

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Information Technology

AGENDA DATE: October 12, 2010

CONTACT PERSON NAME/PHONE: /Art Armas (915) 541-4288.

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to INX, Inc., a State Department of Information Resources (DIR) contractor under DIR State Contract DIR-SDD-1386 for the purchase of a Cisco VoIP system for City Hall 10th Floor in the estimated amount of \$187,429.21.

BACKGROUND / DISCUSSION:

This request is for a Cisco Voice over IP (VoIP) system for City Hall, 10 Floor. Implementation of this system will give the City of El Paso the ability to take advantage of unified communications allowing the City to combine all voice, video, and data into one easy to use system. Some benefits of this system is reducing costs associated with travel expenses by utilizing features such as video conferencing, web conferencing, as well as a number of other features and tools for collaboration. The system also has the ability to send multiple phone calls through the same network for additional cost savings.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes

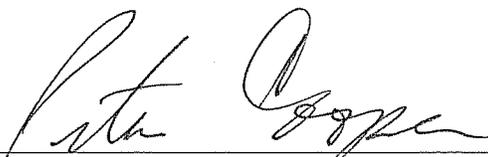
AMOUNT AND SOURCE OF FUNDING:

\$187,429.21; 2009 Reprogramming, Telephone IT Upgrades: 14400100-27265-508035-PCP09IT02

BOARD / COMMISSION ACTION: N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


ART ARMAS, INFORMATION TECHNOLOGY DIRECTOR

Information copy to appropriate Deputy City Manager

All

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INX, Inc.

URL [Vendor Website](#)
 Vendor ID 1760515249906
 HUB Type Non HUB
 E-Rate Qualified

DIR Contract Number DIR-SDD-1386
 Contract Term End Date 5/14/2011
 Contract Exp Date 5/14/2014

How to Order

1. For product and pricing information, visit the INX, Inc. website or contact Brent Blaha at 512-795-7106.
2. Generate a purchase order, made payable to INX, Inc.. You must reference the DIR Contract Number **DIR-SDD-1386** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

INX, Inc.

Contact Brent Blaha
 Phone 512-795-7106
 Fax (512) 795-8844

DIR

Contact Lisa Maldonado
 Phone (512) 463-5662
 Fax (512) 475-4759

Contract Overview

[Get Adobe Reader](#)

Contract: [DIR-SDD-1386](#)

[Standard Terms and Conditions PDF - 247 KB](#)

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

[HUB Subcontracting Plan \(HSP\) PDF - 1447 KB | Updated 06/10/2010](#)

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

[Pricing PDF - 8 KB | Updated 06/10/2010](#)

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Available Brands

Cisco
 Ironport

Available Products & Services

Networking Equipment
 Networking Products and Services
 Tele - Network Services

[No thanks, return to search](#)

Additional Contract Information

[Appendix D, Master Lease Agreement \(182 KB\)](#)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
INX, Inc.	1760515249906	Non HUB	Brent Blaha	Phone: (512) 795-7106 Fax: (512) 795-8844	6401 Southwest Fwy. Houston, TX 77074
Synetra Inc	1752021538900	Woman Owned	Don Campbell	Phone: (432) 561-7220 Fax: 432-561-7201	8180 Lakeview Center Odesa, TX 79765

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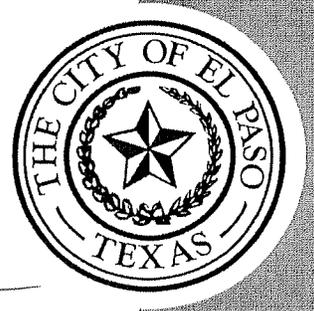
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Dept. of Information Resources
 300 W. 15th St. Ste. 1300
 Austin, TX 78701 [MAP](#)
 512.475.4700

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S E R V I C E S O L U T I O N S S U C C E S S



To: Terrence Freiburg, Purchasing Manager, IT

From: Art Armas, Director of I.T.

Authorized Signature

Date: October 12, 2010

Re: Texas Department of Information Resources, Contract DIR-SDD-1386

The Information Technology Department recommends purchasing Cisco VoIP system to take advantage of unified communications allowing the City to combine all voice, video, and data into one easy to use system at City Hall 10th Floor.

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes, there is a need for the equipment to unify communications and begin taking advantage of the cost savings this system will yield.

2. Does the purchase through the Program promote the standardization of equipment?

Yes, this system is used in various other locations in the City.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

Yes, INX, Inc. is a local vendor.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

Mayor
John F. Cook

City Council

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Ann Morgan Lilly

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Susie Byrd

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Emma Acosta

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Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson