# CITY OF EL PASO, TEXAS
# AGENDA ITEM
# DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services – Fleet Division

AGENDA DATE: September 14, 2010

CONTACT PERSON/PHONE: Stuart Ed – Director, General Services Department – Fleet Division (915) 621-6822
Bruce D. Collins – Purchasing Manager, Financial Services Department (915) 541-4313

DISTRICT(S) AFFECTED: All

**SUBJECT:**
**APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include $ amount if applicable.**

Request that the Purchasing Manager of Financial Services, Purchasing Division be authorized to purchase eight (8) 2011 Autocar ACX64 chassis from Chastang's Bayou City Autocar and eight (8) Automated side loader bodies from Bridgeport Truck Sales. This purchase is being facilitated through a Texas Association of School Board (TASB) BuyBoard Contract. The Price per chassis is $141,947 and the price per ASL body is $84,220. Total Award is for $1,809,336.

**BACKGROUND / DISCUSSION:**
**Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?**

The General Services - Fleet Division is recommending the award of the above bid. The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently, more environmentally-friendly, and at a lower cost to the city.

**PRIOR COUNCIL ACTION:**
**Has the Council previously considered this item or a closely related one?**

Yes. A similar purchase was awarded on 07/07/09.

**AMOUNT AND SOURCE OF FUNDING:**
**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

Department: Environmental Services Department
Amount: $1,809,336.00
Funds Available: 34010289 – 508006 – 40499 – PSWM0010

**BOARD / COMMISSION ACTION:**
**Enter appropriate comments or N/A**

N/A.

**********REQUIRED AUTHORIZATION**********

**DEPARTMENT HEAD:** _____
(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

*Information copy to appropriate Deputy City Manager*

*Dedicated to Outstanding Customer Service for a Better Community*

SERVICE SOLUTIONS SUCCESS

To: Bruce D. Collins, Purchasing Manager
From: Stuart C. Ed, General Services Director
Date: 08/30/10
Subject: BuyBoard – Contract #281-07

---

The General Services Department recommends utilizing the Texas Association of School Board Buyboard (TASB-Buy Board) Contract #281-07, 280-07 Purchasing Cooperative program to issue a $2,723,905.22 purchase order to Chastang's Bayou City Autocar, Bridgeport Truck Sales, Equipment Southwest and Heil of Texas for the acquisition of twelve (12) refuse truck bodies and chassis. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. Is there an urgent need for the product/service? In other words, is time of the essence?

   The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently and produce lower emissions. The new refuse trucks would replace a models purchased starting in 2000. The life expectancy of this type of vehicle is intended to be seven years. The replacement of these units would keep the city on track with its replacement schedule.

2. Does the purchase through the Program promote the standardization of equipment?

   Yes, the city currently owns 10 other Autocar Trucks truck's that have been in service since 2009. These units have been assigned to the Environmental Services Department to help them meet their mission requirements.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

   Yes, this purchase does support local business, Truck Enterprise, Inc for parts and service to include warranty repairs.

4. Do the available vendors have prior work experience and/or familiarity with the City?

   Yes, the city has previously purchased equipment from the recommended vendor in the past. The vendor has been responsive to the City's needs. Their product support and customer service skills have always been great.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

   Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the Texas Association of School Boards (TASB BuyBoard) was approved by Mayor and City Council on August 21, 2007.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Carl Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

General Services Director
Stuart C. Ed

GENERAL SERVICES DEPARTMENT

1059 Lafayette Drive - El Paso, Texas 79907 - (915) 621-6822

# TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE
# BuyBoard

| | | | |
|---|---|---|---|
| End User: | **City of El Paso** | Date Prepared: | 8/3/2010 |

| | |
|---|---|
| Product Description | 2011 Autocar ACX64 suitable for an automated side loader body with a 2010 Emission ISX engine |

| | | | |
|---|---|---|---|
| A: Base Price in Bid/Proposal Number: 281-07 | | Series: 1 | $ 98,293.00 |
| B: **Options:** | | | |
| DESCRIPTION | AMOUNT | DESCRIPTION | AMOUNT |
| Cummins ISX 11.9L 350 hp engine | $ 12,487.00 | Aluminum frame crossmembers | $ 395.00 |
| 4 Wheel locking differential | $ 915.00 | Huckspin frame fasteners | $ 361.00 |
| 1300 sq. in. high capacity radiator | $ 675.00 | 85 gallon fuel tank | $ 391.00 |
| 46,000 # rear axle | $ - | 2010 Emissions | $ 11,500.00 |
| 20,800 # Front springs | $ 152.00 | Two removable tow pins | $ 155.00 |
| Heavy duty front shock absorbers | $ 117.00 | Air tanks inside frame rails | $ 188.00 |
| R.H. drive only | $ 3,937.00 | Air dryer | $ 439.00 |
| 209" Wheelbase | $ 712.00 | Air dryer mounted inside frame rails | $ 117.00 |
| 68" Frame overhang | $ 363.00 | Central manifold air drain system | $ 120.00 |
| 3/8" vari-drop steel frame | $ 1,102.00 | Air conditioning w/ roof mounted condenser | $ 2,148.00 |
| 1/4" Frame liner | $ 1,730.00 | 22.5 x 9.0 steel front wheels | $ 259.00 |
| Retractable stainless steel mirror arms | $ 55.00 | 5 yr./ 300k engine extended warranty | $ 1,750.00 |
| 315/80R22.5 20 ply front tires | $ 386.00 | 315/80R22.5 rear tires | $ 995.00 |
| Floor plan interest | $ 782.00 | Synthetic transmission lube | $ 201.00 |
| Cordura seat covering | $ 82.00 | Air ride driver's seat | $ 113.00 |
| Air horns mounted under cab | $ 156.00 | Heavy duty front bumper | $ 285.00 |
| Automatic circuit breakers | $ 76.00 | Bodybuilder junction box | $ 154.00 |
| L.E.D. marker & turn signal lights | $ 236.00 | Extended life coolant | $ 120.00 |
| Subtotal Column 1: $ 23,963.00 | | Subtotal Column 2: $ 19,691.00 | |
| Published Options added to Base Price(*Subtotal of "Col 1" & "Col 2"*) | | | $ 43,654.00 |

| | |
|---|---|
| C: Subtotal of A + B | $ 141,947.00 |
| D: Quantity ordered **$ 8.00** x C | $ 1,135,576.00 |
| E: **BUYBOARD FEE** **Per Purchase Order** | $ 400.00 |
| F: TOTAL PURCHASE PRICE INCLUDING ( D+E) | $ 1,135,976.00 |

**To Order Fax Purchase Order To : 713-678-5001 Attn: John Chastang**

**or E-mail to: jnchastang@bayoucityford.com**

**Approx. Delivery :150 Days**

Air assist cab jack option at NO CHARGE to the City


Chastang's Bayou City Autocar
P.O.Box 21127
Houston, Tx. 77226

John C. Chastang
800-856-9462

Fax: 713-678-5001

# TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE

## BUYBOARD

PRODUCT PRICING BASED ON CONTRACT

Customer: City of El Paso

Product Description: Bridgeport - Ranger 32 ASL

A: Base Price in **Bid/Proposal Number** **280-07** 1082 $ 76,100.00

B: Published Options [Itemize each item below]

| | | | |
|---|---|---|---|
| | $ - | Extended Reach | N/C |
| | $ - | 3 Camara Color System | $ 1,550.00 |
| | $ - | 4 Alternating LED Strobes | $ 500.00 |
| | $ - | Cart Counter | $ 570.00 |
| | $ - | Cart Selector Switch | $ 350.00 |
| | $ - | Hydraulic Cover | $ 3,150.00 |
| | $ - | Delivery Package | $ 2,000.00 |
| | $ - | One Year Bumper to Bumper Warranty | N/C |
| | $ - | Three Year Cylinder Warranty | N/C |
| | $ - | | $ - |

Subtotal Column 1: $ - Subtotal Column 2: $ 8,120.00

**Published Options added to Base Price (Subtotal of "Col 1" + "Col 2")** $ 8,120.00

C: Subtotal of A + B => $ 84,220.00

D: Unpublished Options _____ %

| | | | |
|---|---|---|---|
| | $ - | | $ - |
| | $ - | | $ - |
| | $ - | | $ - |
| | $ - | | $ - |
| | $ - | | $ - |

Subtotal Column 1: $ - Subtotal Column 2: $ -

**Body** $ -

E: Contract Pride Adjustment {If any, explain here} _____ $ - $ -

F: Total of C + D ± E {Not including Buy Board Fee} => $ 84,220.00

G: Quantity Ordered {Units x F} => # of Units 8 $ 673,760.00

H: BUYBOARD Fee {From Fee Schedules, Table: _____ => @ _____% $ 400.00

I: Non-Equipment Charges & Credits {ie: Ext. Warranty, Trade-In, Cost of Factory trips, etc.}

| | |
|---|---|
| | $ - |
| | $ - |

**Subtotal of Non-Equipment Charges** N/C

J: **TOTAL PURCHASE PRICE INCLUDING {G + H +I} =>** $ 674,160.00

Bridgeport Truck Sales

Steve Yokley
Phone 405-620-1166
Fax 405-470-1519
Email Steve@bridgeportMfg.com