CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT: General Services Department
AGENDA DATE: TBD by Purchasing - September 23, 2008
CONTACT Jeff Belles, Director, 621-6821
Terrence Freiburg, Purchasing Manager, 541-4313
DISTRICT: All

SUBJECT:
APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include $ amount if applicable.

Reject all bids for McNielus Parts and Service, bid 2008-175.

BACKGROUND / DISCUSSION:
Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate.

Request rejection of all bids for Solicitation No. 2008-175, McNeilus Proprietary Parts & Services as recommended by Financial Services Department-Purchasing Division and General Services Department-Fleet Division because all bids were non-responsive. G.O.T. Supply, Inc. submitted wrong pricing, discounts and price list. McNeilus Truck and Manufacturing did not meet specifications for delivery time.

PRIOR COUNCIL ACTION:
Has the Council previously considered this item or a closely related one?

Yes.

AMOUNT AND SOURCE OF FUNDING:
How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. DeptID/account/fund/project.

37370510-503121-45202, General Services Department, Fleet Services Division

**********REQUIRED AUTHORIZATION**********

DEPARTMENT HEAD: Jeffrey A Belles, September 9, 2008 Jeffrey A Belles

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: September 8, 2008

PROJECT: McNeilus Proprietary Parts & Service
SOLICITATION NO: 2008-175
DEPARTMENT: General Services
BUDGET NO: 37370510-503121-45202
FUNDING SOURCE: Fleet Services Division
REPRESENTATIVE DISTRICT(S): All

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RECOMMENDATION:

Request rejection of all bids for Solicitation No. 2008-175, McNeilus Proprietary Parts & Services as recommended by Financial Services Department-Purchasing Division and General Services Department-Fleet Division because all bids were non-responsive. G.O.T. Supply, Inc. submitted wrong pricing, discounts and price list. McNeilus Truck and Manufacturing did not meet specifications for delivery-time and local-services.

A new solicitation will be issued.

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COUNCIL APPROVED ☑ REJECTED ☐ MUNICIPAL CLERK _____

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APPROVED:

COUNCIL MEETING DATE: September 23, 2008

Terrence Freiburg
Purchasing Manager
Financial Services Department, Purchasing Division

Reviewed by Edward Hyatt
Administrative Analyst

cc: BID FILE

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS PROPRIETARY PARTS AND SERVICE
BID DATE: JULY 30, 2008

BID # 2008-175
DEPARTMENT: GENERAL SERVICES - FLEET

	G.O.T. SUPPLY, INC. EL PASO, TX	MCNEILUS TRUCK AND MANUFACTURING HUTCHINS, TX	
	PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	
ITEM 1: MCNEILUS PROPRIETARY PARTS	NET ☐	NET ☒	
Discount/Mark-up proposed from the	- 0 % DISCOUNT ☐	- 0 % DISCOUNT ☐	
MCNEILUS Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	+ 0 % MARKUP ☐ (PRICE LIST: MCNEILUS/GOT)	+ 0 % MARKUP ☐	
List Number ____ Dated ____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	MCN070908 7/9/08	1 7/1/2008	
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER	☐	☐	
DISTRIBUTOR	☐	☐	
JOBBER	☐	☐	
DEALER	☐	☐	
RETAILER	☐	☐	
OTHER ____	☒ YOUR PRICE ON LIST	☐ ____	
ITEM 2: SERVICE LABOR RATES:	PER HOUR	PER HOUR	
1. SHOP BILLING RATE: REGULAR	$38.95	$75.00	
SHOP BILLING RATE: HOLIDAY	$38.95	$75.00	
ITEM MANUFACTURER'S PRICE LIST IDENTIFICATION:			
MANUFACTURER	MCNEILUS/GOT	MCNEILUS TRUCK AND MANUFACTURING	
1. PRICE LIST FORM NUMBER	MCN070908		
AND/OR DATE		7/1/2008	

APPROVED BY: Richard Hau
DATE: 8/1/08

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS PROPRIETARY PARTS AND SERVICE
BID DATE: JULY 30, 2008

BID # 2008-175
DEPARTMENT: GENERAL SERVICES - FLEET

ITEM		G.O.T. SUPPLY, INC. EL PASO, TX	MCNEILUS TRUCK AND MANUFACTURING HUTCHINS, TX	
	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
2.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
	SAMPLE PRICING EVALUATION:	SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
ITEM 1.	DESCRIPTION:	ARM ASSEMBLY, STANDARD	ARM ASSEMBLY, STANDARD	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 1105039	MCNEILUS 1105039	
	YOUR (BID) PRODUCT PART NUMBER:	1105039	1105039	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$15,457.01	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$4,025.95	$15,457.01	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	5 HOURS $194.75	12 HOURS $900.00	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$4,220.70	$16,357.01	
ITEM 2.	DESCRIPTION:	MAC VALVE	MAC VALVE	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 260126046	MCNEILUS 260126046	
	YOUR (BID) PRODUCT PART NUMBER:	0126046	0126046	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$39.87	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$10.90	$39.87	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	1/2 HOUR $19.48	1 HOUR $75.00	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$30.38	$114.87	

APPROVED BY: [signature]

DATE: 8/1/08

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS PROPRIETARY PARTS AND SERVICE
BID DATE: JULY 30, 2008

BID # 2008-175
DEPARTMENT: GENERAL SERVICES - FLEET

		G.O.T. SUPPLY, INC. EL PASO, TX	MCNEILUS TRUCK AND MANUFACTURING HUTCHINS, TX	
SAMPLE PRICING EVALUATION:		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
ITEM 3.	DESCRIPTION:	JOYSTICK	JOYSTICK	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 9060614082	MCNEILUS 9060614082	
	YOUR (BID) PRODUCT PART NUMBER:	9060614082	0614082	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$329.60	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$118.95	$329.60	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	1 HOUR $38.95	1 HOUR $75.00	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$157.90	$404.60	
ITEM 4.	DESCRIPTION:	DOUBLE FINGER	DOUBLE FINGER	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 9580643525	MCNEILUS 9580643525	
	YOUR (BID) PRODUCT PART NUMBER:	9580643525	0643525	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$212.58	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$54.95	$212.58	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	1 HOUR $38.95	1 HOUR $75.00	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$93.90	$287.58	
ITEM 5.	DESCRIPTION:	KARTECH POWER BOARD CONTROL	KARTECH POWER BOARD CONTROL	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 1149789	MCNEILUS 1149789	
	YOUR (BID) PRODUCT PART NUMBER:	1149789	1149789	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$898.57	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$125.95	$898.57	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	1 HOUR $38.95	1 HOUR $75.00	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$164.90	$973.57	

APPROVED BY: M. J.

DATE: 8/1/08

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS PROPRIETARY PARTS AND SERVICE
BID DATE: JULY 30, 2008

BID # 2008-175
DEPARTMENT: GENERAL SERVICES - FLEET

		G.O.T. SUPPLY, INC. EL PASO, TX	MCNEILUS TRUCK AND MANUFACTURING HUTCHINS, TX	
SAMPLE PRICING EVALUATION:		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
ITEM 6.	DESCRIPTION:	BELT BUCKLE, DOUBLE	BELT BUCKLE, DOUBLE	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 9520643602	MCNEILUS 9520643602	
	YOUR (BID) PRODUCT PART NUMBER:	9520643602	0643602	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$19.08	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$6.95	$19.08	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	1/2 HOUR $19.48	1 HOUR $75.00	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$26.43	$94.08	
ITEM 7.	DESCRIPTION:	ARM ASM AR 10 HOLE	ARM ASM AR 10 HOLE	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 1321885	MCNEILUS 1321885	
	YOUR (BID) PRODUCT PART NUMBER:	1321885	1321885	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$11,564.17	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$4,025.95	$11,564.17	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	5 HOURS $194.75	12 HOURS $900.00 (BIDDER'S TOTAL LABOR COST: $75.00)	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$4,220.70	$12,464.17	
ITEM 8.	DESCRIPTION:	PACKER, BLADE, SFAR, WLDT	PACKER, BLADE, SFAR, WLDT	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 1103478	MCNEILUS 1103478	
	YOUR (BID) PRODUCT PART NUMBER:	1103478	1103478	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$3,689.57	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$895.95	$3,689.57	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	2 HOURS $77.90	6 HOURS $450.00 (BIDDER'S TOTAL LABOR COST: $75.00)	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$973.85	$4,139.57	

APPROVED BY: _____

DATE: 8/1/08

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS PROPRIETARY PARTS AND SERVICE
BID DATE: JULY 30, 2008

BID # 2008-175
DEPARTMENT: GENERAL SERVICES - FLEET

		G.O.T. SUPPLY, INC. EL PASO, TX	MCNEILUS TRUCK AND MANUFACTURING HUTCHINS, TX	
SAMPLE PRICING EVALUATION:		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
ITEM 9.	DESCRIPTION:	HYDRAULIC HOIST CYLINDER	HYDRAULIC HOIST CYLINDER	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 9170642852	MCNEILUS 9170642852	
	YOUR (BID) PRODUCT PART NUMBER:	9170642852	0642852	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$2,009.54	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$664.95	$2,009.54	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	2 HOURS $77.90	5 HOURS $375.00 (BIDDER'S TOTAL LABOR COST: $75.00)	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$742.85	$2,384.54	
ITEM 10.	DESCRIPTION:	HYDRAULIC CYLINDER TAILGATE	HYDRAULIC CYLINDER TAILGATE	
	SAMPLE PRODUCT PART NUMBER:	MCNEILUS 1144707	MCNEILUS 1144707	
	YOUR (BID) PRODUCT PART NUMBER:	1144707	1144707	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		$278.76	
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP:	$159.60	$278.76	
	B. TOTAL SHOP HOUR(S): TOTAL LABOR COST: (BASE ON SECTION A: 3, ITEM 2 SHOP BILLING RATES)	1 HOUR $38.95	1 HOUR $75.00	
	C. TOTAL COST [A (PART) + C (LABOR)] TO REPLACE/INSTALL:	$198.55	$353.76	

APPROVED BY: _____

DATE: 8/1/08

CITY OF EL PASO BID TABULATION

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BID # 2008-175
DEPARTMENT: GENERAL SERVICES - FLEET

	G.O.T. SUPPLY, INC. EL PASO, TX	MCNEILUS TRUCK AND MANUFACTURING HUTCHINS, TX	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	☐	☐	
TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	X	☐	
NO OPTION OFFERED.	☐	X	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	NONE STATED	YES X NO ☐	
BIDDER'S PROMISED DELIVERY: On or before _____ hours, or _____ same day, or _____ overnight after receipt of verbal order.	HOURS: 4	HOURS: 4 (MOST ITEMS IN STOCK)	
	SAME DAY: √	SAME DAY: √	
	OVERNIGHT: √	OVERNIGHT: _____	

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.

BIDS SOLICITED: 6 BIDS RECEIVED: 2 BIDS LOCAL: 3 NO BIDS: 0

APPROVED BY: _____
DATE: 8/1/08

ALCO INDUSTRIAL CO.
3525 HUECO AVE, # B
EL PASO, TX 79903
915-566-2323

EQUIPMENT SOUTHWEST, INC.
425 S. LOOP 12
IRVING, TX 75060
800-634-5619

G.O.T.
4210 DURAZNO
EL PASO, TX 79905
915-544-7304

MCNEILUS CORPORATE
HEADQUARTERS
524 COUNTY ROAD 34 EAST
P.O. BOX 70
DODGE CENTER, MN 55927
507-374-6321

RDK TRUCK SALES
3214 ADAMO DRIVE
TAMPA, FL 33605
877-735-4636

INTEGRATED MECHANICS
~~7796 FRANKLIN DR~~
EL PASO, TX 79915
915-887-0858

7720 N. Loop
Ste D
New address
RTS