

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: International Bridges

AGENDA DATE: September 25, 2012

CONTACT PERSON/PHONE: SAID LARBI-CHERIF, P.E., INTERNATIONAL BRIDGES DEPT., 533-7428
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Department of International Bridges recommends award to the following bidder for solicitation 2012-193 Single Space Parking Meters for an estimated 5 years total of \$1,660,150.00.

CONTRACTOR: Duncan Parking Technologies, Inc.

YEAR 1 (One-time fee Parts 1-3)	
GRAND TOTAL PART 1:	\$704,950.00 (PARTS)
GRAND TOTAL PART 2:	\$130,200.00 (PARTS)
GRAND TOTAL PART 3:	\$6,000.00 (TRAINING)
GRAND TOTAL PART 4:	\$163,800.00 (ANNUAL CREDIT CARD FEES)
GRAND TOTAL YEAR 1:	\$1,004,950.00
YEAR 2 PART 4 ANNUAL FEE:	\$163,800.00 (ANNUAL CREDIT CARD FEES)
YEAR 3 PART 4 ANNUAL FEE:	\$163,800.00 (ANNUAL CREDIT CARD FEES)
YEAR 4 PART 4 ANNUAL FEE:	\$163,800.00 (ANNUAL CREDIT CARD FEES)
YEAR 5 PART 4 ANNUAL FEE:	\$163,800.00 (ANNUAL CREDIT CARD FEES)
GRAND TOTAL 5 YEARS:	\$1,660,150.00
TOTAL ESTIMATED AWARD:	\$1,660,150.00

BACKGROUND / DISCUSSION:

This bid will allow the City to upgrade the parking meter technology and expand the meter program to the Hospital area on North Oregon. The upgrade will allow the City to improve customer service by allowing multiple types of payment: debit, credit and cash, and the potential to add new services such as Pay-by-Cell and the implementation of progressive and variable rates. The upgrade also includes the acquisition of on-meter pole sensors that will provide real-time data about meter occupancy and will greatly help in the implementation of variable or progressive rates to better manage metered parking spaces.

SELECTION SUMMARY:

Solicitation was advertised on 04/03/12 and 04/10/12. The postcards were mailed out on 04/03/12. The solicitation was posted on City website on 04/03/12. The email (Purmail) notification was sent out on 04/03/12. A total of 3 bidders including 0 local vendors were solicited. A total of 3 bids were received. No bids were received from local vendors.

PRIOR COUNCIL ACTION:

On December 6, 2011, City Council approved the Loading Zones, Parking and Special Issues Final Report and the Pro-Forma for the Parking Meters Upgrade.

EXPLANATION (WARD CHANGE)

On June 26, 2012, Duncan Parking Technologies, Inc. (Duncan) was deemed non-responsive for not meeting specifications. On July 3, 2012, Mr. Bradley Magee, Duncan, requested clarification and direction (protest) to interpret Duncan's pricing and solution proposed a requirement that the City needed "to mount devices on sign poles or street lights" for the Liberty meters to communicate with integrated sensor technology. The award for Single Space Parking Meters was postponed July 10, 2012 for two weeks.

On July 12, 2012, scheduled conference call included the International Bridges Department, Purchasing, and Legal, with Mr. Bradley Magee, Duncan to discuss clarification of additional installation of the Duncan Sx Wireless Gateway. The requirement for a gateway is for processing credit card transactions. Duncan's interpretation of Part 1, Item 3, 300 Complete Top with windows dome to fit Mechanisms and existing Housings as spare parts for the City's inventory. "Dome Retainer included with Mechanism included the 300 pieces of material and cost in Part 1, Item 1 "Single Space Electronic Meter Mechanism with Credit Card Capability, including 12-Month Warranty". The 300 additional spare part devices were included in \$693,000.00 total price.

After discussion, it was determined that Duncan met all specifications, and is considered to be the lowest, responsive, responsible bidder.

AMOUNT AND SOURCE OF FUNDING:

Source of Funding: Internal Financing through the Bridges Enterprise Fund

The upgrade and expansion of the parking meter program will allow the City to continue to generate revenue while providing greater convenience to the public and greater ease of maintenance and enforcement.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Name

Signature

Date

**COUNCIL PROJECT FORM
(REQUIREMENTS OR LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **September 25, 2012**

Discussion and action on the award of Solicitation No. 2012-193 Single Space Parking Meters to Duncan Parking Technologies, Inc. for a total estimated award of \$1,660,150.00.

Department: International Bridges

Award to: Duncan Parking Technologies, Inc.
Carlsbad, CA

Item(s): All

Initial Term: 5 years

Option to Extend: None

Payment Terms: N30

Year 1 (One-time fee for Parts 1-3):

Grand Total Part 1:	\$704,950.00 (Parts)
Grand Total Part 2:	\$130,200.00 (Parts)
Grand Total Part 3:	\$6,000.00 (Training)
Grand Total Part 4:	\$163,800.00 (Annual Credit Card Fees)
Grand Total Year 1:	\$1,004,950.00 (Parts 1-4)

Year 2 Part 4 Annual Fee: \$163,800.00 (Annual Credit Card Fees)

Year 3 Part 4 Annual Fee: \$163,800.00 (Annual Credit Card Fees)

Year 4 Part 4 Annual Fee: \$163,800.00 (Annual Credit Card Fees)

Year 5 Part 4 Annual Fee: \$163,800.00 (Annual Credit Card Fees)

Grand Total 5 Years: \$1,660,150.00

Total Estimated Award: \$1,660,150.00

Account No.: Internal Financing through the Bridges Enterprise Fund

Funding Source: Internal Financing through the Bridges Enterprise Fund

District(s): ALL

This is a low bid, service contract.

That the City Council authorizes the City Manager to execute any and all documents related to this transaction, and make any necessary budget transfers necessary to implement this project. The costs will be capitalized and payment budgeted annually from parking meter revenues over a period not to exceed the life of the assets.

The Financial Services - Purchasing Division and International Bridges recommends Award as indicated to Duncan Parking Technologies, Inc., the lowest, responsive, responsible bidder.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: May 2, 2012

Project Name: Single Space Parking Meters

Solicitation #: 2012-193

Department: International Bridges

PART 1: PARTS				DUNCAN PARKING TECHNOLOGIES INC CARLSBAD, CA		IPS GROUP INC. SAN DIEGO, CA		PARKMOBILE USA INC. ATLANTA, GA			
ITEM NO.	EST. QTY.	CLASS-ITEM	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	1,400	SINGLE SPACE ELECTRONIC METER MECHANISM WITH CREDIT CARD CAPABILITY, INCLUDING 12-MONTH WARRANTY	EA	\$495.00	\$693,000.00	\$495.00*	\$693,000.00*	NO BID	NO BID	\$0.00	\$0.00
2.	1,400	SHIPPING OF SINGLE SPACE MECHANISMS	EA	\$5.00	\$7,000.00	INCLUDED	ITEM #1	NO BID	NO BID	\$0.00	\$0.00
3.	300	COMPLETE TOP WITH WINDOWS DOME TO FIT MECHANISMS AND EXISTING HOUSINGS	EA	DOME RETAINER INCLUDED W/ MECH		\$69.00*	\$20,700.00*	NO BID	NO BID	\$0.00	\$0.00
4.	10	SET OF SPARE COMPONENTS TO INCLUDE 10 COMPLETE METER MECHANISM, 10 COIN VALIDATORS, 10 TOP DOMES OR COVERS, 10 TOP DOME OR COVER WINDOWS, 10 COIN ENTRY SLOTS, 10 KEYPADS, 10 VALIDATORS, 10 BATTERY PACKS	SETS	\$495.00	\$4,950.00	\$738.00	\$7,380.00	NO BID	NO BID	\$0.00	\$0.00
PART 1: TOTAL				\$704,950.00 FIVE-YEAR WARRANTY TOTAL FOR LIBERTY MECHANISMS: \$343,000.00		\$721,080.00 *NOTE: COMPLETE TOP WITH WINDOWS DOME TO FIT MECHANISMS AND EXISTING HOUSINGS ARE INCLUDED IN ITEM #1 PRICING. ITEM #3 PRICING IS FOR SPARE		NO BID		\$0.00	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Virginia Venegas*

DATE: *5/10/12*



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: May 2, 2012

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PART 2: VEHICLE SENSORS				DUNCAN PARKING TECHNOLOGIES INC CARLSBAD, CA		IPS GROUP INC. SAN DIEGO, CA		PARKMOBILE USA INC. ATLANTA, GA			
OPTION ITEM	EST. ANNUALLY	CLASS-ITEM	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	420	VEHICLE SENSOR MOUNTED INSIDE METER HOUSING, INSTALLED, WITH 24 MONTH-WARRANTY AND TRAINING FOR DEPARTMENT'S STAFF	EA	NO BID		NO BID		NO BID		\$0.00	\$0.00
2.	420	VEHICLE SENSOR MOUNTED ON METER POLE, INSTALLED, WITH 24 MONTH-WARRANTY AND TRAINING FOR DEPARTMENT'S STAFF	EA	\$290.00 PER SENSOR 20.00 PER SENSOR FOR 2ND YR. WARRANTY	\$121,800.00 \$8,400.00	NO BID		NO BID		\$0.00	\$0.00
3.	420	VEHICLE SENSOR INSTALLED BELOW SURFACE IN PAVEMENT WITH 24 MONTH WARRANTY AND TRAINING FOR DEPARTMENT'S STAFF	EA	NO BID		\$340.00	\$142,800.00	NO BID		\$0.00	\$0.00
PART 2: TOTAL FOR OPTION # <u>2</u> VENDORS SHALL SELECT ONLY ONE OF THE THREE OPTIONS (OPTION THAT IS BEING PROPOSED AS THE BEST OPTION FOR THE CITY)				\$130,200.00 FIVE YEAR-WARRANTY TOTAL FOR OPTION 2: \$33,600.00		\$142,800.00 VENDOR ENTERED TOTAL FOR OPTION #3		NO BID		\$0.00	
PART 3: TRAINING											
ITEM NO.	EST. HOURS	CLASS-ITEM	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	32 HRS	ON-SITE TRAINING (4 PERSONNEL TRAINING) (4 X 8 HRS)	FEE	\$6,000.00 (FLAT RATE)	\$6,000.00 (FLAT RATE)	INCLUDED*		INCLUDED*		NO BID	
PART 3: TOTAL				\$6,000.00		INCLUDED*		NO BID		\$0.00	

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APPROVED BY: Y.V.

DATE: 5/10/12



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PART 4: ANNUAL FEES				DUNCAN PARKING TECHNOLOGIES INC CARLSBAD, CA		IPS GROUP INC. SAN DIEGO, CA		PARKMOBILE USA INC. ATLANTA, GA			
ITEM NO.	EST. ANNUALLY	CLASS-ITEM	UNIT	ANNUAL FEE	60 MONTHS	ANNUAL FEE	60 MONTHS	ANNUAL FEE	60 MONTHS	ANNUAL FEE	60 MONTHS
1.	ANNUAL FEE	ANNUAL FEE FOR EACH OPERATING MECHANISM (INCLUDING SERVICE, MAINTENANCE, LICENSE AND GATEWAY)	FEE	\$90.00 PER MECH	\$450.00 PER MECH	\$69.00 \$96,600.00 EACH FEE \$1,400.00	\$345.00 \$483,000.00 EACH FEE \$1,400.00	\$0.00		\$0.00	\$0.00
2.	ANNUAL FEE	ANNUAL FEE FOR EACH VEHICLE SENSOR (INCLUDING SERVICE, MAINTENANCE, LICENSE AND GATEWAY)	FEE	\$60.00 PER SENSOR	\$300.00 PER SENSOR	\$42.00 \$17,640.00 EACH FEE \$420.00	\$210.00 \$88,200.00 EACH FEE \$420.00	N/A		\$0.00	\$0.00
3.	420,000	CREDIT CARD TRANSACTION FEE FOR SINGLE SPACE METER MECHANISM (TOTAL ANNUAL FEE)	EA	\$12,600.00	\$63,000.00	\$39.00* \$54,600.00	\$195.00 \$273,000.00	\$0.00		\$0.00	\$0.00
PART 4: TOTAL				\$12,750.00	\$63,750.00	\$168,840.00	\$844,200.00	\$0.00		\$0.00	\$0.00
						* 25 TRANSACTIONS PER METER PER MONTH					
GRAND TOTAL PART 1				\$704,950.00		\$721,080.00		NONE STATED		\$0.00	
GRAND TOTAL PART 2				\$130,200.00		\$142,800.00		NONE STATED		\$0.00	
GRAND TOTAL PART 3				\$6,000.00		INCLUDED IN PART I		NONE STATED		\$0.00	
12 MONTHS TOTAL PART 4				\$12,750.00		\$168,840.00		NONE STATED		\$0.00	
60 MONTHS TOTAL PART 4				\$63,750.00		\$844,200.00		NONE STATED		\$0.00	

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APPROVED BY: V.V.

DATE: 5/10/12



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Project Name: Single Space Parking Meters

Solicitation #: 2012-193

Department: International Bridges

	DUNCAN PARKING TECHNOLOGIES INC CARLSBAD, CA	IPS GROUP INC. SAN DIEGO, CA	PARKMOBILE USA INC. ATLANTA, GA	
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>				
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.		*NOTE: A 1% DISCOUNT WILL BE GIVEN TO THE CITY FOR INVOICE PAYMENTS PAID IN FULL WITHIN 10 DAYS.		
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:		*NOTE: SUBJECT TO ADDITIONAL FEE IF IPS RECEIVES LESS THAN FULL INVOICE AMOUNT		
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NOTE: PART 4 - NO OPTION	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS*	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:	NONE STATED	60 DAYS	60 DAYS	
Within ___ consecutive calendar days				
Within ___ hours or overnight after receipt of verbal order in cases of emergency	NONE STATED	24 HOURS	NONE STATED	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				
BIDS SOLICITED: 3	BIDS RECEIVED: 3		BIDS LOCAL: 0	NO BIDS: 1

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APPROVED BY: V.V.

DATE: 5/10/12

Crown Technology
P.O. Box 789
Woodbury, Georgia 30293

Centerline Supply, Ltd
530 Jesse St.
Grand Prairie, TX 75051

Dobco
1001 Nebula Road
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Manchester, Georgia 31816