

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Economic Development Department
AGENDA DATE: September 29, 2009
CONTACT PERSON/PHONE: Kathryn Dodson, 541-4670
Terrence Freiburg, Purchasing Manager: 541-4313
DISTRICT(S) AFFECTED: All

SUBJECT: APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Approve National Council for Community Development (dba National Development Council) as the most qualified bidder for New Markets Tax Credits Consulting Services. Estimated expenditures are \$90,000.00 for a one year term.

BACKGROUND / DISCUSSION: Discussion of the what, why, where, when, and how, to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This agreement with the National Development Council is for a period of one initial year that will renew automatically for an additional year unless otherwise stated in writing by either party. The New Markets Tax Credit Program (NMTC) is a federal program that can be utilized to finance business and real estate projects in qualifying low-income census tracts. This contract will enable the City to identify and rank qualifying projects in El Paso and provide a structure to apply for NMTC and other federal and state financing programs in the future. A City Council goal since 2007 has been to "Explore the benefits of a commercial tax credit program and how to establish the same for El Paso." This action will achieve that goal. At this time, we are not aware of any NMTC or Historic Preservation tax credits being used in El Paso.

PRIOR COUNCIL ACTION: Has the Council previously considered this item or a closely related one?

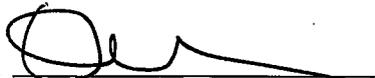
No.

AMOUNT AND SOURCE OF FUNDING: How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Funds rolled over into Outside Contracts
Dept: 72010268
Acct: 502215
Fund: 01101

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  _____

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: September 18, 2009

PROJECT: New Markets Tax Credits Consulting Services
SOLICITATION NO: 2009-260R
DEPARTMENT: Economic Development
BUDGET NO: 72010268-502215-01101
FUNDING SOURCE: Outside Contracts
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: National Council for Community Development
dba National Development Council
New York City, NY
Item: All
Amount: \$90,000.00 annual expenditures

Economic Development and Financial Services Departments recommend award to the highest qualified Bidder.

This is a twelve (12) month contract with an option to extend the term of the contract at the same unit price for an additional one (1) year period if the option is exercised prior to the expiration of the original term of the contract.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

BIDS SOLICITED- 3 (0 local)
BIDS RECEIVED- 5
'NO BID' RECEIVED 0

TOTAL RECOMMENDED AWARD: \$90,000.00
1 yr Expenditure

COUNCIL APPROVED [] / REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: September 29, 2009

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

cc: Bid File

COMMITTEE SCORE SHEET

SOLICITATION NO: 2009-260R

SOLICITATION TITLE: NEW MARKETS TAX CREDITS CONSULTING SERVICES
ECONOMIC DEVELOPMENT DEPARTMENT

		BAKER TILLY VIRCHOW KRAUSE, LLP Madison, WI	NATIONAL DEVELOPMENT COUNCIL New York City, NY	REZNICK GROUP, PC Baltimore, MD	S.B. FRIEDMAN & COMPANY Chicago, IL	STRATEGIC DEVELOPMENT SOLUTIONS, LLC Los Angeles, CA
Key Personnel						
(# points/percent max)	25	20.50	24.25	22.50	18.75	21.50
Relevant Experience						
(# points/percent max)	25	19.25	24.00	22.50	19.50	23.75
Work Proposed to be Performed						
(# points/percent max)	20	15.75	17.25	14.50	16.00	18.50
Project Schedule						
(# points/percent max)	15	10.50	11.50	10.00	11.75	14.00
References						
(# points/percent max)	15	11.25	14.75	13.75	10.75	11.75
GRAND TOTAL	100	77.25	91.75	83.25	76.75	89.50
(100 points/percent max)						

CITY OF EL PASO REQUEST FOR QUALIFICATIONS (RFQ)

TITLE: NEW MARKETS TAX CREDITS
CONSULTING SERVICES
DATE: JULY 8, 2009

RFP #: 2009-260R

DEPARTMENT: ECONOMIC DEV.

BAKER TILLY VIRCHOW KRAUSE, LLP

MADISON, WI

NATIONAL COUNCIL FOR COMMUNITY DEVELOPMENT
(dba NATIONAL DEVELOPMENT COUNCIL)

NEW YORK CITY, NY

REZNICK GROUP, PC

BALTIMORE, MD

S.B. FRIEDMAN & COMPANY

CHICAGO, IL

STRATEGIC DEVELOPMENT SOLUTIONS, LLC

LOS ANGELES, CA

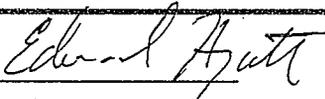
RFQs SOLICITED: 3

RFQs RECEIVED: 5

RFQs LOCAL: 1

NO RFQs: 0

APPROVED:



DATE:

7/22/09

2009-260R Bidders List

kpp-mmo@erols.com

rfavela@nationaldevelopmentcouncil.org

Brett.Weal@ReznickGroup.com