CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: **Information Technology**

AGENDA DATE: **September 27, 2011**

CONTACT PERSON NAME/PHONE: **Miguel Gamino, IT Director, 915-541-4746**
Bruce D. Collins, Purchasing Manager at 915-541-4308

DISTRICT(S) AFFECTED: **ALL**

SUBJECT:

That the Purchasing Manager be authorized to issue a Purchase Order to GSA Schedule GS-35F-0511T for a Riverbed Cascade Appliance.

To: EC America, McLean, VA
Total Estimated Amount: $74,261.18

BACKGROUND / DISCUSSION:

Information Technology is recommending the award of the above to EC America Inc. This appliance will help City IT monitor the County network infrastructure and allow us to become proactive. This is part on the consolidation of the City and County information technology infrastructure.

PRIOR COUNCIL ACTION:

Yes, July 26, 2011 for appliance to assist City IT to monitor the city network infrastructure.

AMOUNT AND SOURCE OF FUNDING:

Department:	Information Technology
Amount:	$74,261.18
Funds Available:	Dept. # 14400500 Acct # 508010, Fund # 27051, Project# PCP12IT01
Funds Source:	CIP Funding

BOARD / COMMISSION ACTION:
N/A

**********AUTHORIZATION**********

DEPARTMENT HEAD: _____

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S

To: Bruce D. Collins, Purchasing Manager

From: Miguel A. Gamiño Jr., Director
Information Technology

Date: September 13, 2011

Re: General Administration Services GSA Schedule GS-35F-0511T

The Information Technology Department recommends purchasing the Riverbed Cascade Appliance under GSA Schedule GS-35F-0511T for an estimated cost $74,261.18 to EC America.

The purpose of this purchase is to

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
Yes, this appliance will help us monitor our network infrastructure and become proactive.

2. *Does the purchase through the Program promote the standardization of equipment?*
Yes.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
No, EC America is not a local business; however they are part of the GSA Schedule GS-35F-0511T.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*
Yes, we have purchased endpoint hardware from EC America for the City of El Paso for the pass year.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*
Price reasonableness has been established because the cooperative purchasing agency used **GSA CONTRACT** #GS-35F-0511T as a basis for purchases.

Mayor
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District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
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District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson

El Paso
All-America City
2010

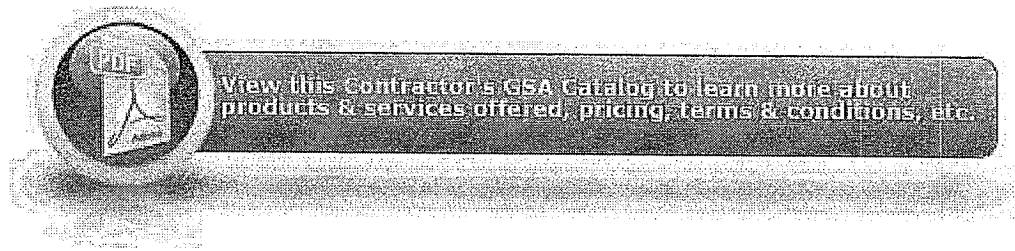
Information Technology | Two Civic Center Plaza | El Paso, TX 79901
Phone: (915) 541-4288 | Fax: (915) 541-4017

Back

Contractor Information

Contract #: GS-35F-0511T
Contractor: EC AMERICA INC
Address: 8444 WESTPARK DR STE 200 , MCLEAN ,VA ,22102-5112
E-Mail: ECA_Contracts@ecamerica.com
Web Address: http://www.ecamerica.com
Contract end date: Jun 26, 2012
Order Status POC: ECA_Contracts@ecamerica.com
DUNS: 017573259

Business type: Small Business
Veteran owned small business
EPLS: Contractor not found on the Excluded Parties List System



Ordering Information: Contact the office nearest you if more than one location is shown.

Name/Order POC Email	Address	City, State	Zip Code	Phone Number	Fax Number
EC America, Inc. ECA_Orders@ecamerica.com	8444 Westpark, Suite 200	McLean, VA	22102	(240) 464-2062	(703) 752-0611