

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** EL PASO FIRE DEPARTMENT

**AGENDA DATE:** 09/25/2012

**CONTACT PERSON/PHONE:** TERRY KEBSCHULL, LOGISTICS CHIEF, 771-1068  
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

**DISTRICT (S) AFFECTED:** 06

**SUBJECT:**

The El Paso Fire Department recommends purchasing (2) two emergency vehicles/apparatus utilizing Houston Galveston Area Council Cooperative (HGAC) Contract FS12-11 through Daco Fire Equipment Inc.; 201 Avenue R, Lubbock, Texas 79408. Performance and Payment Bonds are included in the total price. The unit price of each vehicle is \$ 424,723.00 for a total amount of \$849,446.

**BACKGROUND / DISCUSSION:**

These vehicles will be used to replace emergency vehicles that are over twelve years old. They are equipped with the latest fire vehicle safety features and enhanced firefighting capabilities. All of the vehicles are new and they meet the needs of the El Paso Fire Department. The vehicles are slated to be placed in service at Fire Stations 29 (11977 Pellicano) and Station 35 (12230 Pine Springs).

**SELECTION SUMMARY:**

The EPFD is requesting to purchase these vehicles using the HGAC. Based on the fire departments vehicle requirements and the vendors build times, these vehicles meet all required specification and are the lowest responsive bids. Daco did quote a third vehicle. However, that particular vehicle did not meet the Fire Department's requirements.

**PRIOR COUNCIL ACTION:**

Yes. On November 29, 2011 council approved the purchase of five pumpers from three vendors under HGAC. Three units from one vendor were eventually rejected because the final product did not meet our standards. We are now requesting that two of three needed vehicles be awarded to Daco Fire Equipment Inc.

**AMOUNT AND SOURCE OF FUNDING:**

322-22090-4960-580060

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

**COUNCIL PROJECT FORM  
(COOPERATIVE CONTRACT)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **SEPTEMBER 25, 2012**

Discussion and action on the request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to (Daco Fire Equipment, Inc.) under Houston Galveston Area Council Cooperative (HGAC), Contract #FS12-11 for the purchase of (2) two emergency vehicles/apparatus. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Houston Galveston Area Council Cooperative (HGAC) was approved by Mayor and City Council on May 8, 2007.

Department:	Fire
Award to:	Daco Fire Equipment, Inc. Lubbock, Texas
Total Estimated Award:	\$849,446.00 (2 units)
Account No.:	322-22090-4960-580060
Funding Source:	Capital Equipment Lease Agreement
District(s):	6
Reference No.:	2013-022

This is a Cooperative, unit price contract.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

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**S E R V I C E   S O L U T I O N S   S U C C E S S**



**TO:** Bruce D. Collins, Purchasing manager (915) 541-4313  
**FROM:** Terry K. Keschull, Logistics Chief (915) 771-1076  
**DATE:** 9/10/2012  
**RE:** **Purchase of (2) two fire apparatus for new fire stations from the Houston Galveston Area Council Cooperative (HGAC).**

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susie Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Dr. Michiel R. Noe

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Cortney Carlisle Nila

City Manager  
Joyce A. Wilson

**1. Is there an urgent need for the product/service? In other words, is time of the essence?**

The purchase of these apparatus will be used to replace two 1999 Pierce pumper apparatus. Both of those units have over 150,000 miles. The El Paso Fire Department's pumper replacement program recommends that pumpers remain in front line service for 10 years and then be placed in reserve status. These vehicles are 13 years old and still front line vehicles.

**2. Does the purchase through the Program promote the standardization of equipment?**

Yes. These vehicles meet the same basic specifications used by the rest of the El Paso Fire Department fleet. They are also the right size and type to help the Fire Department maintain its ISO Class 1 rating.

**3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**

No, currently there are no local manufacturers or vendors of fire apparatus available that meet qualifications.

**4. Do the available vendors have prior work experience and/or familiarity with the City?**

Yes. The vendor has conducted business with the City of El Paso in the past with favorable results.

**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.



**FINANCIAL SERVICES – PURCHASING DIVISION**  
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