CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Information Technology

AGENDA DATE: September 27, 2011

CONTACT PERSON NAME AND PHONE NUMBER: Miguel Gamino, IT Director, (915)541-4288
Bruce D. Collins, Purchasing Manager, (915) 541-4308

DISTRICT(S) AFFECTED: All

SUBJECT:
That the Purchasing Manager for Financial Services, Purchasing Division to be authorized to issue a Purchase Order(s) to Motorola Solutions Inc., a Department of Information Resources (DIR) vendor under Contract DIR-SDD-1304. The contract is for three years for Trunked Simulcast Radio System/800Mhz Conventional System Fixed Equipment Maintenance and Support with Motorola, Solutions, Inc. The three year contract includes an option to extend two additional years and is subject to Council's annual appropriations of $795,393.89 for a total of $2,386, 181.67.

BACKGROUND / DISCUSSION:
This contract will provide the required maintenance for the Public Safety Microwave and 800MHz Trunked Simulcast Voice and Data radio system infrastructure utilized by all First Responders of the City of El Paso in addition to the standalone 800MHz StartSite Radio System used to back up the primary system. These systems insure radio communications, operability of mobile computer terminals, and the automatic vehicle location system.

The services presented in this Service Agreement and Customer Support Plan include consolidation of all existing service agreements (SMARTNET System, StartSite System, ASTRO System, ASTRO 25 System, Microwave System, MOSCAD System, Genwatch Reporting System, MRE Generator preventative Maintenance, Subscriber Maintenance), and removal of the RDLAP Data System services and associated VRM850 subscribers.

These services offer the following advantages to the City of El Paso:

1. Extend the useful life of the current Legacy Communications System.
2. Increase "System Availability" from both a channel and a site perspective.
3. Provide Dispatch Services for notification and tracking of repair services.
4. Provide Onsite Response for failure resolution.
5. Provide repair services for Communications System components.
6. Includes Service Provider Technical Support to speed case resolution.
7. Includes Network Monitoring of the ASTRO system for advanced fault detection and environmental alarms.
8. Includes Network Security Monitoring for the ASTRO System to protect the integrity of the Communications network.
9. Provide generator preventative maintenance at the MRE tower and supply up to 100 gallons of fuel for the generator during preventative maintenance activities.

PRIOR COUNCIL ACTION:
Yes in August 25, 2009 and September 28, 2010.

AMOUNT AND SOURCE OF FUNDING:
Department: Information Technology
Amount: $2,386, 181.67 (3 Years - $795,393.89 per year)
Funds Available: Dept # 39010352, Acct # 502229, Fund # 01101
Funds Source: General Fund – Information Technology Department

BOARD / COMMISSION ACTION:
N/A

**********AUTHORIZATION**********

DEPARTMENT HEAD:

Miguel A. Gamiño, Information Technology Director

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S

To: Bruce D. Collins, Purchasing Manager, (915)541-4308

From: Miguel A. Gamino Jr., IT Director, (915)541-4746

Date: September 13, 2011

Re: Purchase from Motorola, Inc. renewal of maintenance and support contract for 800MHz radio and other related equipment.

That the Purchasing Manager for Financial Services, Purchasing Division to be authorized to issue a Purchase Order(s) to Motorola, a Department of Information Resources (DIR) vendor under Contract DIR-SDD-1304. The Contract is for three years for Trunked Simulcast Radio System/800Mhz Conventional System Fixed Equipment Maintenance and Support with Motorola, Inc.

1. ***Is there an urgent need for the product/service? In other words, is time of the essence?***
   Yes, contract renewal provides the required maintenance for the Public Safety Microwave and 800MHz Trunked Simulcast Voice and Data radio system and the StartSit Radio system. The infrastructure is utilized by all First Responders of the City of El Paso.

2. ***Does the purchase through the Program promote the standardization of equipment?***
   Yes, the contract renewal allows for the continuity of maintenance and support services current being used to support the 800 MHz radio equipment.

3. ***Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?***
   No, the equipment standard for the City's 800 MHz radio equipment infrastructure cannot comparably be supported by local vendors.

4. ***Do the available vendors have prior work experience and/or familiarity with the City?***
   Yes, the vendor currently provides maintenance and support for the City's current 800MHz radio equipment infrastructure and has worked on various contracts for the Information Technology department of the City.

5. ***Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?***
   Yes, the prices were reviewed and determined to be reasonable and have been established through the States DIR contract services by using a competitive bidding process in the awarding of the contract. The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved City Council on June 24, 2008.

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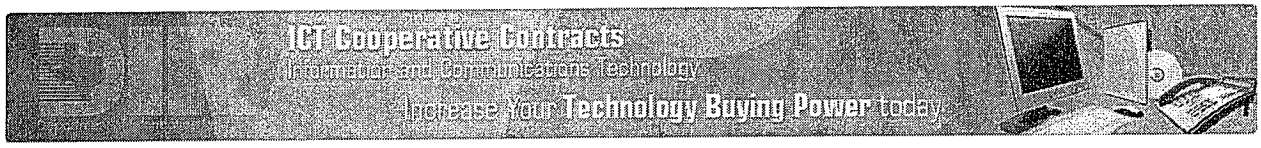

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Motorola Solutions, Inc. formerly Motorola, Inc.

URL	Vendor Website	DIR Contract Number	DIR-SDD-1304
Vendor ID	1361115800000	Contract Term End Date	12/21/2013
HUB Type	Non HUB	Contract Exp Date	12/21/2013

Motorola Solutions, Inc. formerly Motorola, Inc.
Contact Richard Heller
Phone (847) 576-1817
Fax 512-427-7295

DIR
Contact Joan Scott
Phone (512) 475-3290
Fax (512) 475-4759

How to Order

1. For product and pricing information, visit the Motorola Solutions, Inc. formerly Motorola, Inc. website or contact Richard Heller at (847) 576-1817.
2. Generate a purchase order, made payable to Motorola Solutions, Inc. formerly Motorola, Inc.. You must reference the DIR Contract Number **DIR-SDD-1304** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

Contract Overview

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Contract: DIR-SDD-1304

Standard Terms and Conditions PDF - 176 KB
This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 448 KB | Updated 04/13/2011
The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 129 KB | Updated 05/11/2011
Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Available Brands

Motorola

Available Products & Services

Emergency Preparedness Hardware and Related Services
Mobile Radio

Additional Contract Information

Appendix D. Service Agreement (42 KB)
Appendix E. Communications Products Agreement (94 KB)
Appendix F. Communications System Agreement (110 KB)
Amendment 1 (41 KB)
Amendment 2 (43 KB)
Amendment 3 (87 KB)

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Reseller Vendor Contacts

There are no resellers associated with this contract

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