

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** INFORMATION TECHNOLOGY

**AGENDA DATE:** September 28, 2010

**CONTACT PERSON NAME/PHONE:** ART ARMAS 541-4288

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Oracle Corporation, a State Department of Information Resources (DIR) contractor under Contract Number DIR-VPC-03-018, for license updates and technical support and services for various software components for Fiscal Year 2011 in the estimated amount of \$627,758.39.

**BACKGROUND / DISCUSSION:**

This is for the annual maintenance contract support for numerous Oracle software components used by the City of El Paso. These software components include: PeopleSoft Asset Management, Project Costing & Reporting, Enterprise Portal & Billing, Cash Management, Human Resources, Compensation, Talent Acquisition Manager, Pension Administration, Benefits, Planning and Budgeting, Accounts Payable, Accounts Receivable, Purchasing, Inventory, General Ledger, Identity & Access Management, and Multiple Oracle Enterprise Database Processors.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

Yes, May 19, 2009

**AMOUNT AND SOURCE OF FUNDING:**

\$627,758.39 – Data Process Services/General Funds: 39010351-01101-502202

**BOARD / COMMISSION ACTION:**

**Enter appropriate comments or N/A**

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*

All

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**Oracle America, Inc**

URL [Vendor Website](#)  
 Vendor ID 1942805249201  
 HUB Type Non HUB

DIR Contract Number DIR-VP-03-018  
 Contract Term End Date 8/30/2010  
 Contract Exp Date 4/20/2014

**How to Order**

1. For product and pricing information, visit the Oracle America, Inc website or contact See Contacts Below at . Reseller Vendors are also available through this Contract. Select from any Reseller Vendor contact listed below to also obtain product and pricing information.
2. Generate a purchase order, made payable to Oracle America, Inc or any Reseller Vendor listed below. You must reference the DIR Contract Number DIR-VP-03-018 on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor or reseller sales representative.

**Oracle America, Inc**

Contact See Contacts Below  
 Phone  
 Fax

**DIR**

Contact [Aiko Morales](#)  
 Phone (512) 475-0515  
 Fax (512) 475-4759

**Contract Overview**

**Additional Oracle Contacts**

Application License Sales:  
[Juan Carlos Martinez](#)  
 Phone: 512-632-6680  
 Support Renewals:  
[Derek Bishop](#)  
 Phone: 512-671-5163  
 Education Sales:  
[Karen Ferguson](#)  
 Phone: 916-315-4527  
 Consulting Sales:  
[Vic Bentley](#)  
 Phone: 972-740-2917  
 Technology License Sales:  
[Craig DeAngelis](#)  
 Phone: 214-621-9180 <  
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Contract: [DIR-VP-03-018](#)

**HUB Subcontracting Plan (HSP) PDF - 79 KB | Updated 07/02/2010**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**Pricing PDF - 2287 KB | Updated 07/23/2010**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

[No thanks, return to search](#)

**Available Brands**

JD Edwards  
 Oracle  
 PeopleSoft USA, Inc.

**Available Products & Services**

Instructor-led Training  
 Software  
 Technical Services  
 Training

**Additional Contract Information**

- [Appendix E, License and Support Ordering Document \(127 KB\)](#)
- [Appendix F, Oracle Service Rates \(17 KB\)](#)
- [Appendix G, Technical Services Ordering Document \(177 KB\)](#)
- [Appendix G, Exhibit 1, T&M Ordering Document \(80 KB\)](#)
- [Appendix G, Exhibit 2, FPE Ordering Document \(43 KB\)](#)

**Reseller Vendor Contacts**

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
DLT Solutions, Inc.	1541599882000	Non HUB	<a href="#">Ben Henning</a>	Phone: 703-708-9109 Fax: (866) 708-6867	13861 Sunrise Valley Drive, Suite 400 Herndon, VA 20171
Mythics, Inc.	1541987871300	Non HUB	<a href="#">Doug Altamura</a>	Phone: 757-412-4020 Fax: 757-412-1060	1439 N. Great Neck Road Virginia Beach, VA 23454
RFD & Associates, Inc.	1742736774700	Woman Owned	<a href="#">Barbara Nadallini</a>	Phone: (512) 786-6497 Fax: 512-347-9412	401 Camp Craft Rd Austin, TX 78746
Solbourne Computers, Inc.	1943020446100	Unknown	<a href="#">John Smylie</a>	Phone: 214/213-4822 Fax: 303/417-2820	4001 Discovery Drive Suite 210 Boulder, CO 80303

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To: Terrence Freiburg, Purchasing Manager, IT

From: Art Armas, Director,  
Information Technology Department

  
Authorized Signature

Date: September 21, 2010

Re: Texas Department of Information Resources, Contract DIR-VPC-03-018

The Information Technology Department recommends authorizing the Purchase Order for the annual Oracle support and services for various software (PeopleSoft) components utilized by the City of El Paso.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

This is the annual payment for Oracle software support and services for multiple software programs used throughout the City.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes, the City of El Paso is standardized on Oracle support services of PeopleSoft software.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

No, this is very specialized support service from Oracle of PeopleSoft software components and to the best of our knowledge; this type of support is not available locally.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. Oracle is the manufacturer of the City's PeopleSoft environments and has provided the support service for many years.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of this bid.

The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24,

Mayor  
John F. Cook

City Council

District 1  
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District 2  
Susie Byrd

District 3  
Emma Acosta

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Carl L. Robinson

District 5  
Rachel Quintana

District 6  
Eddie Holguin Jr.

District 7  
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District 8  
Beto O'Rourke

City Manager  
Joyce A. Wilson

El Paso



2010

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