

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** Aviation

**AGENDA DATE:** September 23, 2008

**CONTACT PERSON/PHONE:** Patrick Abeln – Director of Aviation – 780-4736  
Terrence Freiburg – Purchasing Manager – 541-4308

**DISTRICT(S) AFFECTED:** 3

**SUBJECT:**

Award Best Value Procurement for Solicitation 2008-236 "Security Guard Services for El Paso International Airport" to Akal Security, Inc. (Alternative Bid), per the recommendation of the Review Committee. Akal Security, Inc. (Alternative Price) has provided the Best Value Bid based on the Best Value Criteria. This is a thirty-six (36) month contract. \$532,200.00 Estimated Year 1; \$548,916.00 Estimated Year 2; \$563,912.40 Estimated Year 3; Estimated Total Award \$1,645,028.40. This action will provide the Department of Aviation with Security Guard Services necessary to support operations at El Paso International Airport.

**BACKGROUND / DISCUSSION:**

This Alternative Price Proposal submitted by Akal provides for payment of 80% of employee Health Insurance premiums. The Contract will officially begin at 12:01 A.M., October 1, 2008.

**PRIOR COUNCIL ACTION:**

Yes, prior security guard service contracts.

**AMOUNT AND SOURCE OF FUNDING:**

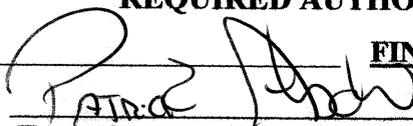
Total amount for three (3) years - \$1,645,028.40 (estimated)  
Funding is available in Airport Operating Funds: 62620005-502212-40101 (Terminal)  
62620006-502212-40101 (Parking Lot)  
62620009-502212-40101 (Airfield)

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:**  \_\_\_\_\_  
(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:** \_\_\_\_\_

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

PROJECT FORM

DATE: September 9, 2008

PROJECT: Security Guard Services for the El Paso International Airport(Re-Bid)
SOLICITATION NO.: 2008-236 DEPARTMENT: Airport
BUDGET NO: 62620005-502212-40101
62620006-502212-40101
62620009-502212-40101

FUNDING SOURCE: Terminal-Security Contract-Airport Cost Centers
Airport Parking Lots- Security Contract-Airport Cost Centers
Landing Area- Security Contract-Airport Cost Centers

REPRESENTATIVE DISTRICT[S]: 3

RECOMMENDATION: VENDOR: Akal Security, Inc.
Espanola, NM
ITEMS: All
AMOUNT: \$ 532,200.00 Estimated Year 1
\$ 548,916.00 Estimated Year 2
\$ 563,912.40 Estimated Year 3

Award Best Value Procurement for Solicitation 2008-236 "Security Guard Services for the El Paso International Airport (Re-Bid)", to Akal Security, Inc. (Alternative Price), as per the recommendation of the Review Committee. Akal Security, Inc. (Alternative Price) has provided the Best Value and meets the Best Value Criteria. This is a thirty-six month contract.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

The Contract will officially begin at 12:01 a.m., October 1, 2008.

Vendor does not offer a prompt payment discount.

BIDS SOLICITED 07 (7 local)
BIDS RECEIVED 11 (1 local)
"NO BID" RECEIVED 01

TOTAL RECOMMENDED AWARD: \$1,645,028.40 (estimated)

COUNCIL APPROVED [ ] REJECTED [ ] MUNICIPAL CLERK \_\_\_\_\_

APPROVED:

COUNCIL MEETING DATE: September 23, 2008

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager



## EL PASO INTERNATIONAL AIRPORT

TO: Pete Dunavant  
Financial Services Department-Purchasing Division

FROM: Patrick T. Abeln, A.A.E.  
Director of Aviation *Patrick Abeln*

DATE: September 8, 2008

SUBJECT: **SOLICITATION 2008-236- SECURITY GUARD SERVICES**

### RECOMMENDATION:

Recommendation is to award Solicitation 2008-236 to Akal Security, Inc. as this vendor has provided the highest rated Best Value Bid. The Evaluation Committee reviewed the bids and Akal Security, Inc. received the highest score.

Total amount for three (3) years: \$1,645,028.40 (estimated)

Funding is available in Airport Operating Funds:  
62620005-502212-40101 (Terminal)  
62620006-502212-40101 (Parking Lot)  
62620009-502212-40101 (Airfield)

2008-236 Security Guard Services for the El Paso International Airport (Re-Bid)

		AKAL SECURITY, INC. ESPANOLA, NM		AKAL SECURITY, INC. ESPANOLA, NM (ALTERNATE BID)		ALLIED BARTON SECURITY SERVICES CONSHOHOCKEN, PA		ANDY FRAIN SERVICES, INC. AURORA, IL		CHIEF PROTECTIVE SERVICES, INC. MESA, AZ	
CRITERIA	WEIGHT BY %	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS
COST	40		\$1,589,913.60		\$1,645,028.40		\$2,013,235.20		\$2,039,941.20		\$1,559,203.20
			36.5		35.3		28.8		28.7		37.2
COMPANY'S QUALIFICATIONS & EXPERIENCE	30		30.0		30.0		26.0		10.0		12.7
TECHNICAL APPROACH QUALITY OF ORGANIZATION & PERSONNEL PROVIDED	15		15.0		15.0		14.3		4.0		8.3
BENEFITS & INCENTIVES	10		2.0		8.0		8.0		4.0		2.0
PAST RELATIONSHIP & PERFORMANCE WITH THE CITY	5		4.0		4.0		4.0		0.0		0.0
<b>TOTAL</b>	<b>100</b>		<b>87.5</b>		<b>92.3</b>		<b>81.1</b>		<b>46.7</b>		<b>60.2</b>

2008-236 Security Guard Services for the El Paso International Airport (Re-Bid)

		MIKE GARCIA MERCHANT SECURITY LLC EL PASO, TX		PHILADELPHIA PROTECTION SERVICE PHILADELPHIA, PA		RUIZ PROTECTIVE SERVICE, INC. DALLAS, TX		STRATEGIC SECURITY CORP. (Subcontracted to Thomas, Milton, Lee & Associates of Tomball, TX) NEW YORK, NY		THE MARTINS GROUP (Subcontracted to JBK Security and Marks & Associates of Houston, TX) HOUSTON, TX	
CRITERIA	WEIGHT BY %	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS
COST	40		\$1,658,764.80		\$2,169,050.40		\$1,449,798.00		\$1,659,344.40		\$1,463,550.00
			35.0		26.7		40.0		34.9		39.6
COMPANY'S QUALIFICATIONS & EXPERIENCE	30		17.0		12.0		23.0		11.0		13.3
TECHNICAL APPROACH QUALITY OF ORGANIZATION & PERSONNEL PROVIDED	15		11.0		6.0		12.3		6.0		5.7
BENEFITS & INCENTIVES	10		0.0		2.0		10.0		2.0		6.0
PAST RELATIONSHIP & PERFORMANCE WITH THE CITY	5		4.0		0.0		4.0		0.0		0.0
<b>TOTAL</b>	<b>100</b>		<b>67.0</b>		<b>46.7</b>		<b>89.3</b>		<b>53.9</b>		<b>64.6</b>

2008-236 Security Guard Services for the El Paso International Airport (Re-Bid)

		THE WACKENHUT CORPORATION PALM BEACH GARDENS, FL									
CRITERIA	WEIGHT BY %	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS
COST	40		\$2,280,352.80 25.4								
COMPANY'S QUALIFICATIONS & EXPERIENCE	30		19.3								
TECHNICAL APPROACH QUALITY OF ORGANIZATION & PERSONNEL PROVIDED	15		8.7								
BENEFITS & INCENTIVES	10		8.0								
PAST RELATIONSHIP & PERFORMANCE WITH THE CITY	5		0.0								
<b>TOTAL</b>	<b>100</b>		<b>61.4</b>								

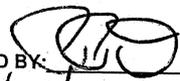
# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)**  
**BID DATE: AUGUST 20, 2008**

**BID # 2008-236**  
**DEPARTMENT: AVIATION**

YEAR 1 (OCTOBER 1, 2008 - SEPTEMBER 30, 2009)		AKAL SECURITY, INC. ESPAÑOLA, NM		AKAL SECURITY, INC. ESPAÑOLA, NM (ALTERNATE BID)		ALLIEDBARTON SECURITY SERVICES EL PASO, TX		ANDY FRAIN SERVICES, INC. AURORA, IL	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1A.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$10.75 /HOUR	\$188,340.00 /YEAR	\$11.14 /HOUR	\$195,172.80 /YEAR	\$12.73 /HOUR	\$223,029.60 /YEAR	\$13.96 /HOUR	\$244,579.20 /YEAR
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$13.98		\$14.48		\$19.10		\$20.94	
2A.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$10.75 /HOUR	\$94,170.00 /YEAR	\$11.14 /HOUR	\$97,586.40 /YEAR	\$11.98 /HOUR	\$104,944.80 /YEAR	\$13.46 /HOUR	\$117,909.60 /YEAR
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$13.98		\$14.48		\$17.97		\$20.20	
3A.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$10.75 /HOUR	\$105,780.00 /YEAR	\$11.14 /HOUR	\$109,617.60 /YEAR	\$15.37 /HOUR	\$151,240.80 /YEAR	\$15.88 /HOUR	\$156,259.20 /YEAR
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$13.98		\$14.48		\$23.06		\$23.82	
4A.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$14.43 /HOUR	\$126,406.80 /YEAR	\$14.82 /HOUR	\$129,823.20 /YEAR	\$19.84 /HOUR	\$173,798.40 /YEAR	\$16.50 /HOUR	\$144,540.00 /YEAR
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$18.76		\$19.27		\$29.76		\$24.75	
A.	TOTAL	\$514,696.80 /YEAR 1		\$532,200.00 /YEAR 1		\$653,013.60 /YEAR 1		\$663,288.00 /YEAR 1	

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY:   
 DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)** **BID # 2008-236**  
**BID DATE: AUGUST 20, 2008** **DEPARTMENT: AVIATION**

YEAR 2 (OCTOBER 1, 2009 - SEPTEMBER 30, 2010)		AKAL SECURITY, INC. ESPAÑOLA, NM		AKAL SECURITY, INC. ESPAÑOLA, NM (ALTERNATE BID)		ALLIEDBARTON SECURITY SERVICES EL PASO, TX		ANDY FRAIN SERVICES, INC. AURORA, IL	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1B.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$11.04 /HOUR	\$193,420.80 /YEAR	\$11.45 /HOUR	\$200,604.00 /YEAR	\$13.08 /HOUR	\$229,161.60 /YEAR	\$14.37 /HOUR	\$251,762.40 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$14.35		\$14.89		\$19.62		\$21.56	
2B.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$11.04 /HOUR	\$96,710.40 /YEAR	\$11.45 /HOUR	\$100,302.00 /YEAR	\$12.31 /HOUR	\$107,835.60 /YEAR	\$13.86 /HOUR	\$121,413.60 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$14.35		\$14.89		\$18.46		\$20.79	
3B.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$11.04 /HOUR	\$108,633.60 /YEAR	\$11.45 /HOUR	\$112,668.00 /YEAR	\$15.79 /HOUR	\$155,373.60 /YEAR	\$16.35 /HOUR	\$160,884.00 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$14.35		\$14.89		\$23.69		\$24.52	
4B.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$15.04 /HOUR	\$131,750.40 /YEAR	\$15.45 /HOUR	\$135,342.00 /YEAR	\$20.38 /HOUR	\$178,528.80 /YEAR	\$17.00 /HOUR	\$148,920.00 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$19.55		\$20.09		\$30.58		\$25.50	
B.	TOTAL	\$530,515.20 /YEAR 2		\$548,916.00 /YEAR 2		\$670,899.60 /YEAR 2		\$682,980.00 /YEAR 2	

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY:   
 DATE: 9/21/2008

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)						BID # 2008-236			
BID DATE: AUGUST 20, 2008						DEPARTMENT: AVIATION			
YEAR 3 (OCTOBER 1, 2010 - SEPTEMBER 30, 2011)		AKAL SECURITY, INC. ESPAÑOLA, NM		AKAL SECURITY, INC. ESPAÑOLA, NM (ALTERNATE BID)		ALLIEDBARTON SECURITY SERVICES EL PASO, TX		ANDY FRAIN SERVICES, INC. AURORA, IL	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1C.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$11.36 /HOUR	\$199,027.20 /YEAR	\$11.79 /HOUR	\$206,560.80 /YEAR	\$13.44 /HOUR	\$235,468.80 /YEAR	\$14.66 /HOUR	\$256,843.20 /YEAR
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$14.77		\$15.33		\$20.16		\$21.99	
2C.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$11.36 /HOUR	\$99,513.60 /YEAR	\$11.79 /HOUR	\$103,280.40 /YEAR	\$12.65 /HOUR	\$110,814.00 /YEAR	\$14.13 /HOUR	\$123,778.80 /YEAR
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$14.77		\$15.33		\$18.75		\$21.20	
3C.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$11.36 /HOUR	\$111,782.40 /YEAR	\$11.79 /HOUR	\$116,013.60 /YEAR	\$16.22 /HOUR	\$159,604.80 /YEAR	\$16.68 /HOUR	\$164,131.20 /YEAR
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$14.77		\$15.33		\$24.33		\$25.02	
4C.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$15.34 /HOUR	\$134,378.40 /YEAR	\$15.76 /HOUR	\$138,057.60 /YEAR	\$20.94 /HOUR	\$183,434.40 /YEAR	\$17.00 /HOUR	\$148,920.00 /YEAR
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$19.94		\$20.49		\$31.41		\$25.50	
C.	TOTAL	\$544,701.60 /YEAR 3		\$563,912.40 /YEAR 3		\$689,322.00 /YEAR 3		\$693,673.20 /YEAR 3 (BIDDER'S TOTAL: \$693,673.00)	
6.	GRAND TOTAL	\$1,589,913.60 /YEAR 1, YEAR 2 AND YEAR 3		\$1,645,028.40 /YEAR 1, YEAR 2 AND YEAR 3		\$2,013,235.20 /YEAR 1, YEAR 2 AND YEAR 3		\$2,039,941.20 /YEAR 1, YEAR 2 AND YEAR 3 (BIDDER'S GRAND TOTAL: \$2,039,941.00)	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)</b>		<b>BID # 2008-236</b>		
<b>BID DATE: AUGUST 20, 2008</b>		<b>DEPARTMENT: AVIATION</b>		
	<b>AKAL SECURITY, INC. ESPAÑOLA, NM</b>	<b>AKAL SECURITY, INC. ESPAÑOLA, NM</b>	<b>ALLIEDBARTON SECURITY SERVICES EL PASO, TX</b>	<b>ANDY FRAIN SERVICES, INC. AURORA, IL</b>
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
_____ OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES BID FOR YEAR 3, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
TWENTY-FOUR ADDITIONAL MONTHS AT THE SAME UNIT PRICES BID FOR YEAR 3, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>1% - 20 DAYS</b>

APPROVED BY:   
 DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)**  
**BID DATE: AUGUST 20, 2008**

**BID # 2008-236**  
**DEPARTMENT: AVIATION**

YEAR 1 (OCTOBER 1, 2008 - SEPTEMBER 30, 2009)		CHIEF PROTECTIVE SERVICES, INC. MESA, AZ		MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX		PHILADELPHIA PROTECTION SERVICE PHILADELPHIA, PA		RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1A.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$10.56 /HOUR	\$185,011.20 /YEAR	\$11.78 /HOUR	\$206,385.60 /YEAR	\$16.11 /HOUR	\$282,247.20 /YEAR	\$10.03 /HOUR	\$175,725.60 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$15.84		\$17.67		\$24.17		\$15.04	
2A.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$10.30 /HOUR	\$90,228.00 /YEAR	\$11.78 /HOUR	\$103,192.80 /YEAR	\$16.11 /HOUR	\$141,123.60 /YEAR	\$9.68 /HOUR	\$84,796.80 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$15.45		\$17.67		\$24.17		\$14.52	
3A.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$10.56 /HOUR	\$103,910.40 /YEAR	\$11.78 /HOUR	\$115,915.20 /YEAR	\$16.11 /HOUR	\$158,522.40 /YEAR	\$10.39 /HOUR	\$102,237.60 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$15.84		\$11.67		\$24.17		\$15.58	
4A.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$14.00 /HOUR	\$122,640.00 /YEAR	\$11.78 /HOUR	\$103,192.80 /YEAR	\$16.11 /HOUR	\$141,123.60 /YEAR	\$10.43 /HOUR	\$91,366.80 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$21.00		\$17.67		\$24.17		\$15.64	
A.	<b>TOTAL</b>	\$501,789.60 /YEAR 1		\$528,686.40 /YEAR 1		\$723,016.80 /YEAR 1 (BIDDER'S TOTAL: \$723,050.22)		\$454,126.80 /YEAR 1	

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY:   
 DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)**

**BID # 2008-236**

**BID DATE: AUGUST 20, 2008**

**DEPARTMENT: AVIATION**

YEAR 2 (OCTOBER 1, 2009 - SEPTEMBER 30, 2010)		CHIEF PROTECTIVE SERVICES, INC. MESA, AZ		MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX		PHILADELPHIA PROTECTION SERVICE PHILADELPHIA, PA		RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1B.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$10.86 /HOUR	\$190,267.20 /YEAR	\$12.57 /HOUR	\$220,226.40 /YEAR	\$16.11 /HOUR	\$282,247.20 /YEAR	\$11.00 /HOUR	\$192,720.00 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$16.29		\$18.86		\$24.17		\$16.50	
2B.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$10.60 /HOUR	\$92,856.00 /YEAR	\$12.57 /HOUR	\$110,113.20 /YEAR	\$16.11 /HOUR	\$141,123.60 /YEAR	\$10.66 /HOUR	\$93,381.60 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$15.90		\$18.86		\$24.17		\$15.99	
3B.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$10.86 /HOUR	\$106,862.40 /YEAR	\$12.57 /HOUR	\$123,688.80 /YEAR	\$16.11 /HOUR	\$158,522.40 /YEAR	\$11.36 /HOUR	\$111,782.40 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$16.29		\$18.86		\$24.17		\$17.04	
4B.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$14.22 /HOUR	\$124,567.20 /YEAR	\$12.57 /HOUR	\$110,113.20 /YEAR	\$16.11 /HOUR	\$141,123.60 /YEAR	\$11.41 /HOUR	\$99,951.60 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$21.33		\$18.86		\$24.17		\$17.11	
B.	TOTAL	\$514,552.80 /YEAR 2		\$564,141.60 /YEAR 2		\$723,016.80 /YEAR 2 (BIDDER'S TOTAL: \$723,050.22)		\$497,835.60 /YEAR 2	

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY: 

DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)** **BID # 2008-236**  
**BID DATE: AUGUST 20, 2008** **DEPARTMENT: AVIATION**

YEAR 3 (OCTOBER 1, 2010 - SEPTEMBER 30, 2011)		CHIEF PROTECTIVE SERVICES, INC. MESA, AZ		MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX		PHILADELPHIA PROTECTION SERVICE PHILADELPHIA, PA		RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1C.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$11.44 /HOUR	\$200,428.80 /YEAR	\$12.61 /HOUR	\$220,927.20 /YEAR	\$16.11 /HOUR	\$282,247.20 /YEAR	\$11.00 /HOUR	\$192,720.00 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$17.16		\$18.92		\$24.17		\$16.50	
2C.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$11.31 /HOUR	\$99,075.60 /YEAR	\$12.61 /HOUR	\$110,463.60 /YEAR	\$16.11 /HOUR	\$141,123.60 /YEAR	\$10.66 /HOUR	\$93,381.60 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$16.97		\$18.92		\$24.17		\$15.99	
3C.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$11.44 /HOUR	\$112,569.60 /YEAR	\$12.61 /HOUR	\$124,082.40 /YEAR	\$16.11 /HOUR	\$158,522.40 /YEAR	\$11.36 /HOUR	\$111,782.40 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$17.16		\$18.92		\$24.17		\$17.04	
4C.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$14.93 /HOUR	\$130,786.80 /YEAR	\$12.61 /HOUR	\$110,463.60 /YEAR	\$16.11 /HOUR	\$141,123.60 /YEAR	\$11.41 /HOUR	\$99,951.60 /YEAR
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$22.40		\$18.92		\$24.17		\$17.11	
C.	TOTAL	\$542,860.80 /YEAR 3		\$565,936.80 /YEAR 3		\$723,016.80 /YEAR 3 (BIDDER'S TOTAL: \$723,050.22)		\$497,835.60 /YEAR 3	
6.	GRAND TOTAL	\$1,559,203.20 /YEAR 1, YEAR 2 AND YEAR 3		\$1,658,764.80 /YEAR 1, YEAR 2 AND YEAR 3		\$2,169,050.40 /YEAR 1, YEAR 2 AND YEAR 3 (BIDDER'S TOTAL: \$2,169,150.00)		\$1,449,798.00 /YEAR 1, YEAR 2 AND YEAR 3 (BIDDER'S TOTAL: \$1,449,795.00)	

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY:   
 DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)</b>		<b>BID # 2008-236</b>		
<b>BID DATE: AUGUST 20, 2008</b>		<b>DEPARTMENT: AVIATION</b>		
	<b>CHIEF PROTECTIVE SERVICES, INC. MESA, AZ</b>	<b>MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX</b>	<b>PHILADELPHIA PROTECTION SERVICE PHILADELPHIA, PA</b>	<b>RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX</b>
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>IF OFFER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES BID FOR YEAR 3, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWENTY-FOUR ADDITIONAL MONTHS AT THE SAME UNIT PRICES BID FOR YEAR 3, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>

APPROVED BY:   
 DATE: 8/21/2008

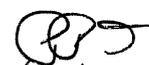
# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)**  
**BID DATE: AUGUST 20, 2008**

**BID # 2008-236**  
**DEPARTMENT: AVIATION**

YEAR 1 (OCTOBER 1, 2008 - SEPTEMBER 30, 2009)		STRATEGIC SECURITY CORP. NEW YORK, NY		THE MARTINS GROUP HOUSTON, TX		THE WACKENHUT CORPORATION EL PASO, TX			
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE		
1A.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$11.15 /HOUR	\$195,348.00 /YEAR	\$10.25 /HOUR	\$179,580.00 /YEAR	\$16.44 /HOUR	\$288,028.80 /YEAR		
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$11.15		\$15.37		\$23.02			
2A.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$10.58 /HOUR	\$92,680.80 /YEAR	\$10.00 /HOUR	\$87,600.00 /YEAR	\$16.44 /HOUR	\$144,014.40 /YEAR		
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$10.58		\$15.00		\$23.02			
3A.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$11.15 /HOUR	\$109,716.00 /YEAR	\$10.25 /HOUR	\$100,860.00 /YEAR	\$16.44 /HOUR	\$161,769.60 /YEAR		
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$11.15		\$15.37		\$23.02			
4A.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$14.15 /HOUR	\$123,954.00 /YEAR	\$13.00 /HOUR	\$113,880.00 /YEAR	\$16.44 /HOUR	\$144,014.40 /YEAR		
	(\$ _____ ) PER HOUR OVERTIME PER EMPLOYEE	\$14.15		\$19.50		\$23.02			
A.	TOTAL	\$521,698.80 /YEAR 1		\$481,920.00 /YEAR 1		\$737,827.20 /YEAR 1			

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY:   
 DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)**  
**BID DATE: AUGUST 20, 2008**

**BID # 2008-236**  
**DEPARTMENT: AVIATION**

YEAR 2 (OCTOBER 1, 2009 - SEPTEMBER 30, 2010)		STRATEGIC SECURITY CORP. NEW YORK, NY		THE MARTINS GROUP HOUSTON, TX		THE WACKENHUT CORPORATION EL PASO, TX			
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE		
1B.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$11.85 /HOUR	\$207,612.00 /YEAR	\$10.25 /HOUR	\$179,580.00 /YEAR	\$16.93 /HOUR	\$296,613.60 /YEAR		
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$11.85		\$15.37		\$23.70			
2B.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$11.28 /HOUR	\$98,812.80 /YEAR	\$10.00 /HOUR	\$87,600.00 /YEAR	\$16.93 /HOUR	\$148,306.80 /YEAR		
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$11.28		\$15.00		\$23.70			
3B.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$11.85 /HOUR	\$116,604.00 /YEAR	\$10.25 /HOUR	\$100,860.00 /YEAR	\$16.93 /HOUR	\$166,591.20 /YEAR		
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$11.85		\$15.37		\$23.70			
4B.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$14.85 /HOUR	\$130,086.00 /YEAR	\$13.00 /HOUR	\$113,880.00 /YEAR	\$16.93 /HOUR	\$148,306.80 /YEAR		
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$14.85		\$19.50		\$23.70			
B.	<b>TOTAL</b>	\$553,114.80 /YEAR 2		\$481,920.00 /YEAR 2		\$759,818.40 /YEAR 2			

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY:   
 DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)** **BID # 2008-236**  
**BID DATE: AUGUST 20, 2008** **DEPARTMENT: AVIATION**

		STRATEGIC SECURITY CORP. NEW YORK, NY		THE MARTINS GROUP HOUSTON, TX		THE WACKENHUT CORPORATION EL PASO, TX			
YEAR 3 (OCTOBER 1, 2010 - SEPTEMBER 30, 2011)									
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE		
1C.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED 17,520 HOURS PER YEAR	\$12.55 /HOUR	\$219,876.00 /YEAR	\$10.75 /HOUR	\$188,340.00 /YEAR	\$17.44 /HOUR	\$305,548.80 /YEAR		
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$12.55		NONE STATED		\$24.42			
2C.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED 8,760 HOUR PER YEAR	\$11.98 /HOUR	\$104,944.80 /YEAR	\$10.25 /HOUR	\$89,790.00 /YEAR	\$17.44 /HOUR	\$152,774.40 /YEAR		
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$11.98		NONE STATED		\$24.42			
3C.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED 9,840 HOURS PER YEAR	\$12.55 /HOUR	\$123,492.00 /YEAR	\$10.50 /HOUR	\$103,320.00 /YEAR	\$17.44 /HOUR	\$171,609.60 /YEAR		
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$12.55		NONE STATED		\$24.42			
4C.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED 8,760 HOUR PER YEAR	\$15.55 /HOUR	\$136,218.00 /YEAR	\$13.50 /HOUR	\$118,260.00 /YEAR	\$17.44 /HOUR	\$152,774.40 /YEAR		
	(\$ _____) PER HOUR OVERTIME PER EMPLOYEE	\$15.55		NONE STATED		\$24.42			
5C.	TOTAL	\$584,530.80 /YEAR 3		\$499,710.00 /YEAR 3		\$782,707.20 /YEAR 3			
6.	GRAND TOTAL	\$1,659,344.40 /YEAR 1, YEAR 2 AND YEAR 3		\$1,463,550.00 /YEAR 1, YEAR 2 AND YEAR 3		\$2,280,352.80 /YEAR 1, YEAR 2 AND YEAR 3			

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

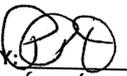
APPROVED BY:   
 DATE: 8/21/2008

# CITY OF EL PASO BID TABULATION

**BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT (RE-BID)**  
**BID DATE: AUGUST 20, 2008**

**BID # 2008-236**  
**DEPARTMENT: AVIATION**

	STRATEGIC SECURITY CORP. NEW YORK, NY	THE MARTINS GROUP HOUSTON, TX	THE WACKENHUT CORPORATION EL PASO, TX	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>CONTRACTOR OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES BID FOR YEAR 3, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWENTY-FOUR ADDITIONAL MONTHS AT THE SAME UNIT PRICES BID FOR YEAR 3, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/>   <input type="checkbox"/>   <input type="checkbox"/>	<input type="checkbox"/>   <input checked="" type="checkbox"/>   <input type="checkbox"/>	<input type="checkbox"/>   <input checked="" type="checkbox"/>   <input type="checkbox"/>	
<b>PAYMENT TERMS:</b>	NONE STATED	NET - 30 DAYS	NET - 30 DAYS	
<b>BIDS SOLICITED: 7</b>	<b>BIDS RECEIVED: 2</b>		<b>BIDS LOCAL: 6</b>	<b>NO BIDS: 0</b>

APPROVED BY:   
 DATE: 8/21/2008

WHELAN SECURITY  
ATTN: PRESIDENT  
7362 REMCON CIRCLE  
EL PASO, TX 79912

CHIEF SECURITY  
3707 SOUTHERN AVENUE SUITE 1096  
MESA, AZ 85206

AKAL SECURITY  
ATTN: JEANNETTE BAKER  
3711 ADMIRAL STREET SUITE D  
EL PASO, TX 79925

RUIZ PROTECTIVE SERVICE  
ATTN: AL CAMPOS  
5530 E. PAISANO DRIVE  
EL PASO, TX 79905

MIKE GARCIA MERCHANT SECURITY  
ATTN: MIGUEL GARCIA  
6000 WELCH AVENUE SUITE 11  
EL PASO, TX 79905

EL PASO LONE STAR SECURITY AGENCY  
ATTN: MANUEL CARLOS  
3510 LEE BLVD  
EL PASO, TX 79936

ALL AMERICAN INTERNATIONAL SECURITY  
ATTN: PRESIDENT  
324 EUCLID  
EL PASO, TX 79905