

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT: FIRE**

**AGENDA DATE: SEPTEMBER 25, 2012**

**CONTACT PERSON/PHONE: TERRY KEBSCHULL, LOGISTICS CHIEF, 771-1068**  
**BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313**

**DISTRICT (S) AFFECTED: 5, 3 and 1**

**SUBJECT:**

Request that the Purchasing Manager for Financial Services, Purchasing Division, be authorized to issue a purchase order to Siddons-Martin Emergency Group under Texas Association of School Boards (TASB BuyBoard) Contract #399-12 for the purchase of three new fire apparatus. The three vehicles are as follows: one (1) 100 foot aerial platform, one (1) 75 foot aerial quint, and one (1) 1500 gpm pumper along with the associated equipment for each vehicle for a total estimated amount of \$2,452,667.00.

<b>Qty</b>	<b>Description</b>	<b>Amount</b>
1	100 Foot Aerial Platform	\$991,957.00
1	75 Foot Quint Aerial Ladder	\$835,308.00
1	Velocity SLT Pumper	\$425,000.00
	Loose Equipment Platform	\$71,390.00
	Loose Equipment Quint	\$106,138.00
	Hose for Pumper	\$15,539.00
	Bonds	\$7,335.00
	<b>Final Cost</b>	<b>\$2,452,667.00</b>

**BACKGROUND / DISCUSSION:**

The 75 foot quint is needed for new fire station 37 which is currently under construction at the intersection of Tierra Aurora Dr. and R.C. Poe Rd. The 100 foot platform will replace a 1993 ladder truck currently in service at fire station 5. The pumper will be used to replace the pumper unit currently housed at Fire Station 2; 111 Borderland. Their current vehicle is a 1999 Pierce pumper with over 160,000 miles.

The aerial units are being built with rear mount aluminum aerials in an effort to reduce the overall weight and length of the vehicle. Less weight means less wear and tear on the engine, transmission, breaks, tires and suspensions resulting in reduced maintenance costs. All three vehicles meet the requirement of the El Paso Fire Department

**SELECTION SUMMARY:**

This cooperative contract was competitively bid and awarded from BuyBoard Contract #399-12.

**PRIOR COUNCIL ACTION:**

Yes. In reference to the pumper only; on November 29, 2011 council approved the purchase of five pumpers from three vendors under HGAC. Three units from one vendor were eventually rejected because the final product did not meet our standards. We are now requesting that one of three needed pumpers be awarded to Siddons-Martin Emergency Group.

**AMOUNT AND SOURCE OF FUNDING:**

	<u>Apparatus</u>	<u>Equipment</u>	<u>Total</u>	<u>Account Numbers</u>
L5	\$991,957.00	\$71,390.00	\$1,063,347.00	190-28300-4710-580060-PSTM06PW555
Q37	\$835,308.00	\$106,138.00	\$941,446.00	190-28300-4710-580060-PSTM06PW555
Pierce Velocity	\$425,000.00	\$15,539.00	\$440,539.00	322-22090-4960-580060
Performance & Payment Bonds			\$7,335.00	190-280300-4710-580060-PSTM06PW555
		<b>Total</b>	<b>\$2,452,667.00</b>	

Funding Source:

2012 Certificates of Obligation (L5)  
 2009 Certificate of Obligation (Q37)  
 Capital Equipment Lease Agreement (Pierce Velocity)  
 2009 Certificate of Obligation (Performance and Payment Bond)

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A

\*\*\*\*\*RE QUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
 Name Signature Date

**COUNCIL PROJECT FORM  
(COOPERATIVE CONTRACT)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the REGULAR agenda for the Council Meeting of SEPTEMBER 25, 2012.

Discussion and action on the request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to (Siddons-Martin Emergency Group) under Texas Association of School Boards (TASB) BuyBoard, Contract #399-12 for the purchase of three (3) Fire Apparatus. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Texas Association of School Boards (TASB) BuyBoard Cooperative Purchasing Program was approved by Mayor and City Council on August 21, 2007.

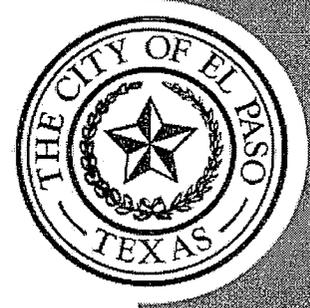
Department:	Fire
Award to:	Siddons-Martin Emergency Group Houston, TX
Total Estimated Award:	\$2,452,667.00 (3 units)
Account No.:	190-28340-4560-580060-PCP12FI030 190-28300-4710-580060-PSTM06PW555 322-22090-4960-580060 190-280300-4710-580060-PSTM06PW555
Funding Source:	2012 Certificates of Obligation 2009 Certificate of Obligation Capital Equipment Lease Agreement 2009 Certificate of Obligation
District(s):	1, 3 and 5
Reference No.:	2013-021

This is a Cooperative, unit price contract.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



**TO:** Bruce D. Collins, Purchasing manager (915) 541-4313

**FROM:** Terry K. Keschull, Logistics Chief (915) 771-1076

**DATE:** 9/10/2012

**RE: Purchase of fire apparatus for new fire stations from the Buy Board (TASB)**

**1. Is there an urgent need for the product/service? In other words, is time of the essence?**

The purchase of these apparatus will be used to house new Fire Station 37 and Fire Station 5 that will be completed next year. Due to the time frame involved in manufacturing apparatus, an order must be placed with ample time prior to the desired delivery date. These vehicles will extend the emergency response coverage to areas in far East El Paso and provide additional abilities for the south central area. The pumper is needed to replace a 1999 Pierce pumper located at Fire Station 2, 111 Borderland. This vehicle has over 160,000 miles.

**2. Does the purchase through the Program promote the standardization of equipment?**

Yes. These vehicles meet the same basic specifications used by the rest of the El Paso Fire Department fleet. They are also the right size and type to help the Fire Department maintain its ISO Class 1 rating.

**3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**

No, currently there are no local manufacturers or vendors of fire apparatus available that meet qualifications.

**4. Do the available vendors have prior work experience and/or familiarity with the City?**

Yes. The vendor has conducted business with the City of El Paso in the past with favorable results.

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susie Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Dr. Michiel R. Nee

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Courtney Carlisle Niland

City Manager  
Joyce A. Wilson

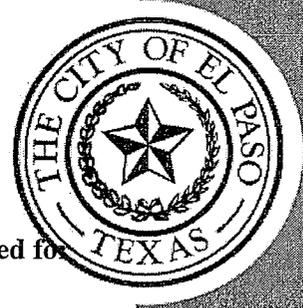


FINANCIAL SERVICES – PURCHASING DIVISION  
2 Civic Center Plaza, 7<sup>th</sup> Floor, City Hall – El Paso, Texas 79901  
(915) 541-4308 FAX: (915) 541-4347 [www.elpasotexas.gov](http://www.elpasotexas.gov)



*Dedicated to Outstanding Customer Service for a Better Community*

**SERVICE SOLUTIONS SUCCESS**



**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the Texas Association of School Boards (TASB) BuyBoard Cooperative Purchasing Program was approved by Mayor and City Council on August 21, 2007. The standard factors used to determine the use of a Cooperative Purchasing Program were approved by City Council on June 24, 2008.

**Mayor**  
John F. Cook

**City Council**

*District 1*  
Ann Morgan Lilly

*District 2*  
Susie Byrd

*District 3*  
Emma Acosta

*District 4*  
Carl L. Robinson

*District 5*  
Dr. Michiel R. Noe

*District 6*  
Eddie Holguin Jr.

*District 7*  
Steve Ortega

*District 8*  
Cortney Carlisle Niland

**City Manager**  
Joyce A. Wilson



**FINANCIAL SERVICES – PURCHASING DIVISION**  
2 Civic Center Plaza, 7<sup>th</sup> Floor, City Hall – El Paso, Texas 79901  
(915) 541-4308 FAX: (915) 541-4347 [www.elpasotexas.gov](http://www.elpasotexas.gov)



Texas Comptroller  
Leadership Circle

### Vendor Contract Information

[Proposal Document](#)

[Back](#)

**Search:**

- All
- Vendor Discounts Only
- Catalog Pricing Only

Vendors

None Selected

Price Range

Show all prices

Category

None Selected

Contract

None selected

Search by Vendor

Browse Contracts

Resources

**Vendor Name:** Siddons-Martin Emergency Group

**Address:** 14233 Interdrive West  
Houston, TX 77032

**Phone Number:** (281) 442-6806

**Email:** jdor@sidons-martin.com

**Website:** [www.sidonsfire.com](http://www.sidonsfire.com)

**Federal ID:** 27-4333590

**Contact:** Jeffrey Doran

**Accepts RFQs:** Yes

**Minority Owned Vendor:** No

**Women Owned Vendor:** No

**Contract Name:** Fire Apparatus

**Contract Description:**

**Contract#:** 399-12

**Effective Date:** 09/01/2012

**Expiration Date:** 08/31/2015

**Payment Terms:** Due upon acceptance

**Delivery Days:** 300

**Shipping Terms:** Free Freight

**Freight Terms:** FOB Destination

**Ship Via:** Common Carrier

**Region Served:** All Texas Regions

**States Served:** All States

**Quote Reference Number:** 399-12

**Return Policy:** N/A

**Additional Dealers:** Appleton WI

**Regulatory Notice:** BuyBoard contract pricing does not include bonding or insurance. Each entity must a their individual projects to determine the need for bonding and insurance, including v limitation such workers' compensation insurance as may be required by state or loca or policy. If required, it is the responsibility of each entity to obtain such bonding and insurance or confirmation of coverage, as applicable, from the vendor.

Also, each entity must assess their individual projects to determine whether the proje subject to prevailing wage rate requirements under the federal Davis Bacon Act or sta local law. If any such requirements apply, it is the responsibility of each entity to take appropriate action to determine compliance by the vendor.

The Texas Professional Services Procurement Act, Chapter 2254 of the Texas Govern Code ("Act"), prohibits a governmental entity from using a competitive bid process th initially considers price in the procurement of professional services covered under th "Professional services" under the Act includes, but is not limited to, professional engineering, architecture, accounting, landscape architecture, land surveying, and re estate appraisal services. Additionally, the Texas Interlocal Cooperation Act provides governmental entity may not use an interlocal contract with a purchasing cooperative purchase engineering or architectural services (Texas Government Code, Section 791 (h)). BuyBoard® contracts do not, and are not intended to, include professional serviv that must be procured in accordance with the Act. Cooperative members are remind- they must comply with the Act whenever a contract includes professional services as component part, and may not procure engineering or architectural services through a BuyBoard contract.

Contact us 800-695-2919