

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: General Services

AGENDA DATE: September 27, 2011

CONTACT PERSON/PHONE: Stuart C. Ed – Director, General Services (915) 621-6822
Bruce D. Collins – Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Award the following solicitation: 2011-305 – Supplemental Foliar Nutrients for Sports Turf
To: Turfcare of Texas, LLC of McKinney, TX
Estimated Annual Expenditures: \$100,000.00
Total Estimated Expenditures: \$300,000.00

BACKGROUND / DISCUSSION:

The General Services Department is recommending the award of the above bid. Turfcare of Texas was the lowest responsive, responsible bidder that offered the best value to the City. The expectations for the conditioning of the City's sport fields are high even for recreational turf. It is necessary to supplement the basic nutrition program for these sports fields with specialized products that are formulated to aid in combating and recovering from the high amount of use/wear. This product also will allow the fertilization of the turf, thru foliar uptake without adding additional salinity to the soil profile thus promoting root growth and development.

PRIOR COUNCIL ACTION:

N/A.

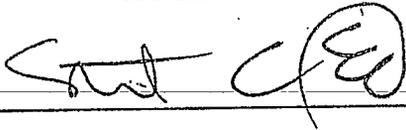
AMOUNT AND SOURCE OF FUNDING:

Department: General Services
Amount: \$300,000.00
Funds Available: 31010359-503113-01101 or 31010359-503126-0101
Funds Source: Land Maintenance Supplies or Chemicals – Land Management

BOARD / COMMISSION ACTION:

N/A.

*****AUTHORIZATION*****



DEPARTMENT HEAD: _____

**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **BIDS**) for the Council Meeting of **SEPTEMBER 27, 2011**.

The award of Solicitation No. 2011-305 (Supplemental Foliar Nutrients for Sports Turf) to Turfcare of Texas, LLC, for an initial term estimated award of \$300,000.00.

Department:	General Services – Facilities Division
Award to:	Turfcare of Texas, LLC McKinney, TX
Item(s):	All
Initial Term:	Three Years
Option:	Two Years
Payment Terms:	Net 30
Annual Estimated Award:	\$100,000.00
Initial Term Est. Award:	\$300,000.00 (3 year Total)
Total Estimated Award:	\$500,000 (5 Year Total)
Account:	31010359-503113-01101; 31010359-503126—01101
Funding Source:	Land Maintenance Supplies or Chemicals – Land Management
District(s):	All

This is a Low Bid, Unit Price Contract.

The Financial Services - Purchasing Division and General Services – Fleet Division recommend award as indicated.

*******ADDITIONAL INFO BELOW*******

Justin Seed Company and Affordable Landscape Maintenance did not submit Manufacturer's documentation confirming chemical purity grade requirements for "Technical Grade" or better as specified, defined and required in the bid specifications and were deemed non-responsive.



**CITY OF EL PASO
 BID TABULATION FORM**



Bid Opening Date: August 17, 2011
Project Name: Supplemental Foliar Nutrients for Sports Turf

Solicitation #: 2011-305
Department: General Services

			AFFORDABLE LANDSCAPE MAINTENANCE EL PASO, TX		JUSTIN SEED CO. JUSTIN, TX		TURFCARE OF TEXAS, LLC MCKINNY, TX	
ITEM NO.	EST. QTY.	PRODUCT NUTRIENT DESCRIPTION	COST PER GALLON	EXTENDED TOTAL	COST PER GALLON	EXTENDED TOTAL	COST PER GALLON	EXTENDED TOTAL
1.	150 GAL	BIOSTIMULANT*	\$43.21 (\$108.03/ACRE PER APPLICATION RATE)	\$6,481.50	\$17.59 (\$123.13/ACRE PER APPLICATION RATE)	NONE STATED (\$2,638.50)	\$79.00 (\$79.00/ACRE PER APPLICATION RATE)	\$11,850.00
STATE PRODUCT NAME AND MANUFACTURER			ALPHA NOVA LOVELAND PRODUCTS		UPTAKE 12 BRANDT		PER-4-MAX FLORATINE	
2.	200 GAL	IRON, NITROGEN AND BIOSTIMULANT	N/A	N/A	N/A		\$50.00 (\$50.00/ACRE PER APPLICATION RATE)	\$10,000.00
STATE PRODUCT NAME AND MANUFACTURER			N/A		N/A		KNIFE PLUS FLORATINE	
3.	1,000 GAL	IRON AND NITROGEN ONLY (MAY INCLUDE MICRO-NUTRIENTS)	\$18.88 (\$77.22/ACRE PER APPLICATION RATE)	\$18,880.00	\$14.64 (NO LABEL PROVIDED-APPLICATION RATE UNKNOWN)	NONE STATED (\$14,640.00)	\$44.00 (\$44.00/ACRE PER APPLICATION RATE)	\$44,000.00
STATE PRODUCT NAME AND MANUFACTURER			FEATURE A.C. LOVELAND PRODUCTS		SUPREME GREEN BRANDT		LARGO FLORATINE	
4.	1,000 GAL	NITROGEN SOURCE ONLY (MAY INCLUDE MICRO-NUTRIENTS)	\$17.84 (PRODUCT IS NOT LABELED FOR TURF)	\$17,840.00	\$15.63 (\$109.41/ACRE PER APPLICATION RATE)	NONE STATED (\$15,630.00)	\$33.00 (\$33.00/ACRE PER APPLICATION RATE)	\$33,000.00
STATE PRODUCT NAME AND MANUFACTURER			ENHANCED CRN-B NACHURS		COVERAGE CRN BRANDT		POWER 24-0-0+M0 FLORATINE	
5.	400 GAL	PRODUCT WITH SILICON (INCREASES STRESS TOLERANCE, TRAFFIC/WEAR RESISTANCE)	\$42.25 (\$84.50/ACRE PER APPLICATION RATE)	\$16,900.00	N/A		\$36.00 (\$72.00/ACRE PER APPLICATION RATE)	\$14,400.00
STATE PRODUCT NAME AND MANUFACTURER			SILSTAR LOVELAND PRODUCTS		N/A		TURGOR FLORATINE	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: / s/

DATE: 8/18/11



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 17, 2011
Project Name: Supplemental Foliar Nutrients for Sports Turf

Solicitation #: 2011-305
Department: General Services

			AFFORDABLE LANDSCAPE MAINTENANCE EL PASO, TX		JUSTIN SEED CO. JUSTIN, TX		TURFCARE OF TEXAS, LLC MCKINNY, TX	
ITEM NO.	EST. QTY.	PRODUCT NUTRIENT DESCRIPTION	COST PER GALLON	EXTENDED TOTAL	COST PER GALLON	EXTENDED TOTAL	COST PER GALLON	EXTENDED TOTAL
6.	400 GAL	<u>SPRAY ADJUVANT*</u>	\$35.75 (\$17.87/ACRE PER APPLICATION RATE)	\$14,300.00	\$43.70 (DOES NOT MEET DEFINITION OF PRODUCT REQUIREMENTS)	NONE STATED (\$17,480.00)	\$42.00 (\$7.25/ACRE PER APPLICATION RATE)	\$16,800.00
STATE PRODUCT NAME AND MANUFACTURER			ACTIVATOR 90 LOVELAND PRODUCTS		INDICATE 5 BRANDT		RAIDER TG FLORATINE	
7.	500 GAL	<u>SOIL SURFACTANT*</u>	\$27.28 (30 GAL DRUM) (NOT LABELED FOR SPRAY APPLICATION, ONLY FOR IRRIGATION INJECTOR SYSTEMS) (MAXIMUM CONTAINER SIZE IS 2.5 GAL)	\$13,640.00	\$17.06 (30 GALLON DRUM) (MAXIMUM CONTAINER SIZE IS 2.5 GAL)	NONE STATED (\$17,480.00)	\$90.00 (\$90.00/ACRE PER APPLICATION RATE)	\$45,000.00
STATE PRODUCT NAME AND MANUFACTURER			MIZER LOVELAND PRODUCTS		SILTEK BRANDT QUADRATEK BRANDT		RETAIN PRO FLORATINE	
8.	100 GAL	<u>SOIL PENETRANT*</u>	\$45.71 (\$57.13/ACRE PER APPLICATION RATE)	\$4,571.00	\$44.30 (NO LABEL PROVIDED PER SPECIFICATIONS)	NONE STATED (\$4,430.00)	\$42.00 (\$42.00/ACRE PER APPLICATION RATE)	\$4,200.00
STATE PRODUCT NAME AND MANUFACTURER			RESPOND 3 LOVELAND PRODUCTS		GENERATION SUPER WETTER BRANDT		PERVADE FLORATINE	
TOTAL (ITEMS 1 - 8):			\$92,612.50		(BIDDER'S TOTAL FOR COST PER GALLON: \$152.92)		\$179,250.00	
					EXTENDED TOTAL: \$63,348.50			
					EXTENDED TOTAL WITH OPTION B: \$81,963.50			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: / sl

DATE: 8/18/11



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 17, 2011

Project Name: Supplemental Foliar Nutrients for Sports Turf

**Solicitation #: 2011-305
Department: General Services**

	AFFORDABLE LANDSCAPE MAINTENANCE EL PASO, TX	JUSTIN SEED CO. JUSTIN, TX	TURFCARE OF TEXAS, LLC MCKINNY, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	2% - 10 DAYS NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY			
Within ___ consecutive days	7	6	7
Within ___ hours or overnight after receipt of verbal order in cases of emergency	48	48 (EXCLUDING WEEKENDS AND HOLIDAYS, SUBJECT TO AVAILABILITY)	48
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 9	BIDS RECEIVED: 3	BIDS LOCAL: 4	NO BIDS: 0

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Is/

DATE: 8/18/11

HELENA CHEMICAL
P. O. BOX 629
MESQUITE, NM 88048

CHEMPORT INC
2417 KIMARNOCK
EL PASO, TX 79925

EWING IRRIGATION &
INDUSTRIAL PRODUCTS
3630 DURAZNO
EL PASO, TX 79905

LONESTARYGEO PRODUCTS
ATTN: MACK MALONE
1142 AVENUE S
GRANDPRAIRIE, TX 75050

RIO GRANDE SEED
2323 ALAMEDA
EL PASO, TX 79901

ADOLFO MOLINAR
10 JOE TURNER
EL PASO, TX 79915

LESCO, INC.
1385 EAST 36TH STREET
CLEVELAND, OH 44114-4114

TURF CARE OF TEXAS LLC
PO BOX 2034
FRISCO, TX 75034

SEGURA COMPANY
3100 ROBERTS RANCH ROAD
EL PASO, TX 79927
(UNABLE TO FORWARD)

SWIG
3500 DONIPHAN DRIVE
EL PASO, TX 79922
(UNABLE TO FORWARD)

ALBUQUERQUE CHEMICAL
150 EARHARDT WAY SUITE 300
SANTA TERESA, NM 88008
(UNABLE TO FORWARD)

CABY'S LANDSCAPE
4601 HONDO PASS
EL PASO, TX 79904
(UNABLE TO FORWARD)