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CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: **General Services – Fleet Division**

AGENDA DATE: **September 14, 2010**

CONTACT PERSON/PHONE: **Stuart Ed – Director, General Services Department – Fleet Division (915) 621-6822**
Bruce D. Collins – Purchasing Manager, Financial Services Dept (915) 541-4313

DISTRICT(S) AFFECTED: **All**

SUBJECT:
APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include $ amount if applicable.

Request that the Purchasing Manager of Financial Services, Purchasing Division be authorized to purchase two (2) 2011 Autocar ACX64 chassis from Chastang's Bayou City Autocar and two (2) Pak Mor Rear load refuse split body design from Equipment Southwest, Inc. This purchase is being facilitated through a Texas Association of School Board (TASB) BuyBoard Contract. The Price per chassis is $141,323.00 and the price per split body is $110,584.61. Total Award is for $503,815.22.

BACKGROUND / DISCUSSION:
Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The General Services - Fleet Division is recommending the award of the above bid. The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently, more environmentally-friendly, and at a lower cost to the city.

PRIOR COUNCIL ACTION:
Has the Council previously considered this item or a closely related one?

Yes. A similar purchase was awarded on 07/07/09.

AMOUNT AND SOURCE OF FUNDING:
How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Department:	Environmental Service Department
Amount:	$503,815.22
Funds Available:	34010289 – 508006 – 40499 – PSWM0010

BOARD / COMMISSION ACTION:
Enter appropriate comments or N/A

N/A.

**********REQUIRED AUTHORIZATION**********

DEPARTMENT HEAD: _____
(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

Information copy to appropriate Deputy City Manager

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S

To: Bruce D. Collins, Purchasing Manager
From: Stuart C. Ed, General Services Director
Date: 08/30/10
Subject: BuyBoard – Contract #281-07

The General Services Department recommends utilizing the Texas Association of School Board Buyboard (TASB-Buy Board) Contract #281-07, 280-07 Purchasing Cooperative program to issue a $2,723,905.22 purchase order to Chastang's Bayou City Autocar, Bridgeport Truck Sales, Equipment Southwest and Heil of Texas for the acquisition of twelve (12) refuse truck bodies and chassis. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. Is there an urgent need for the product/service? In other words, is time of the essence?

   The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently and produce lower emissions. The new refuse trucks would replace a models purchased starting in 2000. The life expectancy of this type of vehicle is intended to be seven years. The replacement of these units would keep the city on track with its replacement schedule.

2. Does the purchase through the Program promote the standardization of equipment?

   Yes, the city currently owns 10 other Autocar Trucks truck's that have been in service since 2009. These units have been assigned to the Environmental Services Department to help them meet their mission requirements.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

   Yes, this purchase does support local business, Truck Enterprise, Inc for parts and service to include warranty repairs.

4. Do the available vendors have prior work experience and/or familiarity with the City?

   Yes, the city has previously purchased equipment from the recommended vendor in the past. The vendor has been responsive to the City's needs. Their product support and customer service skills have always been great.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

   Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the Texas Association of School Boards (TASB BuyBoard) was approved by Mayor and City Council on August 21, 2007.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Carl Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

General Services Director
Stuart C. Ed

GENERAL SERVICES DEPARTMENT

1059 Lafayette Drive - El Paso, Texas 79907 - (915) 621-6822

TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE
BuyBoard

End User:	**City of El Paso**	Date Prepared:	8/3/2010

Product Description	2011 Autocar ACX64 suitable for a rear loader body with a 2010 emission ISX engine

A: Base Price in Bid/Proposal Number: 281-07		Series: 1	$ 98,293.00

B: **Options**:

DESCRIPTION	AMOUNT	DESCRIPTION	AMOUNT
Cummins ISX 11.9L 350 hp engine	$ 12,487.00	Aluminum frame crossmembers	$ 395.00
4 Wheel locking differential	$ 915.00	Huckspin frame fasteners	$ 361.00
1300 sq. in. high capacity radiator	$ 675.00	85 gallon fuel tank	$ 391.00
20,800 # Front springs	$ 152.00	Two removable tow pins	$ 155.00
		2010 Emissions	$ 11,500.00
179" Wheelbase	$ 198.00	Air dryer mounted inside frame rails	$ 117.00
68" Frame overhang	$ 363.00	Central manifold air drain system	$ 120.00
3/8" vari-drop steel frame	$ 1,102.00	Air conditioning w/ roof mounted condenser	$ 2,148.00
1/4" Frame liner	$ 1,730.00	22.5 x 9.0 steel front wheels	$ 259.00
315/80R22.5 20 ply front tires	$ 386.00	315/80R22.5 rear tires	$ 995.00
		Retractable stainless steel mirror arms	$ 55.00
Floor plan interest	$ 1,666.00	Synthetic transmission lube	$ 201.00
ACX cab	$ 3,937.00	Air ride driver's seat	$ 113.00
Air ride passenger seat	$ 273.00	5 yr/ 300k mi extended eng. Warranty	$ 1,750.00
Automatic circuit breakers	$ 76.00	Bodybuilder junction box	$ 154.00
L.E.D. marker & turn signal lights	$ 236.00	Extended life coolant	$ 120.00
Subtotal Column 1: $ 24,196.00		Subtotal Column 2: $ 18,834.00	
Published Options added to Base Price(*Subtotal of "Col 1" & "Col 2"*)			$ 43,030.00

C: Subtotal of A + B		$ 141,323.00
D: Quantity ordered	**$ 4.00** x C	$ 565,292.00
E: **BUYBOARD FEE**	**Per Purchase Order**	$ 400.00
F: TOTAL PURCHASE PRICE INCLUDING (D+E)		$ 565,692.00

To Order Fax Purchase Order To : 713-678-5001 Attn: John Chastang

or E-mail to: jnchastang@bayoucityford.com

Approx. Delivery :150 Days

Air assist cab jack option at NO CHARGE to the City

Chastang's Bayou City Autocar
P.O.Box 21127
Houston, Tx. 77226

John C. Chastang
800-856-9462

Fax: 713-678-5001

Equipment Southwest, Inc.

P.O. Box 170565 - Irving, Texas 75017-0565

BUYBOARD PRODUCT PRICING BASED ON CONTRACT
CONTRACT PERIOD: 10/1/2007 to 9/30/2010

The following details MUST be provided with any purchase order from End User.

End User Agency	City of El Paso	Date Prepared by Contractor	07/07/10
Product Description	Pak Mor RDG130 Rear Load Refuse Body w/Split Body Design		
A. Base Price in Bid/Proposal Number	280-07	Base Price A	$ 42,425.00

B. Options (Itemize Below) Column 1		Column 2	
RDG130 Split Body Design	$ 44,684.75		
Heavy Duty Floor	$ 910.00		
Heavy Duty Hopper Floor	$ 1,811.25		
Commercial 58 GPM Hydraulic Pump	$ 700.00	Dual Cart Lifters, Installed	$ 8,621.00
Hot Shift PTO	$ 1,570.00	Transportation	$ 1,400.00
Hopper Lights	$ 190.00		
Strobe Light	$ 560.63	Additional Trade Discount	$ (1,592.08)
Paint Two Colors Per-Customers Spec's	$ 5,600.00		
Power Shut Off Switch, Tailgate Mounted	$ 290.00		
Body Installation	$ 3,414.06		
Subtotal Column 1	$ 59,730.69	Subtotal Column 2	$ 8,428.92

B. Options Added to Base Price (Subtotal Col 1 + Col 2)	B	$ 68,159.61
C. Subtotal of A + B	C	$ 110,584.61
D. Total (Not Including BuyBoard fee)	D	$ 110,584.61
E. Quantity Ordered Units 2 x D	E	$ 221,169.22
F. BuyBoard Administrative Fee	F	$ 400.00
G. TOTAL PURCHASE PRICE INCLUDING (E + F)	G	$ 221,569.22