

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Engineering and Construction Management

AGENDA DATE: October 9, 2012

CONTACT PERSON/PHONE: Irene D. Ramirez, P.E., Assistant City Engineer, 541-4428

DISTRICT(S) AFFECTED: 1, 3, 6 & 7

SUBJECT:

The award of Solicitation No. 2012-272 for Fire Station 8, 19, 20 & 26 to Pride General Contractors, LLC, for an estimated total amount of \$388,116.64.

Department:	Engineering & Construction Management
Award to:	Pride General Contractors, LLC El Paso, TX
Base Bid:	\$140,094.54
Option 1:	\$105,132.58
Option 2:	\$ 96,031.31
Option 3:	\$ 46,858.21
Total Estimated Award:	\$388,116.64
Time for Completion:	175 Consecutive Calendar Days
Accounts:	190-28340-4560-580270-PCP12MFE070 (Fire Station 26) 190-28340-4560-580270-PCP12MFE080 (Fire Station 20) 190-28340-4560-580270-PCP12MFE090 (Fire Station 19) 190-28340-4560-580270-PCP12MFE100 (Fire Station 8) 190-28340-4560-580270-PCP12MFG510 (Fire Station 20 Carport)
Funding Source:	2012 - 2013 Certificates of Obligation
District:	1, 3, 6 & 7

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

As a part of this award, upon the review of the City Attorney, the City Engineer may without further authorization from City Council approve contract changes which are necessary for proper execution of the work and carrying out the intent of the project, which are in accordance with applicable law, do not make changes to the prices and are within the appropriate budget.

This is a lump sum contract. The Engineering & Construction Management Department recommends award to the offeror who submitted the highest ranked proposal.

BACKGROUND / DISCUSSION:

Base Bid consists with providing addition with two restrooms and a study area at Fire Station #20. The project also includes a carport addition which will incorporate a pre manufactured metal building. Site improvements to include concrete sidewalk to connect to existing sidewalk.

Option 1 (Fire Station #19) consists of constructing an addition with two restrooms and a study area at Fire Station #19.

Option 2 (Fire Station #26) consists of constructing an addition with two restrooms and a study area at Fire Station #26 and the demolition and reconstruction of the weight room.

Option 3 (Fire Station #8) consists of constructing an addition with one ADA compliance restroom at Fire Station #8.

The total contract time is for a period of 175 consecutive calendar days, 135 calendar days for substantial completion and 40 calendar days for remaining work.

The Competitive Sealed Proposal method and criteria as noted in the bid documents allows for factors other than price be used to select the highest ranked contractor. These factors, in addition to price, include past offeror performance on City projects or references for work outside the City and the provision for company employee health insurance. The ranking was approved by the City Manager.

The Scope of Work, the Competitive Sealed Proposal Evaluation Sheet, Summary of Cost Proposals and Recommendation are attached as well as the Engineering and Construction Management's CSP Offeror certification. Pride General Contractors, LLC received the highest ranked score (97.09) for the project. Final negotiations have been completed and there are no changes to the scope or bid price. This is the final contract award.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

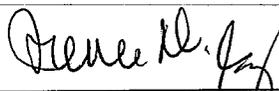
Base Bid:	\$140,094.54	2012 - 2013 Certificates of Obligation
Option 1:	\$105,132.58	2012 - 2013 Certificates of Obligation
Option 2:	\$ 96,031.31	2012 - 2013 Certificates of Obligation
Option 3:	\$ 46,858.21	2012 - 2013 Certificates of Obligation

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

RECOMMENDATION

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S

**ENGINEERING AND CONSTRUCTION
MANAGEMENT DEPARTMENT**



MEMORANDUM

Date: October 1, 2012

To: Rachel Johnson, Project Compliance Specialist
Engineering and Construction Management Department

Through: Javier Reyes, P.E. – Engineering Division Manager

From: Daniel Garcia,
Project Manager

Cc: Luis Flores, City of El Paso Fire Department
Victor Rivera, General Services

Subject: Fire Station 8, 19, 20 & 26 Restroom Additions
Solicitation No. 2012-272

Per the Competitive Sealed Proposal policy, we have met with the highest Ranked proposal (lowest price) to negotiate the final terms of the contract. It was agreed to proceed with the contract terms as bid out.

It is recommended that the contract be awarded to Pride General Contractors, LLC as follows:

- Base Bid: \$140,094.54
- Option 1: \$105,132.58
- Option 2: \$ 96,031.31
- Option 3: \$ 46, 858.21
- Sum Total Base Bid, Option 1, Option 2, & Option 3: \$ 388,116.64

If you have any questions please call me at 541-4200.

Sincerely,

 Daniel Garcia

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson

Contractor Experience Reference Form

Contractor **Pride General Contractors**

Project 1 **Pat O'Rourke Rec Center**

Project 1 Scope Reroofing of portions of the existing Pat O'Rourke Recreation Center.

Project 1 Comments Project was completed in accordance with the plans and specifications and on time. The contractor was responsive in the work.

Project 2 **Installation of Train Signals at the El Paso Zoo**

Project 2 Scope Installation of the Traffic Signals and ramps for the train crossings at the El Paso Zoo.

Project 2 Comments Project was completed in accordance with the plans and specifications and on time. The contractor was responsive in the work.

Project 3

Project 3 Scope

Project 3 Comments

CITY OF EL PASO SUMMARY OF COST PROPOSALS ¹									
BID TITLE: FIRE STATION 8, 19, 20 & 26 RESTROOM ADDITIONS				BID NO: 2012-272					
BID DATE: August 8, 2012				DEPARTMENT: FIRE DEPARTMENT					
				A & R HOME IMPROVEMENTS		ARMOR CONSTRUCTION CO., INC.		BENNING CONSTRUCTION, INC.	
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
BASE BID				\$135,390.00		\$152,300.00		\$149,285.00	
OPTION 1				\$90,900.00		\$116,900.00		\$119,252.00	
OPTION 2				\$112,265.00		\$122,800.00		\$126,922.00	
OPTION 3				\$49,965.00		\$62,600.00		\$66,302.00	
SUM TOTAL BASE BID, OPTION 1, OPTION 2, & OPTION 3				\$388,520.00		\$454,600.00		\$461,761.00	
BID BOND				NO		YES		YES	
AMENDMENTS NO. 1 & 2 ACKNOWLEDGED				NO		YES		YES	

CITY OF EL PASO SUMMARY OF COST PROPOSALS ¹									
BID TITLE: FIRE STATION 8, 19, 20 & 26 RESTROOM ADDITIONS				BID NO: 2012-272					
BID DATE: August 8, 2012				DEPARTMENT: FIRE DEPARTMENT					
				BYERS CONSTRUCTION, INC.		CALDERON GENERAL CONTRACTORS, INC.		J. CARRIZAL GENERAL CONSTRUCTION, L.L.C.	
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
BASE BID				\$219,000.00		\$190,176.00		\$173,900.00	
OPTION 1				\$129,000.00		\$140,313.00		\$123,508.00	
OPTION 2				\$135,000.00		\$152,826.00		\$138,465.00	
OPTION 3				\$86,000.00		\$86,577.00		\$69,513.00	
SUM TOTAL BASE BID, OPTION 1, OPTION 2, & OPTION 3				\$569,000.00		\$569,892.00		\$505,386.00	
BID BOND				YES		YES		YES	
AMENDMENTS NO. 1 & 2 ACKNOWLEDGED				YES		YES		YES	

(1) THIS PORTION IS PART "A" OF THE COMPETITIVE SEALED PROPOSAL OFFEROR CRITERIA EVALUATION

Approved By: *Edmund Reyes* 8-9-2012

BID TAB

CITY OF EL PASO SUMMARY OF COST PROPOSALS ¹									
BID TITLE: FIRE STATION 8, 19, 20 & 26 RESTROOM ADDITIONS				BID NO: 2012-272					
BID DATE: August 8, 2012				DEPARTMENT: FIRE DEPARTMENT					
				MEDLOCK COMMERCIAL CONTRACTORS, LLC		POWERS GENERAL CONTRACTORS, INC.		PRIDE GENERAL CONTRACTORS, LLC	
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
BASE BID				\$152,000.00		\$198,500.00		\$140,094.54	
OPTION 1				\$116,000.00		\$160,000.00		\$105,132.58	
OPTION 2				\$121,000.00		\$157,500.00		\$96,031.31	
OPTION 3				\$71,000.00		\$95,000.00		\$46,858.21	
SUM TOTAL BASE BID, OPTION 1, OPTION 2, & OPTION 3				\$460,000.00		\$611,000.00		\$388,116.64	
BID BOND				YES		YES		YES	
AMENDMENTS NO. 1 & 2 ACKNOWLEDGED				YES		YES		YES	

CITY OF EL PASO SUMMARY OF COST PROPOSALS ¹									
BID TITLE: FIRE STATION 8, 19, 20 & 26 RESTROOM ADDITIONS				BID NO: 2012-272					
BID DATE: August 8, 2012				DEPARTMENT: FIRE DEPARTMENT					
				SUNLIGHT ENTERPRISES CO., INC.					
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
BASE BID				\$140,000.00					
OPTION 1				\$99,000.00					
OPTION 2				\$106,000.00					
OPTION 3				\$52,000.00					
SUM TOTAL BASE BID, OPTION 1, OPTION 2, & OPTION 3				\$397,000.00					
BID BOND				YES					
AMENDMENTS NO. 1 & 2 ACKNOWLEDGED				YES					

(1) THIS PORTION IS PART "A" OF THE COMPETITIVE SEALED PROPOSAL OFFEROR CRITERIA EVALUATION

Approved By:

Edward [Signature]

BID TAB

8-9-2012

COMPETITIVE SEALED PROPOSAL (CSP) EVALUATION SHEET
FIRE STATION 8, 19, 20 & 26 RESTROOM ADDITION
 Solicitation No. 2012-272

CRITERIA	Pride General Contractors, LLC	Sunlight Enterprises Co., Inc.	Medlock Commercial Contractors, Inc.	Benning Construction Inc.	Armor Construction Co. Inc.	J. Carrizal General Construction LLC	Byers Construction Inc.	Calderon General Contractors, Inc.
A (C.1): Offeror's Price Maximum 75 Points Offer / Offer * 75	\$388,116.64 75.00	\$397,000.00 73.32	\$460,000.00 63.28	\$461,761.00 63.04	\$454,600.00 64.03	\$505,386.00 57.60	\$569,000.00 51.16	\$569,892.00 51.08
B (C.2): Offeror's Past Performance with Owner Maximum 20 points	17.09	15.68	14.65	15.68	15.68	15.68	17.41	15.68
C (C.3) Health Insurance Maximum 5 Points	5.0	4.0	5.0	3.0	0.0	0.0	4.0	0.0
Offers insurance and pays 100% = 5 pts								
Offers insurance and pays 60% or higher = 4								
Offers insurance and pays > 40% but < 60% = 3								
Offers insurance but pays less than 40% = 2								
Offers insurance but does not pay any portion = 1 pts								
Does not offer insurance. = 0 pts								
TOTAL POINTS EARNED	97.09	93.00	82.93	81.72	79.71	73.28	72.57	66.76
RANKING	1	2	3	4	5	6	7	8

APPROVED: *[Signature]* 9/20/12
 for City Engineer Date
 APPROVED: *[Signature]* 9/20/12
 City Manager Date

**CITY OF EL PASO
COMPETITIVE SEALED PROPOSAL
OFFEROR CERTIFICATION**

**Fire Station 8, 19, 20 & 26 Restroom Additions
Solicitation No. 2012-272**

The evaluation of offers for this Competitive Sealed Proposal has been completed.

The Offeror, Pride General Contractors, LLC, has received the
(Contractor's Name)

highest score, 97.09, and is, therefore, certified as offering the City of El Paso the Best

Value for this project. The amount of the award will be \$388,116.64.

This amount includes the following proposal components, alternates and/or options with their corresponding amounts:

PROPOSAL COMPONENT	\$ AMOUNT
Base Bid, Option 1, Option 2 and Option 3:	\$388,116.64

I, Michael Johnson, of Eng. & Const. Mgmt.,
(Name) (Department or Firm)

Concur with this Certification on this the 19th day of September 2012.

I, Javier Reyes, of Engineering and Const. Management,
(Name) (Department or Firm)

Concur with this Certification on this the 19th day of September 2012.

I, Daniel Garcia, of Eng. & Const. Mgmt.,
(Name) (Department or Firm)

Concur with this Certification on this the 19th day of September 2012.

I, _____, of _____,
(Name) (Department or Firm)

Concur with this Certification on this the _____ day of _____ 2012.



**CITY OF EL PASO
COMPETITIVE SEALED PROPOSAL**

PROPOSAL

TO THE HONORABLE MAYOR AND CITY COUNCIL
CITY OF EL PASO
EL PASO, TEXAS

The undersigned having familiarized themselves with the local conditions affecting the cost of work and with the Contract documents consisting of Invitation to Bid, Instructions to Bidders, General Conditions, the Contractor's Proposal, Special Bid Conditions, Applicable Wage Rates, the Contract Form, plans, specifications, drawings, and addenda on file in the office of the Engineering & Construction Management Department of the City of El Paso, hereby propose to perform everything required to be performed and to provide furnish and install all the labor, materials, necessary tools, expendable equipment, and all utility and transportation services, and to complete in a workmanlike manner all the work required for the

FIRE STATION 8, 19, 20, & 26 RESTROOM ADDITIONS

SOLICITATION No. 2012-272

within the specified limits and in accordance with the plans, including Addenda numbers #1 7/23/12, #2 7/26/12, AT THE FOLLOWING LUMP SUM:

ONLY ONE BIDDER MAY BE AWARDED THIS CONTRACT PURSUANT THIS BID.
EACH PROPOSAL MUST BE SUBMITTED ON THE PRESCRIBED FORM AND all blank spaces on the proposal form for proposal prices must be filled in, in ink or typewritten.
FAILURE TO FILL IN ALL BLANK SPACES SHALL CAUSE THE BID PROPOSAL TO BE DEEMED NOT RESPONSIVE AND BID PROPOSAL WILL NOT BE CONSIDERED IN DETERMINING THE LOWEST RESPONSIBLE BIDDER.

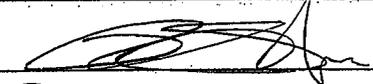
Note: The offeror who provides the best value for the owner based on the selection criteria and on its ranking evaluation will be awarded Base Bid. If funding is available the following will be awarded in order of priority - Option 1, Option 2, and Option 3.

BASE BID:

The undersigned to perform all of the work required for the Fire Station #20, as specified and indicated in the drawings and specifications, for the total amount of:

BASE BID \$ 140094.54

COMPANY NAME: Pride General Contractors LLC

BIDDER'S SIGNATURE: 

PRINT BIDDER'S NAME: Ramon Salgado

Proposal - FIRE STATION 8, 19, 20, & 26 RESTROOM ADDITIONS
Solicitation No. 2012-272

I-C-a-1

04/16/2009

OPTION 1:

The undersigned to perform all of the work required for the Fire Station 19, as specified and indicated in the drawings and specifications, for the total amount of:

\$ 105,132.58

OPTION 2:

The undersigned to perform all of the work required for the Fire Station 26, as specified and indicated in the drawings and specifications, for the total amount of:

\$ 96,031.31

OPTION 3:

The undersigned to perform all of the work required for the Fire Station 8, as specified and indicated in the drawings and specifications, for the total amount of:

\$ 46,858.21

SUM TOTAL OF BASE BID, OPTION 1, OPTION 2, AND OPTION 3:

\$ 388,116.64

COMPANY NAME: Pride General Contractors LLC

BIDDER'S SIGNATURE: 

PRINT BIDDER'S NAME: Ramon Salgado

CONTRACT TIME AND LIQUIDATED DAMAGES

Bidder agrees to commence work on a date to be specified in a written "Notice to Proceed" issued by the Owner. The Contract Time for Base Bid shall begin on the date to commence work specified in the "Notice to Proceed" and shall run for fifty-five (55) additional CONSECUTIVE CALENDAR DAYS thereafter. Bidder shall Substantially Complete the project (in accordance with the timelines below) within forty-five (45) CONSECUTIVE CALENDAR DAYS after the date to commence work in the "Notice to Proceed." Bidder agrees to pay, as liquidated damages, the sum of six hundred five dollars and zero cents (\$605.00) for each consecutive calendar day after the date of Substantial Completion, as hereinafter provided in the General Conditions. Bidder further agrees to pay as liquidated damages the sum of three hundred and sixty-five dollars and zero cents (\$365.00) for each consecutive calendar day after the expiration of the Contract Time for Remaining Work, as provided in Paragraph 6.8.3.1 of the General Conditions. If awarded, the Contract Time and Liquidated Damages for Option 1, Option 2 and Option 3 shall be under same terms as set forth above and for the days and amounts set forth in the table below. The unit price quantities of this contract are estimated.

The Bidder acknowledges that this project consists of phases (the options) and bidder agrees that each phase (or option) of the project must be completed and accepted by the Owner before a written "Notice to Proceed" is issued for the next phase (or option) of the Project.

The Contract time per phase and Liquidated Damages for each Phase is as follows:

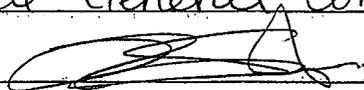
	No. of CCD Substantial Completion	LD's per CCD Substantial Completion	No. of CCD - Remaining Work	LD's per CCD - Remaining Work
Base Bid	45	\$605.00	10	\$365.00
Option 1 (if Option 1 is awarded)	30	\$605.00	10	\$365.00
Option 2 (if Option 2 is awarded)	30	\$605.00	10	\$365.00
Option 3 (if Option 3 is awarded)	30	\$605.00	10	\$365.00

Base Bid, must be completed and accepted before Option 1 (if Option 1 is awarded) can begin. Base Bid and Option 1 must be completed and accepted before Option 2 (if Option 2 is awarded) can begin. Base Bid, Option 1 and 2 must be completed and accepted before Option 3 (if Option 3 is awarded) can begin.

COMPANY NAME:

Pride General Contractors LLC

BIDDER'S SIGNATURE:



PRINT BIDDER'S NAME:

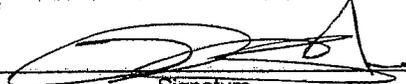
Ramon Salgado

BID BOND

Enclosed with this proposal is a bid bond for five percent (5%) of the TOTAL bid price including base bid(s) and alternate(s) which is agreed shall be collected and retained by the owner(s) as liquidated damages in the event this proposal is accepted by the Owner within sixty (60) consecutive calendar days after the date advised for the reception of bids and the undersigned fails to execute the contract and the required performance and payment bonds with the Owner within fourteen (14) consecutive calendar days after the date said proposal is accepted; otherwise, the said bid security shall be returned to the undersigned upon demand.

THE UNDERSIGNED BIDDER REPRESENTS TO THE CITY AND TO THE OTHER BIDDERS THAT HIS/HER PROPOSAL, AND THE ESTIMATES ON WHICH IT IS BASED, HAS BEEN CAREFULLY CHECKED AND CONTAINS NO ERRORS, AND NOTHING HAS BEEN OMITTED OR OVERLOOKED IN DETERMINING THE AMOUNTS BID.

BIDDER'S NAME: Pride General Contractors LLC
(AS IT APPEARS ON ORGANIZATION CERTIFICATE ISSUED BY STATE IN WHICH COMPANY WAS ORGANIZED)

BY:  8-8-12
Signature Date
Ramon Salgado Vice-President (915)7719601 9157719600
Print Signer's name & title Telephone Fax
5959 Gateway W. Ste 512 El Paso TX 79925
Address City, State, Zip Code

Physical Address of Business --if different from above: _____ City, State, Zip Code _____

IF THE BIDDER IS A CORPORATION, THE FOLLOWING CERTIFICATE SHOULD BE EXECUTED:

I, Jesus Gonzalez, certify that I am the President Secretary of the corporation named as Bidder hereinabove; that Ramon Salgado, who signed the foregoing contract on behalf of the Bidder, was then Vice-President of said corporation; that said proposal was duly signed for and in behalf of said corporation by authority of its governing body, and is within the scope of its corporate powers.


CORPORATE SECRETARY SIGNATURE AND CORPORATE SEAL