

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services-Fleet Services

AGENDA DATE: 09/22/09

CONTACT PERSON/PHONE: Stuart Ed, Director, General Service, (915) 621-6822
Terrence Freiburg, Purchasing Manager (915) 541-4313

DISTRICT (S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Approve Sanchez and Sons Trucking DBA Edge Kawasaki as the overall best value for the purchase of five (5) Police Freeway Motorcycles. Each motorcycle has a base price of \$12,500 and will include options totaling \$9,339.91 for a final price of \$21,839.91 per bike. The grand total for all five (5) bikes is \$109,199.55

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The approval of this purchase will allow for the replacement of 5 existing units that met their life expectancy at the end of 2008. These motorcycles are for Police Highway Traffic Enforcement.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes, council previously awarded 2003-203 in October 2003.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

37150068-508006-27507 - PFLESVC01, General Services - Vehicular Equipment

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: _____

(If required)

FINANCE: _____

(If required)

DEPARTMENT HEAD: _____

Name

Signature

Date

(Example: if RCA is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: SEPTEMBER 1, 2009

PROJECT: FREEWAY POLICE MOTORCYCLES
SOLICITATION NO: 2009-222
BUDGET NO: 37150068-508006-27507-PFLESVC01
FUNDING SOURCE: GENERAL SERVICES - VEHICULAR EQUIPMENT
DEPARTMENT: GENERAL SERVICES
REPRESENTATIVE DISTRICT(S): ALL

RECOMMENDATION: Vendor: SANCHEZ & SONS TRUCKING INC. DBA EDGE KAWASAKI EI
Paso, Texas
Item: Item 1 and 0-1, 0-2, 0-5 and 0-6 (Alternate bid)
Amount: \$12,500.00 per motorcycle
+\$9,339.91 total options
\$21,839.91 total per motorcycle

General Services and Financial Services Departments recommend award, to the bidder offering the best value to the City.

This is a fixed-price, single (one-time) purchase type contract. Vendor offers the City the option to purchase up to 100% (one hundred percent) of the contract quantity at the same unit price if the option is exercised within ninety (90) days, one hundred and eighty (180) days or one (1) year from the date of award. No prompt payment discounts are offered.

Barnett Harley Davidson was terminated for default on a previous bid and was deemed a non-responsible bidder.

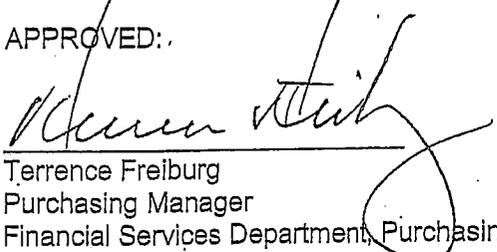
BIDS SOLICITED- 16 (4 local)
BIDS RECEIVED- 5
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$109,199.55 total five (5) motorcycles

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: September 22, 2009


Terrence Freiburg
Purchasing Manager
Financial Services Department, Purchasing Division


Reviewed by Edward Hyatt
Administrative Analyst

cc: BID FILE

SCORE SHEET

SOLICITATION NO: 2009-222

SOLICITATION TITLE: FREEWAY POLICE MOTORCYCLES

| Criteria | Maximum Points | Arizona Kawasaki, Inc | Mr. Yamaha Inc. | Sanchez & Sons Trucking Inc. DBA Edge Kawasaki | Sanchez & Sons Trucking Inc. DBA Edge Kawasaki (Alternate) | |
|--|----------------|-----------------------|-------------------|--|--|--|
| | | Mesa, AZ | El Paso, TX | El Paso, TX | El Paso, TX | |
| Total Cost | 70 | 17,670.00 49.7 | 15,985.00 54.6 | 12,500.00 70 | 12,500.00 70 | |
| Reputation and Quality of the Bidder's Service | 10 | 10 | 5 | 10 | 10 | |
| Number of Factory Trained and Certified Technicians | 5 | 0 | 2 | 5 | 5 | |
| Availability of Responsible Dealer Prior to and After Delivery | 5 | 5 | 1 | 0 | 0 | |
| Average Turn-Around Time for Warranty Repairs | 5 | 0 | 3 | 5 | 5 | |
| Past Relationship/Performance with the City | 5 | 0 | 1 | 5 | 5 | |
| (Maximum 100 Points) GRAND TOTAL | | 64.7 | 66.6 | 95 | 95 | |

CITY OF EL PASO BID TABULATION

| BID ITEM: FREEWAY POLICE MOTORCYCLES | | | | BID # 2009-222 | | | |
|--------------------------------------|------|---|-----------------------------|---|---|--|---|
| BID DATE: JULY 22, 2009 | | | | DEPARTMENT: GENERAL SERVICES - FLEET DIVISION | | | |
| | | | | ARIZONA KAWASAKI, INC. MESA, AZ | BARNETT HARLEY DAVIDSON EL PASO, TX | MR YAMAHA INC. DBA MR MOTORCYCLE EL PASO, TX | SANCHEZ & SONS TRUCKING INC. DBA EDGE KAWASAKI EL PASO, TX |
| ITEM NO. | QTY. | ITEM DESCRIPTION | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE | |
| 1. | 5 | FREEWAY POLICE MOTORCYCLES AS SPECIFIED | \$17,670.00 | \$15,832.00 | \$15,985.00 | \$12,500.00 | |
| MANUFACTURER | | | KAWASAKI | HARLEY DAVIDSON | HONDA | KAWASAKI | |
| MODEL | | | ZG1400-A9 | FLHTP | ST 1300 P ABS | ZG1400 ENFORCER | |
| OPTION ITEMS | | | | | | | |
| O-1. | 5 | POLICE PACKAGE EQUIPMENT AND INSTALLATION | \$3,425.00 PER PACKAGE | \$2,994.00 PER PACKAGE | N/A PER PACKAGE | \$5,794.91 PER PACKAGE | |
| MANUFACTURER | | | SOUTHWEST PROBITY MOTORS | WHELEN | | WATTCO | |
| MODEL | | | ZG-L-2450 | 400-440-33 | | ZG-B-1050 | |
| O-2. | 5 | POLICE MOTORCYCLE CRASH PROTECTION | \$800.00 PER PACKAGE | Ø PER PACKAGE | N/A PER PACKAGE | \$1,545.00 PER PACKAGE | |
| MANUFACTURER | | | SOUTHWEST PROBITY MOTORS | HARLEY DAVIDSON | | WATTCO | |
| MODEL | | | ZG-DB-1050 | STANDARD EQUIPMENT | | ZG-AB-1030 | |
| O-3. | 5 | PD RADIO POLICE COMMUNICATIONS EQUIPMENT & INSTALLATION | NONE STATED PER PACKAGE | \$6,727.00 PER PACKAGE | N/A PER PACKAGE | PER PACKAGE | |
| MANUFACTURER | | | | MOTOROLA | | N/A | |
| MODEL | | | | NONE STATED | | | |

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 8/4/09

CITY OF EL PASO BID TABULATION

| BID ITEM: FREEWAY POLICE MOTORCYCLES | | | | BID # 2009-222 | | | |
|--------------------------------------|------|---|-----------------------------|---|---|--|---|
| BID DATE: JULY 22, 2009 | | | | DEPARTMENT: GENERAL SERVICES - FLEET DIVISION | | | |
| | | | | ARIZONA KAWASAKI, INC. MESA, AZ | BARNETT HARLEY DAVIDSON EL PASO, TX | MR YAMAHA INC. DBA MR MOTORCYCLE EL PASO, TX | SANCHEZ & SONS TRUCKING INC. DBA EDGE KAWASAKI EL PASO, TX |
| OPTION ITEMS (CONTINUED) | | | | | | | |
| ITEM NO. | QTY. | ITEM DESCRIPTION | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE | |
| O-4. | 5 | PUSH TO TALK KIT POLICE COMMUNICATIONS EQUIPMENT & INSTALLATION | NONE STATED PER PACKAGE | \$1,990.00 PER PACKAGE | N/A PER PACKAGE | PER PACKAGE | |
| MANUFACTURER | | | | SETCOM | | N/A | |
| MODEL | | | | NONE STATED | | | |
| O-5. | 5 | RADIO BOX POLICE COMMUNICATIONS EQUIPMENT & INSTALLATION | \$1,676.00 PER PACKAGE | \$1,680.00 PER PACKAGE | N/A PER PACKAGE | 0 PER PACKAGE | |
| MANUFACTURER | | | SOUTHWEST PROBITY MOTORS | SQUAD FITTERS CLASSIC LED BOX | | WATTCO INCLUDED IN EQUIPMENT PACKAGE | |
| MODEL | | | ZG-B-1050 | NONE STATED | | NONE STATED | |
| O-6. | 5 | POLICE HAND-HELD RADAR | NONE STATED PER PACKAGE | \$2,885.00 PER PACKAGE | N/A PER PACKAGE | NONE STATED PER PACKAGE | |
| MANUFACTURER | | | | TALON II | | | |
| MODEL | | | | NONE STATED | | | |

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.C.

DATE: 8/4/09

CITY OF EL PASO BID TABULATION

BID ITEM: FREEWAY POLICE MOTORCYCLES

BID # 2009-222

BID DATE: JULY 22, 2009

DEPARTMENT: GENERAL SERVICES - FLEET DIVISION

| | ARIZONA KAWASAKI, INC. MESA, AZ | BARNETT HARLEY DAVIDSON EL PASO, TX | MR YAMAHA DBA MR MOTORCYCLE EL PASO, TX | SANCHEZ & SONS TRUCKING INC. DBA EDGE KAWASAKI EL PASO, TX |
|--|--|--|--|--|
| <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE (1) YEAR FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p> | <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p> | <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p> | <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> (UPON AVAILABILITY)</p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p> | <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p> |
| PAYMENT TERMS: | NET - 30 DAYS | NET - 30 DAYS | NET - 30 DAYS | __% - 30 DAYS <input checked="" type="checkbox"/> |
| BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD: | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |
| BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days. | 120 | 120 | 120 (SUBJECT TO AVAILABILITY. (CURRENT AVAILABILITY IS MID OCTOBER 2009.) | 120 |
| <p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p> | | | | |

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.C.

DATE: 8/4/09

CITY OF EL PASO BID TABULATION

BID ITEM: FREEWAY POLICE MOTORCYCLES

BID # 2009-222

BID DATE: JULY 22, 2009

DEPARTMENT: GENERAL SERVICES - FLEET DIVISION

| ITEM NO. | QTY. | ITEM DESCRIPTION | UNIT PRICE | | | |
|--------------|------|---|--|--|--|--|
| | | | SANCHEZ & SONS TRUCKING INC. DBA EDGE KAWASAKI EL PASO, TX (ALTERNATE) | | | |
| 1. | 5 | FREEWAY POLICE MOTORCYCLES AS SPECIFIED | \$12,500.00 | | | |
| MANUFACTURER | | | KAWASAKI | | | |
| MODEL | | | ZG1400 ENFORCER | | | |
| OPTION ITEMS | | | | | | |
| O-1. | 5 | POLICE PACKAGE EQUIPMENT AND INSTALLATION | \$5,794.91 PER PACKAGE | | | |
| MANUFACTURER | | | WATTCO | | | |
| MODEL | | | ZG-B-1050 | | | |
| O-2. | 5 | POLICE MOTORCYCLE CRASH PROTECTION | \$1,545.00 PER PACKAGE | | | |
| MANUFACTURER | | | WATTCO | | | |
| MODEL | | | ZG-AB-1030 | | | |
| O-3. | 5 | PD RADIO POLICE COMMUNICATIONS EQUIPMENT & INSTALLATION | PER PACKAGE | | | |
| MANUFACTURER | | | N/A | | | |
| MODEL | | | | | | |

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APPROVED BY: M.C.

DATE: 8/4/09

CITY OF EL PASO BID TABULATION

BID ITEM: FREEWAY POLICE MOTORCYCLES

BID # 2009-222

BID DATE: JULY 22, 2009

DEPARTMENT: GENERAL SERVICES - FLEET DIVISION

| | | | | SANCHEZ & SONS TRUCKING INC. DBA EDGE KAWASAKI EL PASO, TX | | | |
|---------------------------------|-----|--|--|---|---------------------------|--|--|
| OPTION ITEMS (CONTINUED) | | | | | | | |
| ITEM NO. | QTY | | | ITEM DESCRIPTION | UNIT PRICE | | |
| O-4. | 5 | | | PUSH TO TALK KIT POLICE COMMUNICATIONS EQUIPMENT & INSTALLATION | PER PACKAGE | | |
| MANUFACTURER | | | | | N/A | | |
| MODEL | | | | | | | |
| O-5. | 5 | | | RADIO BOX POLICE COMMUNICATIONS EQUIPMENT & INSTALLATION | 0 PER PACKAGE | | |
| MANUFACTURER | | | | | WATCO INCLUDED | | |
| MODEL | | | | | IN EQUIPMENT PACKAGE | | |
| O-6. | 5 | | | POLICE HAND-HELD RADAR | \$2,000.00 PER PACKAGE | | |
| MANUFACTURER | | | | | STALKER RADAR | | |
| MODEL | | | | | STALKER2000 | | |

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.C.

DATE: 8/4/09

ALAMOGORDO CYCLE CENTER
21070 HIGHWAY 70 W.
ALAMOGORDO, NM 88310
800-955-9089

BMW POLICE MOTORCYCLES
P.O. BOX 1227
WESTWOOD, NEW JERSEY 07675
800-262-4537

DEMING CYCLE CENTER
820 E. SPRUCE ST.
DEMING, NM 88030
800-626-3338

~~DESERT CITIES HONDA
30-715 FRONT ST.
THOUSAND PALMS, CA 92276
760-799-7899~~ UTF

E-Z RIDER MOTORCYCLE
8422 DYER ST.
EL PASO, TX 79904
915-755-8179

~~EG MOTORSPORTS
6212 GATEWAY BLVD E
EL PASO, TX 79905
915-433-8765~~ UTF

INTAPOL INDUSTRIES, INC.
77 AMITY STREET
JERSEY CITY, NEW JERSEY 07304
201-432-5555

KAWASAKI MOTORS CORP. USA
P.O. BOX 25252
SANTA ANA, CA 92799
800-661-7433

KAWASAKI EDGE MOTORSPORTS
10310 MONTANA AVE
EL PASO, TX 79925
915-593-1024

KELLY'S KAWASAKI
ATTN: JEFF CHAPMAN
817 S. COUNTRY CLUB DR.
MESA, AZ 85210
480-969-9610

LAS CRUCES MOTORSPORTS
2125 S. VALLEY DR.
LAS CRUCES, NM 88005
575-524-3626

MR. MOTORCYCLE
6020 GATEWAY EAST
EL PASO, TX 79905
915-779-8500

RIO YAMAHA
1390 N. MAIN ST.
LAS CRUCES, NM 88001
575-527-2200

SANTA TERESA MOTORSPORTS
910 LIVINGSTON LP
SANTA TERESA, NM 88008
575-589-4980

~~SETCOM CORPORATION
1400 N. SHORELINE BLVD.
MOUNTAIN VIEW, CA 94043
888-873-8266~~ UTF

SUNLAND PARK YAMAHA
159 SUNLAND PARK DR. # 100
SUNLAND PARK, NM 88063
575-589-7433