

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Information Technology
AGENDA DATE: October 12, 2010
CONTACT PERSON NAME/PHONE: Art Armas, 541-4288
DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a purchase order to Sigma Solutions Inc., a State Department of Information Resources (DIR) contractor under DIR State Contracts DIR-SDD-1385, in the total amount of \$224,397.74 for Cisco Network Infrastructure equipment to modernize the networking links between the City and the County and bridge the two networks together as part of the project to migrate server data to the Momsen-Dunnegan-Ryan (MDR) building located at 800 E. Overland St .

BACKGROUND / DISCUSSION:

Due to power failures in the basement and the failures of aging equipment, IT plans to move equipment and service from the City Hall basement to the Momsen-Dunnegan-Ryan MDR building at 800 E. Overland. Currently, the MDR computer room is being renovated to handle larger computer loads and once complete, this location will be the primary site for all IT systems and services until such time that the main datacenter is established. Once that site is operational, the MDR computer room will serve as the Disaster Recovery Site for the datacenter.

PRIOR COUNCIL ACTION:

Yes

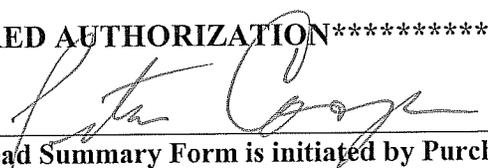
AMOUNT AND SOURCE OF FUNDING:

Amount: \$224,397.74, IT Capital Acquisitions; 508010-60652-31260001-PCP10 IT01

BOARD / COMMISSION ACTION: N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

All

- [Home](#)
[Co-op Contracts](#)
[Texas.gov](#)
[Security](#)
[DCS](#)
[CTS](#)
[IT Leadership](#)
[About DIR](#)
[Contact Us](#)



[Return to search results](#)

EC America, Inc. dba immixGroup, Inc.

URL [Vendor Website](#) **DIR Contract Number** DIR-SDD-1385
Vendor ID 1541912608900 **Contract Term End Date** 6/7/2011
HUB Type Non HUB **Contract Exp Date** 6/7/2014
 E-Rate Qualified

How to Order

1. For product and pricing information, visit the EC America, Inc. dba immixGroup, Inc. website or contact Jennie Fraker at (703) 752-0598.
2. Generate a purchase order, made payable to EC America, Inc. dba immixGroup, Inc.. You must reference the DIR Contract Number **DIR-SDD-1385** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

EC America, Inc. dba immixGroup, Inc. DIR

Contact Jennie Fraker **Contact** Lisa Maldonado
Phone (703) 752-0598 **Phone** (512) 463-5662
Fax (703) 752-0611 **Fax** (512) 475-4759

Contract Overview

[Get Adobe Reader](#)

Contract: DIR-SDD-1385

Standard Terms and Conditions PDF - 247 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 322 KB | Updated 08/17/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 25 KB | Updated 06/10/2010

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Available Brands

Cisco
Ironport

Available Products & Services

Network
Networking Equipment
Networking Products and Services
Tele - Network Services

[No thanks, return to search](#)

Additional Contract Information

There are no additional documents associated with this contract

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Sigma Solutions, Inc.	1742893658100	Non HUB	Greg O'Loughlin	Phone: (512) 422-2222 Fax: 210-348-9124	422 E Ramsey San Antonio, TX 78216
Synetra Inc	1752021538900	Woman Owned	Dale Wesley	Phone: (432) 561-7244 Fax: 432-561-7201	8180 Lakeview Center Odessa, TX 79765

[Capitol Complex Directory](#)
[Statewide Search](#)
[Sponsored Sites](#)
[Planned Procurement Schedule](#)

[Document Library](#)
[SAO Fraud Reporting](#)
[Homeland Security](#)
[Sunset Review Notification](#)

[FAQs](#)
[Site Policies](#)
[Site Map](#)
[Job Postings](#)

Dept. of Information Resources
 300 W. 15th St. Ste. 1300
 Austin, TX 78701 HSP
 512.475.4700

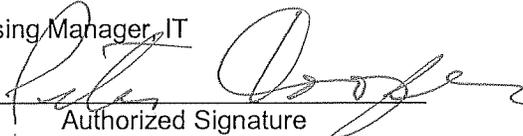
Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



To: Terrence Freiburg, Purchasing Manager, IT

From: Art Armas, IT Director


Authorized Signature

Date: October 12, 2010

Re: Texas Department of Information Resources, Contract DIR-SDD-1385.

The Information Technology Department recommends purchasing Cisco Network Infrastructure equipment to modernize and bridge the networking links between the City and County in preparation of migrating server data from City Hall to the renovated computer room at the MDR building at 800 E. Overland St.

- 1. Is there an urgent need for the product/service? In other words, is time of the essence?*
Yes, due to recurring power failures, the City needs to expedite moving equipment and systems from the basement to a location that will handle larger computer loads.
- 2. Does the purchase through the Program promote the standardization of equipment?*
Yes, we are upgrading Cisco Network Infrastructure equipment to modernize and bridge the networking links between the City and County.
- 3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
The vendor does not have a local presence. The recommended equipment interfaces with various system upgrades purchased recently to correct equipment/system failures and it isn't certain that the same interfaces can be replicated by a local vendor.
- 4. Do the available vendors have prior work experience and/or familiarity with the City?*
The City has worked with the vendor in question for several years.
- 5. Is the price reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved City Council on June 24, 2008.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson