

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services

**AGENDA DATE:** October 9, 2012

**CONTACT PERSON/PHONE:** Stuart Ed, General Services Director, 621-6822  
Bruce D. Collins, Purchasing Manager, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Solicitation No. 2012-293, Trucks & Vans, Gasoline and Diesel

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order(s) for items 3, 9, 18, 39 and 40 to Dick Poe Dodge LP and items 1, 2, 7, 8, 10 - 17, 19 - 29, 31 - 35, 41 and 42 to Rudolph Chevrolet LLC, El Paso effective the date of the award for an initial term of three (3) years. The estimated expenditures are:

Year 1 \$1,100,000.00 – Rudolph Chevrolet LLC - \$750,000.00, Dick Poe Dodge LP - \$350,000.00  
Year 2 \$600,00.00 – Rudolph Chevrolet LLC - \$350,000.00, Dick Poe Dodge LP - \$250,000.00  
Year 3 \$500,000.00 – Rudolph Chevrolet LLC - \$300,000.00, Dick Poe Dodge LP - \$200,000.00

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above purchase. The City is currently in the process of replacing the old fleet through a Fleet Replacement Program that targets vehicles that have met their life expectancy. Once identified, they are replaced with new, more cost effective vehicles that operate more efficiently and are environmentally-friendly. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved contract 2011-172 on May 24, 2011, Item 10A.

**SELECTION SUMMARY:**

This solicitation was advertised on July 24, 2012 and July 31, 2012, and opened on July 24, 2012. On July 24, 2012, postcards were mailed out, the solicitation was posted on the City's website on and the email (Purmail) notification was sent out. Seventeen (17) local bidders were solicited and three (3) local bidders responded.

**AMOUNT AND SOURCE OF FUNDING:**

Department: General Services  
Environmental Services Department  
Amount \$2,200,000.00  
Funds Available: Dept: 231 Div: 37010 Acct: 580540 Fund: 4960  
Dept: 334 Div: 34060 Acct: 580290 Fund: 4150  
Funds Source: General Services Dept – Cars, Pickups, Vans  
Environmental Services Dept – Heavy Off Road Equipment

**BOARD / COMMISSION ACTION:**

N/A

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\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

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Stuart Ed, General Services Director

**COUNCIL PROJECT FORM  
(REQUIREMENTS OR BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **October 9, 2012**.

Discussion and action on the award of Solicitation No. 2012-293 (Trucks & Vans, Gasoline and Diesel) to Dick Poe Dodge LP and Rudolph Chevrolet LLC for an estimated award of \$2,200,000.

Department: General Services  
Award to Vendor #1: Dick Poe Dodge LP  
El Paso, Texas  
Item(s): Item #'s 3, 9, 18, 39 and 40  
1<sup>st</sup> Year Estimated Award: \$ 350,000.00  
2<sup>nd</sup> Year Estimated Award: \$ 250,000.00  
3<sup>rd</sup> Year Estimated Award: \$ 200,000.00  
Total Estimated 3 Year Total: \$ 800,000.00  
Option to Extend: No Option  
Payment Terms: Net 30 days

Award to Vendor #2: Rudolph Chevrolet LLC  
El Paso, Texas  
Item(s): Item #'s 1, 2, 7, 10-17, 19-29, 31-35, 41 and 42  
1<sup>st</sup> Year Estimated Award: \$ 750,000.00  
2<sup>nd</sup> Year Estimated Award: \$ 350,000.00  
3<sup>rd</sup> Year Estimated Award: \$ 300,000.00  
Total Estimated 3 Year Total: \$1,400,000.00  
Option to Extend: No Option  
Payment Terms: Net 30 days

Total Estimated 1<sup>st</sup> Year Award: \$ 1,100,000.00  
Total Estimated 2<sup>nd</sup> Year Award: \$ 600,000.00  
Total Estimated 1<sup>st</sup> Year Award: \$ 500,000.00  
Total Estimated 3 Year Award: \$ 2,200,000.00  
Account No.: 231-37101-580540-4960-P3120  
334-34060-580290-4150

Funding Source: General Services Department – Cars, Pickups, Vans  
Environmental Services Dept. – Heavy Off Road Equipment  
District(s): All

This is a Best Value, unit price contract.

The Financial Services - Purchasing Division and General Services recommend that Casa Ford be deemed as non-responsive and the contract be awarded as indicated to Dick Poe Dodge LP and Rudolph Chevrolet LLC, the vendors offering the best value bid.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

No bids were received for item #'s 4, 5, 6, 30, 36, 37, and 38 and were not awarded. Casa Ford, Inc., was deemed non-responsive for taking exception to the Producer Price Index (PPI) which is used for unit pricing for contract year 2 (model year 2014) and contract year 3 (model year 2015) to adjust the vehicle pricing, upward or downward, based on the PPI for Transportation Equipment Group as published by the U.S. Bureau of Labor Statistics.

# COMMITTEE SCORE SHEET

Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

		DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
<b>BEST VALUE EVALUATION FACTORS</b>			
COST (# points/percent max)		65%	(See each line item below)
Reputation & Quality of the Bidder's Services (# points/ percent max)		20%	(See each line item below)
Local Maintenance and Service Facility (# points/ percent max)		10%	(See each line item below)
Past Performance (# points/ percent max)		5%	(See each line item below)
10.34	12.01	10.00	10.00
2.00	5.00		
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
1.	1/2 TON TRUCK REGULAR CAB, GASOLINE	\$20,160.00	\$16,838.00
	COST SCORE 65%	54.30	65.00
	<b>TOTAL BEST VALUE SCORE</b>	<b>Total 76.64</b>	<b>Total 92.01</b>
2.	1/2 TON TRUCK EXTENDED CAB, GASOLINE	\$20,579.76	\$19,362.00
	COST SCORE 65%	61.20	65.00
	<b>TOTAL BEST VALUE SCORE</b>	<b>Total 83.54</b>	<b>Total 92.01</b>
3.	1/2 TON TRUCK 4 DOOR CAB, GASOLINE	\$20,405.00	\$22,083.00
	COST SCORE 65%	65.00	60.10
	<b>TOTAL BEST VALUE SCORE</b>	<b>Total 87.34</b>	<b>Total 87.11</b>
4.	1/2 TON TRUCK EXTENDED CAB, DIESEL	NO BID	NO BID
	COST SCORE 65%		
	<b>TOTAL BEST VALUE SCORE</b>		
5.	1/2 TON TRUCK EXTENDED CAB, DIESEL	NO BID	NO BID
	COST SCORE 65%		
	<b>TOTAL BEST VALUE SCORE</b>		

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

# COMMITTEE SCORE SHEET

Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

			DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION		UNIT PRICE	UNIT PRICE
6.	1/2 TON TRUCK 4 DOOR CAB, DIESEL		NO BID	NO BID
	COST SCORE 65%			
	TOTAL BEST VALUE SCORE			
7.	3/4 TON TRUCK REGULAR CAB, GASOLINE		\$20,678.30	\$18,894.00
	COST SCORE 65%		59.40	65.00
	TOTAL BEST VALUE SCORE		Total 81.74	Total 92.01
8.	3/4 TON TRUCK EXTENDED CAB, GASOLINE		NO BID	\$21,023.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01
9.	3/4 TON TRUCK 4 DOOR CAB, GASOLINE		\$21,202.75	\$22,847.00
	COST SCORE 65%		65.00	60.30
	TOTAL BEST VALUE SCORE		Total 87.34	Total 87.31
10.	3/4 TON TRUCK W/SERVICE BODY REGULAR CAB, GASOLINE		\$25,665.00	\$23,219.00
	COST SCORE 65%		58.80	65.00
	TOTAL BEST VALUE SCORE		Total 81.14	Total 92.01
11.	3/4 TON TRUCK REGULAR CAB, DIESEL		\$32,547.45	\$26,311.00
	COST SCORE 65%		52.50	65.00
	TOTAL BEST VALUE SCORE		Total 74.84	Total 92.01
12.	3/4 TON TRUCK EXTENDED CAB, DIESEL		NO BID	\$28,286.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01

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# COMMITTEE SCORE SHEET

Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

			DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION		UNIT PRICE	UNIT PRICE
13.	3/4 TON TRUCK 4 DOOR CAB, DIESEL		\$32,623.70	\$29,983.00
	COST SCORE 65%		59.70	65.00
	TOTAL BEST VALUE SCORE		Total 82.04	Total 92.01
14.	3/4 TON TRUCK W/SERVICE BODY REGULAR CAB, DIESEL		\$37,619.45	\$30,751.00
	COST SCORE 65%		53.10	65.00
	TOTAL BEST VALUE SCORE		Total 75.44	Total 92.01
15.	1 TON TRUCK REGULAR CAB, GASOLINE		NO BID	\$23,136.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01
16.	1 TON TRUCK EXTENDED CAB, GASOLINE		NO BID	\$24,425.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01
17.	1 TON TRUCK 4 DOOR CAB, GASOLINE		NO BID	\$25,613.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01
18.	1 TON TRUCK REGULAR CAB, DIESEL		\$32,807.50	NO BID
	COST SCORE 65%		65.00	
	TOTAL BEST VALUE SCORE		Total 87.34	

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# COMMITTEE SCORE SHEET

Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

ITEM	DESCRIPTION		UNIT PRICE	UNIT PRICE
19.	1 TON TRUCK EXTENDED CAB, DIESEL		NO BID	\$31,561.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01
20.	1 TON TRUCK 4 DOOR CAB, DIESEL		\$33,147.00	\$32,749.00
	COST SCORE 65%		64.20	65.00
	TOTAL BEST VALUE SCORE		Total 86.54	Total 92.01
21.	1 TON TRUCK REGULAR CAB, GASOLINE CAB AND CHASSIS		\$22,301.45	\$21,190.00
	COST SCORE 65%		61.80	65.00
	TOTAL BEST VALUE SCORE		Total 84.14	Total 92.01
22.	1 TON TRUCK EXTENDED CAB, GASOLINE CAB AND CHASSIS		NO BID	\$30,661.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01
23.	1 TON TRUCK CREW (4 DOOR) CAB, GASOLINE CAB AND CHASSIS		\$26,151.75	\$24,275.00
	COST SCORE 65%		60.30	65.00
	TOTAL BEST VALUE SCORE		Total 82.64	Total 92.01
24.	1 TON TRUCK REGULAR CAB, DIESEL CAB AND CHASSIS		\$33,187.00	\$27,826.00
	COST SCORE 65%		54.50	65.00
	TOTAL BEST VALUE SCORE		Total 76.84	Total 92.01

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

# COMMITTEE SCORE SHEET

Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

		DICK POE DODGE LP EL PASO, TX		RUDOLPH CHEVROLET LLC EL PASO, TX
<b>ITEM</b>	<b>DESCRIPTION</b>		<b>UNIT PRICE</b>	<b>UNIT PRICE</b>
25.	1 TON TRUCK REGULAR CAB, DIESEL CAB AND CHASSIS		NO BID	\$30,409.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
26.	1 TON TRUCK CREW (4 DOOR) CAB, DIESEL CAB AND CHASSIS		\$35,340.00	\$31,111.00
	COST SCORE 65%		57.20	65.00
	<b>TOTAL BEST VALUE SCORE</b>		<b>Total 79.54</b>	<b>Total 92.01</b>
27.	1/2 TON CARGO VAN, GASOLINE		NO BID	\$18,288.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
28.	3/4 TON CARGO VAN, GASOLINE		NO BID	\$19,643.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
29.	ONE (1) TON CARGO VAN, GASOLINE		NO BID	\$20,706.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
30.	1/2 TON CARGO VAN, DIESEL		NO BID	NO BID
	COST SCORE 65%			
	<b>TOTAL BEST VALUE SCORE</b>			

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# COMMITTEE SCORE SHEET

Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

			DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
<b>ITEM</b>	<b>DESCRIPTION</b>		<b>UNIT PRICE</b>	<b>UNIT PRICE</b>
31.	3/4 TON CARGO VAN, DIESEL		NO BID	\$29,849.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
32.	1 TON CARGO VAN, DIESEL		NO BID	\$33,335.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
33.	1/2 TON PASSENGER VAN (8 PAX), GASOLINE		NO BID	\$20,706.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
34.	3/4 TON PASSENGER VAN (12 PAX.), GASOLINE		NO BID	\$22,408.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
35.	1 TON PASSENGER VAN (15 PAX), GASOLINE		NO BID	\$26,612.00
	COST SCORE 65%			65.00
	<b>TOTAL BEST VALUE SCORE</b>			<b>Total 92.01</b>
36.	1/2 TON PASSENGER VAN (8 PAX), DIESEL		NO BID	NO BID
	COST SCORE 65%			
	<b>TOTAL BEST VALUE SCORE</b>			

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# COMMITTEE SCORE SHEET

Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

ITEM	DESCRIPTION		DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
			UNIT PRICE	UNIT PRICE
37.	3/4 TON PASSENGER VAN (12 PAX), DIESEL		NO BID	NO BID
	COST SCORE 65%			
	TOTAL BEST VALUE SCORE			
38.	1 TON PASSENGER VAN (15 PAX), DIESEL		NO BID	NO BID
	COST SCORE 65%			
	TOTAL BEST VALUE SCORE			
39.	MINI CARGO VAN, GASOLINE		\$23,065.00	NO BID
	COST SCORE 65%		65.00	
	TOTAL BEST VALUE SCORE		Total 87.34	
40.	MIN PASSENGER VAN, GASOLINE		\$22,105.00	NO BID
	COST SCORE 65%		65.00	
	TOTAL BEST VALUE SCORE		Total 87.34	
41.	1/2 TON SUV, GASOLINE		NO BID	\$19,954.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01
42.	3/4 TON SUV, GASOLINE		NO BID	\$33,241.00
	COST SCORE 65%			65.00
	TOTAL BEST VALUE SCORE			Total 92.01

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**CITY OF EL PASO  
BID TABULATION FORM**



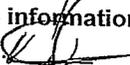
Bid Opening Date: AUGUST 15, 2012  
Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

		CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	1/2 TON TRUCK REGULAR CAB, GASOLINE	\$16,720.67	\$20,160.00	\$16,838.00
	YEAR / MAKE	2013 FORD	2013 RAM 1500	2013 CHEV
	MODEL NO.	F150 XL	DS1L61	CC10903
2.	1/2 TON TRUCK EXTENDED CAB, GASOLINE	\$18,677.67	\$20,579.76	\$19,362.00
	YEAR / MAKE	2013 FORD	2013 RAM 1500	2013 CHEV
	MODEL NO.	F150 XL	DSIL41	CC10753
3.	1/2 TON TRUCK 4 DOOR CAB, GASOLINE	\$21,899.67	\$20,405.00	\$22,083.00
	YEAR / MAKE	2013 FORD	2013 RAM 1500	2013 CHEV
	MODEL NO.	SUPERCREW XL	DSIL98	CC10543
4.	1/2 TON TRUCK EXTENDED CAB, DIESEL	NO BID	NO BID	NO BID
	YEAR / MAKE			
	MODEL NO.			
5.	1/2 TON TRUCK EXTENDED CAB, DIESEL	NO BID	NO BID	NO BID
	YEAR / MAKE			
	MODEL NO.			
6.	1/2 TON TRUCK 4 DOOR CAB, DIESEL	NO BID	NO BID	NO BID
	YEAR / MAKE			
	MODEL NO.			

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NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: 

DATE: 9/12/2012



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: AUGUST 15, 2012  
Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

		CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
7.	3/4 TON TRUCK REGULAR CAB, GASOLINE	\$19,777.13	\$20,678.30	\$18,894.00
	YEAR / MAKE	2013 FORD	2013 RAM 2500	2013 CHEV
	MODEL NO.	F250 REGULAR CAB XL	DJ2L62	CC20903
8.	3/4 TON TRUCK EXTENDED CAB, GASOLINE	\$21,536.13	NO BID	\$21,023.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	F250 SUPERCAB XL		CC20753
9.	3/4 TON TRUCK 4 DOOR CAB, GASOLINE	\$22,911.13	\$21,202.75	\$22,847.00
	YEAR / MAKE	2013 FORD	2013 RAM 2500	2013 CHEV
	MODEL NO.	F250 CREWCAB XL	DJ2L91	CC20743
10.	3/4 TON TRUCK W/SERVICE BODY REGULAR CAB, GASOLINE	\$24,602.97	\$25,665.00	\$23,219.00
	YEAR / MAKE	2013 FORD	2013 RAM 2500	2013 CHEV
	MODEL NO.	F250 REGULAR CAB XL	DJ2L62	CC20903
11.	3/4 TON TRUCK REGULAR CAB, DIESEL	\$26,177.13	\$32,547.45	\$26,311.00
	YEAR / MAKE	2013 FORD	2013 RAM 2500	2013 CHEV
	MODEL NO.	F250 REGULAR CAB	DJ2L62	CC20903
12.	3/4 TON TRUCK EXTENDED CAB, DIESEL	\$27,936.13	NO BID	\$28,286.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	F250 SUPERCAB XL		CC20753

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APPROVED BY: *[Signature]*

DATE: 9/12/2012



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: AUGUST 15, 2012  
Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

		CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
13.	3/4 TON TRUCK 4 DOOR CAB, DIESEL	\$29,311.13	\$32,623.70	\$29,983.00
	YEAR / MAKE	2013 FORD	2013 RAM 2500	2013 CHEV
	MODEL NO.	F250 CREWCAB XL	DJ2L91	CC20743
14.	3/4 TON TRUCK W/SERVICE BODY REGULAR CAB, DIESEL	\$31,117.97	\$37,619.45	\$30,751.00
	YEAR / MAKE	2013 FORD	2013 RAM 2500	2013 CHEV
	MODEL NO.	F250 REGULAR CAB XL	DJ2L62	CC20903
15.	1 TON TRUCK REGULAR CAB, GASOLINE	\$20,404.13	NO BID	\$23,136.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	F350 REGULAR CAB XL		CC30903
16.	1 TON TRUCK EXTENDED CAB, GASOLINE	\$22,450.13	NO BID	\$24,425.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	F350 SUPERCAB XL		CC30953
17.	1 TON TRUCK 4 DOOR CAB, GASOLINE	\$23,712.13	NO BID	\$25,613.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	F350 CREWCAB XL		CC30743
18.	1 TON TRUCK REGULAR CAB, DIESEL	\$26,804.13	\$32,807.50	NO BID
	YEAR / MAKE	2013 FORD	2013 RAM	NOT STATED
	MODEL NO.	F350 REGULAR CAB XL	D23L62	CC30903

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APPROVED BY:

DATE: 9/12/2012



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: AUGUST 15, 2012  
Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

		CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
19.	1 TON TRUCK EXTENDED CAB, DIESEL	\$28,850.13	NO BID	\$31,561.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	F350 SUPERCAB XL		CC30953
20.	1 TON TRUCK 4 DOOR CAB, DIESEL	\$30,112.13	\$33,147.00	\$32,749.00
	YEAR / MAKE	2013 FORD	2013 RAM	2013 CHEV
	MODEL NO.	F350 CREWCAB XL	D23L91	CC30743
21.	1 TON TRUCK REGULAR CAB, GASOLINE CAB AND CHASSIS	\$22,559.59 - 141"WB 60" CA SRW \$22,513.59 - 165" WB - 84" CA DRW	\$22,301.45	\$21,190.00
	YEAR / MAKE	2013 FORD	2013 RAM	2013 CHEV
	MODEL NO.	F350 CAB & CHASSIS	DD3L63	CC31003
22.	1 TON TRUCK EXTENDED CAB, GASOLINE CAB AND CHASSIS	\$24,561.55	NO BID	\$30,661.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	F350 SUPERCAB CAB & CHASSIS		CC30953
23.	1 TON TRUCK CREW (4 DOOR) CAB, GASOLINE CAB AND CHASSIS	\$25,502.59	\$26,151.75	\$24,275.00
	YEAR / MAKE	2013 FORD	2013 RAM	2013 CHEV
	MODEL NO.	F350 CREWCAB CAB & CHASSIS	DD3L93	CC31043
24.	1 TON TRUCK REGULAR CAB, DIESEL CAB AND CHASSIS	\$28,959.59 - 141/60" SRW \$28,913.59 - 165/84" DRW	\$33,187.00	\$27,826.00
	YEAR / MAKE	2013 FORD	2013 RAM	2013 CHEV
	MODEL NO.	F350 REG CAB CAB & CHASSIS	DD3L63	CC31003

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

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APPROVED BY:

DATE: 9/12/2012



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: AUGUST 15, 2012  
Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

		CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
25.	1 TON TRUCK REGULAR CAB, DIESEL CAB AND CHASSIS	\$30,961.55	NO BID	\$30,409.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	F350 SUPERCAB CAB & CHASSIS		CC30953
26.	1 TON TRUCK CREW (4 DOOR) CAB, DIESEL CAB AND CHASSIS	\$31,902.59	\$35,340.00	\$31,111.00
	YEAR / MAKE	2013 FORD	NOT STATED	2013 CHEV
	MODEL NO.	F350 CREWCAB & CHASSIS	DD8L93	CC31043
27.	1/2 TON CARGO VAN, GASOLINE	\$18,435.67	NO BID	\$18,288.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	E150 VAN		CG13405
28.	3/4 TON CARGO VAN, GASOLINE	\$20,285.67	NO BID	\$19,643.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	E250 VAN		CG23405
29.	ONE (1) TON CARGO VAN, GASOLINE	\$21,554.67	NO BID	\$20,706.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	E350 VAN		CG33405
30.	1/2 TON CARGO VAN, DIESEL	NO BID	NO BID	NO BID
	YEAR / MAKE			
	MODEL NO.			

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# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: AUGUST 15, 2012  
Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
		CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
31.	3/4 TON CARGO VAN, DIESEL	NO BID	NO BID	\$29,849.00
	YEAR / MAKE			2013 CHEV
	MODEL NO.			CG23405
32.	1 TON CARGO VAN, DIESEL	NO BID	NO BID	\$33,335.00
	YEAR / MAKE			2013 CHEV
	MODEL NO.			CG33405
33.	1/2 TON PASSENGER VAN (8 PAX), GASOLINE	\$20,269.67	NO BID	\$20,706.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	E150 CLUBWAGON		CG13406
34.	3/4 TON PASSENGER VAN (12 PAX,), GASOLINE	\$22,766.67	NO BID	\$22,408.00
	YEAR / MAKE	2013 FORD		2013 CHEV
	MODEL NO.	E350 CLUBWAGON		CG23406
35.	1 TON PASSENGER VAN (15 PAX), GASOLINE	\$24,367.67	NO BID	\$26,612.00
	YEAR / MAKE	2013 FORD		NOT STATED
	MODEL NO.	E350 SUPER CLUBWAGON		CG33706
36.	1/2 TON PASSENGER VAN (8 PAX), DIESEL	NO BID	NO BID	NO BID
	YEAR / MAKE			
	MODEL NO.			

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## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: AUGUST 15, 2012  
Project Name: TRUCKS & VANS, GASOLINE AND DIESEL

Solicitation #: 2012-293  
Department: GENERAL SERVICES

		CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
37.	3/4 TON PASSENGER VAN (12 PAX), DIESEL	NO BID	NO BID	NO BID
	YEAR / MAKE			
	MODEL NO.			
38.	1 TON PASSENGER VAN (15 PAX), DIESEL	NO BID	NO BID	NO BID
	YEAR / MAKE			
	MODEL NO.			
39.	MINI CARGO VAN, GASOLINE	\$20,157.48	\$23,065.00	NO BID
	YEAR / MAKE	2013 FORD	2013 RAM	
	MODEL NO.	TRANSIT CONNECT VAN	RTKE53	
40.	MIN PASSENGER VAN, GASOLINE	\$21,634.48	\$22,105.00	NO BID
	YEAR / MAKE	2013 FORD	2013 DODGE	
	MODEL NO.	TRANSIT CONNECT WAGON	RTKH53	
41.	1/2 TON SUV, GASOLINE	\$19,714.94	NO BID	\$19,954.00
	YEAR / MAKE	2013 FORD		CHEV CAPTIVA
	MODEL NO.	ESCAPE		ILD26
42.	3/4 TON SUV, GASOLINE	\$23,134.67	NO BID	\$33,241.00
	YEAR / MAKE	2013 FORD		2013 CHEV SUBURBAN
	MODEL NO.	EXPLORER		CC20906

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APPROVED BY:

DATE: 9/12/2012



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: **AUGUST 15, 2012**  
 Project Name: **TRUCKS & VANS, GASOLINE AND DIESEL**

Solicitation #: **2012-293**  
 Department: **GENERAL SERVICES**

	CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
<p><b>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</b>            THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p>			
<p><b>A. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2016 VEHICLES, SUBJECT TO THE PRICE ADJUSTMENT CLAUSE, IF OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</b></p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p><b>B. VENDOR OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2017 VEHICLES, SUBJECT TO THE PRICE ADJUSTMENT CLAUSE, IF OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</b></p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<b>PAYMENT TERMS:</b>	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b> Within ___ consecutive calendar days	120 DAYS ARO	120 DAYS	90 - 120 DAYS
<p><small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small></p>			
<b>BIDS SOLICITED:</b> 23	<b>BIDS RECEIVED:</b> 3	<b>LOCAL BIDS:</b> 17	<b>NO BID:</b> 0

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DICK POE CHRYSLER  
6501 MONTANA AVENUE  
EL PASO, TX 79925

DICK POE DEALERSHIPS  
1363 AIRWAY BLVD.  
EL PASO, TX 79925

MIDWAY CHEVROLET  
5915 MONTANA AVENUE  
EL PASO, TX 79925

SUNLAND PARK  
PONTIAC BUICK GMC  
955 CROCKETT WAY  
EL PASO, TX 79922

MISSION CHEVROLET  
1316 GEORGE DIETER  
EL PASO, TX 79936

SHAMLALEY FORD  
11301 GATEWAY BLVD. W  
EL PASO, TX 79936

HOY FOX AUTOMOTIVE GROUP  
7230 VISCOUNT BLVD.  
EL PASO, TX 79925

RUDOLPH AUTOMOTIVE GROUP  
ATTN: MIKE RUFFIN  
5625 S. DESERT  
EL PASO, TX 79932

CASA FORD  
ATTN: RICK KENLEY  
5815 MONTANA AVENUE  
EL PASO, TX 79925

MACK MASSEY MOTORS  
950 CROCKETT STREET  
EL PASO, TX 79922

BRAVO CHEVROLET  
CADILLAC HUMMER  
6555 MONTANA AVENUE  
EL PASO, TX 79925

TRAVIS CRAWFORD BUICK  
6800 MONTANA AVENUE  
EL PASO, TX 79925

DRIVEWAY DODGE  
8434 GATEWAY BLVD. E  
EL PASO, TX 79907

EL PASO HONDA  
1490 LEE TREVINO  
EL PASO, TX 79936

EXPRESSWAY FORD  
5550 N. DESERT BLVD.  
EL PASO, TX 79912

ASMAR TRUCK EQUIPMENT  
7713 ALAMEDA AVENUE  
EL PASO, TX 79915

ENTERPRISE RENT-A-CAR  
ATTN: JENNIFER JENNINGS  
4115 N. MESA  
EL PASO, TX 79902

FABCO INDUSTRIES INC.  
8406 SPRAGUE ROAD  
ODESSA, TX 79764

JACK KEY MOTORS  
1840 N. MAIN  
LAS CRUCES, NM 88001

BRAVO CHEVROLET  
1601 S. MAIN ST.  
LAS CRUCES, NM 88005

SISBARRO BUICK, PONTIAC  
425 W. BOUTZ ROAD  
LAS CRUCES, NM 88005

BORMAN MOTOR COMPANY  
470 W. BOUTZ  
LAS CRUCES, NM 88005

VISION FORD LINCOLN-MERCURY  
1500 S. WHITE SANDS BLVD.  
ALAMOGORDO, NM 88310