

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** FIRE

**AGENDA DATE:** 09/14/2010

**CONTACT PERSON NAME AND PHONE NUMBER:** Chief Manuel Chavira – Fire Assistant (915) 771-1002  
Bruce Collins – Purchasing Manager (915) 541-4308

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

**APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.**

Request that City Council award Bid Solicitation No. 2010-189 (Niehoff Alternators and Related Parts) to vendor McAdams Group, LLC. DBA Texas Alternator Starter Service. This vendor was the lowest responsive bidder with a minimum of 22.3% Discount off the distributor price. The value of the contract is estimated to be \$35,000 annually; (3-year estimated total of \$105,000).

**BACKGROUND / DISCUSSION:**

**Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?**

The El Paso Fire Department makes use of these heavy-duty alternators to repair all Fire Apparatus Emergency Response Vehicles (Pumpers, Aerials, Ladders, etc).

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

This is a rebid of contract 2008-141 Niehoff Alternators/Niehoff Related Parts & Services awarded on 06/26/2008.

**AMOUNT AND SOURCE OF FUNDING:**

**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

Amount: \$105,000 (3-year estimated total) Fund: 01101 Dept ID: 22010320 Account: 502228 Project: N/A  
Funding Source: Vehicles/ Heavy Equipment/ Off Road Maintenance Contracts

**BOARD / COMMISSION ACTION:**

**Enter appropriate comments or N/A**

N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*

# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

| PRICE LIST PRICING   |                                       | PRICE ADJUSTMENT FACTOR   |   |   |
|--|---------------------------------------|---|---|---|
| ITEM NO.   | DESCRIPTION                           | NET OR % DISCOUNT OR MARKUP   | NET OR % DISCOUNT OR MARKUP   | NET OR % DISCOUNT OR MARKUP   |
| 1.   | NIEHOFF ALTERNATORS AND RELATED PARTS | NET <input type="checkbox"/>  | NET <input type="checkbox"/>  | NET <input type="checkbox"/>  |
|  |                                       | - 15% DISCOUNT <input checked="" type="checkbox"/>                  | - ____% DISCOUNT <input type="checkbox"/>                           | - 15% DISCOUNT <input checked="" type="checkbox"/>                  |
|  |                                       | + ____% MARKUP <input type="checkbox"/>                             | + 20% MARKUP <input checked="" type="checkbox"/>                    | + ____% MARKUP <input type="checkbox"/>                             |
| <b>PRICE LIST OR CATALOG</b>   |                                       |   |   |   |
| NIEHOFF  |                                       |   |   |   |
| (NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE)                                   |                                       |   |   |   |
| List Number _____  |                                       | <u>LIT-BPS08</u>  | <u>NONE STATED</u>  | <u>LIT - BPS09</u>  |
| Dated _____  |                                       | <u>06/22/09</u>   | <u>NONE STATED</u>  | <u>06/22/09</u>   |
| <b>TYPE OF PRICE LIST:</b>   |                                       |   |   |   |
| WHOLESALER <input type="checkbox"/>  |                                       | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| DISTRIBUTOR <input checked="" type="checkbox"/>                                    |                                       | <input checked="" type="checkbox"/>                                 | <input type="checkbox"/>  | <input checked="" type="checkbox"/>                                 |
| JOBBER <input type="checkbox"/>  |                                       | <input type="checkbox"/>  | <input checked="" type="checkbox"/>                                 | <input type="checkbox"/>  |
| DEALER <input type="checkbox"/>  |                                       | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| RETAILER <input type="checkbox"/>  |                                       | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| OTHER _____ <input type="checkbox"/>   |                                       | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| <b>TWO COPIES OF EACH MANUFACTURER'S PRICE LIST(S), ELECTRONIC OR HARD COPIES:</b> |                                       | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |

APPROVED BY:

DATE: 6/22/10

# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|             |   | ALTERNATOR SERVICE INC.<br>DALLAS, TX                | BXW REBUILDERS<br>EL PASO, TX            | DIESEL EQUIPMENT<br>SALES & SERVICE<br>POTTERVILLE, MI |
|-------------|---|--|--|--|
| ITEM<br>NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |  |  |
| 1.          | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                               | ALTERNATOR   |
|             | MANUFACTURER PART NUMBER:                     | AL-607 (12V/250A)                                    | AL-607 (12V/250A)                        | AL-607 (12V/250A)                                      |
|             | BIDDER PART NUMBER:                           | A-1 608  | AL-207                                   | A1-608   |
|             | PRICE LIST COST (before Discount or Mark-up): | \$1,919.90   | \$1,919.90                               | \$1,919.90   |
|             | CITY'S COST (after Discount or Mark-up):      | \$1,550.00   | \$2,303.88                               | \$1,631.92   |
| 2.          | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                               | ALTERNATOR   |
|             | MANUFACTURER PART NUMBER:                     | AL-608 (12V/290A)                                    | AL-608 (12V/290A)                        | AL-608 (12V/290A)                                      |
|             | BIDDER PART NUMBER:                           | A-1 608  | AL-608                                   | A1-608   |
|             | PRICE LIST COST (before Discount or Mark-up): | \$1,919.90   | \$1,919.90                               | \$1,919.90   |
|             | CITY'S COST (after Discount or Mark-up):      | \$1,550.00   | \$2,303.88                               | \$1,631.92   |
| 3.          | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                               | ALTERNATOR   |
|             | MANUFACTURER PART NUMBER:                     | C-620  | C-620                                    | C-620  |
|             | BIDDER PART NUMBER:                           | C-620  | C-620                                    | C620   |
|             | PRICE LIST COST (before Discount or Mark-up): | \$2,227.46   | \$2,227.46                               | \$2,227.46   |
|             | CITY'S COST (after Discount or Mark-up):      | \$1,741.87   | \$2,672.95                               | \$1,893.34<br>(BIDDER'S CITY'S COST: \$1,893.35)       |
| 4.          | DESCRIPTION:                                  | VOLTAGE REGULATOR<br>(APPL: AL-607-250A)             | VOLTAGE REGULATOR<br>(APPL: AL-607-250A) | VOLTAGE REGULATOR<br>(APPL: AL-607-250A)               |
|             | MANUFACTURER PART NUMBER:                     | A2-121   | A2-121                                   | A2-121   |
|             | BIDDER PART NUMBER:                           | A2-121   | A2-121                                   | A2-121   |
|             | PRICE LIST COST (before Discount or Mark-up): | \$182.91   | \$182.91                                 | \$182.91   |
|             | CITY'S COST (after Discount or Mark-up):      | \$155.00   | \$219.49                                 | \$155.47<br>(BIDDER'S CITY'S COST: \$155.478)          |

APPROVED BY:   
DATE: 6/22/10

# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|          |   | ALTERNATOR SERVICE INC.<br>DALLAS, TX                | BXW REBUILDERS<br>EL PASO, TX                    | DIESEL EQUIPMENT<br>SALES & SERVICE<br>POTTERVILLE, MI |
|----------|---|--|--|--|
| ITEM NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |  |  |
| 5.       | DESCRIPTION:                                  | VOLTAGE REGULATOR                                    | VOLTAGE REGULATOR                                | VOLTAGE REGULATOR                                      |
|          | MANUFACTURER PART NUMBER:                     | A2-128   | A2-128   | A2-128   |
|          | BIDDER PART NUMBER:                           | A2-128   | A2-128   | A2-128   |
|          | PRICE LIST COST (before Discount or Mark-up): | \$239.16   | \$239.16<br>(BIDDER'S PRICE LIST COST: \$239.18) | \$239.16   |
|          | CITY'S COST (after Discount or Mark-up):      | \$195.00   | \$287.02<br>(BIDDER'S CITY COST: \$286.99)       | \$203.29   |
| 6.       | DESCRIPTION:                                  | PULLEY, DOUBLE<br>(APPL: AL-607-250A)                | PULLEY, DOUBLE<br>(APPL: AL-607-250A)            | PULLEY, DOUBLE<br>(APPL: AL-607-250A)                  |
|          | MANUFACTURER PART NUMBER:                     | A3-204   | A3-204   | A3-204   |
|          | BIDDER PART NUMBER:                           | A3-204   | A3-204   | A3-204   |
|          | PRICE LIST COST (before Discount or Mark-up): | \$54.10  | \$54.10  | \$54.10  |
|          | CITY'S COST (after Discount or Mark-up):      | \$45.00  | \$64.92  | \$45.99  |
| 7.       | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                                       | ALTERNATOR   |
|          | MANUFACTURER PART NUMBER:                     | C715 (12V / 360A)                                    | C715 (12V / 360A)                                | C715 (12V / 360A)                                      |
|          | BIDDER PART NUMBER:                           | C-715  | C715   | C715   |
|          | PRICE LIST COST (before Discount or Mark-up): | \$2,173.13   | \$2,173.13                                       | \$2,173.13   |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,700.00   | \$2,607.76<br>(BIDDER'S CITY'S COST: \$2,672.16) | \$1,847.16<br>(BIDDER'S CITY'S COST: \$1,847.17)       |
| 8.       | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                                       | ALTERNATOR   |
|          | MANUFACTURER PART NUMBER:                     | C716 (360 AMPS)                                      | C716 (360 AMPS)                                  | C716 (360 AMPS)  |
|          | BIDDER PART NUMBER:                           | C-716  | C716   | C716   |
|          | PRICE LIST COST (before Discount or Mark-up): | \$2,280.26   | \$2,280.26                                       | \$2,280.26   |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,785.00   | \$2,736.31<br>(BIDDER'S CITY'S COST: \$49.75)    | \$1,938.22<br>(BIDDER'S CITY'S COST: \$1,938.23)       |

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# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|             |   | ALTERNATOR SERVICE INC.<br>DALLAS, TX                | BXW REBUILDERS<br>EL PASO, TX | DIESEL EQUIPMENT<br>SALES & SERVICE<br>POTTERVILLE, MI |
|-------------|---|--|-------------------------------|--|
| ITEM<br>NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |                               |  |
| 9.          | DESCRIPTION:                                  | FAN FOR ALTERNATOR                                   | FAN FOR ALTERNATOR            | FAN FOR ALTERNATOR                                     |
|             | MANUFACTURER PART NUMBER:                     | MODEL: C711  | MODEL: C711                   | MODEL: C711  |
|             | BIDDER PART NUMBER:                           | A3-115   | C711                          | A3-115   |
|             | PRICE LIST COST (before Discount or Mark-up): | \$39.21  | \$49.75                       | \$39.21  |
|             | CITY'S COST (after Discount or Mark-up):      | \$31.00  | \$59.70                       | \$33.33  |
| 10.         | DESCRIPTION:                                  | FAN FOR ALTERNATOR                                   | FAN FOR ALTERNATOR            | FAN FOR ALTERNATOR                                     |
|             | MANUFACTURER PART NUMBER:                     | MODELS: C712   | MODELS: C712                  | MODELS: C712   |
|             | BIDDER PART NUMBER:                           | A3-115   | C712                          | A3-115   |
|             | PRICE LIST COST (before Discount or Mark-up): | \$39.21  | \$49.75                       | \$39.21  |
|             | CITY'S COST (after Discount or Mark-up):      | \$31.00  | \$59.70                       | \$33.33  |
| 11.         | DESCRIPTION:                                  | FAN FOR ALTERNATOR                                   | FAN FOR ALTERNATOR            | FAN FOR ALTERNATOR                                     |
|             | MANUFACTURER PART NUMBER:                     | MODELS: A1-607                                       | MODELS: A1-607                | MODELS: A1-607   |
|             | BIDDER PART NUMBER:                           | A3-109   | A1-607                        | A3-109   |
|             | PRICE LIST COST (before Discount or Mark-up): | \$36.29  | \$47.32                       | \$36.29  |
|             | CITY'S COST (after Discount or Mark-up):      | \$30.00  | \$56.78                       | \$30.85  |

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# CITY OF EL PASO BID TABULATION

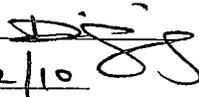
BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|  | ALTERNATOR SERVICE INC.<br>DALLAS, TX                               | BXW REBUILDERS<br>EL PASO, TX                                       | DIESEL EQUIPMENT<br>SALES & SERVICE<br>POTTERVILLE, MI              |
|--|---|---|---|
| PAYMENT TERMS:   | NET - 30 DAYS   | NONE  | NET - 30 DAYS   |
| BIDDER AGREES TO ACCEPT PAYMENT BY<br>PROCUREMENT CARD:  | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |
| BIDDER'S PROMISED DELIVERY:<br>Within ___ consecutive calendar days  | 5   | 8   | 8   |
| Within ___ hours after receipt of verbal order<br>in cases of emergency  | NONE STATED   | NONE STATED   | 72  |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID. |   |   |   |

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# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS  
 BID DATE: MAY 26, 2010

BID # 2010-189  
 DEPARTMENT: FIRE

| PRICE LIST PRICING   |  | PRICE ADJUSTMENT FACTOR   |   |   |
|--|--|---|---|---|
| ITEM NO.   | DESCRIPTION                              | NET OR % DISCOUNT OR MARKUP   | NET OR % DISCOUNT OR MARKUP   | NET OR % DISCOUNT OR MARKUP   |
|  |  | GILLIG LLC<br>HAYWARD, CA   | GILLIG LLC<br>HAYWARD, CA   | GILLIG LLC<br>HAYWARD, CA   |
| 1.   | NIEHOFF ALTERNATORS<br>AND RELATED PARTS | NET <input type="checkbox"/>  | NET <input type="checkbox"/>  | NET <input type="checkbox"/>  |
|  |  | - 21 % DISCOUNT <input checked="" type="checkbox"/>                 | - 17 % DISCOUNT <input checked="" type="checkbox"/>                 | - 14 % DISCOUNT <input checked="" type="checkbox"/>                 |
|  |  | + ____ % MARKUP <input type="checkbox"/>                            | + ____ % MARKUP <input type="checkbox"/>                            | + ____ % MARKUP <input type="checkbox"/>                            |
| <u>PRICE LIST OR CATALOG</u>   |  | <u>(ALTERNATORS:<br/>ITEM #2, #3, #7 &amp; #8)</u>                  | <u>(REGULATORS:<br/>ITEMS 4 &amp; 5)</u>                            | <u>(PULLEY: ITEM #6)</u>  |
| NIEHOFF<br><small>(NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>         |  | <u>NONE STATED</u>  | <u>NONE STATED</u>  | <u>NONE STATED</u>  |
| List Number _____  |  |   |   |   |
| Dated _____  |  | <u>06/22/09</u>   | <u>06/22/09</u>   | <u>06/22/09</u>   |
| <b>TYPE OF PRICE LIST:</b>   |  |   |   |   |
| WHOLESALER <input type="checkbox"/>  |  | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| DISTRIBUTOR <input checked="" type="checkbox"/>                                    |  | <input checked="" type="checkbox"/>                                 | <input checked="" type="checkbox"/>                                 | <input checked="" type="checkbox"/>                                 |
| JOBBER <input type="checkbox"/>  |  | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| DEALER <input type="checkbox"/>  |  | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| RETAILER <input type="checkbox"/>  |  | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| OTHER _____ <input type="checkbox"/>   |  | <input type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/>  |
| <b>TWO COPIES OF EACH MANUFACTURER'S PRICE LIST(S), ELECTRONIC OR HARD COPIES:</b> |  | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |

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 DATE: 6/22/10

# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|          |   | GILLIG LLC<br>HAYWARD, CA                            | GILLIG LLC<br>HAYWARD, CA | GILLIG LLC<br>HAYWARD, CA |
|----------|---|--|---------------------------|---------------------------|
| ITEM NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |                           |                           |
| 1.       | DESCRIPTION:                                  | ALTERNATOR   |                           |                           |
|          | MANUFACTURER PART NUMBER:                     | AL-607 (12V/250A)                                    |                           |                           |
|          | BIDDER PART NUMBER:                           | SUPERCEDES TO A1-608                                 |                           |                           |
|          | PRICE LIST COST (before Discount or Mark-up): | NONE STATED  |                           |                           |
|          | CITY'S COST (after Discount or Mark-up):      | NONE STATED  |                           |                           |
| 2.       | DESCRIPTION:                                  | ALTERNATOR   |                           |                           |
|          | MANUFACTURER PART NUMBER:                     | AL-608 (12V/290A)                                    |                           |                           |
|          | BIDDER PART NUMBER:                           | 82-54212-000   |                           |                           |
|          | PRICE LIST COST (before Discount or Mark-up): | \$1,919.90   |                           |                           |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,516.72   |                           |                           |
| 3.       | DESCRIPTION:                                  | ALTERNATOR   |                           |                           |
|          | MANUFACTURER PART NUMBER:                     | C-620  |                           |                           |
|          | BIDDER PART NUMBER:                           | 82-53669-000   |                           |                           |
|          | PRICE LIST COST (before Discount or Mark-up): | \$2,227.46   |                           |                           |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,759.69<br>(BIDDER'S CITY'S COST: \$1,759.70)     |                           |                           |
| 4.       | DESCRIPTION:                                  | VOLTAGE REGULATOR<br>(APPL: AL-607-250A)             |                           |                           |
|          | MANUFACTURER PART NUMBER:                     | A2-121   |                           |                           |
|          | BIDDER PART NUMBER:                           | 82-54213-000   |                           |                           |
|          | PRICE LIST COST (before Discount or Mark-up): | \$182.91   |                           |                           |
|          | CITY'S COST (after Discount or Mark-up):      | \$151.82   |                           |                           |

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BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|          |   | GILLIG LLC<br>HAYWARD, CA                            | GILLIG LLC<br>HAYWARD, CA | GILLIG LLC<br>HAYWARD, CA             |
|----------|---|--|---------------------------|---------------------------------------|
| ITEM NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |                           |                                       |
| 5.       | DESCRIPTION:                                  |  | VOLTAGE REGULATOR         |                                       |
|          | MANUFACTURER PART NUMBER:                     |  | A2-128                    |                                       |
|          | BIDDER PART NUMBER:                           |  | 82-53248-000              |                                       |
|          | PRICE LIST COST (before Discount or Mark-up): |  | \$239.16                  |                                       |
|          | CITY'S COST (after Discount or Mark-up):      |  | \$198.50                  |                                       |
| 6.       | DESCRIPTION:                                  |  |                           | PULLEY, DOUBLE<br>(APPL: AL-607-250A) |
|          | MANUFACTURER PART NUMBER:                     |  |                           | PENDING                               |
|          | BIDDER PART NUMBER:                           |  |                           | \$54.10                               |
|          | PRICE LIST COST (before Discount or Mark-up): |  |                           | \$46.52                               |
|          | CITY'S COST (after Discount or Mark-up):      |  |                           | \$1,516.72                            |
| 7.       | DESCRIPTION:                                  | ALTERNATOR   |                           |                                       |
|          | MANUFACTURER PART NUMBER:                     | C715 (12V / 360A)                                    |                           |                                       |
|          | BIDDER PART NUMBER:                           | 82-53247-000   |                           |                                       |
|          | PRICE LIST COST (before Discount or Mark-up): | \$2,173.13   |                           |                                       |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,716.77   |                           |                                       |
| 8.       | DESCRIPTION:                                  | ALTERNATOR   |                           |                                       |
|          | MANUFACTURER PART NUMBER:                     | C716 (360 AMPS)                                      |                           |                                       |
|          | BIDDER PART NUMBER:                           | 82-53301-000   |                           |                                       |
|          | PRICE LIST COST (before Discount or Mark-up): | \$2,280.26   |                           |                                       |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,801.40   |                           |                                       |

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# CITY OF EL PASO BID TABULATION

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 BID DATE: MAY 26, 2010

BID # 2010-189  
 DEPARTMENT: FIRE

|          |   | GILLIG LLC<br>HAYWARD, CA                            | GILLIG LLC<br>HAYWARD, CA | GILLIG LLC<br>HAYWARD, CA |
|----------|---|--|---------------------------|---------------------------|
| ITEM NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |                           |                           |
| 9.       | DESCRIPTION:                                  |  |                           |                           |
|          | MANUFACTURER PART NUMBER:                     |  |                           |                           |
|          | BIDDER PART NUMBER:                           |  |                           |                           |
|          | PRICE LIST COST (before Discount or Mark-up): |  |                           |                           |
|          | CITY'S COST (after Discount or Mark-up):      |  |                           |                           |
| 10.      | DESCRIPTION:                                  |  |                           |                           |
|          | MANUFACTURER PART NUMBER:                     |  |                           |                           |
|          | BIDDER PART NUMBER:                           |  |                           |                           |
|          | PRICE LIST COST (before Discount or Mark-up): |  |                           |                           |
|          | CITY'S COST (after Discount or Mark-up):      |  |                           |                           |
| 11.      | DESCRIPTION:                                  |  |                           |                           |
|          | MANUFACTURER PART NUMBER:                     |  |                           |                           |
|          | BIDDER PART NUMBER:                           |  |                           |                           |
|          | PRICE LIST COST (before Discount or Mark-up): |  |                           |                           |
|          | CITY'S COST (after Discount or Mark-up):      |  |                           |                           |

APPROVED BY:   
 DATE: 6/22/10



# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|  | GILLIG LLC<br>HAYWARD, CA   | GILLIG LLC<br>HAYWARD, CA   | GILLIG LLC<br>HAYWARD, CA   |
|--|---|---|---|
| PAYMENT TERMS:   | NET - 30 DAYS   | NET - 30 DAYS   | NET - 30 DAYS   |
| BIDDER AGREES TO ACCEPT PAYMENT BY<br>PROCUREMENT CARD:  | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> |
| BIDDER'S PROMISED DELIVERY:<br>Within ___ consecutive calendar days  | 8   | 8   | 8   |
| Within ___ hours after receipt of verbal order<br>in cases of emergency  | 72  | 72  | 72  |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID. |   |   |   |

APPROVED BY: 

DATE: 6/22/10

# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|   |                                       |   |  |   |
|---|---------------------------------------|---|--|---|
|   |                                       | GILLIG LLC<br>HAYWARD, CA   | HOMER J. WOOD<br>D/B/A WOOD ALTERNATOR<br>AND STARTER SERVICE<br>HOUSTON, TX | MARINE AUTO AND TRUCK<br>ELECTRIC, INC.<br>LUBBOCK, TX              |
| PRICE LIST PRICING  |                                       | PRICE ADJUSTMENT FACTOR   |  |   |
| ITEM NO.  | DESCRIPTION                           | NET OR % DISCOUNT OR MARKUP   | NET OR % DISCOUNT OR MARKUP  | NET OR % DISCOUNT OR MARKUP   |
| 1.  | NIEHOFF ALTERNATORS AND RELATED PARTS | NET <input type="checkbox"/>  | NET <input type="checkbox"/>   | NONE STATED NET <input type="checkbox"/>                            |
|   |                                       | - 13% DISCOUNT <input checked="" type="checkbox"/>                  | - 15% DISCOUNT <input checked="" type="checkbox"/>                           | - ___% DISCOUNT <input type="checkbox"/>                            |
|   |                                       | + ___% MARKUP <input type="checkbox"/>                              | + ___% MARKUP <input type="checkbox"/>                                       | + ___% MARKUP <input type="checkbox"/>                              |
| <u>PRICE LIST OR CATALOG</u>  |                                       | (FANS: ITEM #9, 10, & 11)   |  |   |
| NIEHOFF   |                                       |   |  |   |
| (NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE)                            |                                       |   |  |   |
| List Number _____   |                                       | <u>NONE STATED</u>  | <u>LIT-BPS09</u>   | <u>NONE STATED</u>  |
| Dated _____   |                                       | <u>06/22/09</u>   | <u>06/03/08</u>  | <u>NONE STATED</u>  |
| TYPE OF PRICE LIST:   |                                       |   |  |   |
| WHOLESALER  |                                       | <input type="checkbox"/>  | <input type="checkbox"/>   | <input type="checkbox"/>  |
| DISTRIBUTOR   |                                       | <input checked="" type="checkbox"/>                                 | <input checked="" type="checkbox"/>  | <input type="checkbox"/>  |
| JOBBER  |                                       | <input type="checkbox"/>  | <input type="checkbox"/>   | <input checked="" type="checkbox"/>                                 |
| DEALER  |                                       | <input type="checkbox"/>  | <input type="checkbox"/>   | <input type="checkbox"/>  |
| RETAILER  |                                       | <input type="checkbox"/>  | <input type="checkbox"/>   | <input type="checkbox"/>  |
| OTHER _____   |                                       | <input type="checkbox"/>  | <input type="checkbox"/>   | <input type="checkbox"/>  |
| TWO COPIES OF EACH MANUFACTURER'S PRICE LIST(S), ELECTRONIC OR HARD COPIES: |                                       | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>          | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |

APPROVED BY:

DATE: 6/22/10

# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|             |   | GILLIG LLC<br>HAYWARD, CA                            | HOMER J. WOOD<br>D/B/A WOOD ALTERNATOR<br>AND STARTER SERVICE<br>HOUSTON, TX | MARINE AUTO AND TRUCK<br>ELECTRIC, INC.<br>LUBBOCK, TX |
|-------------|---|--|--|--|
| ITEM<br>NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |  |  |
| 1.          | DESCRIPTION:                                  |  | ALTERNATOR   | ALTERNATOR   |
|             | MANUFACTURER PART NUMBER:                     |  | AL-607 (12V/250A)  | AL-607 (12V/250A)                                      |
|             | BIDDER PART NUMBER:                           |  | A1-608   | A1-607   |
|             | PRICE LIST COST (before Discount or Mark-up): |  | \$1,919.90   | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      |  | \$1,631.92   | \$1,789.51   |
| 2.          | DESCRIPTION:                                  |  | ALTERNATOR   | ALTERNATOR   |
|             | MANUFACTURER PART NUMBER:                     |  | AL-608 (12V/290A)  | AL-608 (12V/290A)                                      |
|             | BIDDER PART NUMBER:                           |  | A1-608   | A1-608   |
|             | PRICE LIST COST (before Discount or Mark-up): |  | \$1,919.90   | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      |  | \$1,631.92   | \$1,789.51   |
| 3.          | DESCRIPTION:                                  |  | ALTERNATOR   | ALTERNATOR   |
|             | MANUFACTURER PART NUMBER:                     |  | C-620  | C-620  |
|             | BIDDER PART NUMBER:                           |  | C620   | C-620  |
|             | PRICE LIST COST (before Discount or Mark-up): |  | \$2,227.46   | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      |  | \$1,893.34   | \$2,060.16   |
| 4.          | DESCRIPTION:                                  |  | VOLTAGE REGULATOR<br>(APPL: AL-607-250A)                                     | VOLTAGE REGULATOR<br>(APPL: AL-607-250A)               |
|             | MANUFACTURER PART NUMBER:                     |  | A2-121   | A2-121   |
|             | BIDDER PART NUMBER:                           |  | A2-121   | A2-121   |
|             | PRICE LIST COST (before Discount or Mark-up): |  | \$182.91   | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      |  | \$155.47   | \$165.96   |

APPROVED BY:

DATE: 6/22/10

# CITY OF EL PASO BID TABULATION

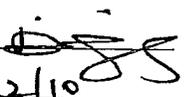
BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|             |   | GILLIG LLC<br>HAYWARD, CA                            | HOMER J. WOOD<br>D/B/A WOOD ALTERNATOR<br>AND STARTER SERVICE<br>HOUSTON, TX | MARINE AUTO AND TRUCK<br>ELECTRIC, INC.<br>LUBBOCK, TX |
|-------------|---|--|--|--|
| ITEM<br>NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |  |  |
| 5.          | DESCRIPTION:                                  |  | VOLTAGE REGULATOR  | VOLTAGE REGULATOR                                      |
|             | MANUFACTURER PART NUMBER:                     |  | A2-128   | A2-128   |
|             | BIDDER PART NUMBER:                           |  | A2-128   | A2-128   |
|             | PRICE LIST COST (before Discount or Mark-up): |  | \$239.16   | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      |  | \$203.29   | \$215.46   |
| 6.          | DESCRIPTION:                                  |  | PULLEY, DOUBLE<br>(APPL: AL-607-250A)  | PULLEY, DOUBLE<br>(APPL: AL-607-250A)                  |
|             | MANUFACTURER PART NUMBER:                     |  | A3-204   | A3-204   |
|             | BIDDER PART NUMBER:                           |  | A3-204   | A3-204   |
|             | PRICE LIST COST (before Discount or Mark-up): |  | \$54.10  | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      |  | \$45.98  | \$49.61  |
| 7.          | DESCRIPTION:                                  |  | ALTERNATOR   | ALTERNATOR   |
|             | MANUFACTURER PART NUMBER:                     |  | C715 (12V / 360A)  | C715 (12V / 360A)                                      |
|             | BIDDER PART NUMBER:                           |  | C715   | C-715  |
|             | PRICE LIST COST (before Discount or Mark-up): |  | \$2,173.13   | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      |  | \$1,847.16   | \$2,012.35   |
| 8.          | DESCRIPTION:                                  |  | ALTERNATOR   | ALTERNATOR   |
|             | MANUFACTURER PART NUMBER:                     |  | C716 (360 AMPS)  | C716 (360 AMPS)  |
|             | BIDDER PART NUMBER:                           |  | C716   | C-716  |
|             | PRICE LIST COST (before Discount or Mark-up): |  | \$2,280.26   | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      |  | \$1,938.22   | \$2,106.63   |

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# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|             |   | GILLIG LLC<br>HAYWARD, CA                            | HOMER J. WOOD<br>D/B/A WOOD ALTERNATOR<br>AND STARTER SERVICE<br>HOUSTON, TX | MARINE AUTO AND TRUCK<br>ELECTRIC, INC.<br>LUBBOCK, TX |
|-------------|---|--|--|--|
| ITEM<br>NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED) |  |  |
| 9.          | DESCRIPTION:                                  | FAN FOR ALTERNATOR                                   | FAN FOR ALTERNATOR   | FAN FOR ALTERNATOR                                     |
|             | MANUFACTURER PART NUMBER:                     | MODEL: C711  | MODEL: C711  | MODEL: C711  |
|             | BIDDER PART NUMBER:                           | PENDING  | A3-115   | C-711  |
|             | PRICE LIST COST (before Discount or Mark-up): | \$39.21  | \$39.21  | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      | \$34.11  | \$33.33  | \$2,094.93   |
| 10.         | DESCRIPTION:                                  | FAN FOR ALTERNATOR                                   | FAN FOR ALTERNATOR   | FAN FOR ALTERNATOR                                     |
|             | MANUFACTURER PART NUMBER:                     | MODELS: C712   | MODELS: C712   | MODELS: C712   |
|             | BIDDER PART NUMBER:                           | PENDING  | A3-115   | C-712  |
|             | PRICE LIST COST (before Discount or Mark-up): | \$39.21  | \$39.21  | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      | \$34.11  | \$33.33  | \$2,094.93   |
| 11.         | DESCRIPTION:                                  | FAN FOR ALTERNATOR                                   | FAN FOR ALTERNATOR   | FAN FOR ALTERNATOR                                     |
|             | MANUFACTURER PART NUMBER:                     | MODELS: A1-607                                       | MODELS: A1-607   | MODELS: A1-607   |
|             | BIDDER PART NUMBER:                           | PENDING  | A3-109   | A1-607   |
|             | PRICE LIST COST (before Discount or Mark-up): | \$36.29  | \$36.29  | NONE STATED  |
|             | CITY'S COST (after Discount or Mark-up):      | \$31.57<br>(BIDDER'S CITY'S COST: \$31.51)           | \$30.85  | \$1,789.51   |

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# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS  
 BID DATE: MAY 26, 2010

BID # 2010-189  
 DEPARTMENT: FIRE

|   | GILLIG LLC<br>HAYWARD, CA  | HOMER J. WOOD<br>D/B/A WOOD ALTERNATOR<br>AND STARTER SERVICE<br>HOUSTON, TX                               | MARINE AUTO AND TRUCK<br>ELECTRIC, INC.<br>LUBBOCK, TX   |
|---|--|--|--|
| <p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION<br/> <input type="radio"/> EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE<br/>                 CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD<br/>                 NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE<br/>                 TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S),<br/>                 IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF<br/>                 THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S),<br/>                 IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF<br/> <input type="radio"/> ORIGINAL TERM OF THE CONTACT.</p> <p>NO OPTION OFFERED</p> | <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> | <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> | <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> |

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BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|  |   |  |   |
|--|---|--|---|
|  | GILLIG LLC<br>HAYWARD, CA   | HOMER J. WOOD<br>D/B/A WOOD ALTERNATOR<br>AND STARTER SERVICE<br>HOUSTON, TX | MARINE AUTO AND TRUCK<br>ELECTRIC, INC.<br>LUBBOCK, TX              |
| PAYMENT TERMS:   | NET - 30 DAYS   | NET - 30 DAYS  | 2% - 20 DAYS  |
| BIDDER AGREES TO ACCEPT PAYMENT BY<br>PROCUREMENT CARD:  | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>          | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |
| BIDDER'S PROMISED DELIVERY:<br>in ___ consecutive calendar days  | 8   | 8  | 8   |
| Within ___ hours after receipt of verbal order<br>in cases of emergency  | 72  | 72   | 72  |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID. |   |  |   |

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# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS  
 BID DATE: MAY 26, 2010

BID # 2010-189  
 DEPARTMENT: FIRE

|  |                                       | MCADAMS GROUP LLC<br>DBA TEXAS ALTERNATOR<br>STARTER SVC<br>AUSTIN, TX   | RJ BORDER<br>INTERNATIONAL<br>EL PASO, TX  |  |
|--|---------------------------------------|--|--|--|
| PRICE LIST PRICING   |                                       | PRICE ADJUSTMENT FACTOR  |  |  |
| ITEM NO.   | DESCRIPTION                           | NET OR % DISCOUNT OR MARKUP  | NET OR % DISCOUNT OR MARKUP  |  |
| 1.   | NIEHOFF ALTERNATORS AND RELATED PARTS | NET <input type="checkbox"/><br>- 22.3 % DISCOUNT <input checked="" type="checkbox"/><br>+ ___ % MARKUP <input type="checkbox"/> | NET <input type="checkbox"/><br>- ___ % DISCOUNT <input type="checkbox"/><br>+ 10 % MARKUP <input checked="" type="checkbox"/> |  |
| PRICE LIST OR CATALOG<br><br>NIEHOFF<br><br>(NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE) |                                       |  |  |  |
| List Number _____  |                                       | <u>LIT-BPS09</u>   | <u>NO LIST</u>   |  |
| Dated _____  |                                       | <u>04/01/10</u>  | <u>5/25/2010</u>   |  |
| TYPE OF PRICE LIST:  |                                       |  |  |  |
| WHOLESALER   |                                       | <input type="checkbox"/>   | <input type="checkbox"/>   |  |
| DISTRIBUTOR  |                                       | <input checked="" type="checkbox"/>  | <input type="checkbox"/>   |  |
| JOBBER   |                                       | <input type="checkbox"/>   | <input checked="" type="checkbox"/>  |  |
| DEALER   |                                       | <input type="checkbox"/>   | <input type="checkbox"/>   |  |
| RETAILER   |                                       | <input type="checkbox"/>   | <input type="checkbox"/>   |  |
| OTHER _____  |                                       | <input type="checkbox"/>   | <input type="checkbox"/>   |  |
| TWO COPIES OF EACH MANUFACTURER'S PRICE LIST(S), ELECTRONIC OR HARD COPIES:                  |                                       | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>  | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>  |  |

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# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS  
 BID DATE: MAY 26, 2010

BID # 2010-189  
 DEPARTMENT: FIRE

|          |   | MCADAMS GROUP LLC<br>DBA TEXAS ALTERNATOR<br>STARTER SVC<br>AUSTIN, TX | RJ BORDER<br>INTERNATIONAL<br>EL PASO, TX |  |
|----------|---|--|---|--|
| ITEM NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)                   |   |  |
| 1.       | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                                |  |
|          | MANUFACTURER PART NUMBER:                     | AL-607 (12V/250A)  | AL-607 (12V/250A)                         |  |
|          | BIDDER PART NUMBER:                           | A1-608   | A1-607                                    |  |
|          | PRICE LIST COST (before Discount or Mark-up): | \$1,919.90   | \$1,549.45                                |  |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,491.76   | \$1,704.40                                |  |
| 2.       | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                                |  |
|          | MANUFACTURER PART NUMBER:                     | AL-608 (12V/290A)  | AL-608 (12V/290A)                         |  |
|          | BIDDER PART NUMBER:                           | A1-608   | A1-608                                    |  |
|          | PRICE LIST COST (before Discount or Mark-up): | \$1,919.90   | \$1,549.45                                |  |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,491.76   | \$1,704.40                                |  |
| 3.       | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                                |  |
|          | MANUFACTURER PART NUMBER:                     | C-620  | C-620                                     |  |
|          | BIDDER PART NUMBER:                           | C620   | C-620                                     |  |
|          | PRICE LIST COST (before Discount or Mark-up): | \$2,227.46   | \$1,691.95                                |  |
|          | CITY'S COST (after Discount or Mark-up):      | \$1,730.74   | \$1,861.15                                |  |
| 4.       | DESCRIPTION:                                  | VOLTAGE REGULATOR<br>(APPL: AL-607-250A)                               | VOLTAGE REGULATOR<br>(APPL: AL-607-250A)  |  |
|          | MANUFACTURER PART NUMBER:                     | A2-121   | A2-121                                    |  |
|          | BIDDER PART NUMBER:                           | A2-121   | A2-121                                    |  |
|          | PRICE LIST COST (before Discount or Mark-up): | \$182.91   | \$137.75                                  |  |
|          | CITY'S COST (after Discount or Mark-up):      | \$142.12   | \$151.53                                  |  |

APPROVED BY:

DATE: 6/22/10

# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|             |   | MCADAMS GROUP LLC<br>DBA TEXAS ALTERNATOR<br>STARTER SVC<br>AUSTIN, TX | RJ BORDER<br>INTERNATIONAL<br>EL PASO, TX |  |
|-------------|---|--|---|--|
| ITEM<br>NO. | SAMPLE PRICING                                | MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)                   |   |  |
| 5.          | DESCRIPTION:                                  | VOLTAGE REGULATOR  | VOLTAGE REGULATOR                         |  |
|             | MANUFACTURER PART NUMBER:                     | A2-128   | A2-128                                    |  |
|             | BIDDER PART NUMBER:                           | A2-128   | A2-128                                    |  |
|             | PRICE LIST COST (before Discount or Mark-up): | \$239.16   | \$175.75                                  |  |
|             | CITY'S COST (after Discount or Mark-up):      | \$185.83   | \$193.33                                  |  |
| 6.          | DESCRIPTION:                                  | PULLEY, DOUBLE<br>(APPL: AL-607-250A)                                  | PULLEY, DOUBLE<br>(APPL: AL-607-250A)     |  |
|             | MANUFACTURER PART NUMBER:                     | A3-204   | A3-204                                    |  |
|             | BIDDER PART NUMBER:                           | A3-204   | A3-204                                    |  |
|             | PRICE LIST COST (before Discount or Mark-up): | \$54.10  | \$43.70                                   |  |
|             | CITY'S COST (after Discount or Mark-up):      | \$42.04  | \$48.07                                   |  |
| 7.          | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                                |  |
|             | MANUFACTURER PART NUMBER:                     | C715 (12V / 360A)  | C715 (12V / 360A)                         |  |
|             | BIDDER PART NUMBER:                           | C715   | C715                                      |  |
|             | PRICE LIST COST (before Discount or Mark-up): | \$2,173.13   | \$1,651.10                                |  |
|             | CITY'S COST (after Discount or Mark-up):      | \$1,688.52   | \$1,816.21                                |  |
| 8.          | DESCRIPTION:                                  | ALTERNATOR   | ALTERNATOR                                |  |
|             | MANUFACTURER PART NUMBER:                     | C716 (360 AMPS)  | C716 (360 AMPS)                           |  |
|             | BIDDER PART NUMBER:                           | C716   | C716                                      |  |
|             | PRICE LIST COST (before Discount or Mark-up): | \$2,280.26   | \$1,732.80                                |  |
|             | CITY'S COST (after Discount or Mark-up):      | \$1,771.76   | \$1,906.08                                |  |

APPROVED BY: 

DATE: 6/22/10

# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS  
 BID DATE: MAY 26, 2010

BID # 2010-189  
 DEPARTMENT: FIRE

|                 |   | MCADAMS GROUP LLC<br>DBA TEXAS ALTERNATOR<br>STARTER SVC<br>AUSTIN, TX | RJ BORDER<br>INTERNATIONAL<br>EL PASO, TX  |  |
|-----------------|---|--|--|--|
| <b>ITEM NO.</b> | <b>SAMPLE PRICING</b>                         | <b>MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)</b>            |  |  |
| 9.              | DESCRIPTION:                                  | FAN FOR ALTERNATOR   | FAN FOR ALTERNATOR                         |  |
|                 | MANUFACTURER PART NUMBER:                     | MODEL: C711  | MODEL: C711                                |  |
|                 | BIDDER PART NUMBER:                           | A3-115   | A3-115                                     |  |
|                 | PRICE LIST COST (before Discount or Mark-up): | \$39.21  | \$30.40                                    |  |
|                 | CITY'S COST (after Discount or Mark-up):      | \$30.47  | \$33.44                                    |  |
| 10.             | DESCRIPTION:                                  | FAN FOR ALTERNATOR   | FAN FOR ALTERNATOR                         |  |
|                 | MANUFACTURER PART NUMBER:                     | MODELS: C712   | MODELS: C712                               |  |
|                 | BIDDER PART NUMBER:                           | A3-115   | A3-115                                     |  |
|                 | PRICE LIST COST (before Discount or Mark-up): | \$39.21  | \$30.40                                    |  |
|                 | CITY'S COST (after Discount or Mark-up):      | \$30.47  | \$33.44<br>(BIDDER'S CITY'S COST: \$33.40) |  |
| 11.             | DESCRIPTION:                                  | FAN FOR ALTERNATOR   | FAN FOR ALTERNATOR                         |  |
|                 | MANUFACTURER PART NUMBER:                     | MODELS: A1-607   | MODELS: A1-607                             |  |
|                 | BIDDER PART NUMBER:                           | A3-109   | A3-109                                     |  |
|                 | PRICE LIST COST (before Discount or Mark-up): | \$36.29  | \$28.50                                    |  |
|                 | CITY'S COST (after Discount or Mark-up):      | \$28.20  | \$31.35                                    |  |

APPROVED BY:

DATE: 6/22/10



# CITY OF EL PASO BID TABULATION

BID ITEM: NIEHOFF ALTERNATORS AND NIEHOFF RELATED PARTS

BID # 2010-189

BID DATE: MAY 26, 2010

DEPARTMENT: FIRE

|  |  |   |  |
|--|--|---|--|
|  | MCADAMS GROUP LLC<br>DBA TEXAS ALTERNATOR<br>STARTER SVC<br>AUSTIN, TX | RJ BORDER<br>INTERNATIONAL<br>EL PASO, TX                           |  |
| PAYMENT TERMS:   | 1% - 10 DAYS   | NET - 30 DAYS   |  |
| BIDDER AGREES TO ACCEPT PAYMENT BY<br>PROCUREMENT CARD:  | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>    | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |  |
| BIDDER'S PROMISED DELIVERY:<br>Within ___ consecutive calendar days  | 8  | 2 - 3   |  |
| Within ___ hours after receipt of verbal order<br>in cases of emergency  | 72   | 24  |  |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID. |  |   |  |
| BIDS SOLICITED: 14   |  | BIDS RECEIVED: 11   |  |
|  |  | BIDS LOCAL: 5   |  |
|  |  | NO BIDS: 0  |  |

APPROVED BY: 

DATE: 6/22/10

B & C TRUCK ELECTRIC SERVICES  
3403 HERRING AVENUE  
IRVING, TX 75061-1209

ALTERNATOR SERVICE INC  
2350 W COMMERCE STREET  
DALLAS, TX 75212

C.C. BATTERY COMPANY INC  
3513 AGNES STREET  
CORPUS CHRISTI, TX 78405

TEXAS ALTERNATOR STARTER SERVICE  
9545 N. IH 35  
AUSTIN, TX 78753

MARINE AUTOMOTIVE & DIESEL  
4602 AVENUE A  
LUBBOCK, TX 79404-3706

LUBBOCK ALTERNATOR  
1611 19<sup>TH</sup> STREET  
LUBBOCK, TX 79401

DIESEL AUTO ELECTRIC  
5600 DAILEY AVENUE  
EL PASO, TX 79905

SPITZER A & I  
1055 HAWKINS BLVD.  
EL PASO, TX 79926

BXW ELECTRICAL REBUILDERS  
ATTN: XERXES WOLFF  
4020 A HAYES AVENUE  
EL PASO, TX 79930

AUTO ELECTRIC CO.  
1216 TEXAS AVENUE  
EL PASO, TX 79901

SOUTHWESTERN INDUSTRIAL  
ATTN: HECTOR I. TORRES  
P. O. BOX 221783  
EL PASO, TX 79913

GILLING CORP  
25800 CLAWITER  
HAYWARD, CA 94545

KIRK'S AUTOMOTIVE, INC.  
9330 ROSELAWN AVENUE  
DETROIT, MI 48204

PEARLAND ALTERNATOR  
1221 NORTH MAIN STREET  
PEARLAND, TX 77588