

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: DEPARTMENT OF TRANSPORTATION

AGENDA DATE: SEPTEMBER 11, 2012

CONTACT PERSON/PHONE: TED MARQUEZ, INTERIM DEPARTMENT OF TRANSPORTATION
DIRECTOR, 621-6750
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Department of Transportation recommends award to the following bidders for solicitation 2012-116, Traffic Sign Materials; to 3M for an annual estimated amount of \$180,000 for Pressure Sensitive Sheeting, Transparent-Electronically Cuttable Film, and Transparent Graffiti-Protective Overlay Film; and to Osburn Associates Inc. for annual estimated amount of \$20,000 for Pre-spacing Tape. The total contract is for three years at an estimated total of \$600,000.

BACKGROUND / DISCUSSION:

Department of Transportation has reviewed solicitation 2012-116 and recommends the contract be awarded to 3M Company of St. Paul, MN for Items 1 thru 6 and to Osburn Associates Inc. of Logan, OH for Item 7, as the lowest bidder and most responsible bidder meeting specifications for the item awarded. Furthermore this will allow the Department of Transportation to perform maintenance, repair, and replacement of street signs belonging to the City of El Paso.

SELECTION SUMMARY:

Solicitation was advertised on 04/17/2012 and 04/24/2012. The postcards were mailed out on 04/17/2012. The solicitation was posted on City website on 04/17/2012. The email (Purmail) notification was sent out on 04/17/2012. A Total of forty bidders with nine local vendors were solicited and five bids were received with none being from a local vendor.

PRIOR COUNCIL ACTION:

Council awarded Contract No. 2008-233, Traffic Sign Materials on November 18, 2008.

AMOUNT AND SOURCE OF FUNDING:

32010287-503203-01101-32000 Maintenance Supplies – General Fund and 14400500-508027-27051-32000 Construction-Capital Funds

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Name

Signature

Date

8-28-12

**COUNCIL PROJECT FORM
(REQUIREMENTS)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of September 11, 2012.

Discussion and action on the award of Solicitation No. 2012-116 (Traffic Sign Materials) to 3M Company and to Osburn Associates, Inc. for an initial term estimated award of \$600,000.00

Department: Department of Transportation

Award to (V1): 3M Company
St. Paul, MN

Item(s): 1-6
Initial Terms: 3 Years
Option to Extend: No Option
Annual Estimated Award: \$180,000.00
Initial Term Estimated Award: \$540,000.00 (3 Years)

Award to (V2): Osburn Associates, Inc.
Logan, OH

Item(s): 7
Initial Term: 3 Years
Option to Extend: 2 Years
Annual Estimated Award: \$20,000.00
Initial Term Estimated Award: \$60,000.00 (3 Years)
Total Estimated Award: \$100,000.00 (5 Years)

Annual Estimated Award: \$200,000.00
Initial Term Estimated Award: \$600,000.00 (3 Years)
Total Estimated Award: \$640,000.00 (5 Years)
Account No.: 32010287-503203-01101
14400500-508027-27051

Funding Source: Maintenance Supplies-General Fund
Construction-Capital Fund

District(s): All

This is a Low Bid, unit price contract.

The Financial Services - Purchasing Division and Department of Transportation recommends award as indicated to 3M Company and Osburn Associates, Inc., the lowest responsive, responsible bidders.

*******ADDITIONAL INFO BELOW*******

Lightle Enterprises, Nippon Carbide Industries (USA) Inc., and Rocal, Inc. be disqualified as non-responsive.



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012

BID # 2012-116
DEPT: TRANSPORTATION

LIGHTLE ENTERPRISES OF OHIO,
LLC
FRANKFORT, OH

NIPPON CARBIDE INDUSTRIES
(USA) INC.
SANTA FE SPRINGS, CA

OSBURN ASSOCIATES, INC.
LOGAN, OH

PART A: PRICE LIST PRICING

PRICE ADJUSTMENT FACTOR

ITEM DESCRIPTION

NET OR % DISCOUNT
OR % MARKUP

NET OR % DISCOUNT
OR % MARKUP

NET OR % DISCOUNT
OR % MARKUP

ITEM 1. SHEETING, PRESSURE SENSITIVE

NET

NET

NET

- ___ % DISCOUNT

- N/A % DISCOUNT

- 41 % DISCOUNT

+ ___ % MARKUP

+ ___ % MARKUP

+ ___ % MARKUP

ITEM 1: Discount/Mark-up proposed from the
_____ Price List [OR Catalog]
(MANUFACTURER OR BRAND NAME)

3M CO

NIKKALITE BRAND

AVERY

List Number _____

Dated _____

(AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)

N/A

APRIL 2012

FROM PRICE LIST FOR MARKETING LEVEL:

- WHOLESALER
- DISTRIBUTOR
- JOBBER
- DEALER
- RETAILER
- OTHER

MANUFACTURER

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

Demetri Baisly

DATE:

5/20/12



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
 BID DATE: MAY 16, 2012
 DEPT: TRANSPORTATION
 BID # 2012-116

	LIGHTLE ENTERPRISES OF OHIO, LLC FRANKFORT, OH	NIPPON CARBIDE INDUSTRIES (USA) INC. SANTA FE SPRINGS, CA	OSBURN ASSOCIATES, INC. LOGAN, OH
PART A: PRICE LIST PRICING			
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP
ITEM 2. TRANSPARENT ELECTRONICALLY CUTTABLE FILM	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
	- ___ % DISCOUNT <input type="checkbox"/>	- 18 % DISCOUNT <input checked="" type="checkbox"/>	- 41 % DISCOUNT <input checked="" type="checkbox"/>
	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
ITEM 2: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	<u>3M CO</u>	<u>NIKKALITE BRAND</u>	<u>AVERY</u>
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	_____	<u>N/A</u>	_____
FROM PRICE LIST FOR MARKETING LEVEL:			<u>APRIL 2012</u>
WHOLESALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DISTRIBUTOR <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER <input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> MANUFACTURER	<input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Denise Bandy*
 DATE: 5/30/12



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
 BID DATE: MAY 16, 2012
 DEPT: TRANSPORTATION
 BID # 2012-116

PART A: PRICE LIST PRICING	PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP
ITEM 3. TRANSPARENT GRAFFITI PROTECTIVE OVERLAY FILM	LIGHTLE ENTERPRISES OF OHIO, LLC FRANKFORT, OH	NIPPON CARBIDE INDUSTRIES (USA) INC. SANTA FE SPRINGS, CA	OSBURN ASSOCIATES, INC. LOGAN, OH
	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
	- ___ % DISCOUNT <input type="checkbox"/>	- 27 % DISCOUNT <input checked="" type="checkbox"/>	- 36 % DISCOUNT <input checked="" type="checkbox"/>
	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
ITEM 3: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	<u>3M CO</u>	<u>NIKKALITE BRAND</u>	<u>AVERY</u>
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	_____ _____	<u>N/A</u> _____	_____ <u>APRIL 2012</u>
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input checked="" type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> MANUFACTURER	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *DB*
 DATE: 5/30/12



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
 BID DATE: MAY 16, 2012

BID # 2012-116
 DEPT: TRANSPORTATION

LIGHTLE ENTERPRISES OF OHIO, LLC FRANKFORT, OH	NIPPON CARBIDE INDUSTRIES (USA) INC. SANTA FE SPRINGS, CA	OSBURN ASSOCIATES, INC. LOGAN, OH
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PART A: PRICE LIST PRICING

PRICE ADJUSTMENT FACTOR

ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
ITEM 4. PRE-SPACING TAPE	NET <input checked="" type="checkbox"/>	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>
	- ___ % DISCOUNT <input type="checkbox"/>	- ___ % DISCOUNT <input type="checkbox"/>	- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>
	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>

ITEM 4: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	<u>3M CO</u>	<u>TRANSFERITE BRAND</u>	<u>AVERY</u>
List Number _____	_____	N/A	_____
Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	_____	_____	<u>APRIL 2012</u>

FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input checked="" type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/> NOT CHECKED	<input type="checkbox"/>

BIDDER AGREES TO ALLOW THE PURCHASING MANAGER OR AUTHORIZED REPRESENTATIVE TO INSPECT THE PERTINENT PUBLISHED PRICE LISTS AND/OR WRITTEN CHANGES.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/> NOT CHECKED	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
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APPROVED BY: OB
 DATE: 5/30/12



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012
BID # 2012-116
DEPT: TRANSPORTATION

LIGHTLE ENTERPRISES OF OHIO, LLC FRANKFORT, OH	NIPPON CARBIDE INDUSTRIES (USA) INC. SANTA FE SPRINGS, CA	OSBURN ASSOCIATES, INC. LOGAN, OH
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PART B: SAMPLE PRICING	SAMPLE PRICING
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ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:	SAMPLE PRICING		
1.	DESCRIPTION:	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M CO	NO BID	T65CD
	YOUR (BID) PART NUMBER:	3930		LEFT BLANK
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	N/A		\$2.05
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$630.00		\$1.21
2.	DESCRIPTION:	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS		TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M CO	NO BID	T65CD
	YOUR (BID) PART NUMBER:	3930		LEFT BLANK
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	N/A		\$2.05
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$525.00		\$1.21
3.	DESCRIPTION:	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS		TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M CO	NIKKALITE BRAND	T7513
	YOUR (BID) PART NUMBER:	3983	92844	LEFT BLANK
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	N/A	\$2,362.50	\$5.606
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$1,675.00	\$2,362.50	\$2.78

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APPROVED BY: *DB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012
BID # 2012-116
DEPT: TRANSPORTATION

LIGHTLE ENTERPRISES OF OHIO, LLC FRANKFORT, OH	NIPPON CARBIDE INDUSTRIES (USA) INC. SANTA FE SPRINGS, CA	OSBURN ASSOCIATES, INC. LOGAN, OH
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PART B: SAMPLE PRICING	SAMPLE PRICING		
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ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
4.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M CO	NIKKALITE #100 SERIES #108PA	OL-2007
	YOUR (BID) PART NUMBER:	1170	NIKKALITE #100 SERIES #108PA	LEFT BLANK
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	N/A	\$495.00	\$1.57
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$487.80	\$405.00	\$0.88
5.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M CO	NIKKALITE #105PA	OL-2008
	YOUR (BID) PART NUMBER:	1170	NIKKALITE #105PA	LEFT BLANK
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	N/A	\$495.00	\$1.57
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$406.50	\$337.50	\$0.88
6.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M CO	NIKKALITE A-CAL A-142	OL-1000
	YOUR (BID) PART NUMBER:	1150	NIKKALITE A-CAL A-142	LEFT BLANK
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	N/A	\$468.75	\$2.236
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$428.00	\$337.50	\$1.39

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APPROVED BY: *OB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012
BID # 2012-116
DEPT: TRANSPORTATION

LIGHTLE ENTERPRISES OF OHIO,
LLC
FRANKFORT, OH

NIPPON CARBIDE INDUSTRIES
(USA) INC.
SANTA FE SPRINGS, CA

OSBURN ASSOCIATES, INC.
LOGAN, OH

PART B: SAMPLE PRICING

ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:	SAMPLE PRICING		
7.	DESCRIPTION:	PRESPACING TAPE, 36 INCHES X 100 YARDS	PRESPACING TAPE, 36 INCHES X 100 YARDS	PRESPACING TAPE, 36 INCHES X 100 YARDS
	MANUFACTURER PART NUMBER:	3M CO	1310	Z2135-S
	YOUR (BID) PART NUMBER:	SCPS-2	1310	LEFT BLANK
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	N/A	\$270.00	\$117.94
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$152.00	\$270.00	\$78.75
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>		<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>

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APPROVED BY: *ADK*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS BID DATE: MAY 16, 2012		BID # 2012-116 DEPT: TRANSPORTATION	
	LIGHTLE ENTERPRISES OF OHIO, LLC FRANKFORT, OH	NIPPON CARBIDE INDUSTRIES (USA) INC. SANTA FE SPRINGS, CA	OSBURN ASSOCIATES, INC. LOGAN, OH
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	2%-10 DAYS / NET-30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY			
WITHIN ___ CONSECUTIVE CALENDAR DAYS	7 DAYS	30 DAYS	7 DAYS
WITHIN ___ HOURS OR OVERNIGHT AFTER RECEIPT OF VERBAL ORDER (IN CASES OF EMERGENCY)	24 HOURS	4 HOURS	24 HOURS
WITHIN FOUR HOURS OR OVERNIGHT AFTER RECEIPT OF VERBAL ORDER (IN CASE OF EMERGENCY)	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
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APPROVED BY: *OB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012

BID # 2012-116
DEPT: TRANSPORTATION

	ROCAL, INC. FRANKFORT, OH	3M COMPANY ST. PAUL, MN	
PART A: PRICE LIST PRICING			
ITEM DESCRIPTION	PRICE ADJUSTMENT FACTOR		
	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
ITEM 1. SHEETING, PRESSURE SENSITIVE	NET <input checked="" type="checkbox"/> - % DISCOUNT <input type="checkbox"/> + % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - 41 % DISCOUNT <input checked="" type="checkbox"/> + % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - % DISCOUNT <input type="checkbox"/> + % MARKUP <input type="checkbox"/>
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME) List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	*NOTE: WE DO NOT HAVE A PRICE LIST. WE PRICE PER QUOTE REQUEST. <u>3M</u> <u>3930</u>	<u>3M SERIES 3930</u> <u>2012 CATALOG</u> <u>2/1/2012</u>	_____ _____ _____
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>	<input checked="" type="checkbox"/> NOT CHECKED	<input checked="" type="checkbox"/> MFG	<input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *OB*
DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012
BID # 2012-116
DEPT: TRANSPORTATION

	ROCAL, INC. FRANKFORT, OH	3M COMPANY ST. PAUL, MN	
PART A PRICE LIST PRICING	PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
ITEM 2. TRANSPARENT ELECTRONICALLY CUTTABLE FILM	NET <input checked="" type="checkbox"/> - ____ % DISCOUNT <input type="checkbox"/> + ____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>36.5</u> % DISCOUNT <input checked="" type="checkbox"/> + ____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - ____ % DISCOUNT <input type="checkbox"/> + ____ % MARKUP <input type="checkbox"/>
ITEM 2: Discount/Mark-up proposed from the Price List [OR Catalog] (MANUFACTURER OR BRAND NAME) List Number _____ Dated: _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	*NOTE: WE DO NOT HAVE A PRICE LIST. WE PRICE PER QUOTE REQUEST. <u>3M</u> <u>1170</u>	<u>3M SERIES 1170</u> <u>2012 CATALOG</u> <u>2/1/2012</u>	_____ _____ _____
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALE <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>	<input checked="" type="checkbox"/> NOT CHECKED	<input checked="" type="checkbox"/> MFG	<input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *AB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
 BID DATE: MAY 16, 2012
 DEPT: TRANSPORTATION
 BID # 2012-116

	ROCAL, INC. FRANKFORT, OH	3M COMPANY ST. PAUL, MN	
PART A: PRICE LIST PRICING			
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
ITEM 3. TRANSPARENT GRAFFITI PROTECTIVE OVERLAY FILM	NET <input checked="" type="checkbox"/> - % DISCOUNT <input type="checkbox"/> + % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - 31 % DISCOUNT <input checked="" type="checkbox"/> + % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - % DISCOUNT <input type="checkbox"/> + % MARKUP <input type="checkbox"/>
ITEM 3: Discount/Mark-up proposed from the Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	*NOTE: WE DO NOT HAVE A PRICE LIST. WE PRICE PER QUOTE REQUEST. 3M	3M SERIES 1150	
List Number	1160	2012 CATALOG	
Dated (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)		2/1/2012	
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALE <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> NOT CHECKED	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> MFG	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *AB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012
BID # 2012-116
DEPT: TRANSPORTATION

PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	
ITEM 4. PRE-SPACING TAPE	NET <input checked="" type="checkbox"/> - % DISCOUNT <input type="checkbox"/> + % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - 53 % DISCOUNT <input checked="" type="checkbox"/> + % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - % DISCOUNT <input type="checkbox"/> + % MARKUP <input type="checkbox"/>	
ITEM 4: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME) List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:) FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALE <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>	*NOTE: WE DO NOT HAVE A PRICE LIST. WE PRICE PER QUOTE REQUEST. <u>3M</u> <u>SCPS</u>	<u>3M SERIES SCPS - 2</u> <u>2012 CATALOG</u> <u>2/1/2012</u>	_____ _____ _____	
BIDDER AGREES TO ALLOW THE PURCHASING MANAGER OR AUTHORIZED REPRESENTATIVE TO INSPECT THE PERTINENT PUBLISHED PRICE LISTS AND/OR WRITTEN CHANGES.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	

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APPROVED BY: *OB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012
BID # 2012-116
DEPT: TRANSPORTATION

PART B: SAMPLE PRICING		ROCAL, INC. FRANKFORT, OH	3M COMPANY ST. PAUL, MN	
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:	SAMPLE PRICING		
1.	DESCRIPTION:	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M-3930	3M 3930	
	YOUR (BID) PART NUMBER:	3M 3930	3M 3930	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	NOT AVAILABLE	\$900.00	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$634.50	\$531.00	
2.	DESCRIPTION:	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M-3930	3M-3930	
	YOUR (BID) PART NUMBER:	3930	3M-3930	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	NOT AVAILABLE	\$750.00	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$528.75	\$442.50	
3.	DESCRIPTION:	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M 3923	3M 3923	
	YOUR (BID) PART NUMBER:	3M 3923	3M 3923	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	NOT AVAILABLE	\$2,250.00	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$1,368.00	\$1,035.00	

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APPROVED BY: *AB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012
BID # 2012-116
DEPT: TRANSPORTATION

PART B: SAMPLE PRICING		ROCAL, INC. FRANKFORT, OH	3M COMPANY ST. PAUL, MN	
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:	SAMPLE PRICING		
4.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M 1170	3M 1177NP	
	YOUR (BID) PART NUMBER:	3M 1170	3M 1177NP	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	NOT AVAILABLE	\$621.00	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$495.00	\$396.00	
5.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M 1170	3M 1172NP	
	YOUR (BID) PART NUMBER:	3M 1170	3M 1172NP	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	NOT AVAILABLE	\$517.50	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$412.50	\$330.00	
6.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS
	MANUFACTURER PART NUMBER:	3M 1160	3M 1150	
	YOUR (BID) PART NUMBER:	3M 1160	3M 1150	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	NOT AVAILABLE	\$828.75	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$660.00	\$333.75	

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APPROVED BY: *KDB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: MAY 16, 2012
DEPT: TRANSPORTATION
BID # 2012-116

PART B: SAMPLE PRICING		SAMPLE PRICING		
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:	ROCAL, INC. FRANKFORT, OH	3M COMPANY ST. PAUL, MN	
7.	DESCRIPTION:	PRESPACING TAPE, 36 INCHES X 100 YARDS	PRESPACING TAPE, 36 INCHES X 100 YARDS	PRESPACING TAPE, 36 INCHES X 100 YARDS
	MANUFACTURER PART NUMBER:	3M SCPS	3M SCPS - 2	
	YOUR (BID) PART NUMBER:	3M SCPS	3M SCPS - 2	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	NOT AVAILABLE	\$190.89	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$191.63	\$90.00	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>		<input checked="" type="checkbox"/> WITH PRICE ADJUSTMENT PER CONTRACT <input checked="" type="checkbox"/> WITH PRICE ADJUSTMENT PER CONTRACT <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

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APPROVED BY: *DOB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS BID DATE: MAY 16, 2012		BID # 2012-116 DEPT: TRANSPORTATION	
	ROCAL, INC. FRANKFORT, OH	3M COMPANY ST. PAUL, MN	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
PROCUREMENT CARD:	VISA/MASTERCARD ONLY		
BIDDER'S PROMISED DELIVERY			
WITHIN ___ CONSECUTIVE CALENDAR DAYS	21 DAYS	30 DAYS	
WITHIN ___ HOURS OR OVERNIGHT AFTER RECEIPT OF VERBAL ORDER (IN CASES OF EMERGENCY)	42 HOURS	4 HOURS	
WITHIN FOUR HOURS OR OVERNIGHT AFTER RECEIPT OF VERBAL ORDER (IN CASE OF EMERGENCY)	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <small>BEFORE 10AM</small>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.			
BIDS SOLICITED:	40	BIDS RECEIVED:	5
		BIDS LOCAL:	9
		NO BID:	0

APPROVED BY: *NB*
 DATE: *5/30/12*



CITY OF EL PASO BID TABULATION



BID ITEM: TRAFFIC SIGN MATERIALS		BID # 2012-116		
BID DATE: MAY 16, 2012		DEPT: TRANSPORTATION		
	ROCAL, INC. FRANKFORT, OH	3M COMPANY ST. PAUL, MN		
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	
BIDDER'S PROMISED DELIVERY				
WITHIN ___ CONSECUTIVE CALENDAR DAYS	30 DAYS	30 DAYS		
WITHIN ___ HOURS OR OVERNIGHT AFTER RECEIPT OF VERBAL ORDER (IN CASES OF EMERGENCY)	4 HOURS	4 HOURS		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.				
BIDS SOLICITED:	40	BIDS RECEIVED:	5	BIDS LOCAL:
			9	NO BID:
				0

APPROVED BY:

DATE:

PELCO PRODUCTS, INC.
320 WEST 18TH ST.
EDMOND, OK 73013

GENERAL TRAFFIC EQUIPMENT
ATTN: TRACY RODDEY
259 BROADWAY
NEWBURGH, NY 12550

PATHMARK TRAFFIC PRODUCTS
OF TEXAS, INC.
P. O. BOX 1066
SAN MARCOS, TX 78667

ALLSTATE SIGN & PLAQUE CORP.
70 BURT DRIVE
DEER PARK, NY 11729

THE REFLECTORY
87 BROADWAY
NEWBURGH, NY 12550

GOPHER SIGN COMPANY
1312 RANDOLPH AVENUE
ST. PAUL, MN 55105

APACHE BARRICADE & SIGN
ATTN.: LUIS G. CERVANTES
11560 PELLICANO DRIVE
EL PASO, TX 79936

US STANDARD SIGN CO. INC.
ATTN.: TAMARA HOUSTON-BID
CONTROL REPRESENTATIVE
11400 W. ADDISON STREET
FRANKLIN PARK, IL 60131-1124

VETERANS SCREEN PRINTING
1347 HAMILTON STREET BUILDING 2
SOMERSET, NJ 08873-3345

AMERICAN DECAL & MFG. CO.
ADCOLITE DIVISION
ATTN: MR. O'BRIEN
4100 W. FULLERTON AVENUE
CHICAGO, IL 60639-2199

HALL SIGNS INC.
ATTN.: JIM HAYNIE
4495 W. VERNAL PIKE
P. O. BOX 515
BLOOMINGTON, IN 47404

AVERY INTERNATIONAL
SAFETY & MARKETING DIV.
250 CHESTER STREET
PAINESVILLE, OH 44077

K & K SYSTEMS, INC.
ATTN: TROY KEITH
P. O. BOX 1065
VERONA, MS 3880

GENERAL TRAFFIC EQUIPMENT CORP.
ATTN: RAY STAFFON
259 BROADWAY
NEWBURGH, NY 12550

FRONTERA SIGNS
ATTN: FERNANDO FERNANDEZ
3522 ALAMEDA
EL PASO, TX 79905

DECALS, INC.
4850 WARD ROAD
P. O. BOX 208
WHEAT RIDGE, CO 80034

VITAL PRESENTATION CONCEPTS, INC.
P. O. BOX 21247
ST. PAUL, MN 55121

CARLTON INDUSTRIES, INC.
P. O. BOX 280
LA GRANGE, TX 78945

STRANCO PRODUCTS, INC.
1308 W. US 20
MICHIGAN CITY, IN 46360

AMERICAN TRAFFIC SAFETY MATERIALS INC.
ATTN.: SANDI FRANZ
P. O. BOX 1449
ORANGE PARK, FL 32067-1449

3M SAFETY AND SECURITY SYS.
ATTN: DENNIS J. JOHNSON
3M CENTER BUILDING 225-4n-14
ST. PAUL, MN 55144-1000

REFLEXITE NORTH AMERICA
315 SOUTH STREET
P. O. BOX 1200
NEW BRITAIN, CT 06060

SIMPLE SPACE RITE
3315 W. VERNON
PHOENIX, AZ 85009

FRANK'S SUPPLY CO., INC.
ATTN: ROY MOODY
1211 BARRANCA
EL PASO, TX 79935

REFLECTIVE PRODUCTS DIVISION
ATTN: AVERY DENNISON
6565 W. HOWARD STREET
NILES, IL 60714

STPS INC.
ATTN: RODDY MARTIN
P. O. BOX 691015
SAN ANTONIO, TX 78269-1015

PATHMARK TRAFFIC PRODUCTS OF TX -
ATTN: FRANK BLAKLEY
P. O. BOX 1066
SAN MARCUS, TX 78667

SAFETY SIGN COMPANY
13590 PROSPECT ROAD
CLEVELAND, OH 44136

IQ GRAPHICS
ATTN: JAMES DEAN SILVA
1410 GAIL BORDEN SUITE B1
EL PASO, TX 79935

SANTINI ELECTRIC INC.
ATTN.: RUDY SANTINI
250 ELVIN WAY
EL PASO, TX 79907

CENTERLINE SUPPLY
ATTN: HEATHER JUAREZ
530 JESSE STREET
GRAND PRAIRIE, TX 75051-1141

ZAP MANUFACTURING INC.
12095 CHARLES DRIVE
GRASS VALLEY, CA 95945-0410

TRAFFIC ENGINEERING & CONTROLS
4193 FM 811
CENTERVILLE, TX 75833

WYLER INDUSTRIAL WORKS
711 S. SAINT VRAIN STREET
EL PASO, TX 79901-3008

AB BANNER & SIGNS
ATTN.: JULIE FLORES
1517 RANDY WOLFF PLACE
EL PASO, TX 79935

HALL SIGNS, INC.
P. O. BOX 515
BLOOMINGTON, IN 47402

STANDARD SIGNS. INC.
ATTN: DAVID KLEINMAN
3190 EAST 65TH STREET
CLEVELAND, OH 44127

VULCAN SIGNS
ATTN.: ERICK L. CROSBY
P. O. BOX 1850
FOLEY, AL 36536-1850

D&D INDUSTRIAL SUPPLY
ATTN: JAVIER COSME
6825 MARBLE CANYON
EL PASO, TX 79912

THERMO SYSTEMS CONSTRUCTION CO.
ATTN: JOSE A. PARRAL
12127 ROAD HOUSE DRIVE
EL PASO, TX 79936