,261,572	\$ 3,318,342
2019	\$ 2,279,056	\$ 599,326	\$ 137,800	\$ 3,016,182	\$ 33,116	\$ 2,857,137	\$ 2,890,253
2020	\$ 2,279,056	\$ -	\$ -	\$ 2,279,056	\$ -	\$ 2,153,127	\$ 2,153,127
2021	\$ 2,279,056	\$ -	\$ -	\$ 2,279,056	\$ -	\$ 2,153,127	\$ 2,153,127
2022	\$ 2,279,056	\$ -	\$ -	\$ 2,279,056	\$ -	\$ 2,153,127	\$ 2,153,127
2023	\$ 2,279,056	\$ -	\$ -	\$ 2,279,056	\$ -	\$ 2,153,127	\$ 2,153,127
TOTAL PRINCIPAL, INTEREST AND MAINTENANCE	\$ 22,790,564	\$ 3,082,246	\$ 1,650,663	\$ 27,523,473	\$ 1,429,607	\$ 26,093,866	\$ 27,523,473

(A) Excluding Overhead costs

(B) BASED ON SYSTEM CAPACITY AT 814 RADIOS

(C) 100% Direct Allocation to City's DoIT's department

P25 COST ALLOCATION

System Components Table		FIXED		ALLOC		ALLOC		ENV/IR		SUN		TOTAL
		SUBSCRIBER	NETWORK	TYPE	REF	COUNTY	POLICE	FIRE	AIRPORT	SERVICES	METRO	
System Control Equipment (Master and Prime Site COEP Special Refresh)	\$ 1,001,799	\$	\$ 1,001,799	INDIRECT	B	\$ 94,375	\$ 486,386	\$ 249,758	\$ 40,284	\$ 25,065	\$ 105,931	\$ 1,001,799
Remote Site Equipment	\$ 3,161,210	\$	\$ 3,161,210	INDIRECT	A	\$	\$ 1,694,434	\$ 870,087	\$ 140,337	\$ 87,321	\$ 369,033	\$ 3,161,210
Dispatch Console Equip (Less EPSO 6 Ops & Logging Solution)	\$ 3,247,996	\$	\$ 453,169	DIRECT		\$ 233,418	\$	\$	\$ 113,292	\$	\$ 339,877	\$ 686,587
Dispatch Console Equip (Less EPSO 6 Ops & Logging Solution)		\$	\$ 2,794,827	INDIRECT	C	\$	\$ 1,498,049	\$ 769,244	\$ 124,072	\$ 77,200	\$ 326,262	\$ 2,794,827
Temporary & Backup System	\$ 192,134	\$	\$ 192,134	INDIRECT	A	\$	\$ 102,985	\$ 52,883	\$ 8,529	\$ 5,307	\$ 22,429	\$ 192,134
Other (Required per Tech. Spec.)	\$ 1,237,158	\$	\$ 1,237,158	INDIRECT	B	\$ 117,192	\$ 600,310	\$ 308,258	\$ 49,719	\$ 30,936	\$ 130,742	\$ 1,237,158
Total Infrastructure	\$ 8,840,298	\$ -	\$ 8,840,298			\$ 444,986	\$ 4,382,165	\$ 2,250,228	\$ 476,232	\$ 225,829	\$ 1,294,275	\$ 9,073,716
Services												
Installation	\$ 762,193	\$	\$ 762,193	INDIRECT	A	\$ -	\$ 408,542	\$ 209,785	\$ 33,836	\$ 21,054	\$ 88,977	\$ 762,193
Project Management	\$ 697,953	\$	\$ 697,953	INDIRECT	B	\$ 103,527	\$ 318,617	\$ 163,609	\$ 26,389	\$ 16,420	\$ 69,392	\$ 697,953
System Engineering & System Technologist	\$ 1,055,199	\$	\$ 1,055,199	INDIRECT	B	\$ 156,119	\$ 481,914	\$ 247,461	\$ 39,913	\$ 24,835	\$ 104,957	\$ 1,055,199
System Staging	\$ 405,623	\$	\$ 405,623	INDIRECT	A	\$ -	\$ 217,417	\$ 111,643	\$ 18,007	\$ 11,204	\$ 47,352	\$ 405,623
Subscriber Programming and Installation	\$ 624,568	\$	\$ 624,568	DIRECT		\$ -	\$ 334,773	\$ 171,905	\$ 27,727	\$ 17,252	\$ 72,911	\$ 624,568
Coverage and Acceptance Testing	\$ 140,000	\$	\$ 140,000	INDIRECT	A	\$ -	\$ 75,041	\$ 38,533	\$ 6,215	\$ 3,867	\$ 16,343	\$ 140,000
Documentation	\$ 37,385	\$	\$ 37,385	INDIRECT	A	\$ -	\$ 20,039	\$ 10,290	\$ 1,660	\$ 1,033	\$ 4,364	\$ 37,385
Training	\$ 246,690	\$	\$ 246,690	INDIRECT	A	\$ -	\$ 132,228	\$ 67,899	\$ 10,951	\$ 6,814	\$ 28,798	\$ 246,690
3 Year Warranty & Maintenance	Included											\$ -
Other (Required per Tech. Spec. & COEP)	\$ 40,000	\$	\$ 40,000	INDIRECT	A	\$ -	\$ 21,440	\$ 11,010	\$ 1,776	\$ 1,105	\$ 4,670	\$ 40,000
Total Services	\$ 4,009,611	\$ -	\$ 4,009,611			\$ 259,646	\$ 2,010,011	\$ 1,032,135	\$ 166,473	\$ 103,583	\$ 437,763	\$ 4,009,611
Infrastructure Development Cost												
Subscriber Cost APX Specific Radio Packages	\$ 4,111,426	\$ 4,111,426	\$ 2,096,220	INDIRECT	B	\$ 384,473	\$ 917,510	\$ 471,139	\$ 75,990	\$ 47,283	\$ 199,826	\$ 2,096,220
FD SUBSCRIBER CONFIGURATION	\$ -	\$ -	\$ -	DIRECT		\$ -	\$ 2,475,600	\$ 1,635,826	\$ -	\$ -	\$ -	\$ 4,111,426
Recommended Subscriber Cost Savings for 109 Fire APXw/o AES/	\$ (132,435)	\$ (132,435)	\$ -	DIRECT		\$ -	\$ -	\$ (132,435)	\$ -	\$ -	\$ -	\$ (132,435)
Training	\$ 6,075,211	\$ 3,978,991	\$ 2,096,220			\$ 384,473	\$ 3,393,110	\$ 1,974,530	\$ 75,990	\$ 47,283	\$ 199,826	\$ 6,075,211
Total Proposal Price	\$ 18,925,120	\$ 3,978,991	\$ 14,946,129			\$ 1,089,105	\$ 9,785,286	\$ 5,256,893	\$ 718,696	\$ 376,695	\$ 1,931,864	\$ 19,158,539
<i>Motorola's Total Price w Modifications 9/24/12 Includes 3 Yr Warranty for All Equip & Services</i>												
Recommendations for the City of El Paso												
Price												
Motorola Microwave PTP - 8 Links for Loop Design incl 3 Yr Warranty	\$ 806,007	\$	\$ 806,007	INDIRECT	B	\$ 170,192	\$ 340,802	\$ 175,001	\$ 28,226	\$ 17,563	\$ 74,224	\$ 806,007
Itemized Optional Spares for Maintainability and On Site Spares	\$ 267,604	\$	\$ 267,604	INDIRECT	A	\$	\$ 143,438	\$ 73,655	\$ 11,880	\$ 7,392	\$ 31,240	\$ 267,604
Itemized ISSI/CSSI for State of Texas Manual Roaming	\$ -	\$	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Optional Fire Station Alerting, FSA Mach Alert incl 3 Yr Warranty	\$ 1,532,166	\$	\$ 1,532,166	DIRECT	EQUIP	\$	\$	\$ 1,532,166	\$	\$	\$	\$ 1,532,166
System Upgrade Assurance (SUA) ASTRO 7.13 Infrastructure, Yrs 4 - 6	\$ -	\$	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Service and Maintenance Extension for ASTRO 25 System, Years 4 - 6	\$ -	\$	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Service and Maintenance Extension for FSA, Years 4 - 6	\$ -	\$	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Recommended Proposal Price	\$ 2,605,777	\$ -	\$ 2,605,777			\$ 170,192	\$ 484,240	\$ 1,780,822	\$ 40,106	\$ 24,955	\$ 105,463	\$ 2,605,777
<i>System Discount Bundle Tied to the Following Criteria valid thru 10/25/2012</i>												
Customer Loyalty, Technology Refresh, Lic Transfer, Recycling & Trade of Legacy Infrastructure \$957,785.00	\$ (957,785)	\$ (181,775)	\$ (776,010)	DIRECT	A	\$ -	\$ (415,947)	\$ (213,588)	\$ (34,450)	\$ (21,435)	\$ (90,590)	\$ (776,010)
Extended Console Promotion for CENTRACOM GOLD as Proposed \$270,000.00 which represents \$5,000 per each of the 54 City Console positions.	\$ -	\$ -	\$ -	INDIRECT	A	\$ -	\$ (97,433)	\$ (50,031)	\$ (8,070)	\$ (5,021)	\$ (21,220)	\$ (181,775)
Discount for Trade In of 959 Subscribers Units by June 30, 2013	\$ (270,000)	\$	\$ (270,000)	DIRECT		\$ -	\$ (144,722)	\$ (74,314)	\$ (11,986)	\$ (7,458)	\$ (31,519)	\$ (270,000)
Discount for Yrs 4-6 Service & Maintenance, System Upgrade Assurance Agreement if Purchased with Initial Contract	\$ (239,750)	\$ (239,750)	\$ -	DIRECT		\$ -	\$ (217,722)	\$ (22,028)	\$ -	\$ -	\$ -	\$ (239,750)
Total Recommended Discounted Proposal Price for 2012 thru Year	\$ 20,063,362	\$ 3,557,466	\$ 16,505,896			\$ 1,259,297	\$ 9,393,702	\$ 6,677,752	\$ 704,296	\$ 367,736	\$ 1,893,998	\$ 20,296,780

ALLOCATION FACTORS		COUNTY	POLICE	FIRE	AIRPORT	ENV.SERV.	SUN METRO	TOTAL
NEW RADIOS			1630	837	135	84	355	3041
RADIOS INCLUDING COUNTY		814	1630	837	135	84	355	3855
% OF RADIOS NON COUNTY								
% OF RADIOS WITH COUNTY			53.60%	27.52%	4.44%	2.76%	11.67%	100.00%
		A						
		B	21.12%	42.28%	21.71%	3.50%	2.18%	9.21%
NUMBER OF CONSOLES- DIRECT		6	20.00	16.00	2.00	0.00	6.00	50.00
NUMBER OF CONSOLES- INDIRECT		0.00	2.14	1.10	0.18	0.11	0.47	4.00
TOTAL CONSOLES AFTER ALLOCATION		6.00	22.14	17.10	2.18	0.11	6.47	54.00
INDIRECT CONSOLE ALLOCATION		C	0.00%	53.60%	27.52%	4.44%	2.76%	11.67%

Proposed Shared Equipment List

Description	Site Name	Qty	Unit Cost	Extended Cost	Total	County Proposed Allocation	Well Fargo Removal Impact	Addition of 6 Consoles (Only)	Net County
Master Site Controller (Special Refresh for COEP)	Kansas St.	1	\$ 433,234	\$ 433,234					
Kansas St SURGE	Kansas St.	1	1,960	1,960					
REG MOSCAD	Kansas St.	1	11,756	11,756					
System Control Equipment Master					\$ 446,950	\$94,375	\$ -	\$ -	\$94,375
RAILBLD 12X24 with 70KW Genset	Northeast & RRI Site		167,970	167,970					
RAILBLD FIRE SUPPRESSION SYS	Northeast & RRI Site		13,450	13,450					
RAILRTW 200 FOOT TOWER	Northeast & RRI Site		118,980	118,980					
ANTHGEN GENERATOR	Anthony Site		30,579	30,579					
ANTHYDC	Anthony Site		74,677	74,677					
3HILLSDC	Three Hills Site		74,677	74,677					
Ranger Peak DC-AC sys	Ranger Peak		74,677	74,677					
Other (Required per Tech. Spec.)					\$ 555,008	\$117,192	\$ -	\$ -	\$ 117,192
Project Management	Wells Fargo Plaza	Lot	69,927	69,927			(14,765)		
Project Management	East	Lot	69,927	69,927					
Project Management	Northeast & Railro	Lot	69,927	69,927					
Project Management	KFOX/MRE & Rai	Lot	69,927	69,927					
Project Management	Three Hills	Lot	69,927	69,927					
Project Management	Anthony	Lot	69,927	69,927					
Project Management	Kansas St.	Lot	140,655	140,655					
					\$ 560,217	\$118,292	\$ (14,765)	\$ -	\$ 103,527
System Engineering & Technology	Kansas St.	Lot	209194	209194					
System Engineering & Technology	Wells Fargo Plaza	Lot	98,971	98,971			(20,898)		
System Engineering & Technology	East	Lot	98,971	98,971					
System Engineering & Technology	Northeast & Railro	Lot	98,971	98,971					
System Engineering & Technology	KFOX/MRE & Rai	Lot	134,282	134,282					
System Engineering & Technology	Three Hills	Lot	98,971	98,971					
System Engineering & Technology	Anthony ELP	Lot	98,971	98,971					
System Engineering & System Technologist					838,331	\$177,017	\$ (20,898)	\$ -	\$ 156,119
Antenna & Line Installation	Wells Fargo	Lot		26,930			(5,686)		
Antenna & Line Installation	East	Lot		29,034					
Antenna & Line Installation	Northeast & RR	Lot		16,066					
Antenna & Line Installation	KFOX/MRE & RP	Lot		19,127					
Antenna & Line Installation	Three Hills	Lot		19,729					
Antenna & Line Installation	Anthony	Lot		17,984					
Antenna & Line Installation	Ranger Peak	Lot		14,266					
DC Power Systems	Wells Fargo	Lot		40,000			(8,446)		
DC Power Systems	East	Lot		40,000					
DC Power Systems	Northeast & RR	Lot		40,000					
DC Power Systems	KFOX/MRE & RP			2,727					
DC Power Systems	Three Hills	Lot		40,000					
DC Power Systems	Anthony	Lot		40,000					
DC Power Systems	Ranger Peak	Lot		40,000					
DC Power Systems	Kansas	Lot		81,818					
Construction Management	Wells Fargo			47,909			(10,116)		
Construction Management	East			43,273					
Construction Management	Northeast			54,091					
Construction Management	KFOX/MRE			18,545					
Construction Management	Three Hills			32,455					
Construction Management	Anthony			51,000					
Construction Management	Ranger Peak			21,636					
Construction Management	Kansas			26,273					
Architectural & Engineering	Wells Fargo			35,890			(7,578)		
Architectural & Engineering	East			26,964					
Architectural & Engineering	Northeast			39,150					
Architectural & Engineering	KFOX/MRE			25,171					
Architectural & Engineering	Three Hills			29,410					
Architectural & Engineering	Anthony			35,890					
Architectural & Engineering	Ranger Peak			33,964					
Architectural & Engineering	Kansas			13,444					
Site Development	Wells Fargo			138,676			(29,282)		
Site Development	East			177,559					
Site Development	Northeast			254,755					
Site Development	KFOX/MRE			50,079					
Site Development	Three Hills			53,068					
Site Development	Anthony			127,623					
Site Development	Ranger Peak			192,327					
Site Development	Kansas			113,386					
Motorola under charge				(14,000)					
Infrastructure Development Cost					\$ 2,096,220	\$ 445,582	\$ (61,108)	\$ -	\$ 384,474
Net									
VHF Core Breakdown City / County without Wells Fargo					\$ 4,496,726	\$ 952,459	\$ (96,771)	\$ 233,418	\$ 1,089,106
Motorola Microwave PTP - 8 Links for Loop Design incl 3 Yr Warranty					\$ 806,007	\$ 170,192			\$ 170,192
Total					\$ 5,302,733	\$ 1,122,651	\$ (96,771)	\$ 233,418	\$ 1,259,298

Pricing Sheet (System Components Cost)

Item	Description	Site Name	Qt	Unit Cost	Extended Cost	ALLOC	COUNTY	CITY	SUN		NO.		DIR	INDIR
							ALLOC	INDIRECT	AP	METRO	CONSOLES	DIR		
System Control Equipment														
	Master Site Controller (Special Refresh for COEP)	Kansas St.	1	\$ 433,234	\$ 433,234	INDIR	\$ 91,479	\$ 341,754	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Master Site Text Message	Kansas St.	1	\$ 27,756	\$ 27,756	INDIR		\$ 27,756	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Master Site GPS (Removed)	Kansas St.	1	\$ -	\$ -	INDIR		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Master Site Telephone Interconnect (Removed)	Kansas St.	1	\$ -	\$ -	INDIR		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Prime Site Comparators	Kansas St.	1	\$ 199,240	\$ 199,240	INDIR		\$ 199,240	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Prime Site Controllers	Kansas St.	1	\$ 136,035	\$ 136,035	INDIR		\$ 136,035	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Prime Site Network	Kansas St.	1	\$ 96,776	\$ 96,776	INDIR		\$ 96,776	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Prime Site Surge	Kansas St.	1	\$ 3,257	\$ 3,257	INDIR		\$ 3,257	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Kansas St UPS	Kansas St.	1	\$ -	\$ -	INDIR		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Kansas St SURGE	Kansas St.	1	\$ 1,960	\$ 1,960	INDIR	\$ 414	\$ 1,546	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Prime Site MOSCAD Server	Kansas St.	1	\$ 33,303	\$ 33,303	INDIR		\$ 33,303	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Prime Site MOSCAD Client	Kansas St.	1	\$ 58,482	\$ 58,482	INDIR		\$ 58,482	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	REG MOSCAD	Kansas St.	1	\$ 11,756	\$ 11,756	INDIR	\$ 2,482	\$ 9,274	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	System Control Equipment Total		13	\$ 1,001,799	\$ 1,001,799		\$ 94,375	\$ 907,423	\$ -					
Remote Site Equipment														
	Wells Fargo Network	Wells Fargo Plaza	1	\$ 7,560	\$ 7,560	INDIR		\$ 7,560	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Wells Fargo GPS	Wells Fargo Plaza	1	\$ 3,985	\$ 3,985	INDIR		\$ 3,985	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Wells Fargo GTR	Wells Fargo Plaza	1	\$ 455,502	\$ 455,502	INDIR		\$ 455,502	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Wells Fargo Surge	Wells Fargo Plaza	1	\$ 1,547	\$ 1,547	INDIR		\$ 1,547	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Wells Fargo Site MOSCAD	Wells Fargo Plaza	1	\$ 10,511	\$ 10,511	INDIR		\$ 10,511	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Wells Fargo Antenna	Wells Fargo Plaza	1	\$ 34,672	\$ 34,672	INDIR		\$ 34,672	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	DPS Network	East	1	\$ 7,560	\$ 7,560	INDIR		\$ 7,560	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	DPS GPS	East	1	\$ 3,985	\$ 3,985	INDIR		\$ 3,985	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	DPS GTR	East	1	\$ 455,502	\$ 455,502	INDIR		\$ 455,502	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	DPS Surge	East	1	\$ 1,547	\$ 1,547	INDIR		\$ 1,547	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	DPS MOSCAD	East	1	\$ 10,511	\$ 10,511	INDIR		\$ 10,511	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	DPS Antenna	East	1	\$ 44,262	\$ 44,262	INDIR		\$ 44,262	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NE RRI Network	Northeast & RRI S	1	\$ 7,560	\$ 7,560	INDIR		\$ 7,560	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NE & RRI GPS	Northeast & RRI S	1	\$ 3,985	\$ 3,985	INDIR		\$ 3,985	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NE & RRI GTR	Northeast & RRI S	1	\$ 455,502	\$ 455,502	INDIR		\$ 455,502	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NE & RRI Surge	Northeast & RRI S	1	\$ 1,547	\$ 1,547	INDIR		\$ 1,547	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NE & RRI Antenna	Northeast & RRI S	1	\$ 34,672	\$ 34,672	INDIR		\$ 34,672	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NE & RRI MOSCAD	Northeast & RRI S	1	\$ 10,511	\$ 10,511	INDIR		\$ 10,511	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	KFOX/MRE Network	KFOX/MREI Site	1	\$ 7,560	\$ 7,560	INDIR		\$ 7,560	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	KFOX/MREI GPS Moved to Ranger Peak	KFOX/MREI Site	1	\$ 3,985	\$ 3,985	INDIR		\$ 3,985	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	KFOX/MREI GTR Moved to Ranger Peak	KFOX/MREI Site	1	\$ 455,502	\$ 455,502	INDIR		\$ 455,502	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	KFOX/MREI Surge	KFOX/MREI Site	1	\$ 1,547	\$ 1,547	INDIR		\$ 1,547	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	KFOX/MREI Antenna Moved to Ranger Peak	KFOX/MREI Site	1	\$ 34,672	\$ 34,672	INDIR		\$ 34,672	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	KFOX/MREI MOSCAD	KFOX/MREI Site	1	\$ 10,511	\$ 10,511	INDIR		\$ 10,511	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	KFOX/MRE Conventional Interface	KFOX/MREI Site	1	\$ 49,419	\$ 49,419	INDIR		\$ 49,419	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Three Hills Network	Three Hills Site	1	\$ 7,560	\$ 7,560	INDIR		\$ 7,560	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Three Hills GPS	Three Hills Site	1	\$ 3,985	\$ 3,985	INDIR		\$ 3,985	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Three Hills GTR	Three Hills Site	1	\$ 455,502	\$ 455,502	INDIR		\$ 455,502	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Three Hills Surge	Three Hills Site	1	\$ 1,547	\$ 1,547	INDIR		\$ 1,547	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Three Hills Antenna	Three Hills Site	1	\$ 34,672	\$ 34,672	INDIR		\$ 34,672	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Three Hills MOSCAD	Three Hills Site	1	\$ 10,511	\$ 10,511	INDIR		\$ 10,511	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Three Hills Conventional Interface	Three Hills Site	1	\$ 19,539	\$ 19,539	INDIR		\$ 19,539	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Anthony Network	Anthony Site	1	\$ 7,560	\$ 7,560	INDIR		\$ 7,560	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Anthony GPS	Anthony Site	1	\$ 3,985	\$ 3,985	INDIR		\$ 3,985	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Anthony GTR	Anthony Site	1	\$ 455,502	\$ 455,502	INDIR		\$ 455,502	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Anthony ELP Surge	Anthony Site	1	\$ 1,547	\$ 1,547	INDIR		\$ 1,547	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Anthony Antenna	Anthony Site	1	\$ 34,672	\$ 34,672	INDIR		\$ 34,672	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Anthony MOSCAD	Anthony Site	1	\$ 10,511	\$ 10,511	INDIR		\$ 10,511	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Remote Site Equipment Total		38	\$ 3,161,210	\$ 3,161,210	INDIR	\$ -	\$ 3,161,210	\$ -					
Backup System														
	Ranger Peak Network Updated to Dual Routers	Ranger Peak Site	2	\$ 7,560	\$ 15,120	INDIR		\$ 15,120	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Ranger Peak GTR Decreased to 4 New, Upgrade 6	Ranger Peak Site	1	\$ 129,543	\$ 129,543	INDIR		\$ 129,543	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Ranger Peak Surge	Ranger Peak Site	1	\$ 1,376	\$ 1,376	INDIR		\$ 1,376	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Ranger Peak Antenna	Ranger Peak Site	1	\$ 34,672	\$ 34,672	INDIR		\$ 34,672	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Ranger MOSCAD	Ranger Peak Site	1	\$ 11,423	\$ 11,423	INDIR		\$ 11,423	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Backup System Total		6	\$ 184,574	\$ 192,134		\$ -	\$ 192,134	\$ -					
Dispatch Console Equipment														
	Regional Dispatch MCC7500 (Less EPSO 6 Ops)	E911 Regional Dis	1	\$ 1,089,286	\$ 1,089,286	INDIR	\$ 233,418	\$ 855,868	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Pricing Sheet (System Components Cost)

Item	Description	Site Name	Qt	Unit Cost	Extended Cost	ALLOC	COUNTY		CITY		SUN		NO.		DIR	INDIR
							ALLOC	INDIRECT	INDIRECT	AP	METRO	CONSOLES	DIR	INDIR		
	Regional Dispatch NETWORK	E911 Regional Dis	1	\$ 7,560	\$ 7,560	INDIR		\$ 7,560	\$ -	\$ -						
	Regional Dispatch CCGW	E911 Regional Dis	1	\$ 90,460	\$ 90,460	INDIR		\$ 90,460	\$ -	\$ -						
	Regional Dispatch Logging Recorder (Less Raynor)	E911 Regional Dis	1	\$ 242,918	\$ 242,918	INDIR		\$ 242,918	\$ -	\$ -						
	Regional Dispatch Control ST	E911 Regional Dis	1	\$ 202,141	\$ 202,141	INDIR		\$ 202,141	\$ -	\$ -						
								\$ 233,418	\$ 1,398,947	\$ -	\$ -		28	25	3	
	E911 Dispatch MCC7500	911 Raynor	1	\$ 873,706	\$ 873,706	DIRECT		\$ -	\$ 873,706	\$ -	\$ -					
	E911 Dispatch NETWORK	911 Raynor	1	\$ 7,560	\$ 7,560	DIRECT		\$ 7,560	\$ -	\$ -						
	E911 Dispatch CCGW	911 Raynor	1	\$ 52,317	\$ 52,317	DIRECT		\$ 52,317	\$ -	\$ -						
	E911 Dispatch Logging Recorder (Removed)	911 Raynor	1	\$ -	\$ -	DIRECT		\$ -	\$ -	\$ -						
	E911 Dispatch Control ST	911 Raynor	1	\$ 172,233	\$ 172,233	DIRECT		\$ 172,233	\$ -	\$ -						
								\$ -	\$ 1,105,816	\$ -	\$ -		18	17	1	
	Airport Dispatch MCC7500	Airport	1	\$ 112,895	\$ 112,895	INDIR		\$ 37,532	\$ 75,263	\$ -	\$ -					
	Airport Dispatch NETWORK	Airport	1	\$ 7,560	\$ 7,560	INDIR		\$ 2,520	\$ 5,040	\$ -	\$ -					
	Airport Dispatch CCGW	Airport	1	\$ 17,369	\$ 17,369	INDIR		\$ 5,790	\$ 11,580	\$ -	\$ -					
	Airport Dispatch Control ST	Airport	1	\$ 32,114	\$ 32,114	INDIR		\$ 10,705	\$ 21,409	\$ -	\$ -					
								\$ -	\$ 56,546	\$ 113,292	\$ -		2	2	-	
	Fred H Dispatch MCC7500	Fred Harvey	1	\$ 112,895	\$ 112,895	DIRECT		\$ -	\$ -	\$ 112,895						
	Fred H Dispatch NETWORK	Fred Harvey	1	\$ 7,560	\$ 7,560	DIRECT		\$ -	\$ -	\$ 7,560						
	Fred H Dispatch CCGW	Fred Harvey	1	\$ 17,369	\$ 17,369	DIRECT		\$ -	\$ -	\$ 17,369						
	Fred H Dispatch Control ST	Fred Harvey	1	\$ 32,114	\$ 32,114	DIRECT		\$ -	\$ -	\$ 32,114						
								\$ -	\$ -	\$ -	\$ 169,938		3	3	-	
	Sun Metro Dispatch MCC7500	Sun Metro	1	\$ 112,895	\$ 112,895	DIRECT		\$ -	\$ -	\$ 112,895						
	Sun Metro Dispatch NETWORK	Sun Metro	1	\$ 7,560	\$ 7,560	DIRECT		\$ -	\$ -	\$ 7,560						
	Sun Metro Dispatch CCGW	Sun Metro	1	\$ 17,369	\$ 17,369	DIRECT		\$ -	\$ -	\$ 17,369						
	Sun Metro Dispatch Control ST	Sun Metro	1	\$ 32,114	\$ 32,114	DIRECT		\$ -	\$ -	\$ 32,114						
								\$ -	\$ -	\$ -	\$ 169,938		3	3	0	
	Dispatch Console Equipment Total			\$ 3,247,996	\$ 3,247,996			\$ 233,418	\$ 2,561,409	\$ 113,292	\$ 339,877		54	50	4	
	Other															
	DPSBLD 12X24 with 70KW Genset	East	1	\$ 167,970	\$ 167,970	INDIR		\$ -	\$ 167,970	\$ -	\$ -					
	DSPBLD FIRE SUPPRESSION SYSTEM	East	1	\$ 13,450	\$ 13,450	INDIR		\$ -	\$ 13,450	\$ -	\$ -					
	RAILBLD 12X24 with 70KW Genset	Northeast & RRI S	1	\$ 167,970	\$ 167,970	INDIR		\$ 35,468	\$ 132,502	\$ -	\$ -					
	RAILBLD FIRE SUPPRESSION SYS	Northeast & RRI S	1	\$ 13,450	\$ 13,450	INDIR		\$ 2,840	\$ 10,610	\$ -	\$ -					
	RAILRTW 200 FOOT TOWER	Northeast & RRI S	1	\$ 118,980	\$ 118,980	INDIR		\$ 25,123	\$ 93,857	\$ -	\$ -					
	ANTHGEN GENERATOR	Anthony Site	1	\$ 30,579	\$ 30,579	INDIR		\$ 6,457	\$ 24,122	\$ -	\$ -					
	ANTHYDC	Anthony Site	1	\$ 74,677	\$ 74,677	INDIR		\$ 15,768	\$ 58,908	\$ -	\$ -					
	3HILLSDC	Three Hills Site	1	\$ 74,677	\$ 74,677	INDIR		\$ 15,768	\$ 58,908	\$ -	\$ -					
	WFARGODC	Wells Fargo Plaza	1	\$ 74,677	\$ 74,677	INDIR		\$ -	\$ 74,677	\$ -	\$ -					
	Ranger Peak DC-AC sys	Ranger Peak	1	\$ 74,677	\$ 74,677	INDIR		\$ 15,768	\$ 58,908	\$ -	\$ -					
	MREDC moved to Ranger Peak DC	Ranger Peak	1	\$ 74,677	\$ 74,677	INDIR		\$ -	\$ 74,677	\$ -	\$ -					
	RAILDC	Northeast & RRI S	1	\$ 74,677	\$ 74,677	INDIR		\$ -	\$ 74,677	\$ -	\$ -					
	DPSDC	East	1	\$ 74,677	\$ 74,677	INDIR		\$ -	\$ 74,677	\$ -	\$ -					
	OTAP	Kansas Site	1	\$ 12,618	\$ 12,618	INDIR		\$ -	\$ 12,618	\$ -	\$ -					
	ISSI/CSSI (Listed in the Options)	Kansas Site	1	\$ 151,250	\$ 151,250	INDIR		\$ -	\$ 151,250	\$ -	\$ -					
	OTAR	Kansas Site	1	\$ 189,406	\$ 189,406	INDIR		\$ -	\$ 189,406	\$ -	\$ -					
						INDIR		\$ -	\$ -	\$ -	\$ -					
	Other Total (ISSI/CSSI Optional)			\$ 1,388,408	\$ 1,388,408	INDIR		\$ -	\$ -	\$ -	\$ -					
								\$ -	\$ -	\$ -	\$ -					
				w/o ISSI	\$ 1,237,158			\$ 117,192	\$ 1,271,216	\$ -	\$ -					

County 6
 PD 11
 FD 8
 MAIN 3
 PD 9
 aTesting Spare 1
 FD 8
 18

Pricing Sheet (Services Cost)

Item	Description	Site Name	Qty	Unit Cost	Extended Cost	COUNTY
Installation						
	Fixed Network Installation	Kansas St.	Lot	\$ 323,411	\$ 323,411	
	Fixed Network Installation	911 Raynor	Lot	\$ 77,000	\$ 77,000	
	Fixed Network Installation	Wells Fargo Plaza	Lot	\$ 20,291	\$ 20,291	
	Fixed Network Installation	East	Lot	\$ 20,291	\$ 20,291	
	Fixed Network Installation	Northeast & Railroad	Lot	\$ 20,291	\$ 20,291	
	Fixed Network Installation	KFOX/MRE & Ranger Peak	Lot	\$ 20,291	\$ 20,291	
	Fixed Network Installation	Three Hills	Lot	\$ 20,291	\$ 20,291	
	Fixed Network Installation	Anthony ELP	Lot	\$ 20,291	\$ 20,291	
	Fixed Network Installation	Regional Dispatch Positions	Lot	\$ 162,791	\$ 162,791	
	Fixed Network Installation	Regional Control Stations	Lot	\$ 77,245	\$ 77,245	
	Installation Subtotal		Lot	\$ 762,193	\$ 762,193	
Project Management						
	Project Management	Kansas St.	Lot	\$ 140,655	\$ 140,655	\$ 29,700
	Project Management	911 Raynor	Lot	\$ 67,809	\$ 67,809	\$ -
	Project Management	Wells Fargo Plaza	Lot	\$ 69,927	\$ 69,927	\$ -
	Project Management	East	Lot	\$ 69,927	\$ 69,927	\$ 14,765
	Project Management	Northeast & Railroad	Lot	\$ 69,927	\$ 69,927	\$ 14,765
	Project Management	KFOX/MRE & Ranger Peak	Lot	\$ 69,927	\$ 69,927	\$ 14,765
	Project Management	Three Hills	Lot	\$ 69,927	\$ 69,927	\$ 14,765
	Project Management	Anthony	Lot	\$ 69,927	\$ 69,927	\$ 14,765
	Project Management	Regional Dispatch Locations	Lot	\$ 69,927	\$ 69,927	
	Project Management Subtotal		Lot	\$ 697,953	\$ 697,953	\$ 103,527
System Engineering & Technology						
	System Engineering & Technology	Kansas St.	Lot	\$ 209,194	\$ 209,194	\$ 44,172
	System Engineering & Technology	911 Raynor	Lot	\$ 128,967	\$ 128,967	\$ -
	System Engineering & Technology	Wells Fargo Plaza	Lot	\$ 98,971	\$ 98,971	\$ -
	System Engineering & Technology	East	Lot	\$ 98,971	\$ 98,971	\$ 20,898
	System Engineering & Technology	Northeast & Railroad	Lot	\$ 98,971	\$ 98,971	\$ 20,898
	System Engineering & Technology	KFOX/MRE & Ranger Peak	Lot	\$ 134,282	\$ 134,282	\$ 28,354
	System Engineering & Technology	Three Hills	Lot	\$ 98,971	\$ 98,971	\$ 20,898
	System Engineering & Technology	Anthony ELP	Lot	\$ 98,971	\$ 98,971	\$ 20,898
	System Engineering & Technology	Regional Dispatch Locations	Lot	\$ 87,901	\$ 87,901	0
	System Engineering Subtotal		Lot	\$ 1,055,199	\$ 1,055,199	\$ 156,119
System Staging						
	Staging	All	Lot	\$ 405,623	\$ 405,623	
Subscribers						
	Portable Programming			\$ 351,244	\$ 351,244	
	Mobile Programming and Installation			\$ 264,233	\$ 264,233	
	Subscriber templates			\$ 9,091	\$ 9,091	
	Subscriber Programming and Installation		Lot	\$ 624,568	\$ 624,568	
Coverage and Acceptance Testing						
	CATP	All	Lot	\$ 140,000	\$ 140,000	
Documentation						
	Documentation	All	1	\$ 37,385	\$ 37,385	
Training						
	Operator Training - Subscribers		Lot	\$ 20,000	\$ 20,000	
	Operator Training - Dispatch Console		Lot	\$ 40,000	\$ 40,000	
	Operator Training - Dispatch Administrator		Lot	\$ 40,000	\$ 40,000	
	System Administrator Training		Lot	\$ 60,000	\$ 60,000	
	Technical/System Management Training		Lot	\$ 86,690	\$ 86,690	
	Training Subtotal		Lot	\$ 246,690	\$ 246,690	
Warranty and Maintenance (3-Year Warranty)						
	Dispatch/Call Management		Lot	included	included	
	Tech Support		Lot	included	included	
	Infrastructure Repair w/Adv Replacement		Lot	included	included	
	OnSite, Infrastructure (24x7)		Lot	included	included	
	Network Monitoring		Lot	included	included	
	Security Monitoring		Lot	included	included	
	Security Update Service		Lot	included	included	
	Logging Recorder		Lot	included	included	
	Infrastructure Warranty Period Subtotal		Lot	included	included	
	Subscriber Warranty		Lot	included	included	
	3-Year Warranty Subtotal				Included	
Other						
	MPE and Intermod studies		Lot	\$ 20,000	\$ 20,000	
	Legal Fees		Lot	\$ 20,000	\$ 20,000	
	Other Subtotal		Lot	\$ 40,000	\$ 40,000	

Pricing Sheet (Infrastructure Development - As Required)

Item	Description	Site Name	Qty	Extended Cost	COUNTY
	Towers				
	Antenna & Line Installation	Wells Fargo	Lot	\$ 26,930	\$ -
	Antenna & Line Installation	East	Lot	\$ 29,034	\$ 6,131
	Antenna & Line Installation	Northeast & RR	Lot	\$ 16,066	\$ 3,392
	Antenna & Line Installation	KFOX/MRE & RP	Lot	\$ 19,127	\$ 4,039
	Antenna & Line Installation	Three Hills	Lot	\$ 19,729	\$ 4,166
	Antenna & Line Installation	Anthony	Lot	\$ 17,984	\$ 3,797
	Antenna & Line Installation	Ranger Peak	Lot	\$ 14,266	\$ 3,012
	DC Power Systems				
	DC Power Systems	Wells Fargo	Lot	\$ 40,000	\$ -
	DC Power Systems	East	Lot	\$ 40,000	\$ 8,446
	DC Power Systems	Northeast & RR	Lot	\$ 40,000	\$ 8,446
	DC Power Systems	KFOX/MRE & RP		\$ 2,727	\$ 576
	DC Power Systems	Three Hills	Lot	\$ 40,000	\$ 8,446
	DC Power Systems	Anthony	Lot	\$ 40,000	\$ 8,446
	DC Power Systems	Ranger Peak	Lot	\$ 40,000	\$ 8,446
	DC Power Systems	Kansas	Lot	\$ 81,818	\$ 17,276
	PM, Engineering & Installation Cost				
	Construction Management	Wells Fargo		\$ 47,909	\$ -
	Construction Management	East		\$ 43,278	\$ 9,137
	Construction Management	Northeast & RR		\$ 54,091	\$ 11,422
	Construction Management	KFOX/MRE & RP		\$ 18,545	\$ 3,916
	Construction Management	Three Hills		\$ 32,455	\$ 6,853
	Construction Management	Anthony		\$ 51,000	\$ 10,769
	Construction Management	Ranger Peak		\$ 21,636	\$ 4,569
	Construction Management	Kansas		\$ 26,273	\$ 5,548
	Architectural & Engineering	Wells Fargo		\$ 35,890	\$ -
	Architectural & Engineering	East		\$ 26,964	\$ 5,694
	Architectural & Engineering	Northeast & RR		\$ 39,150	\$ 8,267
	Architectural & Engineering	KFOX/MRE & RP		\$ 25,171	\$ 5,315
	Architectural & Engineering	Three Hills		\$ 29,410	\$ 6,210
	Architectural & Engineering	Anthony		\$ 35,890	\$ 7,578
	Architectural & Engineering	Ranger Peak		\$ 33,964	\$ 7,172
	Architectural & Engineering	Kansas		\$ 13,444	\$ 2,839
	Site Development	Wells Fargo		\$ 138,676	\$ -
	Site Development	East		\$ 177,559	\$ 37,492
	Site Development	Northeast & RR		\$ 254,755	\$ 53,793
	Site Development	KFOX/MRE & RP		\$ 50,079	\$ 10,574
	Site Development	Three Hills		\$ 53,068	\$ 11,205
	Site Development	Anthony		\$ 127,623	\$ 26,948
	Site Development	Ranger Peak		\$ 192,327	\$ 40,611
	Site Development	Kansas		\$ 113,386	\$ 23,942
	Infrastructure Development Total Cost			\$ 2,096,220	\$ 384,473

Pricing Sheet (Recommended Bundled P25 APX User Radio Equipment for COEP)

Item	Description	Option	Qty	List Cost	Discounted Unit Cost	Extended Disc Cost	PD	FD
Portables								
1	EPPD, Mid tier, Display	W Encryp						
	APX6000 700/800 MODEL 2.5 PORTABLE	H98UCF9PW6 N	600	\$ 2,200	\$ 1,760	\$ 1,056,000	\$ 1,056,000	
	ADD: ASTRO DIGITAL CAI OPERATION	Q806	600	\$ 515	\$ 412	\$ 247,200	\$ 247,200	
	ADD: SMARTZONE OPERATION	H38	600	\$ 1,200	\$ 960	\$ 576,000	\$ 576,000	
	ADD: P25 9600 BAUD TRUNKING	Q361	600	\$ 300	\$ 240	\$ 144,000	\$ 144,000	
	ADD: ADVANCED SYSTEM KEY - SOFTWARE	QA01749	600	\$ -	\$ -	\$ -	\$ -	
	ENH: AES ENCRYPTION	Q629	600	\$ 475	Included	Included		
	ENH: MDC & ASTRO P25 OTAR W/ MULTIK	Q498	600	\$ 740	\$ 592	\$ 355,200	\$ 355,200	
	ADD: RADIO PACKET DATA	Q947	600	\$ 200	\$ 160	\$ 96,000	\$ 96,000	
	ADD: PROGRAMMING OVER P25 (OTAP)	G996	600	\$ 100	\$ 80	\$ 48,000	\$ 48,000	
	ALT: NIMH IMPRES 2000MAH FM IP67 BA	Q393	600	\$ 95	\$ 76	\$ 45,600	\$ 45,600	
	ADD: APX 6000 RADIO AUTHENTICATION	QA01767	600	\$ 100	\$ 80	\$ 48,000	\$ 48,000	
	SPECIAL 3 YEAR WARRANTY	H886AQ	600	\$ 125	Included	Included		
	SUBSCRIBER SPECIFIC CONFIGURATION DISCOUNT	COEP	600		\$ (330)	\$ (198,000)	\$ (198,000)	
	IMPRES CG SU MACKINAW BASE UNIT	NNTN7079A	600	\$ 120	\$ 96	\$ 57,600	\$ 57,600	
	Total		600	\$ 6,170	\$ 4,126	\$ 2,475,600	\$ 2,475,600	\$ -
2	EPFD, Mid tier, Yellow, Display, 3X2 keypad	W Encryp						
	APX6000 700/800 MODEL 2.5 PORTABLE	H98UCF9PW6 N	109	\$ 2,200	\$ 1,760	\$ 191,840		\$ 191,840
	ENH: APX6000XE RUGGED RADIO	QA02006	109	\$ 800	\$ 640	\$ 69,760		\$ 69,760
	ALT: PUBLIC SAFETY YELLOW	H64	109	\$ 25	\$ 20	\$ 2,180		\$ 2,180
	ADD: ASTRO DIGITAL CAI OPERATION	Q806	109	\$ 515	\$ 412	\$ 44,908		\$ 44,908
	ADD: SMARTZONE OPERATION	H38	109	\$ 1,200	\$ 960	\$ 104,640		\$ 104,640
	ADD: P25 9600 BAUD TRUNKING	Q361	109	\$ 300	\$ 240	\$ 26,160		\$ 26,160
	ADD: ADVANCED SYSTEM KEY - SOFTWARE	QA01749	109	\$ -	\$ -	\$ -		\$ -
	ENH: AES ENCRYPTION	Q629	109	\$ 475	Included	Included		Included
	ADD: RADIO PACKET DATA	Q947	109	\$ 200	\$ 160	\$ 17,440		\$ 17,440
	ENH: MDC & ASTRO P25 OTAR W/ MULTIK	Q498	109	\$ 740	\$ 592	\$ 64,528		\$ 64,528
	ADD: PROGRAMMING OVER P25 (OTAP)	G996	109	\$ 100	\$ 80	\$ 8,720		\$ 8,720
	ADD: APX6500 RADIO AUTHENTICATION	GA01767	109	\$ 100	\$ 80	\$ 8,720		\$ 8,720
	SPECIAL 3 YEAR WARRANTY	H886AQ	109	\$ 125	Included	Included		Included
	SUBSCRIBER SPECIFIC CONFIGURATION DISCOUNT	COEP	109		\$ (330)	\$ (35,970)		\$ (35,970)
	APX 7000 IMPRES CG SU APX7000 US/NA	WPLN7080	109	\$ 125	\$ 100	\$ 10,900		\$ 10,900
	Total		109	\$ 6,905	\$ 4,714	\$ 513,826	\$ -	\$ 513,826
3	EPFD, Mid tier, Yellow, Display, 3X2 keypad	No Encryp						
	APX6000 700/800 MODEL 2.5 PORTABLE	H98UCF9PW6 N	0	\$ 2,200	\$ 1,760	\$ -	\$ -	\$ -
	ENH: APX6000XE RUGGED RADIO	QA02006	0	\$ 800	\$ 640	\$ -	\$ -	\$ -
	ALT: PUBLIC SAFETY YELLOW	H64	0	\$ 25	\$ 20	\$ -	\$ -	\$ -
	ADD: ASTRO DIGITAL CAI OPERATION	Q806	0	\$ 515	\$ 412	\$ -	\$ -	\$ -
	ADD: SMARTZONE OPERATION	H38	0	\$ 1,200	\$ 960	\$ -	\$ -	\$ -
	ADD: P25 9600 BAUD TRUNKING	Q361	0	\$ 300	\$ 240	\$ -	\$ -	\$ -
	ADD: ADVANCED SYSTEM KEY - SOFTWARE	QA01749	0	\$ -	\$ -	\$ -	\$ -	\$ -
	ADD: RADIO PACKET DATA	Q947	0	\$ 200	\$ 160	\$ -	\$ -	\$ -
	ADD: PROGRAMMING OVER P25 (OTAP)	G996	0	\$ 100	\$ 80	\$ -	\$ -	\$ -
	ADD: APX6500 RADIO AUTHENTICATION	GA01767	0	\$ 100	\$ 80	\$ -	\$ -	\$ -
	SPECIAL 3 YEAR WARRANTY	H886AQ	0	\$ 125	Included	Included	\$ -	\$ -
	SUBSCRIBER SPECIFIC CONFIGURATION DISCOUNT	COEP	0		\$ (330)	\$ -	\$ -	\$ -
	APX 7000 IMPRES CG SU APX7000 US/NA	WPLN7080	0	\$ 125	\$ 100	\$ -	\$ -	\$ -
	Total		0	\$ 5,690	\$ 4,122	\$ -	\$ -	\$ -
Mobiles								
4	EPPD, Mid tier, Remote mount	W Encryp						
	APX6500 7/800 MHZ MID POWER MOBILE	M25UR59PW1 N	250	\$ 1,899	\$ 1,519	\$ 379,800		\$ 379,800
	ENH: SMARTZONE OPERATION APX6500	G51	250	\$ 1,200	\$ 960	\$ 240,000		\$ 240,000
	ADD: P25 9600 BAUD TRUNKING	Q361	250	\$ 300	\$ 240	\$ 60,000		\$ 60,000
	ADD: ADVANCED SYSTEM KEY - SOFTWARE	QA01749	250	\$ -	\$ -	\$ -		\$ -
	ADD: AES ENCRYPTION APX	G398AU	250	\$ 475	Included	Included		\$ -
	ADD: ENCRYPTION P25 & MDC OTAR	G298	250	\$ 740	\$ 592	\$ 148,000		\$ 148,000
	ADD: RS232 PACKET DATA INTERFACE	G996	250	\$ 200	\$ 160	\$ 40,000		\$ 40,000
	ENH: OVER THE AIR PROVISIONING	G843	250	\$ 100	\$ 80	\$ 20,000		\$ 20,000
	ENH: ENABLE RF MODEM	G319	250	\$ -	\$ -	\$ -		\$ -
	ADD: USB DATA INTFC CABLE-TRK	G309	250	\$ 50	\$ 40	\$ 10,000		\$ 10,000
	ADD: APX 05 CONTROL HEAD	G442	250	\$ 432	\$ 346	\$ 86,400		\$ 86,400
	ADD: CONTROL HEAD SOFTWARE	G444	250	\$ -	\$ -	\$ -		\$ -
	ADD: REMOTE MOUNT MID POWER	G67	250	\$ 297	\$ 238	\$ 59,400		\$ 59,400
	ADD: ANT 1/4 WAVE 762-870 MHZ	G335	250	\$ 14	\$ 11	\$ 2,800		\$ 2,800
	ALT: ANT 3DB GAIN 762-870MHZ	W484	250	\$ 38	\$ 30	\$ 7,600		\$ 7,600
	ADD: KEYPAD MIC GCAI	W20	250	\$ 180	\$ 144	\$ 36,000		\$ 36,000
	ADD: AUXILIARY SPKR 7.5 WATT	B18	250	\$ 60	\$ 48	\$ 12,000		\$ 12,000
	ADD: APX6500 RADIO AUTHENTICATION	GA01767	250	\$ 100	\$ 80	\$ 20,000		\$ 20,000
	SPECIAL 3 YEAR WARRANTY	W947	250	\$ 182	Included	Included		\$ -
	SUBSCRIBER SPECIFIC CONFIGURATION DISCOUNT	COEP	250		\$ (330)	\$ (82,500)		\$ (82,500)
	Total		250	\$ 6,267	\$ 4,488	\$ 1,122,000	\$ -	\$ 1,039,500
Total			959			\$ 4,111,426	\$ 2,475,600	\$ 1,553,326