CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: **El Paso Zoo**

AGENDA DATE: **September 28, 2010**

CONTACT PERSON/PHONE: **Steve Marshall, Zoo Director 521-1850**
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Request City Council award contract, #2010-261 to UMS Solutions, Inc., dba Universal Ultrasound for BIOSOUND MYLAB 5 Ultrasound Machine with veterinary software package, training and accessories.

BACKGROUND / DISCUSSION:

Portable ultrasound is used for examining animals within exhibits to determine a course of action in the treatment and care of an animal as necessary and maintaining the safety and security of both animal and animal care staff.

PRIOR COUNCIL ACTION:

NO.

AMOUNT AND SOURCE OF FUNDING:

Dept. 52153027 – Zoo Gate Operations
Fund 15445 – Zoo Gate Operations
Acct 508012 – Medical Scientific Equipment
$ 50,000.00

BOARD / COMMISSION ACTION:

N/A

**********REQUIRED AUTHORIZATION**********

DEPARTMENT HEAD: _____

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

COUNCIL PROJECT FORM
(ONE-TIME BID)

**********POSTING LANGUAGE BELOW**********

Please place the following item on the **CONSENT** agenda (under **BIDS**) for the Council Meeting of **SEPTEMBER 28, 2010**.

The award of Solicitation No. 2010-261 (Veterinary Ultrasound Machine) to UMS Solutions, Inc. DBA Universal Ultrasound (BioSound MyLab 5 Unit) for a total award of $50,000.00.

Department:	Zoo
Award to:	UMS Solutions, Inc. DBA Universal Ultrasound Bedford Hills, NY
Item(s):	All
Option:	None
Payment Terms:	Net 30
Unit Amount:	$50,000.00 (BioSound MyLab 5 Unit)
Total Award:	$50,000.00 (BioSound MyLab 5 Unit)
Funding Source:	Zoo Gate Operations – Medical Scientific Equipment
District(s):	All

This is a fixed-price, single (one-time) purchase.

The Financial Services - Purchasing Division and Zoo recommend that UMS Solutions, Inc. DBA Universal Ultrasound (EXAGO Unit) be disqualified as non-responsive and the contract be awarded as indicated to UMS Solutions, Inc. DBA Universal Ultrasound (BioSound MyLab 5 Unit), the lowest responsive, responsible bidder.

**********ADDITIONAL INFO BELOW**********

UMS Solutions, Inc. DBA Universal Ultrasound submitted two responses. The lower priced EXAGO Unit did not meet specifications - its screen was smaller than specified.

Note: To award multiple vendors, repeat all items between "Award to:" and "Annual Estimated Amount:"

DATE: 9/9/2010

CITY OF EL PASO BID TABULATION

BID ITEM: VETERINARY ULTRASOUND MACHINE
BID DATE: AUGUST 18, 2010

BID # 2010-261
DEPARTMENT: ZOO

		BUTLER ANIMAL HEALTH SUPPLY LLC; DBA BUTLER SCHEIN ANIMAL HEALTH SUPPLY DUBLIN, OH	UMS SOLUTIONS INC. DBA UNIVERSAL ULTRASOUND BEDFORD HILLS, NY	UMS SOLUTIONS INC. DBA UNIVERSAL ULTRASOUND BEDFORD HILLS, NY	
ITEM	DESCRIPTION	PRICE	PRICE	PRICE	
1.	PORTABLE ULTRASOUND MACHINE WITH VETERINARY SOFTWARE PACKAGE, BATTERY (RECHARGEABLE) OPERATED CAPABILITY & ACCESSORIES	INCLUDED	$40,000.00	$16,000.00	
SPECIFY BRAND & MODEL (INCLUDE PRODUCT LITERATURE)		GE LOGIG E VET BASIC	BIOSOUND MYLAB 5	EXAGO	
2.	ULTRASOUND PROBES	INCLUDED	$10,000.00	$12,000.00	
3.	ONSITE TRAINING & MACHINE ORIENTATION SESSIONS	INCLUDED	INCLUDED	INCLUDED	
4.	OFF-SITE TRAINING SEMINAR FOR 2 INDIVIDUALS	INCLUDED	INCLUDED	INCLUDED	
LOCATION OF TRAINING		ARLINGTON, TX	NEW YORK	NEW YORK	
GRAND TOTAL		$54,778.88	$50,000.00	$28,000.00	

APPROVED BY: /s/

DATE: 8/23/10

CITY OF EL PASO BID TABULATION

BID ITEM: VETERINARY ULTRASOUND MACHINE

BID DATE: AUGUST 18, 2010

BID # 2010-261

DEPARTMENT: ZOO

	BUTLER ANIMAL HEALTH SUPPLY LLC; DBA BUTLER SCHEIN ANIMAL HEALTH SUPPLY DUBLIN, OH	UMS SOLUTIONS INC. DBA UNIVERSAL ULTRASOUND BEDFORD HILLS, NY	UMS SOLUTIONS INC. DBA UNIVERSAL ULTRASOUND BEDFORD HILLS, NY	
PAYMENT TERMS:	NET - 30 DAYS	0% - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES [X] NO [ ]	YES [ ] NO [X]	YES [ ] NO [X]	
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	30	7 - 10	15	

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.

BIDS SOLICITED: 4 BIDS RECEIVED: 3 BIDS LOCAL: 0 NO BIDS: 0

APPROVED BY: /s/

DATE: 8/23/10

VETEL DIAGNOSTICS
4850 Davenport Creek Road
San Luis Obispo, CA 93401

VET IMAGING
16 Technology, Suite 138
Irvine, CA 92618

Aloka America
10 Fairfield Boulevard
Wallingford, CT 06492

Universal Ultrasound
299 Adams Street
Bedford Hills, New York 10507