

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: General Services - Fleet Division

AGENDA DATE: September 28, 2010

CONTACT PERSON/PHONE: Stuart Ed – Director, General Services - Fleet Division (915) 621-6822
Bruce D. Collins - Purchasing Manager – Financial Services (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Approve purchase order to Stewart and Stevenson Truck Holdings, LLC dba On the Border Freightliner of El Paso for the purchase of two (2) Bulk Waste Crane Trucks with options 1, 2, 3 and 4 and trade in allowance as described below:

- Two (2) – Bulk Waste Crane Trucks – \$114,477.00 each
- O-1 – Five (5) Year Extended Warranty for Engine - \$1,250
- O-2 – Five (5) Year Extended Warranty on Transmission - \$890.00
- O-3 – Three Person Bench Seat in Lieu of Air Suspension Drivers Seat - \$14.00
- O-4 – Eaton Medium Duty Hybrid Electric Drive System in Lieu of Allison Automatic Transmission - \$48,000
- Trade in Allowance - \$12,000

Total purchase is for \$317,262.00

BACKGROUND / DISCUSSION:

The General Services - Fleet Division is recommending the award of the above bid. Stewart & Stevenson Truck Holdings, LLC dba On the Border Freightliner of El Paso was the lowest responsive, responsible bidder. The city currently owns a fleet of similar trucks that operate in the same capacity, therefore, this would allow the City to maintain vehicle consistency. The approval of this purchase would allow the Environmental Services Department to provide a more reliable trash collection schedule for the citizens of El Paso. In addition, because the Hybrid option is recommended, the purchase of this vehicle would lower the operating cost of the fleet as a result of operating much more efficient when comparing to it a vehicle that is operated solely on gas. Local business is being supported.

PRIOR COUNCIL ACTION:

Yes. The previous bid, 2008-133 was awarded in 2008.

AMOUNT AND SOURCE OF FUNDING:

Department: General Services - Fleet Division
Amount: \$317,262.00
Funds Available: 34010289-508029-40499-PSWM0010 – ESD, Capital Budget
Funds Source: Environmental Services Department, Capital Budget

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

Information copy to appropriate Deputy City Manager

CITY OF EL PASO BID TABULATION

BID # 2010-199

BID ITEM: BULK WASTE CRANE TRUCKS

BID DATE: MAY 12, 2010

DEPARTMENT: GENERAL SERVICES - FLEET

			MHC KENWORTH EL PASO EL PASO, TX		RJ BORDER MANAGEMENT LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX		RJ BORDER MANAGEMENT LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX (ALTERNATE)	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)
1.	2 EA	BULK WASTE CRANE TRUCKS, SINGLE AXLE	\$120,570.00	\$241,140.00 <small>(BIDDER'S TOTAL PRICE: \$120,570.00)</small>	\$136,028.00	\$272,056.00	\$128,989.00	\$257,978.00
MANUFACTURER			KENWORTH & PETERSON		INTERNATIONAL MODEL 2011 4300 SBA 4 X 2		INTERNATIONAL MODEL 2011 4300 SBA 4 X 2	
MODEL NUMBER			T370 & TL-3W/2030		BODY: PAC-MAC MODEL KBF-20H WITH TKB 2030		BODY: PETERSON MODEL TL-3 LIGHTING LOADER	
OPTIONAL ITEMS (SUBJECT TO FUND AVAILABILITY)								
ITEM NO.	DESCRIPTION OF ITEM		AMOUNT		AMOUNT		AMOUNT	
O-1	FIVE (5) YEAR EXTENDED WARRANTY FOR ENGINE		SEE ATTACHED		\$2,500.00 <small>(5 YR/125000 MILES)</small>		\$2,500.00 <small>(5 YR/125000 MILES)</small>	
O-2	FIVE (5) YEAR EXTENDED WARRANTY FOR TRANSMISSION		\$425.00		\$1,800.00		\$1,800.00	
O-3	THREE PERSON BENCH SEAT IN LIEU OF AIR SUSPENSION DRIVER'S SEAT		N/A		(-\$388.00)		(-\$388.00)	
O-4	EATON MEDIUM DUTY HYBRID ELECTRIC DRIVE SYSTEM IN LIEU OF ALLISON AUTOMATIC TRAN		\$55,000.00 - \$75,000.00		\$39,400.00*		\$39,400.00*	
					*(PLEASE NOTE THAT THIS IS SUBJECT TO EATON & INTERNATIONAL APPROVAL IF OPTION IS TAKEN)		*(PLEASE NOTE THAT THIS IS SUBJECT TO EATON & INTERNATIONAL APPROVAL IF OPTION IS TAKEN)	

APPROVED BY: *J. Rousa*

DATE: 5/20/2010

CITY OF EL PASO BID TABULATION

BID ITEM: BULK WASTE CRANE TRUCKS
 BID DATE: MAY 12, 2010

BID # 2010-199

DEPARTMENT: GENERAL SERVICES - FLEET

TRADE-IN ALLOWANCE:				MHC KENWORTH EL PASO EL PASO, TX	RJ BORDER MANAGEMENT LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX	RJ BORDER MANAGEMENT LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX (ALTERNATE)
ITEM #	CITY ID	DESCRIPTION	VIN #	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT
T-1	34-54119	REAR LOADER LEACH	1HTSHAAR3SH685994	NONE STATED	\$1,000.00	\$1,000.00
T-2	34-54125	REAR LOADER LEACH	1HTSHAAR1SH685993	NONE STATED	\$1,000.00	\$1,000.00
T-3	34-54126	REAR LOADER LEACH	1HTSHAAR0SH685998	NONE STATED	\$1,000.00	\$1,000.00
T-4	34-54129	REAR LOADER LEACH	1HTSHAAR1SH679899	NONE STATED	\$1,000.00	\$1,000.00
T-5	34-54131	REAR LOADER LEACH	1HTSHAAR3SH686000	NONE STATED	\$1,000.00	\$1,000.00
T-6	34-54132	REAR LOADER LEACH	1HTSHAAR6SH679901	NONE STATED	\$1,000.00	\$1,000.00
T-7	98017	CONTAINER CARRIER	1GDL7H1C1WJ515765	NONE STATED	\$3,500.00	\$3,500.00
T-8	00164	AUTOREACH MCNELIUS	1NPZL00X5YD712691	NONE STATED	\$1,000.00	\$1,000.00
T-9	01115	FRONT LOADER	1NPZL00X92D713625	NONE STATED	\$10,000.00	\$10,000.00
TOTAL TRADE-IN ALLOWANCE (ITEMS T-1 THRU T-9):				N/A	\$20,500.00	\$20,500.00

APPROVED BY: JR

DATE: 5/20/2010

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	MHC KENWORTH EL PASO EL PASO, TX	RJ BORDER MANAGEMENT LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX	RJ BORDER MANAGEMENT LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX (ALTERNATE)
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. ONE HUNDRED EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. THREE HUNDRED SIXTY FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED</p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	70	120	120
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			

APPROVED BY: JR

DATE: 5/20/2010

CITY OF EL PASO BID TABULATION

BID ITEM: BULK WASTE CRANE TRUCKS BID # 2010-199
 BID DATE: MAY 12, 2010 DEPARTMENT: GENERAL SERVICES - FLEET

DESCRIPTION OF ITEM			RJ BORDER MANAGEMENT LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX (ALTERNATE)	STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX	STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX (ALTERNATE)			
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)
1.	2 EA	BULK WASTE CRANE TRUCKS, SINGLE AXLE	\$154,025.00	\$308,050.00	\$114,477.00	\$228,954.00	\$121,450.00	\$242,900.00
MANUFACTURER			INTERNATIONAL MODEL 2011 4300 SBA 4 X 2		FREIGHTLINER/ROTOBEC		FREIGHTLINER/PAC-MAC	
MODEL NUMBER			BODY: AMERICAN HAWK MODEL 1150 TL		M2 106 / MODEL 60		M2 106 / KBF - 20H	
OPTIONAL ITEMS (SUBJECT TO FUND AVAILABILITY)								
ITEM NO.	DESCRIPTION OF ITEM		AMOUNT			AMOUNT		
O-1	FIVE (5) YEAR EXTENDED WARRANTY FOR ENGINE		\$2,500.00 (5 YR/125000 MILEAGE)			\$1,250.00 (5 YR/250K MILES)	\$1,250.00 (5 YR/250K MILES)	
O-2	FIVE (5) YEAR EXTENDED WARRANTY FOR TRANSMISSION		\$1,800.00			\$890.00	\$890.00	
O-3	THREE PERSON BENCH SEAT IN LIEU OF AIR SUSPENSION DRIVER'S SEAT		(-\$388.00)			\$14.00	\$14.00	
O-4	EATON MEDIUM DUTY HYBRID ELECTRIC DRIVE SYSTEM IN LIEU OF ALLISON AUTOMATIC TRANSMISSION		\$39,400.00*			\$48,000.00	\$48,000.00	
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APPROVED BY: *FR*

DATE: 5/20/2010

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BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	120	120	120
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 7	BIDS RECEIVED: 6	BIDS LOCAL: 4	NO BIDS: 0

APPROVED BY: JR

DATE: 5/20/2010

FABCO Industries, Inc.
PO Box 1551
Odessa, TX 79760

Equipment Southwest Inc.
ATTN: David Schoemer
P. O. Box 170565
Irving, TX 75017-0565

Clark Truck Equipment Co. Inc.
P. O. Box 3483
Albuquerque, NM 87190-3483

Truck Enterprises, Inc.
13675 Gateway Blvd. West
El Paso, TX 79926

Border International Trucks
Attn: I. Williams
12283 Rojas Drive
El Paso, TX 79936

Sierra Machinery
939 Hawkins Blvd.
El Paso, TX 79915

MHC Kenworth/Ford - El Paso
10901 Gateway West
El Paso, TX 79935