CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT:	**Convention and Visitors Bureau** **Fire Department** **Information Technology**
AGENDA DATE:	**September 25, 2012**
CONTACT PERSON/PHONE:	**William Blaziek; General Manager , Convention and Visitors Bureau** **Chief Drozd; Fire Chief, Fire Department** **Miguel Gamino, Director, Information Technology** **Bruce D. Collins – Purchasing Manager**
DISTRICT(S) AFFECTED:	**All**

SUBJECT:

Award the following solicitation:	Purchase a Hirsch Access Control system, Maintenance, and Installation and Security Cameras.
To:	Advance Security Contractors Inc. of El Paso, Texas
Estimated Expenditures:	$ 266,037.83

BACKGROUND / DISCUSSION:

Departments of Information Technology (IT), Convention and Visitors Bureau (CVB) and Fire recommend using the Region 19 Purchasing Cooperative award of Request for Proposal (RFP) 09-6356 for Electronic Surveillance and Locking Systems for the Convention Center and Electronic Surveillance systems for IT Performance Optimized Datacenter (POD) and Convention Center.

IT, CVB and Fire request the Purchasing Director be allowed to issue a Purchase Order for $266,037.83 to Advance Security Contractors Inc. for the Hirsch Access System, electronic surveillance system, support, maintenance and installation.

Advance Security Contractors Inc. (ASC) is a Historically Underutilized Business (HUB). The Hirsch Access Control System provides:

- Proactive identification and resolution of issues
- Measurement of system performance to avoid overload
- Data archiving and back-ups of the entire system
- Expert consultation

Currently, the City of El Paso is using ASC and the Hirsch Access Control System at various departments. Due to the urgency to minimize the risk to the required redundancy of security controls system required, the Airport and the IT Department decided to use the COOP Region 19 Contract 09-6356 that was available to use by the City of El Paso was approved by Council on February 14, 2012. The COOP Region 19 contract was awarded using a Request for Proposal procurement process.

SELECTION SUMMARY:

IT concluded that the use of the COOP Region 19 Contract 09-6356, that is available for use by the City of El Paso, represents the most expedient and cost effective resolution for all three departments.

Currently, the City of El Paso is using ASC and the Hirsch Access Control System at various departments. COOP Region 19 contract was awarded using a Request for Proposal procurement process.

PRIOR COUNCIL ACTION:
Yes.

February 14, 2012 City Council approved that the Purchasing Director be allowed to issue a Purchase Order for $1,199,928.68 to ASC for the Hirsch Access System upgrade, support, maintenance and installation for the El Paso International Airport.

Prior to February 14, 2012 and currently the El Paso International Airport, Police Department, Art Museum, Municipal Service Building and City Information Technology departments are using the Hirsch Access Control Systems and electronic surveillance systems.

AMOUNT AND SOURCE OF FUNDING:

Department:	Information Technology
Amount:	$ 58,084.92
Funds Source:	IT Capital Funds 190-28340-4560-580100-PCP12IT010

Department:	Convention and Visitors Bureau
Amount:	$207,952.91
Funds Source:	UASI Grant Funding: 322-22130-2720-2010SSST801

BOARD / COMMISSION ACTION:
N/A

**********AUTHORIZATION**********

DEPARTMENT HEAD:

_____
William Blaziek, Convention and Visitors Bureau General Manager

_____
Chief Drozd, Fire Chief

_____
Miguel A. Gamiño, Information Technology Director

COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)

**********POSTING LANGUAGE BELOW**********

Please place the following item on the **CONSENT** agenda for the Council Meeting of **SEPTEMBER 25, 2012**

Discussion and action on the request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to (Advanced Security Contractors, Inc.) under Region 19 Cooperative Purchasing Program, Contract #09-6356 Electronic Surveillance & Locking Systems for the purchase of Hirsch Access Control System, Maintenance and Installation for El Paso Convention and Visitors Bureau, Fire and Information Technology Departments and purchase of nine (9) Sentinel H.264 2.0 Cameras and one (1) Axis 1 MP Dome Network Camera (HDTV) for Information Technology Department. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Region 19 Cooperative Purchasing Program was approved by Mayor and City Council on March 4, 2008.

Departments:	El Paso Convention and Visitors Bureau Information Technology
Award to:	Advance Security Contractors, Inc. El Paso, Texas
Total Estimated Award:	$266,037.83
Account No.:	190-28340-4560-580100-PCP121T010
Funding Source:	IT Capital Funds
Account No:	322-22130-2720-2010SSST801
Funding Source:	UASI Grant Funding
District(s):	All
Reference No.:	2013-030

This is a Cooperative, unit price contract.

**********ADDITIONAL INFO BELOW**********

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SERVICE SOLUTIONS SUCCESS

To: Bruce D. Collins, Financial Services
Purchasing Division Assistant Director

From: Miguel A. Gamiño Jr., Director
Information Technology

Authorized Signature

Date: August 29, 2012

Re: Purchase of Hirsch Access Control System, Maintenance and Installation for the El Paso Convention and Visitors Bureau (CVB) and Purchase of Security Cameras for Information Technology's Performance Optimized Datacenter (POD

- For the Convention and Visitors Bureau (CVB), the Information Technology (IT) Department recommends purchasing Security Cameras and a Hirsch Access Control System, maintenance, and installation in total estimated amount of $81,583.14 and a CCTV system upgrade for $130,528.82. The total for the CVB is $212,111.96, which $4,159.02 will be funded with IT Capital Funds.
- For the IT POD, the IT Department recommends purchasing Security Cameras and a Hirsch Access Control System, maintenance, and installation in total estimated amount of $53,925.87

1. ***Is there an urgent need for the product/service? In other words, is time of the essence?***
   The Security Cameras and Access control related to the POD is considered urgent because of the critical infrastructure being stored and the significant operational impacts to City if access risks not minimized. The Convention and Visitors Bureau has been used in the past to provide emergency shelter during disaster relief and may need to in the future.

2. ***Does the purchase through the Program promote the standardization of equipment?***
   Yes. This purchase provides the CVB and IT with security benefits, increased redundancy, and is consistent and compatible with the City-wide standard currently maintained by IT.

3. ***Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?***
   Yes. ASC was awarded Region 19 Bid 09-6356 and is a local business and a Historically Underutilized Business.

Mayor
John F. Cook

City Council

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Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson

Information Technology, Two Civic Center Plaza, El Paso, TX 79901
Phone: (915) 541-4288 Fax: (915) 541-4017

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4. ***Do the available vendors have prior work experience and/or familiarity with the City?***
   Yes, currently the El Paso International Airport, Police Department, Art Museum, Municipal Services Building and Information Technology are utilizing Hirsch Access Control Systems and Security Cameras.

5. ***Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?***
   Yes, Information Technology has reviewed for price fairness and reasonableness. Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in awarding the contract. The participation by the City of El Paso in the Region 19 Cooperative Purchasing Program was approved by Mayor and City Council on March 4, 2008.