

**CITY OF EL PASO, TEXAS  
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services – Fleet Division

**AGENDA DATE:** October 22, 2013

**CONTACT PERSON/PHONE:** Stuart C. Ed, General Services Director, 621-6822  
Bruce D. Collins, Purchasing Director, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

General Services-Fleet Division would like to recommend award of Solicitation No. 2013-271 (High Pressure and Low Pressure and Brake Coupled Hose Line, Hose Machines Rentals and Field Service) to Masthead Industries Inc. dba Hose Power for an initial estimated award of \$270,000.00. The initial term is for 3 years with an option to extend for 2 years.

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above bid. Masthead Industries Inc, DBA Hose Power was the most responsive, responsible bidder that provided the best value to the City. Fleet Services will rely on the mentioned vendor to provide hydraulic hoses, fittings and hose cutting machines. The approval of this contract would allow for the continual maintenance and upkeep of the fleet. This allows for consistent, safe and efficient operation of vehicles while maintaining maximum reliability. Local business is being supported.

Purchasing & Strategic Sourcing Department and General Services – Fleet Division are recommending that Southwest Seal & Supply be deemed non-responsive due to the inability to provide a price list for some of the items. The City is unable to verify the discount or mark up as required under this solicitation.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved contract 2010-123 on May 25, 2010, Item 7C.

**SELECTION SUMMARY:**

Solicitation was advertised on 07/09/2013 and 07/16/2013. The solicitation was posted on City website on 07/09/2013. The email (Purmail) notification was sent out on 07/09/2013. Total of eighteen (18) bidders were solicited; seventeen (17) were local vendors. Three (3) bids were received; all local vendors.

**AMOUNT AND SOURCE OF FUNDING:**

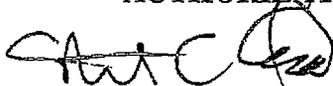
Department: General Services  
Annual Estimated Amount: \$90,000.000  
Total Estimated Award: \$270,000.00 (3 years)  
Funds Available: Dept: 231 Div: 37020 Acct: 531210 Fund: 3600 Program Code: P3711  
Dept: 231 Div: 37020 Acct: 531250 Fund: 3600 Program Code: P3701  
Funds Source: General Services Dept – Internal Service Fund – Inventory Purchases  
Materials and Supplies and Equipment Outside Repair Services

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



Stuart C. Ed, General Services Director

**COUNCIL PROJECT FORM  
(BEST VALUE)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the CONSENT agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of October 22, 2013

The award of Solicitation No. 2013-271 (High Pressure and Low Pressure and Brake Coupled Hose Line, Hose Machines Rental and Field Service – Re-Bid) to Masthead Industries, Inc., dba Hose Power for an initial term estimated award of \$270,000.00.

Department:	General Services – Fleet Division
Award to:	Masthead Industries, Inc., dba Hose Power El Paso, TX
Initial Term:	3 years
Option to Extend:	2 years
Payment Terms:	2%-10 Days
Annual Estimated Award:	\$90,000.00
Initial Term Estimated Award:	\$270,000.00 (3 years)
Total Estimated Award:	\$450,000.00 (5 years)
Account No.:	231-531210-3600-37020-P3711 231-531250-3600-37020-P3701
Funding Source:	General Services Dept – Internal Service Fund – Inventory Purchases Materials and Supplies and Equipment Outside Repair Services
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing Department and General Services – Fleet Division recommends award as indicated to Masthead Industries, Inc., dba Hose Power, the bidder offering the best value bid.

Recommend Southwest Seal & Supply be deemed non-responsive due to the inability to provide a price list for some of the items. The City is unable to verify the discount or mark up as required under this solicitation.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

# COMMITTEE SCORE SHEET

SOLICITATION NO: 2013-271

SOLICITATION TITLE: HIGH PRESSURE AND LOW PRESSURE AND BRAKE COUPLED HOSE LINE,  
HOSE MACHINES RENTAL AND FIELD SERVICE (RE-BID)

	<b>GVM, INC.</b>	<b>MASTHEAD INDUSTRIES INC. DBA HOSE POWER</b>	<b>SOUTHWEST SEAL &amp; SUPPLY</b>
	EL PASO, TX	EL PASO, TX	EL PASO, TX
<b>Cost</b>	\$185.86	\$68.45	\$51.77
# points 60	16.71	45.38	60.00
<b>Reputation and Quality of Bidder's Service</b>			
# points 15	4.70	0.00	0.00
<b>Bidders Operational Information</b>			
# points 10	10.00	10.00	10.00
<b>Employee Medical Benefits and Incentives</b>			
# points 10	2.00	8.00	8.00
<b>Past Performance</b>			
# points 5	5.00	5.00	1.67
<b>GRAND TOTAL</b>	<b>38.41</b>	<b>68.38</b>	<b>79.67</b>

BORDER HOSE & SUPPLY INC.  
11220 ROJAS DRIVE  
EL PASO, TX 79

A & S DISTRIBUTING CO.  
1450 PENDALE, SUITE H  
EL PASO, TX 79936

BORDER MACHINERY  
1700 E. PAISANO DRIVE  
EL PASO, TX 79901

EL PASO HOSE & FITTINGS  
820 HAWKINS BOULEVARD  
EL PASO, TX 79915

CTS INDUSTRIAL  
250 FARM-TO-MARKET 259  
CANUTILLO, TX 79835

C L NORTH CO.  
5355 EL PASO DRIVE  
EL PASO, TX 79905

FLEETPRIDE, INC.  
11500 ROJAS, SUITE F  
EL PASO, TX 79936

FASUITENAL COMPANY  
1033 HAWKINS BLVD.  
EL PASO, TX 79915

FMH MATERIAL HANDLING SOLUTIONS  
1054 HAWKINS BLVD  
EL PASO, TX 79915

INDUSTRIAL BRAKE  
11179 ROJAS DRIVE  
EL PASO, TX 79935

HORIZON TUBES & HOSES  
9426 MONTANA AVENUE  
EL PASO, TX 79925

HOSE POWER USA  
11180 ROJAS  
EL PASO, TX 79935

MOTION INDUSTRIES  
901 TONY LAMA STREET  
EL PASO, TX 79915

J & S FLUID POWER OF EL PASO  
1210 LOMALAND DRIVE  
EL PASO, TX 79907

MILESTONE HYDRAULICS  
984 TONY LAMA STREET  
EL PASO, TX 79915

SOUTHWESUITERN INDUSTRIAL  
FASUITENERS INC.  
924 TONY LAMA STREET  
EL PASO, TX 79915

SOUTHWEST SEAL & SUPPLY CO. INC.  
10937 PELLICANO DRIVE  
EL PASO, TX 79935

D&D INDUSTRIAL SUPPLY  
ATTN: JAVIER COSME  
6825 MARBLE CANYON  
EL PASO, TX 79912



# CITY OF EL PASO BID TABULATION



**BID ITEM:** HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID) **BID #** 2013-271  
**BID DATE:** AUGUST 7, 2013 **DEPARTMENT:** GENERAL SERVICES

		GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM 1:	<b>HOSE</b> <small>(MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)</small>	NET <input type="checkbox"/>	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>
		- <u>60</u> % DISCOUNT <input type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>	- <u>80</u> % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog <small>(MANUFACTURER OR BRAND NAME)</small>		<u>NAPA</u>	<u>FLEXTRAL</u>	<u>PARKER</u>
List Number _____ Dated _____		<u>PROLINK</u>	<u>7500</u> <u>08-07-13</u>	
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/> <u>END USER</u>	<input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
 NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY:  /s/

DATE:  8/21/13



# CITY OF EL PASO BID TABULATION



**BID ITEM:** HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID) **BID #** 2013-271  
**BID DATE:** AUGUST 7, 2013 **DEPARTMENT:** GENERAL SERVICES

		GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
<b>ITEM DESCRIPTION</b>		<b>NET OR % DISCOUNT OR MARKUP</b>	<b>NET OR % DISCOUNT OR MARKUP</b>	<b>NET OR % DISCOUNT OR MARKUP</b>
<b>ITEM 2:</b>	<b>FITTINGS</b> <small>(MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)</small>	NET <input type="checkbox"/>	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>
		- <u>60</u> % DISCOUNT <input type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>	- <u>80</u> % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog <small>(MANUFACTURER OR BRAND NAME)</small>		<u>NAPA</u>	<u>FLEXTRAL</u>	<u>PARKER</u>
List Number _____ Dated _____		<u>PROLINK</u>	<u>7500</u> <u>08-07-13</u>	
<b>TYPE OF PRICE LIST</b>				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/> <b>END USER</b>	<input type="checkbox"/>
<b>TWO (2) COPIES (EITHER HARDCOPY OR CD) OF EACH CATALOG/PRICE LIST ARE INCLUDED W/THE BID PACKAGE.</b>		YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>
		YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>

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APPROVED BY:   /  sl  

DATE:   8/21/13



# CITY OF EL PASO BID TABULATION



**BID ITEM: HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID)** **BID # 2013-271**  
**BID DATE: AUGUST 7, 2013** **DEPARTMENT: GENERAL SERVICES**

			GVMI INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
<b>PART B: RENTAL EQUIPMENT</b>					
<b>ITEM 1.</b>	<b>DESCRIPTION</b>	<b>QTY</b>	<b>END ASSEMBLY MACHINE</b>	<b>END ASSEMBLY MACHINE</b>	<b>END ASSEMBLY MACHINE</b>
	MANUFACTURER / BRAND / PART NUMBER:	1	SEE ITEM #3 - EQUIVALENT OF #3 BENCH MOUNTED CRIMPER	FLEXTRAL / FX17E	85C-KKB
	UNIT RENTAL PRICE PER MONTH OR NO CHARGE	1	N/A	\$0.00	\$0.00
<b>ITEM 2.</b>	<b>DESCRIPTION</b>	<b>QTY</b>	<b>HOSE CUTTING MACHINE</b>	<b>HOSE CUTTING MACHINE</b>	<b>HOSE CUTTING MACHINE</b>
	MANUFACTURER / BRAND / PART NUMBER:	1	GATES CORP / NAPA 78019 / 78009	FLEXTRAL / 24397	332T-115V
	UNIT RENTAL PRICE PER MONTH OR NO CHARGE	1	NO CHARGE	\$0.00	\$0.00
<b>ITEM 3.</b>	<b>DESCRIPTION</b>	<b>QTY</b>	<b>BENCH MOUNTED CRIMPER</b>	<b>BENCH MOUNTED CRIMPER</b>	<b>BENCH MOUNTED CRIMPER</b>
	MANUFACTURER / BRAND / PART NUMBER:	1	GATES CORP / NAPA / 77700 CRIMPER GATES CORP / NAPA / 77810 CRIMP PUMP INCLUDES CRIMPING DIE'S	FLEXTRAL / FX21	85C-KKB
	UNIT RENTAL PRICE PER MONTH OR NO CHARGE	1	NO CHARGE	\$0.00	\$0.00
<b>PART C: SERVICE LABOR RATES</b>					
(MUST INCLUDE ALL FEES/TRANSPORTATION TO JOB SITES AND LANDFILLS)			<b>FIELD SERVICE RATE</b>	<b>FIELD SERVICE RATE</b>	<b>FIELD SERVICE RATE</b>
<b>REGULAR</b>			SEE FIELD SERVICE EXPLANATION LETTER DELIVERY FEE OVER 10 MILES FROM \$7.99 to \$19.99 per hour	\$0.00 per hour	\$60.00 per hour
<b>AFTER HOURS/WEEKENDS/HOLIDAYS</b>			\$85.00 per hour	\$50.00 per hour	\$60.00 per hour

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APPROVED BY:   IsI  

DATE:   8/21/13



# CITY OF EL PASO BID TABULATION



**BID ITEM: HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID)** **BID # 2013-271**  
**BID DATE: AUGUST 7, 2013** **DEPARTMENT: GENERAL SERVICES**

		GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
<b>PART D: SAMPLE PRICING</b>				
<b>ITEM 1.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	1/2" HYDRAULIC HOSE	1/2" HYDRAULIC HOSE	1/2" HYDRAULIC HOSE
	<b>BIDDER PART NUMBER:</b>	70392	EX-08	302-8-RL
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$8.10	\$8.98	\$10.90
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$3.24 <small>PER FOOT</small>	\$2.30	\$2.18
	<b>LABOR COST (Assume one (1) hour labor from PART C Regula Rate)</b>	\$7.99	\$0.00	\$0.00
<b>TOTAL COST - (City's Cost + Labor Cost)</b>		<b>\$11.23</b>	<b>\$2.30</b>	<b>\$2.18</b>
<b>ITEM 2.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	3/4" HYDRAULIC HOSE	3/4" HYDRAULIC HOSE	3/4" HYDRAULIC HOSE
	<b>BIDDER PART NUMBER:</b>	70394	EX-12	302-12-RL
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$13.48	\$13.66	\$17.70
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$5.40 <small>PER FOOT</small>	\$3.50	\$3.54
	<b>LABOR COST (Assume one (1) hour labor from PART C Regula Rate)</b>	\$7.99	\$0.00	\$0.00
<b>TOTAL COST - (City's Cost + Labor Cost)</b>		<b>\$13.39</b>	<b>\$3.50</b>	<b>\$3.54</b>
<b>ITEM 3.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	3/8" HYDRAULIC HOSE	3/8" HYDRAULIC HOSE	3/8" HYDRAULIC HOSE
	<b>BIDDER PART NUMBER:</b>	70391	EX-06	302-6-RL
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$8.02	\$8.23	\$9.50
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$3.21 <small>PER FOOT</small>	\$2.11	\$1.90
	<b>LABOR COST (Assume one (1) hour labor from PART C Regula Rate)</b>	\$7.99	\$0.00	\$0.00
<b>TOTAL COST - (City's Cost + Labor Cost)</b>		<b>\$11.20</b>	<b>\$2.11</b>	<b>\$1.90</b>

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APPROVED BY:   IsI  

DATE:   8/21/13  

2013-271 HIGH PRESSURE AND LOW PRESSURE AND BRAKE COUPLED HOSE LINE,  
HOSE MACHINES RENTAL AND FIELD SERVICE (RE-BID) - GENERAL SERVICES



# CITY OF EL PASO BID TABULATION



**BID ITEM: HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID)** **BID # 2013-271**  
**BID DATE: AUGUST 7, 2013** **DEPARTMENT: GENERAL SERVICES**

		GVMI INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
<b>PART D: SAMPLE PRICING</b>				
<b>ITEM 4.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	1" HYDRAULIC HOSE	1" HYDRAULIC HOSE	1" HYDRAULIC HOSE
	<b>BIDDER PART NUMBER:</b>	70395	EX-16	302-16-RL
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$17.44	\$18.84	\$24.25
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$6.98 <small>PER FOOT</small>	\$4.83	\$4.85
	<b>LABOR COST</b> (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	<b>TOTAL COST - (City's Cost + Labor Cost)</b>	\$14.97	\$4.83	\$4.85
<b>ITEM 5.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	1 1/4" HYDRAULIC HOSE	1 1/4" HYDRAULIC HOSE	1 1/4" HYDRAULIC HOSE
	<b>BIDDER PART NUMBER:</b>	70240	EX-20	302-20-RL
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$32.50	\$32.88	\$57.40
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$13.00 <small>PER FOOT</small>	\$8.43	\$11.48
	<b>LABOR COST</b> (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	<b>TOTAL COST - (City's Cost + Labor Cost)</b>	\$20.99	\$8.43	\$11.48
<b>ITEM 6.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	2" LOW PRESSURE RETURN LINE	2" LOW PRESSURE RETURN LINE	2" LOW PRESSURE RETURN LINE
	<b>BIDDER PART NUMBER:</b>	70137	HH-32	7216E-2002
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$36.14	\$51.12	N/A
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$14.46 <small>PER FOOT</small>	\$13.11	\$6.47
	<b>LABOR COST</b> (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	<b>TOTAL COST - (City's Cost + Labor Cost)</b>	\$22.45	\$13.11	\$6.47

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DATE:   8/21/13



# CITY OF EL PASO BID TABULATION



**BID ITEM: HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID)** **BID # 2013-271**  
**BID DATE: AUGUST 7, 2013** **DEPARTMENT: GENERAL SERVICES**

		GVMI INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
<b>PART D: SAMPLE PRICING</b>				
<b>ITEM 7.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	3" LOW PRESSURE RETURN LINE	3" LOW PRESSURE RETURN LINE	3" LOW PRESSURE RETURN LINE
	<b>BIDDER PART NUMBER:</b>	70139	HH-48	7216E-3002
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$61.92	\$87.52	N/A
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$24.77 <small>PER FOOT</small>	\$22.44	\$9.89
	<b>LABOR COST</b> (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
<b>TOTAL COST - (City's Cost + Labor Cost)</b>		\$32.76	\$22.44	\$9.89
<b>ITEM 8.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	1/4" NYLON BRAKE LINE	1/4" NYLON BRAKE LINE	1/4" NYLON BRAKE LINE
	<b>BIDDER PART NUMBER:</b>	H30000-04	DT-04BK-100	1120-4A-BLK-100
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$1.09	\$1.38	\$1.41
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$0.44 <small>PER FOOT</small>	\$0.32	\$0.28
	<b>LABOR COST</b> (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
<b>TOTAL COST - (City's Cost + Labor Cost)</b>		\$8.43	\$0.32	\$0.28
<b>ITEM 9.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	1/2" NYLON BRAKE LINE	1/2" NYLON BRAKE LINE	1/2" NYLON BRAKE LINE
	<b>BIDDER PART NUMBER:</b>	H30000-08	DT-08BK-100	1120-8A-BLK-100
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$2.19	\$4.15	\$3.63
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$0.88 <small>PER FOOT</small>	\$0.96	\$0.73
	<b>LABOR COST</b> (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
<b>TOTAL COST - (City's Cost + Labor Cost)</b>		\$8.87	\$0.96	\$0.73

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APPROVED BY:   Isi  

DATE:   8/21/13



# CITY OF EL PASO BID TABULATION



BID ITEM: HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID)		BID # 2013-271		
BID DATE: AUGUST 7, 2013		DEPARTMENT: GENERAL SERVICES		
		GVMI INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
<b>PART D: SAMPLE PRICING</b>				
<b>ITEM 10.</b>	DESCRIPTION / MANUFACTURER PART NUMBER:	5/8" NYLON BRAKE LINE	5/8" NYLON BRAKE LINE	5/8" NYLON BRAKE LINE
	BIDDER PART NUMBER:	H30000-10	DT-10BK-100	1120-10A-BLK-100
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$3.29	\$5.44	\$6.15
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$1.32 <small>PER FOOT</small>	\$1.25	\$1.23
	LABOR COST <small>(Assume one (1) hour labor from PART C Regula Rate)</small>	\$7.99	\$0.00	\$0.00
TOTAL COST - (City's Cost + Labor Cost)		\$9.31	\$1.25	\$1.23
<b>ITEM 11.</b>	DESCRIPTION / MANUFACTURER PART NUMBER:	1/2" JIC FEMALE SWIVEL FITTING, 37 DEGREE	1/2" JIC FEMALE SWIVEL FITTING, 37 DEGREE	1/2" JIC FEMALE SWIVEL FITTING, 37 DEGREE
	BIDDER PART NUMBER:	G25170-0808	E06-08FJ	10643-8-8
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$14.84	\$11.41	\$17.45
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$5.94 <small>EACH</small>	\$3.14	\$3.49
	LABOR COST <small>(Assume one (1) hour labor from PART C Regula Rate)</small>	\$7.99	\$0.00	\$0.00
TOTAL COST - (City's Cost + Labor Cost)		\$13.93	\$3.14	\$3.49

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY:   /  

DATE:   8/21/13



# CITY OF EL PASO BID TABULATION



**BID ITEM:** HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID) **BID #** 2013-271  
**BID DATE:** AUGUST 7, 2013 **DEPARTMENT:** GENERAL SERVICES

		GVMI INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
<b>PART D: SAMPLE PRICING</b>				
<b>ITEM 12.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	<b>3/4" JIC FEMALE SWIVEL FITTING, 37 DEGREE</b>	<b>3/4" JIC FEMALE SWIVEL FITTING, 37 DEGREE</b>	<b>3/4" JIC FEMALE SWIVEL FITTING, 37 DEGREE</b>
	<b>BIDDER PART NUMBER:</b>	<b>G25170-1212</b>	<b>E12-12FJ</b>	<b>10643-12-12</b>
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	<b>\$25.84</b>	<b>\$22.03</b>	<b>\$28.65</b>
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	<b>\$10.34</b> EACH	<b>\$6.06</b>	<b>\$5.73</b>
	<b>LABOR COST</b> (Assume one (1) hour labor from PART C Regula Rate)	<b>\$7.99</b>	<b>\$0.00</b>	<b>\$0.00</b>
	<b>TOTAL COST - (City's Cost + Labor Cost)</b>	<b>\$18.33</b>	<b>\$6.06</b>	<b>\$5.73</b>
<b>TOTAL COST (ITEMS 1-12)</b>		<b>\$185.86</b>	<b>\$68.45</b>	<b>\$51.77</b>

**NOTE:** The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

**NOTE:** This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY:   /  /  

DATE:   8/21/13

