

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: General Services

AGENDA DATE: September 13, 2011

CONTACT PERSON/PHONE: Stuart Ed – Director, General Services Department – Fleet Division (915) 621-6822
Bruce D. Collins – Purchasing Manager, Financial Services Department (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Request that the Purchasing Manager of Financial Services, Purchasing Division be authorized to purchase twenty (20) 2011 Autocar ACX64 chassis from Chastang's Bayou City Autocar and twenty (20) Automated side loader bodies from Dadee Manufacturing. This purchase is being facilitated through a Houston Galveston Area Council HGACBuyContract. The Price per chassis is \$148,970.00 and the price per ASL body is \$97,854.00. The total price per truck is \$246,824.00 and the total award is for \$4,936,480.00.

BACKGROUND / DISCUSSION:

The General Services - Fleet Division is recommending the award of the above bid. The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently, more environmentally-friendly, and at a lower cost to the city.

PRIOR COUNCIL ACTION:

Yes. A similar purchase was awarded on 09/14/10.

AMOUNT AND SOURCE OF FUNDING:

Department: Environmental Services Department
Amount: \$4,936,480.00
Funds Available: 34010289 – 508029 – 40499 – PSWM0017
Funds Source: Heavy Off-Road Equipment, Capital Outlay

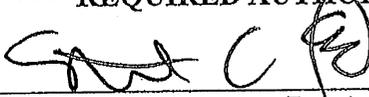
BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

Information copy to appropriate Deputy City Manager

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **SEPTEMBER 13, 2011**.

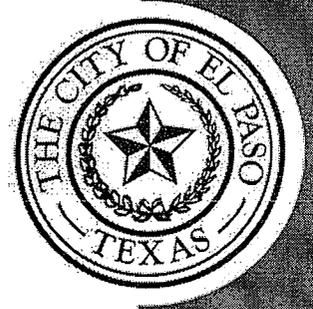
Discussion and action on the request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Chastang's Bayou City Autocar, a contractor under Houston Galveston Area Council (HGAC) Contract # HT11-09 (Medium and Heavy Trucks & Truck Bodies) for twenty (20) chassis and to DaDee Manufacturing under HGAC Contract #RC8-10 (Refuse Handling Equipment) for twenty (20) automated side loader bodies. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Houston Galveston Area Council (HGAC) was approved by Mayor and City Council on May 8, 2007.

Department:	Environmental Services Department
Award to:	Vendor 1: Chastang's Bayou City Autocar, (\$2,957,400) Houston, TX
	Vendor 2: Dadee Manufacturing, (\$1,979,080) Phoenix, AZ
Total Estimated Award:	\$4,936,480.00 (for 20 units)
Account No.:	34010289-508029-40499-PSWM0017
Funding Source:	Heavy Off-Road Equipment, Capital Outlay
District(s):	All
Reference No.:	2012-007

This is a Cooperative, (unit price) type contract.

*******ADDITIONAL INFO BELOW*******



To: Bruce D. Collins, Purchasing Manager
From: Stuart C. Ed, General Services Director
Date: 07/18/11
Subject: HGACBuy – Contract #HT11-09 & RC08-10

The General Services Department recommends utilizing the Houston Galveston Area Council (HGACBuy Board) Contract #HT11-09 and RC08-10 Purchasing Cooperative program to issue a \$4,936,480.00 purchase order to Chastang's Bayou City Autocar, Dadee Manufacturing for the acquisition of twenty (20) refuse truck bodies and chassis. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. Is there an urgent need for the product/service? In other words, is time of the essence?

The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently and produce lower emissions. The new refuse trucks would replace a models purchased starting in 2000. The life expectancy of this type of vehicle is intended to be seven years. The replacement of these units would keep the city on track with its replacement schedule.

2. Does the purchase through the Program promote the standardization of equipment?

Yes, the city currently owns 22 other Autocar Trucks truck's that have been in service since 2009. These units have been assigned to the Environmental Services Department to help them meet their mission requirements.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

Yes, this purchase does support local business, Truck Enterprises, Inc for parts and service to include warranty repairs.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes, the city has previously purchased equipment from the recommended vendor in the past. The vendor has been responsive to the City's needs. Their product support and customer service skills have always been great.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Fleet Services performed an analysis of the prices comparing the current price of the vehicles against the Bureau of Labor Statistics, Producer Price Index which measures the average change over time in the selling prices received by domestic producers for their output. It was determined that the prices were reasonable as the current price is higher than what the Consumer Price Index indicates by a difference of 2%. Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the Houston Galveston Area Council was approved by Mayor and City Council on May 8, 2007.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Carl Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

General Services
Director
Stuart C. Ed

GENERAL SERVICES DEPARTMENT

1059 Lafayette Drive - El Paso, Texas 79907 - (915) 621-6822



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

HT11-09

Date Prepared:

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	City of El Paso	Contractor:	Chastang's Bayou City Autocar
Contact Person:		Prepared By:	John Chastang
Phone:		Phone:	713-678-5042
Fax:		Fax:	713-678-5001
Email:		Email:	jchastang@chastangford.com

Product Code:		Description:	Page 2
---------------	--	--------------	--------

A. Product Item Base Unit Price Per. Contractor's H-GAC Contract: 113950

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
5 Optional drivetrain gauges @ 70. each 1410003	350		
AM/FM CD stereo 5900002	239		
Goodyear Duraseal tires 9340032	1544		
5 Year transmission warranty Warr4	450		
5 Year Cummins Engine warranty Warr5	4100		
5 lb. Fire extinguisher 962003	33		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	6716

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Temporary inflation adjustment	4182		
6-spd 4500 Allison automatic	4036		
		Subtotal From Additional Sheet(s):	
		Subtotal C:	8218

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 7%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:		X Subtotal of A + B + C:	128884	=	Subtotal D:	0
-------------------	--	--------------------------	--------	---	-------------	---

E. H-GAC Order Processing Charge (Amount Per Current Policy)

		Subtotal E:	
--	--	-------------	--

F. Trade-ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
		Subtotal F:	0

Delivery Date: G. Total Purchase Price (D+E+F): 0



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

HT11-09

Date Prepared:

8/8/2011

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	City of El Paso	Contractor:	Chastang's Bayou City Autocar
Contact Person:	Edel Romero	Prepared By:	John Chastang
Phone:	915-621-6830	Phone:	713-678-5042
Fax:	915-621-6818	Fax:	713-678-5001
Email:	romeroex2@elpasotexas.gov	Email:	jchastang@chastangford.com

Product Code:	B2	Description:	2012 Autocar ACX64 suitable for an automated side loader	113950
---------------	----	--------------	--	--------

A. Product Item Base Unit Price Per Contractor's H-GAC Contract:

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Right hand drive cab 5000002	575	85 Gallon L.H. fuel tank 430005	78
Cummins ISX 350Hp diesel engine 1010041	6950	Fuel tank location other than standard 430T002	35
Fuel water seperator 4380010	220	Revised vocational frame prep 450S003	1438
2-spd engine fan 2080001	375	Wire braided fuel lines 436015	59
Left hand vertical exhaust 2301003	148	Air tanks inside frame rail 741T006	59
1810 Series main drive line 300019	85	Central manifold air drain 7415T008	55
Meritor 46,000 # rear axle	1650	Backup alarm 892014	124
Hendrickson HMX-460 rear suspension 3500004	490	Integrated body control compartment 1001D001	726
Frame overhang over 56" 402001	450	45 Days floorplan interest 8005001	1845
Non default wheelbase 402001	748	A/C with roof mount condenser 60011	1550
.25" Frame reinforcement 404002	500	Subtotal From Additional Sheet(s):	6716
		Subtotal B:	24876

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
22.5 x 9.0 rear wheels	1138	315/80R22.5 20 ply rear tires	1912
4 Wheel differential lock	1264	Subtotal From Additional Sheet(s):	8218
Repeat customer fleet discount	-2418	Subtotal C:	10114

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 7%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	20	X Subtotal of A + B + C:	148940	=	Subtotal D:	2978800
					Subtotal E:	600

E. H-GAC Order Processing Charge (Amount Per Current Policy)

Description	Cost	Description	Cost
		Subtotal F:	0

Delivery Date: 90-120 days **G. Total Purchase Price (D+E+F):** 2979400

DaDee Manufacturing, LLC

1824 W Broadway Road
Phoenix, AZ 85041

PHONE: 602-276-4390

FAX: 602-276-5470

E-MAIL:

Check One

ORIGINAL

Quote *IN-HOUSE*

Invoice #: 00000182

Date: 8/5/2011

Ship Via:

Page: 1

Bill To:

City of El Paso
7968 San Paulo
El Paso, TX 79907

Ship To:

City of El Paso
7968 San Paulo
El Paso, TX 79907

Description	Amount Tx
20- 27 Cubic Yard Scorpion Automated Side Loader, Mounted on Customer Supplied Chassis INCLUDE THE FOLLOWING OPTIONS: Dual Color Camera with DVR 31 CUBIC YARD BODY Additional Arm Worklight Decal Kit Includes Rear Caution & (4) Side Danger Decals Freight Delivery to El Paso	\$1,838,000.00
CB01 Three Year Hydraulic System Warranty (Pumps, P.T.O., Valves & Cylinders)	\$112,000.00
Additional Cameras - 2 per Unit	\$18,000.00
Additional Strobe Lights - 4 per Unit	\$28,000.00
4% DISCOUNT FOR QUANTITY OF (20) UNITS	(\$80,920.00)
SUBTOTAL BEFORE FREIGHT	\$1,942,080.00

SIGNATURE _____

PRINT NAME _____

A Finance Charge of 1-1/2% per month, 18% annual rate, will be charged on all past invoices.

Your Order	Shipping & Handling:	\$15,000.00
Shipping Date:	Sales Tax:	\$0.00
Terms: C.O.D.	Total Amount:	\$1,957,080.00
	Amount Applied:	\$0.00
	Balance Due:	\$1,957,080.00

Except insofar as items sold pursuant to this contract bear such warranties as their manufacturers allow, all other work is fully guaranteed for 90 days from date of invoice. Claims must be accompanied by the original invoice. We are responsible for our work ONLY. Warranties do not apply to damage or defect due to improper assembly or any other adjustments made to unit subsequent to our repair by customer or other party. The sole and exclusive remedy of buyer for warranties of DaDee Manufacturing, LLC (hereafter called The Seller) shall be repair or replacement of defective parts or credit of purchase or repair price of only those items described in The Seller's original invoice, at the option of The Seller only. No other charges will be paid by The Seller for down time repair machinery repair, mechanic charges, travel, attorney fees, etc. Not responsible for items left on the Seller's premises past 30 days from invoice date.

VISA, MASTERCARD, AMERICAN EXPRESS AND DISCOVER CARDS ACCEPTED