

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Environmental Services

AGENDA DATE: October 12, 2010

CONTACT PERSON/PHONE: Ellen A. Smyth, P.E. / 621-6719

DISTRICT(S) AFFECTED: Bruce D. Collins, Purchasing Manager, 541-4313
Citywide

SUBJECT:

Request that the Purchasing Manager of the Financial Services Department, Purchasing Division be authorized to purchase Mosquito Control Chemicals for Vector Control under Solicitation #2010-236.

BACKGROUND / DISCUSSION:

The Environmental Services Department recommends award items #1, #3, and #5 to Univar USA for a proposed amount of \$57,278.50, and award items #2 and #4 to Adapco, Inc. for a proposed amount of \$108,468.75. Since the total purchase will be in excess of \$50,000, approval by City Council is required. The total proposed amount is \$165,747.25.

PRIOR COUNCIL ACTION:

July 14, 2009, the contract expired on August 26, 2010 with no option to extend the term of the contract.

AMOUNT AND SOURCE OF FUNDING:

\$165,747.25 per year.
The funding source for this purchase will be from
Fund 40403: Environmental Services
DeptID: 34010286
Account #: 503126
Class: 34000

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Joh D. Saza
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ DATE: _____

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the CONSENT agenda (under **BIDS**) for the Council Meeting of OCTOBER 12, 2010.

The award of Solicitation No. 2010-236 (Mosquito Control Chemicals) to Univar USA for an initial term estimated award of \$171,835.50 and to ADAPCO, Inc. for an initial term estimated award of \$325,406.25.

Department: Environmental Services Department
Award to: Univar USA
El Paso, TX
Item(s): Items 1, 3 and 5
Initial Term: 3 years
Option to Extend: 2 years
Payment Terms: Net 30
Annual Estimated Award: \$57,278.50
Initial Term Estimated Award: \$171,835.50 (3 years)
Total Estimated Award: \$286,392.50 (5 years)

Award to: ADAPCO, Inc.
Sanford, FL
Item(s): Items 2 and 4
Initial Term: 3 years
Option to Extend: None
Payment Terms: Net 30
Annual Estimated Award: \$108,468.75
Initial Term Estimated Award: \$325,406.25 (3 years)
Total Estimated Award: \$325,406.25 (3 years)

Initial Term Estimated Award: \$497,241.75 (3 years)
Total Estimated Award: \$611,798.75 (5 years)

Funding Source: Environmental Services – Chemical Supplies
District(s): All

This is a requirements type contract.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

The Financial Services - Purchasing Division and Environmental Services Department recommend award as indicated to Univar USA and ADAPCO, Inc., the lowest responsive, responsible bidders.

*******ADDITIONAL INFO BELOW*******

ADAPCO is the sole source distributor for item #4 in Texas (letter from Manufacturer included in bid).

Note: To award multiple vendors, repeat all items from "Award to:" through "Annual Estimated Award:"

DATE: 10/4/2010



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 1, 2010
Project Name: Mosquito Control Chemicals

Solicitation #: 2010-236

Department: Environmental Services

			ADAPCO, INC. SANFORD, FL		CLARKE MOSQUITO CONTROL PRODUCTS, INC. ROSELLE, IL		UNIVAR USA EL PASO, TX		WESTERN EXTERMINATOR COMPANY DBA B&G TARGET SPECIALTY PRODUCTS SANTA FE SPRINGS, CA	
ITEM NO.	UNIT OF MEASURE QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
1.	55 GAL DRUM 30 DRUMS	LARVACIDE OIL-MINERAL OR PETROLEUM DISTILLATE	\$475.75 PER DRUM	\$14,272.50 PER DRUM	\$370.185 (BIDDER'S TOTAL PRICE: \$11,105.40) PER DRUM	\$11,105.55 PER DRUM	\$332.75 PER DRUM	\$9,982.50 PER DRUM	\$536.25 PER DRUM	\$16,087.50 PER DRUM
BIDDER'S BRAND/NAME			BVA 2		ENVIROTECH OIL		BVA MINERAL OIL SUNPAR 107		BVA OIL COMP. BVA 2	
2.	40 LB BAG 75 BAGS	LARVACIDE AGENT - METHOPRENE (GROWTH REGULATOR)	\$105.20 PER BAG \$316.00 PER BAG	\$7,890.00 PER BAG \$23,700.00 PER BAG	NO BID PER BAG	NO BID PER BAG	\$105.20 PER BAG	\$7,890.00 PER BAG	\$316.00 PER BAG	\$23,700.00 PER BAG
BIDDER'S BRAND/NAME			ALTOSID SBG ALTOSID XRG		NO BID		ALTOSID SBG WELLMARK		WELLMARK ALTOSID XR-G	
3.	40 LB BAG 250 BAGS	LARVACIDE AGENT - BACILLUS SPHAERICUS SEROTYPE H5%b, STRAIN 2362 TECHNICAL POWDER (SOIL BACTERIUM)	\$223.20 PER BAG	\$55,800.00 PER BAG	\$219.60 PER BAG	\$54,900.00 PER BAG	\$92.00 PER BAG	\$23,000.00 PER BAG	\$259.59 PER BAG	\$64,897.50 PER BAG
BIDDER'S BRAND/NAME			SPHERATAX SPH 50G (PLEASE SEE ATTACHED LETTER, LABEL & MSDS)		VALENT BIOSCIENCES VECTOLEX CG		(BACILLUS) VALENT TEKNAR G		VALENT VECTORLEX CG	
4.	55 GAL DRUM 15 DRUMS	ULTRA LOW VOLUME (ULV-FOGGER) AEROSOL: ADULTCIDE 4% - 10% (RESMETHRIN & PIPERONYL BUTOXIDE) READY TO USE	\$5,651.25 PER DRUM	\$84,768.75 PER DRUM	\$2,312.30 PER DRUM	\$34,684.50 PER DRUM	NO BID PER DRUM	NO BID PER DRUM	NO BID PER DRUM	NO BID PER DRUM
BIDDER'S BRAND/NAME			SCOURGE 4-12		ALTERNATE BID CLARKE ANVIL 2+2		NO BID		NO BID	
5.	55 GAL DRUM 25 DRUMS	ULTRA LOW VOLUME (ULV-FOGGER) AEROSOL: ADULTCIDE 4% - 20% (PREMETHRIN & PIPRONYL BUTOXIDE) READY TO USE	\$1,146.75 PER DRUM	\$28,668.75 PER DRUM	\$2,600.00 PER DRUM	\$65,000.00 PER DRUM	\$971.85 PER DRUM	\$24,296.25 PER DRUM	\$1,058.75 PER DRUM	\$26,468.75 PER DRUM
BIDDER'S BRAND/NAME			PERM-X UL 4-4		ALTERNATE BID CLARKE BIOMIST 3+15		PERMETHRIN 4% W/20% PBO KONTROL 4-4 UNIVAR		ALL PRO EVOLUER 4-4	
GRAND TOTAL (ALL ITEMS):			\$207,210.00		\$165,690.05 (BIDDER'S GRAND TOTAL: \$165,689.90)		\$65,168.75		\$131,153.75 (FREIGHT PAID ON 7 DAYS MINIMUM ORDER)	

The information contained on this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

J. R. ...

DATE:

9/21/2010

UNIVAR
ATTN: JAIME LAGOS
6980 MARKET AVENUE
EL PASO, TX. 79915

CLARKE
ATTN: DAN CAVAZOS
110 E. IRVING PARK ROAD, 4TH FLOOR
ROSELLE, IL. 60172

B & G CHEMICALS
ATTN: EMMITT BEWLEY
PO BOX 540428
DALLAS, TX. 75354-0428