

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: General Services

AGENDA DATE: 10/11/11

CONTACT PERSON/PHONE: Stuart C. Ed – Director, General Services - Fleet Division (915) 621-6822
Bruce D. Collins – Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Award the following contract: 2011-341 – Heavy Vehicle Mechanical Repairs and Services
To:

RJ Border International (International) - \$30,000.00
Rush Truck Centers of Texas (Peterbilt, Caterpillar – Over the Road, Cummins) - \$30,000.00
Sierra Machinery, Inc. (Volvo, Champion) - \$20,000.00
Tom Growney Equipment, Inc. (John Deere, Bobcat) - \$20,000.00
Wagner Equipment Co. (Caterpillar – Construction Equipment) - \$100,000.00

All are from El Paso, TX

Estimated Annual Expenditures: \$200,000.00 Total Estimated Expenditures: \$400,000.00 over the initial 2 year contract term

BACKGROUND / DISCUSSION:

The General Services - Fleet Division is recommending the award of the above contract. These vendors were the bidders offering the best value to the City. The City has worked with all vendors in the past and has experienced consistent, reliable service over the last three years. The City currently owns more than 640 heavy vehicles/equipment that will require the use of this service. The approval of this contract would allow for the continual maintenance and upkeep of these vehicles and would permit for consistent and safe operation. Local business is being supported.

PRIOR COUNCIL ACTION:

No.

AMOUNT AND SOURCE OF FUNDING:

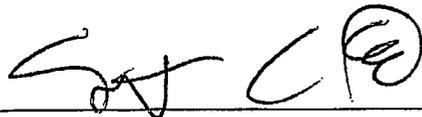
Department: General Services - Fleet Division
Amount: \$400,000.00
Funds Available: 37370510(Fleet)-503125(Service)-45202(Internal Service Fund) – 37000
Funds Source: General Services Internal Service Fund

BOARD / COMMISSION ACTION:

N/A.

***** AUTHORIZATION*****

DEPARTMENT HEAD:



EVALUATION SCORE SHEET

| | | | | | |
|---|-------------------|--|---|--------------------------------------|--|
| SOLICITATION NO: | | 2011-341 | | | |
| SOLICITATION TITLE: | | HEAVY VEHICLE MECHANICAL REPAIRS & SERVICES | | | |
| | | GENERAL SERVICES - FLEET DIVISION | | | |
| | | R.J. BORDER INTERNATIONAL TRUCKS El Paso, TX | RUSH TRUCK CENTERS OF TEXAS OF TEXAS LP dba RUSH TRUCK CENTER OF EL PASO TEXAS | SIERRA MACHINERY, INC EL Paso, TX | |
| COST | 70 points | 46.88 | 70.00 | 34.05 | |
| (Shop & Field hourly labor rates - combined & totaled) | | \$672.00 | \$450.00 | \$925.00 | |
| Reputation, Quality & Capacity of the Bidder and the Bidder's Service (25 pts) | | | | | |
| 1) Number of employees employed locally - 5 pts | | | | | |
| | | 5 | 5 | 5 | |
| 2) Number of factory trained technicians - 5 pts | | | | | |
| | | 5 | 5 | 5 | |
| 3) Hours of operations for service repairs - 5 pts | | | | | |
| | | 5 | 5 | 5 | |
| 4) Local Governmental References - 10 pts | | | | | |
| | | 10 | 6 | 4 | |
| Past Relationship/Performance with the City - 5 PTS | | | | | |
| | | 3 | 3 | 5 | |
| GRAND TOTAL | 100 points | 74.88 | 94.00 | 58.05 | |
| | | | | | |
| | | STEWART & STEVENSON TRUCK HOLDINGS LLC dba ON THE BORDER FREIGHTLINER El Paso, TX | TOM GROWNEY EQUIPMENT INC. EL PASO TEXAS | WAGNER EQUIPMENT, INC EL Paso, TX | |
| COST | 70 points | 48.71 | 45.55 | 44.59 | |
| (Shop & Field hourly labor rates - combined & totaled) | | \$646.75 | \$691.50 | \$706.50 | |
| Reputation, Quality & Capacity of the Bidder and the Bidder's Service (25 pts) | | | | | |
| 1) Number of employees employed locally - 5 pts | | | | | |
| | | 5 | 5 | 5 | |
| 2) Number of factory trained technicians - 5 pts | | | | | |
| | | 5 | 5 | 5 | |
| 3) Hours of operations for service repairs - 5 pts | | | | | |
| | | 5 | 4 | 4 | |
| 4) Local Governmental References - 10 pts | | | | | |
| | | 7 | 5 | 2 | |
| Past Relationship/Performance with the City - 5 PTS | | | | | |
| | | 3 | 0 | 0 | |
| GRAND TOTAL | 100 points | 73.71 | 64.55 | 60.59 | |



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: August 31, 2011

Project Name: Heavy Vehicle Mechanical Repairs & Services

Solicitation #: 2011-341

Department: General Services

| | R.J. BORDER INTERNATIONAL TRUCKS EL PASO, TX | RUSH TRUCK CENTERS OF TEXAS L.P. dba RUSH TRUCK CENTER OF EL PASO EL PASO, TX | SIERRA MACHINERY, INC. EL PASO, TX |
|------------------------------|--|--|---------------------------------------|
| SERVICE LABOR RATES | | | |
| SHOP BILLING RATE: | PER HOUR | PER HOUR | PER HOUR |
| REGULAR HOURLY BILLING RATE: | \$79.00 | \$65.00 | \$90.00 |
| AFTER-HOUR BILLING RATE: | \$118.50 | \$75.00 | \$135.00 |
| HOLIDAY BILLING RATE: | \$118.50 | \$85.00 | \$225.00 |
| FIELD SERVICE BILLING RATE | PER HOUR | PER HOUR | PER HOUR |
| REGULAR HOURLY BILLING RATE: | \$89.00 | \$65.00 | \$95.00 |
| AFTER-HOUR BILLING RATE: | \$133.50 | \$75.00 | \$142.50 |
| HOLIDAY BILLING RATE: | \$133.50 | \$85.00 | \$237.50 |

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____

DATE: _____

7/7/2011



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 31, 2011
 Project Name: Heavy Vehicle Mechanical Repairs & Services

Solicitation #: 2011-341
 Department: General Services

| | R.J. BORDER INTERNATIONAL TRUCKS EL PASO, TX | RUSH TRUCK CENTERS OF TEXAS L.P. dba RUSH TRUCK CENTER OF EL PASO EL PASO, TX | SIERRA MACHINERY, INC. EL PASO, TX |
|--|---|--|---|
| <u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> | | | |
| <p>CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> | | | |
| <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| <p>NO OPTION OFFERED</p> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| PAYMENT TERMS: | NET - 30 DAYS | NET - 30 DAYS | NET - 30 DAYS |
| BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD: | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 9/7/2011



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: August 31, 2011

Project Name: Heavy Vehicle Mechanical Repairs & Services

Solicitation #: 2011-341

Department: General Services

| | STEWART & STEVENSON TRUCK HOLDINGS LLC dba ON THE BORDER FREIGHTLINER EL PASO, TX | TOM GROWNEY EQUIPMENT INC. EL PASO, TX | WAGNER EQUIPMENT CO. EL PASO, TX |
|------------------------------|---|--|----------------------------------|
| SERVICE LABOR RATES | | | |
| SHOP BILLING RATE: | PER HOUR | PER HOUR | PER HOUR |
| REGULAR HOURLY BILLING RATE: | \$75.00 | \$89.00 | \$92.75 |
| AFTER-HOUR BILLING RATE: | \$92.00 | \$89.00 | \$107.75 |
| HOLIDAY BILLING RATE: | \$123.75 | \$89.00 | \$122.75 |
| FIELD SERVICE BILLING RATE | PER HOUR | PER HOUR | PER HOUR |
| REGULAR HOURLY BILLING RATE: | \$92.00 | \$141.50 | \$112.75 |
| AFTER-HOUR BILLING RATE: | \$115.50 | \$141.50 | \$127.75 |
| HOLIDAY BILLING RATE: | \$148.50 | \$141.50 | \$142.75 |

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____

DATE: _____

9-7-2011



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 31, 2011
 Project Name: Heavy Vehicle Mechanical Repairs & Services

Solicitation #: 2011-341
 Department: General Services

| | STEWART & STEVENSON TRUCK HOLDINGS LLC dba ON THE BORDER FREIGHTLINER EL PASO, TX | TOM GROWNEY EQUIPMENT INC. EL PASO, TX | WAGNER EQUIPMENT CO. EL PASO, TX |
|---|--|---|---|
| <u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> | | | |
| <p><input type="checkbox"/> CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> | | | |
| ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| NO OPTION OFFERED | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| DELIVERY TERMS: | NET - 30 DAYS | NET - 30 DAYS | NET - 30 DAYS |
| BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD: | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |
| BIDS SOLICITED: 27 | BIDS RECEIVED: 6 | BIDS LOCAL: 20 | NO BIDS: 0 |

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____

DATE: _____

9-7-2011

KAMSON
11501 CHITO SAMANIEGO DRIVE
EL PASO, TX 79936

SUNSTATE EQUIPMENT
8660 CASTNER DRIVE
EL PASO, TX 79907

TOM GROWNEY EQUIPMENT
11323 ROJAS DRIVE
EL PASO, TX 79936

RUSH TRUCK CENTER
12253 GATEWAY WEST
EL PASO, TX 79936

MESA EQUIPMENT & SUPPLY
1342 LOMALAND DRIVE
EL PASO, TX 79935

TEXAS EQUIPMENT CO.
ATTN: ERNESTO ESPARZA
18770 ALAMEDA AVE
P. O. BOX 140
TORNILLO, TX 79853

NUECES POWER EQUIPMENT
ATTN: GILBERT SAENZ
410 S. COTTON
EL PASO, TX 79901

NEW HOLLAND EQUIPMENT
9820 N. LOOP DRIVE
EL PASO, TX 79907

SIERRA MACHINERY INC
939 HAWKINGS BLVD.
EL PASO, TX 79915

BORDER MACHINERY
1710 E. PAISANO DRIVE
EL PASO, TX 79901

PRIME EQUIPMENT
6914 GATEWAY EAST BLVD
EL PASO, TX 79915

CJC EQUIPMENT
P. O. BOX 1154
SONORA, TX 76950

ROAD MACHINERY COMPANY
ATTN: WESLEY KOLSTER
1181 BURGANDY STREET
EL PASO, TX 79907

RUST TRACTOR COMPANY
10501 DYER STREET
EL PASO, TX 79914

WAGNER EQUIPMENT
ATTN: GILBERT SAENZ
10501 DYER STREET
EL PASO, TX 79924

ASCO
ASSOCIATED SUPPLY CO. INC.
3412 KERMIT HWY
ODESSA, TX 79764

COOPER EQUIPMENT
ATTN: GEORGE COOPER
17474 JUDSON ROAD
SAN ANTONIO, TX 78247

HERTZ EQUIPMENT RENTAL
830 PENDALE ROAD
EL PASO, TX 79907

NUECES POWER EQUIPMENT
4501 U.S. HWY 59 NORTH
VICTORIA, TX 77905

WAUKESHA-PEARCE IND. INC
12320 S. MAIN STREET
HOUSTON, TX 77235-5068

ELLEN EQUIPMENT
18000 E. 22ND AVENUE
AURORA, CO 80011-3512

TRUCK ENTERPRISE
ATTN: LANNY GOLUCKE
14400 GATEWAY BLVD. W.
EL PASO, TX 79928

INTEGRATED MECHANICS
ATTN: GEORGE MORA
9811 CARNEGIE
EL PASO, TX 79925

CUMMINS ROCKY MOUNTAIN
14333 GATEWAY BLVD. W.
EL PASO, TX 79928

BORDER INTERNATIONAL
12283 ROJAS DRIVE
EL PASO, TX 79925

MHC KENWORTH
10901 GATEWAY BLVD. W.
EL PASO, TX 79928

TENNANT/ELGIN
WESTERN FLEET
3800 SHELL STREET
EL PASO, TX 799

*BN-NDAA
AN-UAA, UTR*

BN-US#

*BN-NDAA
AN-NDAA, UTR*

*BN-A-MK
UTR
AN-A-
UTR*