

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** POLICE

**AGENDA DATE:** October 20, 2009

**CONTACT PERSON/PHONE:** Purchasing –Terrence Freiburg, (915) 541-4113  
Laura F. Garcia, (915) 564-7381

**DISTRICT(S) AFFECTED:** 8

**SUBJECT:**

To approve Ruiz Protective Services, Inc. as the selected vendor to provide security services for the El Paso Police Department Headquarters. The selection of this vendor was based on bids submitted to the Purchasing Department and taking into consideration the needs of the El Paso Police Department. This is a best value bid.

**BACKGROUND / DISCUSSION:**

The El Paso Police Department requires security services for its Headquarters located at 911 N. Raynor. The security services are required for after regular business hours, 24 hour coverage for city observed holidays and weekends.

**PRIOR COUNCIL ACTION:**

No.

**AMOUNT AND SOURCE OF FUNDING:**

The funding source is 21010061-01101-21000-502212 in the amount of \$69,421.82.

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_  
(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

PROJECT FORM

DATE: September 30, 2009

PROJECT: Security Guard Services – Police Headquarters
SOLICITATION NO: 2009-289
DEPARTMENT: Police
BUDGET NO: 21010061-502212-01101
FUNDING SOURCE: General Funds
REPRESENTATIVE DISTRICT(S):8

RECOMMENDATION: Vendor: Ruiz Protective Service, Inc.
El Paso, Texas
Item: All
Amount: \$69,421.82 (original offer) estimated annual expenditures

Police and Financial Services Departments recommend award to the Bidder offering the best value to the City.

This is a thirty-six (36) month requirements type contract for Security Guard Services for Police Headquarters. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period from the date of award. No payment discount is offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 24 (21 local)
BIDS RECEIVED- 15
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$208,265.46
Estimated Total 3 yr Expenditures

COUNCIL APPROVED [ ] / REJECTED [ ] MUNICIPAL CLERK \_\_\_\_\_

APPROVED:

COUNCIL MEETING DATE: October 20, 2009

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

cc: Bid File

*Dedicated to Outstanding Customer Service for a Better Community*

**S E R V I C E   S O L U T I O N S   S U C C E S S**



Memorandum

TO: Mr. Terry Frieburg, Purchasing Manager

FROM: Mrs. Carmen Arrieta-Candelaria  
Chief Financial Officer 

DATE: October 15, 2009

RE: Security Contracts – Citywide

During the October 13, 2009, City Council meeting, Council representatives expressed concerns about the number of contracts recently being awarded to Ruiz Protective Services, Inc. On the October 20<sup>th</sup> Council meeting is another award to Ruiz Protective Services to be awarded for services to the Police Headquarters. Given this, I have reviewed all of the City's security contracts and determined the following:

- Ruiz Protective Services (Ruiz) currently has 54.26% of the awarded contract in value amount and 6 out of the 12 contracts. With this award, Ruiz will have 56% of the contracts in value and 7 out of 12, or 58% of the contracts in number.
- Ruiz bid \$10.39 per hour which is the same amount per hour as offered as by the incumbent, Initial Security (Allied Barton) so the cost of the services will remain the same as in the prior bid which was awarded in July 2006.
- The cost per hour for this type of service (armed guards) is slightly higher than the average as noted on the attached worksheet. It is 3%, or \$0.30, higher than the average. This does not appear unreasonable, given that in July 2009, a new minimum wage was implemented. The highest rate is \$11.65 and the lowest rate is \$7.84. The lowest rate was awarded in January 2007.

In 2009, the City both expended and budgeted \$68,000 for these services.

I have attached a detailed worksheet outlining Citywide security services as well as a worksheet calculating the average of each category of services.

Mayor  
John F. Cook

City Council

*District 1*  
Ann Morgan Lilly

*District 2*  
Susie Byrd

*District 3*  
Emma Acosta

*District 4*  
Carl L. Robinson

*District 5*  
Rachel Quintana

*District 6*  
Eddie Holguin Jr.

*District 7*  
Steve Ortega

*District 8*  
Beto O'Rourke

City Manager  
Joyce A. Wilson

**FINANCIAL SERVICES DEPARTMENT**

No.	DESCRIPTION	CONTRACTOR	Armed or Non-Armed	Average Cost/Hr	DEPARTMENT	BID NO.	EXP. DATE	AWARD DATE	AWARD AMOUNT	ACCT #	FUND SOURCE	% of Total Award Amount
1	SECURITY GUARD SERVICES FOR EL PASO INTERNATIONAL AIRPORT	AKAL SECURITY	Armed Guards for Manned Guard Posts and Unarmed Security Guard Inspector and Armed Rover Vehicle Inspector/ Armed Rover Supervisor	\$11.14/\$14.82	AVIATION	2008-236	9/30/2011	9/23/2008	\$1,645,028.40	62620005 - 502212 - 40101 / 62620006 - 502212 - 40101 / 62620009 - 502212 - 40101	TERMINAL - SECURITY CONTRACT - AIRPORT COST CENTERS - AIRPORT PARKING LOTS - SECURITY CONTRACT - AIRPORT COST CENTERS	17.39%
2	SECURITY GUARD SERV/PARK FACILITIES-RE-BID	ALLIEBARTON SECURITY SERVICES	Unarmed Commission Security Services/Unarmed Commission Security Marked Patrol Car/Armed Commission Security	\$9.30/\$15.90/\$11.65	PARKS & REC	2007-153	2010/06/30	2007/06/26	\$763,605.00	51010214 - 502212 - 01101 / 51010279 - 502212 - 16301 - P500201	PARKS ADMINISTRATION GENERAL FUND - SHELTERS/ADMIN USER FEES	8.07%
3	SECURITY GUARD SERV/POLICE HEADQUARTERS	INITIAL SECURITY	Armed Guards with two-way radios	\$10.39	POLICE	2006-083	MONTH TO MONTH	7/5/2006	\$208,265.46	21010061 - 502212 - 01101	OPERATING ACCT - SECURITY CONTRACT	2.20%
4	SECURITY GUARD SERV/EL PASO INTL BRIDGES	MIKE GARCIA MERCHANT SECURITY	Armed Guards at All Bridges	\$8.77	STREET	2006-159	2009/10/07	9/26/2006	\$1,135,171.26	32010283 - 502212 - 40272	OPERATING ACCT - SECURITY CONTRACT	13.94%
5	SECURITY GUARD SERVICE - DEPARTMENT OF PUBLIC	MIKE GARCIA MERCHANT SECURITY, LLC	Armed Services at Tillman/ Armed Services at Tillman (adjusted for New Minimum Wage/ Armed Services for Admin/Armed Services for Admin (Adjusted for New Minimum Wage)	\$10.04/\$10.55/\$10.04/\$10.55	HEALTH	2009-033	2/15/2012	1/27/2009	\$184,014.96	41010162 - 502212 - 01101	GENERAL FUNDS	
6	SECURITY GUARD SERVICES/EL PASO FIRE DEPARTMENT	RUIZ PROTECTIVE SERVICES, INC.	Unarmed services at Fire Department	\$7.84	FIRE	2007-060	2010/02/29	1/23/2007	\$147,752.64	22010090 - 502212 - 01101	FIRE - OPERATING ACCT - SECURITY CONTRACTS	54.26%
7	SECURITY GUARD SERVICES - SUN METRO FACILITIES	RUIZ PROTECTIVE SERVICES, INC.	Armed Guards at Union Depot, Unarmed Guard as needed, Armed Rover from 11 p.m. - 4 a.m. 24/7 (second rate for minimum wage increase)	\$9.44 and \$10.30	SUN METRO	2009-060	2/29/2012	2/10/2009	\$2,736,488.65	60600013 - 502212 - 40345	SAFETY, SECURITY & TRAINING - SECURITY CONTRACTS - SUN METRO	
8	SECURITY - MUNICIPAL COURT	RUIZ PROTECTIVE SERVICES, INC.	Armed Guard Services for Overland; Armed Guard for Metal; Armed Guard for Bailiff Services; Unarmed Guard Services for Prisoner Transport Services	\$9.93	MUNICIPAL COURT	2009-109	5/30/2012	5/12/2009	\$776,565.72	11150051 - 502212 - 01101	MUNICIPAL CLERK SECURITY CONTRACTS, DEDICATED REVENUE FUNDS	
9	SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDING	RUIZ PROTECTIVE SERVICES, INC.	Armed Guard at City Hall/On-site Supervisor/Additional Temporary Armed as needed	\$10.17/\$11.09/\$10.17	GEN SVCS - BLDNG MAINT	2009-163		10/6/2009	\$585,210.00	31010327 - 502212 - 01101	GENERAL FUNDS	
10	SECURITY - POLICE IMPOUND LOT	RUIZ PROTECTIVE SERVICES, INC.	Unarmed Guard for Police Impound Lot; Parts 1A and 1B	\$9.48/\$10.33	POLICE	2009-217	8/31/2012	8/18/2009	\$200,972.19	21150064 - 502212 - 16413 - P500235	ABANDONED AUTO RESTRICTED FUNDS	
11	SECURITY GUARD SERVICES	RUIZ PROTECTIVE SERVICES, INC.	Unarmed Guard Services for All Operations/Supervisor Services	\$9.78/\$10.69	ZOO	2009-265		10/6/2009	\$687,070.56	52152001 - 502212 - 15445	ZOO OPERATIONS - GATE REVENUE - SECURITY CONTRACTS	
12	SECURITY GUARD SERV/EL PASO LANDFILLS & TRANSFER STATIONS	WHELAN SECURITY CO., INC.	Unarmed Guards at Various Transfer Stations/Upon Request Armed Guards	\$8.00/\$9.00	ENVIRONMENTAL SVS	2006-197	MONTH TO MONTH	12/12/2006	\$391,799.52	34010296 - 502212 - 40403	ENVIRONMENTAL SERVICES - SECURITY CONTRACTS	4.14%
By the numbers:									\$9,461,944.36			
		\$5,342,325.22	56% Ruiz will have 56 % of the bids in award amount									
		7	58% Ruiz will have 58% of the bids in number of contracts									
Note: July 24, 2009 new minimum wage increase implemented.												

Armed or Non-Armed	Average Cost/Hr	Armed	Armed Supervisor	Unarmed	Unarmed Supervisor
Armed Guards for Manned Guard Posts and Unarmed Security Guard Inspector and Armed Rover Vehicle Inspector/ Armed Rover Supervisor	\$11.14/\$14.82	11.14	14.82		11.14
Unarmed Commission Security Services/Unarmed Commission Security Marked Patrol Car/Armed Commission Security	\$9.30/\$15.90/\$11.65	11.65		9.30	15.90
<b>Armed Guards with two-way radios</b>	<b>\$10.39</b>	10.39			
Armed Guards at All Bridges	\$8.77	8.77			
Armed Services at Tillman/ Armed Services at Tillman (adjusted for New Minimum Wage/ Armed Services for Admin/Armed Services for Admin (Adjusted for New Minimum Wage)	\$10.04/\$10.55/\$10.04/\$10.55	10.30			
Unarmed services at Fire Department	\$7.84			7.84	
Armed Guards at Union Depot, Unarmed Guard as needed, Armed Rover from 11 p.m. - 4 a.m. 24/7 (second rate for minimum wage increase)	\$9.44 and \$10.30	9.44	10.30		
Armed Guard Services for Overland; Armed Guard for Metal; Armed Guard for Bailiff Services; Unarmed Guard Services for Prisoner Transport Services	\$9.93	9.93		9.93	
Armed Guard at City Hall/On-site Supervisor/Additional Temporary Armed as needed	\$10.17/\$11.09/\$10.17	10.17	11.09		
Unarmed Guard for Police Impound Lot; Parts 1A and 1B	\$9.48/\$10.33			9.91	
Unarmed Guard Services for All Operations/Supervisor Services	\$9.78/\$10.69			9.78	10.69
Unarmed Guards at Various Transfer Stations/Upon Request Armed Guards	\$8.00/\$9.00	9.00		8.00	
	Totals	90.79	36.21	54.76	37.73
	Average	10.09	12.07	9.13	12.58

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**S E R V I C E   S O L U T I O N S   S U C C E S S**



TO: Terrence Freiburg, Purchasing Director  
Financial Services

FROM: Laura F. Garcia, Administrative Services Manager   
El Paso Police Department

DATE: September 18, 2009

RE: Solicitation No: 2009-289  
Security Police Headquarters

The El Paso Police Department is seeking security services for its headquarters located at 911 N. Raynor. The bids for Security at EPPD Headquarters have been reviewed by a committee and the bid recommended was submitted by Ruiz Protective Services, Inc. (original offer).

This is a Best Value procurement. The bidders were rated on price, reputation and quality of bidder's service, employee medical benefits and incentives and past relationship/performance with the City. Ruiz Protective Services Inc. (original offer) scored a total of 87.93 out of a total of 100 points. The next highest scoring vendor was Allied Barton Security scored 83.38. Please see attached committee score sheet.

Ruiz Protective Services acknowledges all the terms and conditions set forth in the solicitation.

The funding source is 21010061-01101-21000-502212 in the amount of \$69,421.82 for one year with an additional 2 year option at the same unit price.

It is estimated that the billable hours for one year will be 6,736 at a billable rate of \$10.39 per hour for a total of \$69,987.04. If this post is manned by a uniform police officer the estimated cost to the El Paso Police Department would be \$146,398.54 (3.25 officers at a starting salary of \$36,164.96 plus 25% for benefits). This will also reduce the number of officer patrolling the city.

If you need further information please contact me at 915-564-7381.



Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susannah M. Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Rachel Quintana

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Beto O'Rourke

City Manager  
Joyce A. Wilson

Chief of Police  
Gregory K. Allen

# COMMITTEE SCORE SHEET

SOLICITATION NO. 2009-289

SOLICITATION TITLE: SECURITY GUARD SERVICES POLICE HEADQUARTERS  
POLICE DEPARTMENT

		<b>AKAL SECURITY, INC.</b> EL PASO, TX (BASE OFFER)	<b>AKAL SECURITY, INC.</b> EL PASO, TX (ALTERNATE OFFER)	<b>ALLIEDBARTON SECURITY SERVICES</b> EL PASO, TX	<b>ALROD ENTERPRISES, INCORPORATED</b> PETERSBURG, VA
<b>Cost</b> (# points/percent max) 70 (As submitted on Solicitation)		59.60 \$73,297.15	57.55 \$75,902.98	60.88 \$71,760.38	37.02 \$117,997.06
<b>Reputation &amp; Quality of the Bidder's Service</b> (# points/percent max) 15		11.00	11.00	12.50	11.75
<b>Employee Medical Benefits and Incentives</b> (# points/percent max) 10		8.00	8.00	8.00	6.00
<b>Past Relationship/Performance with the City</b> (# points/percent max) 5		2.00	2.00	2.00	0.00
<b>GRAND TOTAL</b> 100 (100 points/percent max)		<b>80.60</b>	<b>78.55</b>	<b>83.38</b>	<b>54.77</b>

		<b>BLACKHAWK SECURITY SERVICES, INC</b> HOUSTON, TX	<b>CULPEPPER &amp; ASSOCIATES SECURITY SERVICES, INC.</b> ATLANTA, GA	<b>ISA</b> HOUSTON, TX	<b>MIKE GARCIA MERCHANT SECURITY</b> EL PASO, TX
<b>Cost</b> (# points/percent max) 70 (As submitted on Solicitation)		70.00 \$62,406.14	22.24 \$196,439.04	17.26 \$253,099.01	65.31 \$66,882.82
<b>Reputation &amp; Quality of the Bidder's Service</b> (# points/percent max) 15		9.75	9.25	8.00	13.25
<b>Employee Medical Benefits and Incentives</b> (# points/percent max) 10		2.00	2.00	0.00	0.00
<b>Past Relationship/Performance with the City</b> (# points/percent max) 5		0.00	0.00	0.00	2.00
<b>GRAND TOTAL</b> (100 points/percent max) 100		<b>81.75</b>	<b>33.49</b>	<b>25.26</b>	<b>80.56</b>

		<b>NIGHT EYES PROTECTIVE SERVICES INCORPORATED</b> EL PASO, TX	<b>ORTIZ SECURITY &amp; PATROL</b> SAN ANTONIO, TX	<b>RUIZ PROTECTIVE SERVICE, INC.</b> EL PASO, TX (ORIGINAL)	<b>RUIZ PROTECTIVE SERVICE, INC.</b> EL PASO, TX (ALTERNATE ORIGINAL)
<b>Cost</b> (# points/percent max)      70 (As submitted on Solicitation)		66.04 \$66,147.84	38.76 \$112,718.59	62.93 \$69,421.82	65.91 \$66,281.47
<b>Reputation &amp; Quality of the Bidder's Service</b> (# points/percent max)      15		9.50	8.25	13.00	13.00
<b>Employee Medical Benefits and Incentives</b> (# points/percent max)      10		6.00	0.00	10.00	0.00
<b>Past Relationship/Performance with the City</b> (# points/percent max)      5		0.00	0.00	2.00	2.00
<b>GRAND TOTAL</b> 100 (100 points/percent max)		<b>81.54</b>	<b>47.01</b>	<b>87.93</b>	<b>80.91</b>

		<b>SECURITY PATROL MANAGEMENT CORPORATION</b> INGLEWOOD, CA	<b>TRANS AMERICA PROTECTION CORPORATION</b> EL PASO, TX	<b>VETS SECURING AMERICA, INC.</b> SAN ANTONIO, TX	
<b>Cost</b> (# points/percent max) 70 (As submitted on Solicitation)		61.16 \$71,426.30	68.25 \$64,009.73	57.15 \$76,437.50	
<b>Reputation &amp; Quality of the Bidder's Service</b> (# points/percent max) 15		8.25	8.50	8.00	
<b>Employee Medical Benefits and Incentives</b> (# points/percent max) 10		2.00	2.00	8.00	
<b>Past Relationship/Performance with the City</b> (# points/percent max) 5		0.00	2.00	0.00	
<b>GRAND TOTAL</b> 100 (100 points/percent max)		<b>71.41</b>	<b>80.75</b>	<b>73.15</b>	

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - POLICE HEADQUARTERS

BID # 2009-289

BID DATE: AUGUST 5, 2009

DEPARTMENT: POLICE

		AKAL SECURITY, INC. EL PASO, TX (BASE OFFER)		AKAL SECURITY, INC. EL PASO, TX (ALTERNATE OFFER)		ALLIEDBARTON SECURITY SERVICES EL PASO, TX		ALROD ENTERPRISES, INCORPORATED PETERSBURG, VA	
ITEM NO.	LOCATION	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY
1.	EL PASO POLICE ADMINISTRATION BUILDING (ESTIMATED 6,736 HOURS PER YEAR)	\$10.97 <small>(BIDDER'S MONTHLY: \$6,157.83)</small>	\$6,108.10 <small>(BIDDER'S MONTHLY: \$6,157.83)</small>	\$11.36 <small>(BIDDER'S MONTHLY: \$6,376.75)</small>	\$6,325.25 <small>(BIDDER'S MONTHLY: \$6,376.75)</small>	\$10.74 <small>(BIDDER'S MONTHLY: \$6,028.00)</small>	\$5,980.03 <small>(BIDDER'S MONTHLY: \$6,028.00)</small>	\$17.66 <small>(BIDDER'S MONTHLY: \$9,913.15)</small>	\$9,833.09 <small>(BIDDER'S MONTHLY: \$9,913.15)</small>
	<b>ESTIMATED YEARLY TOTAL</b>	\$73,297.15 <small>(BIDDER'S YEARLY: \$73,893.92)</small>		\$75,902.98 <small>(BIDDER'S YEARLY: \$76,520.96)</small>		\$71,760.38 <small>(BIDDER'S YEARLY: \$72,344.00)</small>		\$117,997.06 <small>(BIDDER'S YEARLY: \$118,993.80)</small>	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<p>NO OPTION OFFERED.</p>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		.25% - 10 DAYS	
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>		YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>

FORMULA: HOURLY RATE X HOURS/WEEK X 4.35 WEEKS/MONTHLY X 12 = ANNUAL

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: *Sharon Brady*  
DATE: 8/24/09

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - POLICE HEADQUARTERS

BID # 2009-289

BID DATE: AUGUST 5, 2009

DEPARTMENT: POLICE

		BLACKHAWK SECURITY SERVICES, INC. HOUSTON, TX		CULPEPPER & ASSOCIATES SECURITY SERVICES, INC. ATLANTA, GA		ISA HOUSTON, TX		MIKE GARCIA MERCHANT SECURITY EL PASO, TX	
ITEM NO.	LOCATION	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY
1.	EL PASO POLICE ADMINISTRATION BUILDING (ESTIMATED 6,736 HOURS PER YEAR)	\$9.34 (BIDDER'S MONTHLY: \$5,242.92)	\$5,200.51 (BIDDER'S MONTHLY: \$5,242.92)	\$29.40 (BIDDER'S MONTHLY: \$16,503.20)	\$16,369.92 (BIDDER'S MONTHLY: \$16,503.20)	\$37.88 (BIDDER'S MONTHLY: \$21,263.30) (BIDDER'S BILLABLE HOUR SUP: \$41.67)	\$21,091.58 (BIDDER'S MONTHLY: \$21,263.30) (BIDDER'S BILLABLE HOUR SUP: \$41.67)	\$10.01 (BIDDER'S MONTHLY: \$5,618.95)	\$5,573.57 (BIDDER'S MONTHLY: \$5,618.95)
<b>ESTIMATED YEARLY TOTAL</b>		<b>\$62,406.14</b> (BIDDER'S YEARLY: \$62,915.04)		<b>\$196,439.04</b> (BIDDER'S YEARLY: \$198,038.40)		<b>\$253,099.01</b> (BIDDER'S YEARLY: \$255,159.68)		<b>\$66,882.82</b> (BIDDER'S YEARLY: \$67,427.36)	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<p>PAYMENT TERMS:</p> <p>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</p>		4% - 10 DAYS		NET - 30 DAYS		NONE STATED		NET - 30 DAYS	
		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		NONE STATED		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	

FORMULA: HOURLY RATE X HOURS/WEEK X 4.35 WEEKS/MONTHLY X 12 = ANNUAL  
 NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: DB  
 DATE: 8/24/09

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - POLICE HEADQUARTERS BID # 2009-289  
 BID DATE: AUGUST 5, 2009 DEPARTMENT: POLICE

		NIGHT EYES PROTECTIVE SERVICES INCORPORATED EL PASO, TX		ORTIZ SECURITY & PATROL SAN ANTONIO, TX		RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX (ORIGINAL)		RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX (ALTERNATE ORIGINAL)	
ITEM NO.	LOCATION	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY
1.	EL PASO POLICE ADMINISTRATION BUILDING (ESTIMATED 6,736 HOURS PER YEAR)	\$9.90 (BIDDER'S MONTHLY: \$5,557.19)	\$5,512.32 (BIDDER'S MONTHLY: \$5,557.19)	\$16.87 (BIDDER'S MONTHLY: \$9,501.19) (BIDDER'S HOLIDAY RATE: \$25.31)	\$9,393.22 (BIDDER'S HOLIDAY RATE: \$25.31)	\$10.39 (BIDDER'S MONTHLY: \$5,832.25)	\$5,785.15 (BIDDER'S MONTHLY: \$5,832.25)	\$9.92 (BIDDER'S MONTHLY: \$5,568.43)	\$5,523.46 (BIDDER'S MONTHLY: \$5,568.43)
	<b>ESTIMATED YEARLY TOTAL</b>	<b>\$66,147.84</b> (BIDDER'S YEARLY: \$66,686.28)		<b>\$112,718.59</b> (BIDDER'S YEARLY: \$114,014.28)		<b>\$69,421.82</b> (BIDDER'S YEARLY: \$69,987.04)		<b>\$66,281.47</b> (BIDDER'S YEARLY: \$66,821.12)	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.  TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.  NO OPTION OFFERED.		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>		NET - 30 DAYS		100% - 20 DAYS		NET - 30 DAYS		NET - 30 DAYS	
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	

FORMULA: HOURLY RATE X HOURS/WEEK X 4.35 WEEKS/MONTHLY X 12 = ANNUAL  
 NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: DB  
 DATE: 8/24/09

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - POLICE HEADQUARTERS

BID # 2009-289

BID DATE: AUGUST 5, 2009

DEPARTMENT: POLICE

		SECURITY PATROL MANAGEMENT CORPORATION INGLEWOOD, CA		TRANS AMERICA PROTECTION CORPORATION EL PASO, TX		VETS SECURING AMERICA, INC. SAN ANTONIO, TX			
ITEM NO.	LOCATION	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY	BILLABLE HOUR	MONTHLY		
1.	EL PASO POLICE ADMINISTRATION BUILDING (ESTIMATED 6,736 HOURS PER YEAR)	\$10.69 <small>(BIDDER'S MONTHLY: \$7,855.79)</small>	\$5,952.19 <small>(BIDDER'S MONTHLY: \$7,855.79)</small>	\$9.58 <small>(BIDDER'S MONTHLY: \$5,377.57)</small>	\$5,334.14 <small>(BIDDER'S MONTHLY: \$5,377.57)</small>	\$11.44	\$6,369.79		
<b>ESTIMATED YEARLY TOTAL</b>		<b>\$71,426.30</b> <small>(BIDDER'S YEARLY: \$94,269.51)</small>		<b>\$64,009.73</b> <small>(BIDDER'S YEARLY: \$64,530.88)</small>		<b>\$76,437.50</b>			
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>									
		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>			
		<input checked="" type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>			
		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>			
<b>PAYMENT TERMS:</b>		.5 OF 1% - 10 DAYS		1% - 10 DAYS		NET - 30 DAYS			
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>			
BIDS SOLICITED: 24		BIDS RECEIVED: 15		BIDS LOCAL: 21		NO BIDS: 0			

FORMULA: HOURLY RATE X HOURS/WEEK X 4.35 WEEKS/MONTHLY X 12 = ANNUAL

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: DB  
DATE: 8/24/09

AMERITEX GUARD SERVICES  
100 N. CENTRAL EXPRESSWAY SUITE 350  
RICHARDSON, TX 75080

AMERICAN EAGLE PROTECTIVE SERVICES  
717 MOUNTAIN RIDGE DRIVE  
LEANDER, TX 78641

WACKENHUT CORPORATION  
11420 CEDAR OAK DRIVE  
EL PASO, TX 79936

ALL AMERICAN INTERNATIONAL SECURITY  
324 EUCLID  
EL PASO, TX 79905

ALLIED BARTON SECURITY SERVICES  
7500 VISCOUNT, SUITE C66  
EL PASO, TX 79925

ADVANCE SECURITY - US  
SECURITY ASSOCIATES, INC.  
1200 GOLDEN KEY CIRCLE  
EL PASO, TX 79925

AMERICAN RANGERS SECURITY  
316 N. CAROLINA DR.  
EL PASO, TX 79915

AZAR SECURITY SERVICES  
114 N. ZARAGOZA ROAD  
EL PASO, TX 79907

BURNS INTERNATIONAL  
SECURITY SERVICES, INC.  
1155 WESTMORELAND STREET  
EL PASO, TX 79925

U-B SAFE SECURITY ASSOCIATES  
5217 JESSICA STREET  
EL PASO, TX 79932

GARCIA MIKE MERCHANT SECURITY LLC  
6000 WELCH AVE  
EL PASO, TX 79905

GUARDSMARK, INC.  
5959 GATEWAY WEST  
EL PASO, TX 79905

INVESTIGATORS SECURITY FORCE  
1717 MONTANA AVENUE  
EL PASO, TX 79902

MAGIC K9 SECURITY  
3809 PERA AVENUE  
EL PASO, TX 79905

MARISCAL SECURITY SERVICES  
1815 KARL WYLER DRIVE  
EL PASO, TX 79936

NIGHT EYES PROTECTIVE SERVICE  
2407 E. YANDELL SUITE. C  
EL PASO, TX 79903

R B H SECURITY & INVESTIGATION INC.  
10541 GREENWAY DRIVE  
EL PASO, TX 79925

RUIZ PROTECTIVE SERVICE, INC.  
5530 E. PAISANO  
EL PASO, TX 79905

SECURITAS SECURITY SERVICES  
USA, INC.  
1155 WESTMORELAND DRIVE SUITE 201  
EL PASO, TX 79925

SUN CITY SECURITY SERVICES, INC.  
9155 DYER 90-B  
EL PASO, TX 79924

TEXAS ENFORCER, LLC  
3407 DOUGLAS AVENUE  
EL PASO, TX 79903

TEXAS SECURITY  
3510 LEE BLVD  
EL PASO, TX 79936

TRANS AMERICA PROTECTION CORP.  
7365 REMCON CIRCLE  
EL PASO, TX 79912

COMPRENHESIVE SECURITY  
SERVICE, INC.  
1250 SUTTERVILLE ROAD #150  
SACRAMENTO, CA 95822