

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Department Of Transportation

AGENDA DATE: September 25, 2012

CONTACT PERSON/PHONE: Ted Marquez, Interim Department of Transportation Director, 621-6750
Bruce d. Collins, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: All

SUBJECT:

Department of Transportation recommends award to the following bidders for solicitation 2012-281 (Traffic Cabinets) for an estimated 3 year total of \$918,600.00.

| Item No. | Vendor | Location | Amount |
|----------|----------------------------|-----------------|---------------------|
| 1 | McCain Inc. | League City, TX | \$256,500.00 |
| 3 | McCain Inc. | League City, TX | \$22,500.00 |
| | Total Annual Amount | | \$279,000.00 |
| | 3 YEAR TOTAL | | \$837,000.00 |

| Item No. | Vendor | Location | Amount |
|----------|--------------------------------|---------------|--------------------|
| 2 | Paradigm Traffic Systems, Inc. | Arlington, TX | \$27,200.00 |
| | Total Annual Amount | | \$27,200.00 |
| | 3 YEAR TOTAL | | \$81,600.00 |

| | | | |
|--|-----------------------------|--|---------------------|
| | GRAND TOTAL /3 YEARS | | \$918,600.00 |
|--|-----------------------------|--|---------------------|

BACKGROUND / DISCUSSION:

Department of Transportation has reviewed solicitation 2012-239 and recommends the contract be awarded to McCain Inc. for Items 1 & 3; to Paradigm Traffic Systems Inc. for Item 2 as the lowest bidders to meet specification and requirements.

SELECTION SUMMARY:

Solicitation was advertised on 7/24/2012 and 7/31/2012. The postcards were mailed out on 7/24/2012. The solicitation was posted on City website on 7/24/2012. The email (Purmail) notification was sent out on 7/24/2012. A total of five (5) bidders including two (2) local vendors were solicited. A total of two (2) bids were received, no local vendors submitted a bid.

PRIOR COUNCIL ACTION:

Council awarded Contract No. 2010-027 Traffic Cabinets on November 17, 2009.

AMOUNT AND SOURCE OF FUNDING:

32010288-503203-01101-32000 Public Access Maintenance & Repairs – General Fund FY 13

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

Name

Signature

Date

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **SEPTEMBER 25, 2012**.

Discussion and action on the award of Solicitation No. 2012-281 (Traffic Cabinets) to McCain Inc. and Paradigm Traffic Systems, Inc. for an initial term estimated award of \$918,600.00.

Department: Transportation
Award to: Vendor 1: McCain Inc.
League City, TX

Item(s): 1 and 3
Initial Term: 3 years
Option to Extend: 2 years
Payment Terms: Net 30
Annual Estimated Award: \$279,000.00
Initial Term Estimated Award: \$837,000.00 (3 years)
Total Estimated Award: \$1,395,000.00 (5 years)

Award to: Vendor 2: Paradigm Traffic Systems, Inc.
Arlington, TX

Item(s): 2
Initial Term: 3 years
Option to Extend: None
Payment Terms: Net 30
Annual Estimated Award: \$27,200.00
Total Estimated Award: \$81,600.00 (3 years)

Annual Estimated Award \$306,200.00
Initial Estimated Award: \$918,600.00 (3 years)
Total Estimated Award: \$1,476,600.00 (5 years)
Account No.: 32010288-503203-01101
Funding Source: Public Access Maintenance & Repairs – General Fund FY 13
District(s): All

This is a low bid, unit price contract.

The Financial Services - Purchasing Division and Transportation Department recommends award as indicated to McCain Inc. and Paradigm Traffic Systems, Inc. the lowest responsive, responsible bidders.

*******ADDITIONAL INFO BELOW*******

2012-281 VENDOR PRICE COMPARISON

| LOCATION | LOW BID #1 | LOW BID #2 |
|---|---|---|
| 1. 332A Traffic Controller Cabinet Assembly | MCCAIN, INC-LEAUGE CITY, TX \$256,500.00 | PARADIGM TRAFFIC SYSTEMS, INC. - ARLINGTON, TX \$299,010.00 |
| 2. ER MODEM (FIBER OPTIC RS232 DATA MODEM 16 | PARADIGM TRAFFIC SYSTEMS, INC.- ARLINGTON, TX \$27,200.00 | MCCAIN, INC. LEAGUE, TX \$32,280.00 |
| 3. TRAFFIC CONTROLLER CABINET ASSEMBLY | MCCAIN, INC-LEAUGE CITY, TX \$22,500.00 | PARADIGM TRAFFIC SYSTEMS, INC.- ARLINGTON, TX \$25,799.00 |
| TOTAL ANNUAL AMOUNT: | \$306,200.00 | \$357,089.00 |
| ITEM 1 AND ITEM 3 | MCCAIN, INC-LEAGUE CITY, TX (ANNUAL AMOUNT) | \$279,000.00 |
| ITEM 2 | PARADIGM TRAFFIC SYSTEMS, INC. ARLINGTON, TX | \$27,200.00 |
| | TOTAL ANNUAL AMOUNT: | \$306,200.00 |
| | TOTAL 3 YEARS | \$918,600.00 |
| | TOTAL 5 YEARS | \$1,476,600.00 |



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 15, 2012

Project Name: TRAFFIC CABINETS

Solicitation #: 2012-281

Department: TRANSPORTATION

| | | | McCAIN INC. LEAGUE CITY, TX | | PARADIGM TRAFFIC SYSTEMS, INC. ARLINGTON, TX | | | |
|---|---------------------------|--|--------------------------------|----------------|--|---|------------|----------------|
| ITEM | ESTIMATED ANNUAL QUANTITY | DESCRIPTION | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE |
| 1. | 30 | 332A TRAFFIC CONTROLLER CABINET ASSEMBLY | \$8,550.00 | \$256,500.00 | \$9,967.00 | \$299,010.00 | \$0.00 | \$0.00 |
| MANUFACTURER & MODEL NUMBER | | | McCAIN Inc. M11464 | | SAFETRAN 332A | | | |
| 2. | 20 | FIBER MODEM (FIBER OPTIC RS232 DATA MODEM 16.01) | \$1,614.00 | \$32,280.00 | \$1,360.00 | \$27,200.00 | \$0.00 | \$0.00 |
| MANUFACTURER & MODEL NUMBER | | | GDI FDM25A-2-3-0-0 | | GDI-FM170 | | | |
| 3. | 3 | 337 TRAFFIC CONTROLLER CABINET ASSEMBLY | \$7,500.00 | \$22,500.00 | \$8,593.00 | \$25,779.00 BIDDER'S PRICE: \$26,859.00 | \$0.00 | \$0.00 |
| MANUFACTURER & MODEL NUMBER | | | McCAIN Inc. M31058 | | SAFETRAN 337 | | | |
| TOTAL ANNUAL PRICE ITEMS #1 THRU #3) | | | \$311,280.00 | | \$351,989.00 BIDDER'S PRICE: \$353,069.00 | | \$0.00 | |

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Denise Basily*

DATE: *8/28/12*

MCCAIN INC.
ATTN: TRAVIS BRYANT
2365 OAK RIDGE WAY
VISTA, CA 92081

PARADIGM TRAFFIC SIGNAL
ATTN: ~~BILLY KIDD~~ *RYAN zenzen*
P. O. BOX 14509
FT. WORTH, TX 76117

CONTROL TECHNOLOGIES, INC
ATTN: DEREK TOWNSEND
27760 COMMERCIAL PARK LANE
TOMBALL, TX 77375

D&D INDUSTRIAL SUPPLY
ATTN: JAVIER COSME
6825 MARBLE CANYON
EL PASO, TX 79912

THERMO SYSTEMS CONSTRUCTION CO.
ATTN: JOSE A. PARRAL
12127 ROAD HOUSE DRIVE
EL PASO, TX 79936