

DATE: October 9, 2013

TO: City Clerk

FROM: Representative Lily Limón

ADDRESS: 300 N. Campbell Street TELEPHONE (915) 541-4124

Please place the following item on the (Check one): CONSENT xxxx REGULAR _____

Agenda for the Council Meeting of October 15, 2013

Item should read as follows:

SPECIAL Appointment of Jim Graham to Zoning Board of Adjustment-Type A- by City Representative
INSTRUCTIONS: Lily Limón, District 7

BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM

NAME OF BOARD/COMMITTEE/COMMISSION: Zoning Board of Adjustment

NOMINATED BY: Representative Lily Limón DISTRICT: Seven

NAME OF APPOINTEE Jim Graham
(Please verify correct spelling of name)

E-MAIL ADDRESS: _____

BUSINESS ADDRESS: N/A

CITY: N/A ST: N/A ZIP: N/A PHONE: N/A

HOME ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____ PHONE: _____

DOES THE PROPOSED APPOINTEE HAVE A RELATIVE WORKING FOR THE CITY? YES: _____ NO x

IF SO, PLEASE PROVIDE HIS OR HER NAME, CITY POSITION AND RELATIONSHIP TO THE PROPOSED APPOINTEE:

WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?

NAME OF INCUMBENT: VACANT

EXPIRATION DATE OF INCUMBENT: _____

REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: x
RESIGNED _____
REMOVED _____

DATE OF APPOINTMENT: 10/15/2013

TERM BEGINS ON : 10/15/2013

EXPIRATION DATE OF NEW APPOINTEE: 10/15/2015

PLEASE CHECK ONE OF THE FOLLOWING: 1st TERM: x
2nd TERM: _____
UNEXPIRED TERM: _____

PERSONAL

Family: Married to Linda Carrillo Graham 37 years. Two adult children.

EDUCATION

1966 to 1970	Stephen F. Austin State University Nacogdoches, Texas	Bachelor of Science Business Administration
1963 to 1966	Lamar Senior High School Houston, Texas	High School Diploma

PROFESSIONAL EXPERIENCE

Feb. 2011	Retired.
Sep. 2000 to Feb. 2011	Framerica Corporation Yaphank, NY National Sales (Manufacturer's Representative) Responsible for a seven state territory calling on distributors of picture frame moulding and wholesalers of framed art.
Aug. 1993 to Aug. 2000	T.I. Industries Lexington, NC Regional Account Executive (Manufacturer's Representative) Responsible for a 12 state territory calling on wholesale distributors and mass merchandisers in the Art and Framing Industry. Built sales from \$ 588,000 to 3.1 million. Introduced the use of laptop computers and e-mail to the sales staff. Pioneered a "pull through marketing" program in support of distributors.
Jan. 1993 to Jul. 1993	La Promesa D.b.a. Stewart Moulding & Frame San Diego, CA Sales Manager Assisted new ownership in opening new warehouses and moving of company headquarters. Strengthened sales force during ownership transition.

- Nov. 1990 Stewart Moulding & Frame El Paso, TX
To Dec. 1992 General Manager
Responsible for management of \$ 5.2 million dollar picture frame sales and distribution division of Southwest Moulding. Seventeen employees. Built sales to record levels while improving employee working conditions and moral.
- 1987 to 1990 Stewart Moulding & Frame El Paso, TX
Regional Sales Representative
Built sales from \$ 350,000 to company's first million-dollar territory.
- 1985 to 1987 Sales Manager of Deluxe American Moulding (part time duties) and self employed D.b.a. Southwest Framers Supply, an independent sales representative to the Art and Picture Framing Industry. El Paso, TX
- 1984 Vice President, Sales of Genesis Inc., manufacturer of wood picture frame moulding D.b.a. Deluxe American Moulding. Canutillo, TX
- 1980 to 1984 Agent, Connecticut Mutual Insurance El Paso, TX
Member of Million Dollar Round Table
Junior Agent of the Year 1981, 1982 and 1983
- 1971 to 1980 Officer, US Army Transportation Corps
Highest rank; Captain
Decorations: National Defense Service Metal; Vietnam Service Metal; Vietnam Campaign Metal; Army Commendation Metal with Oak Leaf Cluster; Parachutist Badge; German Military Achievement Badge
- 1970 to 1971 Salesman, Tipton Ford Nacogdoches, TX

OTHER INTERESTS; Golf, Softball and Fishing.

REFERENCES; furnished on request.