

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: STREETS

AGENDA DATE: October 13, 2009

CONTACT PERSON/PHONE: Daryl W. Cole, Streets Director (621-6750)
Terrence Freiburg, Purchasing Manager, (541-4313)

DISTRICT(S) AFFECTED: All

SUBJECT: Bid 2009-291 MAST ARM POLES

BACKGROUND / DISCUSSION:

We have reviewed the above-subject bid and we recommend that the contract be awarded to **Reliapole Solutions, Inc.**, as the next lowest, most responsive and responsible bidder meeting specifications.

Energy Saving Product Solutions, Summit Electric Supply, and Sanpec, Inc., do not meet the buy American requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

32010288 (Traffic Signals), 503203 (Public Accesses Maint & Repairs), Fund 01101 (General Fund), Class 32000, \$100,000.00.
99331117 (2006 CO'S), 508027 (Construction), Fund 27263 (2006 CO's), Class 32000, Project PCP06ST013 SIGNAL/FLASHER INSTALLATION \$900,914.00

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  10/1/09

Cc: Jane Shang, Deputy City Manager Mobility Services

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: October 2, 2009

PROJECT: Mast Arm Poles
SOLICITATION NO: 2009-291
DEPARTMENT: Street Department
BUDGET NO: 32010288-503203-01101
99331117-508027-27263-PCP06ST013
FUNDING SOURCE: General Funds and Signal/Flasher Installation
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Reliapole Solutions, Inc.
Magnolia, Texas
Item: All
Amount: \$333,638.00 estimated annual expenditures

Street and Financial Services Departments recommend award to lowest responsive, responsible Bidder.

This is a thirty-six (36) month requirements type contract for Mast Arm Poles. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period from the date of award. No payment discount is offered.

The following vendors were non-compliant with the Buy America Act and were deemed non-responsive: Energy Saving Product Solutions, Summit Electric Supply and Sanpec, Inc.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 22 (9 local)
BIDS RECEIVED- 7
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$1,000,914.00
Estimated Total 3 yr Expenditures

COUNCIL APPROVED [checked] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: October 13, 2009

Signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

Signature of Edward Heath

cc: Bid File

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S

October 1, 2009



TO: Terrence Freiburg, Deputy Director Financial Services

ATTN: Leticia Rivera, Procurement Analyst

FROM: Daryl W. Cole, Streets Director

SUBJECT: **Bid No. 2009-291 MAST ARM POLES**

We have reviewed the above-subject bid and we recommend that the contract be awarded to **Reliapole Solutions, Inc.**, as the lowest bidder and most responsive and responsible bidder meeting specifications, for an estimated annual amount of **\$333,638.00**, total contract award of **\$1,000,914.00**. **Contract is for a term of 36 months.**

If you have any questions please call me at 621-6750.

DWC/en

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson



DARYL W. COLE, DIRECTOR

CITY OF EL PASO BID TABULATION

BID ITEM: MAST ARM POLES				BID # 2009-291			
BID DATE: SEPTEMBER 9, 2009				DEPARTMENT: STREET			
				DOT SALES, LLC NEW BRAUNFELS, TX	ENERGY SAVING PRODUCT SOLUTIONS HOUSTON, TX	RELIAPOLE SOLUTIONS, INC. MAGNOLIA, TX	SANPEC, INC. TOMBALL, TX <small>(PRICES FIRM AND FIXED FOR THREE HUNDRED SIXTY FIVE (365) DAYS)</small>
ITEM NO.	EST. ANN. QTY.	UNIT OF MEASURE	ITEM DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	12	EACH	MAST ARM POLE, 20' ARM, GALVANIZED FINISH DRAWING #2000	\$4,170.00	\$416.00	\$2,726.00	\$1,735.00
MANUFACTURER				CHM INDUSTRIES	METAL POL	RELIAPOLE	NONE STATED
MODEL NO.				NONE STATED	20' CURVED MAST ARM EP	EPT-20	NONE STATED
2.	20	EACH	MAST ARM POLE, 25' ARM, GALVANIZED FINISH (A=25', B=20') DRAWING #2000	\$4,270.00	\$514.00	\$2,835.00	\$1,845.00
MANUFACTURER				CHM IND.	METAL POL	RELIAPOLE	NONE STATED
MODEL NO.				NONE STATED	25' CURVED MAST ARM EP	EPT-25	NONE STATED
3.	20	EACH	MAST ARM POLE, 30' ARM, GALVANIZED FINISH (A=30', B=20') DRAWING #2000	\$4,371.00	\$583.00	\$2,965.00	\$1,929.00
MANUFACTURER				CHM IND.	METAL POL	RELIAPOLE	NONE STATED
MODEL NO.				NONE STATED	30' CURVED MAST ARM EP	EPT-30	NONE STATED
4.	13	EACH	MAST ARM POLE, 35' ARM, GALVANIZED FINISH (A=35', B=20') DRAWING #2000	\$4,522.00	\$705.00	\$3,114.00	\$2,083.00
MANUFACTURER				CHM IND.	METAL POL	RELIAPOLE	NONE STATED
MODEL NO.				NONE STATED	35' CURVED MAST ARM EP	EPT-35	NONE STATED
5.	20	EACH	MAST ARM POLE, 48' ARM, GALVANIZED FINISH; TYPE III ARM (PER DRAWINGS SMA 80 (1) 99, MA-C (ILSN) 96, MA-D-07 AND TS-FD-99	\$4,917.00	\$1,142.00	\$4,456.00	\$3,282.00
MANUFACTURER				CHM IND.	METAL POL	RELIAPOLE	NONE STATED
MODEL NO.				NONE STATED	48' STRAIGHT MAST ARM EP	TXDOT-SMA-80-19-48	NONE STATED
6.	10	EACH	TRAFFIC SIGNAL POLE ASSEMBLY FOR ITEMS 1, 2, 3 AND 4 CONSISTING OF SHAFT AND ANCHOR BOLTS ONLY, (NO MAST ARM), GALVANIZED FINISH DRAWING #2000	\$3,767.00	\$1,092.00 (INCLUDES ANCHOR BOLT ASSEMBLY)	\$1,959.00	\$1,265.00
MANUFACTURER				CHM IND.	METAL POL	RELIAPOLE	NONE STATED
MODEL NO.				NONE STATED	16' TRAFFIC SIGNAL POLE EP	EPT-P16	NONE STATED

APPROVED BY: /s/

DATE: 10/01/09

CITY OF EL PASO BID TABULATION

BID ITEM: MAST ARM POLES				BID # 2009-291			
BID DATE: SEPTEMBER 9, 2009				DEPARTMENT: STREET			
				DOT SALES, LLC NEW BRAUNFELS, TX	ENERGY SAVING PRODUCT SOLUTIONS HOUSTON, TX	RELIAPOLE SOLUTIONS, INC. MAGNOLIA, TX	SANPEC, INC. TOMBALL, TX <small>(PRICES FIRM AND FIXED FOR THREE HUNDRED SIXTY FIVE (365) DAYS)</small>
ITEM NO.	EST. ANN. QTY.	UNIT OF MEASURE	ITEM DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
7.	6	EACH	MAST ARM POLE, 36' ARM, GALVANIZED FINISH; TYPE II ARM (PER DRAWINGS SMA 80 (1) 99, MA-C (ILSN) 96, MA-C 09, MA-D-07 AND TS-FD-99	\$4,371.00	\$682.00	\$3,675.00	\$2,541.00
MANUFACTURER				CHM IND.	METAL POL	RELIAPOLE	NONE STATED
MODEL NO.				NONE STATED	36' STRAIGHT MAST ARM EP	TXDOT-SMA-80-19-36	NONE STATED
8.	4	EACH	MAST ARM POLE, 32' ARM, GALVANIZED FINISH; TYPE II ARM (PER DRAWINGS SMA 80 (1) 99, MA-C (ILSN) 96, MA-C 09, MA-D-07 AND TS-FD-99	\$4,522.00	\$623.00	\$3,421.00	\$2,100.00
MANUFACTURER				CHM IND.	METAL POL	RELIAPOLE	NONE STATED
MODEL NO.				NONE STATED	32' STRAIGHT MAST ARM EP	TXDOT-SMA-80-19-32	NONE STATED
GRAND TOTAL:				\$461,970.00	\$76,441.00	\$333,638.00	\$225,315.00
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO TERM OF THE AGREEMENT, BY GIVING THE EXTEND THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACTOR FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED</p>				<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>

APPROVED BY: /s/

DATE: 10/01/09

CITY OF EL PASO BID TABULATION

BID ITEM: MAST ARM POLES		BID # 2009-291		
BID DATE: SEPTEMBER 9, 2009		DEPARTMENT: STREET		
	DOT SALES, LLC NEW BRAUNFELS, TX	ENERGY SAVING PRODUCT SOLUTIONS HOUSTON, TX	RELIAPOLE SOLUTIONS, INC. MAGNOLIA, TX	SANPEC, INC. TOMBALL, TX <small>(PRICES FIRM AND FIXED FOR THREE HUNDRED SIXTY FIVE (365) DAYS)</small>
PAYMENT TERMS:	NET - 30 DAYS			
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>			
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	60 - 90	56	90	AS REQUESTED ABOVE
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				

APPROVED BY: isl

DATE: 10/01/09

CITY OF EL PASO BID TABULATION

BID ITEM: MAST ARM POLES
 BID DATE: SEPTEMBER 9, 2009

BID # 2009-291
 DEPARTMENT: STREET

				SANPEC, INC. TOMBALL, TX (ALTERNATE PROPOSAL) (PRICES ARE FIRM AND FIXED FOR NINETY (90) DAYS)	STRUCTURAL & STEEL PRODUCTS, INC. FORT WORTH, TX	SUMMIT ELECTRIC SUPPLY EL PASO, TX	
ITEM NO.	EST. ANN. QTY.	UNIT OF MEASURE	ITEM DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	
1.	12	EACH	MAST ARM POLE, 20' ARM, GALVANIZED FINISH DRAWING #2000	\$1,597.00	\$2,555.00	\$2,398.00	
MANUFACTURER				NONE STATED	VALMONT	MILLER BERND	
MODEL NO.				NONE STATED	NONE STATED	SMA (MOD) 20-100GVLB	
2.	20	EACH	MAST ARM POLE, 25' ARM, GALVANIZED FINISH (A=25', B=20') DRAWING #2000	\$1,698.00	\$2,762.00	\$2,595.00	
MANUFACTURER				NONE STATED	VALMONT	MILLER BERND	
MODEL NO.				NONE STATED	NONE STATED	SMA (MOD) 25-100GVLB	
3.	20	EACH	MAST ARM POLE, 30' ARM, GALVANIZED FINISH (A=30', B=20') DRAWING #2000	\$1,775.00	\$2,801.00	\$3,045.00	
MANUFACTURER				NONE STATED	VALMONT	MILLER BERND	
MODEL NO.				NONE STATED	NONE STATED	SMA (MOD) 30-100GVLB	
4.	13	EACH	MAST ARM POLE, 35' ARM, GALVANIZED FINISH (A=35', B=20') DRAWING #2000	\$1,916.00	\$3,185.00	\$3,372.00	
MANUFACTURER				NONE STATED	VALMONT	MILLER BERND	
MODEL NO.				NONE STATED	NONE STATED	SMA (MOD) 35-100GVLB	
5.	20	EACH	MAST ARM POLE, 48' ARM, GALVANIZED FINISH; TYPE III ARM (PER DRAWINGS SMA 80 (1) 99, MA-C (ILSN) 96, MA-D-07 AND TS-FD-99	\$3,019.00	\$12,757.00	\$4,745.00	
MANUFACTURER				NONE STATED	VALMONT	MILLER BERND	
MODEL NO.				NONE STATED	NONE STATED	SMA (MOD) 48-100-GVLB	
6.	10	EACH	TRAFFIC SIGNAL POLE ASSEMBLY FOR ITEMS 1, 2, 3 AND 4 CONSISTING OF SHAFT AND ANCHOR BOLTS ONLY, (NO MAST ARM), GALVANIZED FINISH DRAWING #2000	\$1,165.00	\$1,854.00	\$1,966.00	
MANUFACTURER				NONE STATED	VALMONT	MILLER BERND	
MODEL NO.				NONE STATED	NONE STATED	SMA (MOD) 00-100GVLB	

APPROVED BY: / /

DATE: 10/01/09

CITY OF EL PASO BID TABULATION

BID ITEM: MAST ARM POLES				BID # 2009-291			
BID DATE: SEPTEMBER 9, 2009				DEPARTMENT: STREET			
				SANPEC, INC. TOMBALL, TX (ALTERNATE PROPOSAL) (PRICES ARE FIRM AND FIXED FOR NINETY (90) DAYS)	STRUCTURAL & STEEL PRODUCTS, INC. FORT WORTH, TX	SUMMIT ELECTRIC SUPPLY EL PASO, TX	
ITEM NO.	EST. ANN. QTY.	UNIT OF MEASURE	ITEM DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	
7.	6	EACH	MAST ARM POLE, 36' ARM, GALVANIZED FINISH; TYPE II ARM (PER DRAWINGS SMA 80 (1) 99, MA-C (ILSN) 96, MA-C 09, MA-D-07 AND TS-FD-99	\$2,337.00	\$5,052.00	\$3,373.00	
MANUFACTURER				NONE STATED	VALMONT	MILLER BERND	
MODEL NO.				NONE STATED	NONE STATED	SMA (MOD) 36-100GVLB	
8.	4	EACH	MAST ARM POLE, 32' ARM, GALVANIZED FINISH; TYPE II ARM (PER DRAWINGS SMA 80 (1) 99, MA-C (ILSN) 96, MA-C 09, MA-D-07 AND TS-FD-99	\$1,932.00	\$3,864.00	\$3,180.00	
MANUFACTURER				NONE STATED	VALMONT	MILLER BERND	
MODEL NO.				NONE STATED	NONE STATED	SMA (MOD) 36-100GVLB	
GRAND TOTAL:				\$207,312.00	\$502,773.00	\$332,930.00	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO TERM OF THE AGREEMENT, BY GIVING THE EXTEND THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACTOR FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT</p> <p>NO OPTION OFFERED</p>				<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/>	

APPROVED BY: /s/

DATE: 10/01/09

CITY OF EL PASO BID TABULATION

BID ITEM: MAST ARM POLES		BID # 2009-291		
BID DATE: SEPTEMBER 9, 2009		DEPARTMENT: STREET		
	SANPEC, INC. TOMBALL, TX (ALTERNATE PROPOSAL) (PRICES ARE FIRM AND FIXED FOR NINETY (90) DAYS)	STRUCTURAL & STEEL PRODUCTS, INC. FORT WORTH, TX	SUMMIT ELECTRIC SUPPLY EL PASO, TX	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	AS REQUESTED ABOVE	70	90	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				
BIDS SOLICITED: 22		BIDS RECEIVED: 7	BIDS LOCAL: 9	NO BIDS: 0

APPROVED BY: /s/

DATE: 10/01/09

AREA IRON AND STEEL
4653 OSBORNE DR.
EL PASO, TX 79913

B & M MACHINERY
7170 COPPER QUEEN DR.
EL PASO, TX 79935

CONSOLIDATED TRAFFIC CONTROLS, INC.
PO BOX 151837
ARLINGTON, TX 76015

EAGLE SIGNAL CO.
8004 CAMERON RD.
AUSTIN, TX 78753

EL PASO MACHINE & STEEL
1600 E. 4TH ST.
EL PASO, TX 79901

JEM ENGINEERING & MFG.
PO BOX 9160
TULSA, OK 74157

KENTRON TRAFFIC PRODUCTS, INC.
18403 HUFFSMITH KOHRVILLE RD.
TOMBALL, TX 77375

KESSLER ENTERPRISES, INC.
8600 GATEWAY EAST BLVD.
EL PASO, TX 79907

SANTINI ELECTRIC INC.
250 ELVIN WAY
EL PASO, TX 79907

TRAFFIC SIGNAL EQUIPMENT
PO BOX 8360
FT. WORTH, TX 76112

ANALITE INC.
406 S. EL PASO ST.
EL PASO, TX 79901

TEXAS POLE COMPANY
3932 OLD DENNIS RD.
WEATHERFORD, TX 76087

TRIANGLE ELECTRIC
PO BOX 9818
EL PASO, TX 79988

UNION METAL CORPORATION
115 EXECUTIVE WAY #219
DE SOTO, TX 75115

VALMONT INDUSTRIES
ONE VALMONT PLAZA
OMAHA, NE 68154-5215

RELIAPOLE SOLUTIONS INC.
14011 PARK DR. STE 220
TOMBALL, TX 77377

UTILICOR
2417 SOUTH 2ND AVE
MANSFIELD, TX 76063

APFELBAUM INDUSTRIAL INC.
6006 N. MESA, STE 510
EL PASO, TX 79912

MESA ELECTRIC
502 JOE ANGE RD.
CANUTILLO, TX 79835

ALL TRADES ELECTRICAL
11005 ARGAL CT.
EL PASO, TX 79935