

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: DEPARTMENT OF AVIATION (El Paso International Airport)
AGENDA DATE: October 23, 2012
CONTACT PERSON/PHONE: MONICA LOMBRANA, DEPARTMENT OF AVIATION (El Paso International Airport), DIRECTOR 780-4793
MIGUEL GAMINO, DEPARTMENT OF INFORMATION TECHNOLOGY DIRECTOR, 541-4746
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Award the following solicitation: Purchase of Hirsch Access Control System Upgrade, Maintenance and Installation

To: Advance Security Contractors Inc. of El Paso, Texas

Estimated Change Order Expenditures: \$ 252,577.27

Total Estimated Expenditures: \$ 1,452,505.95

BACKGROUND / DISCUSSION:

Departments of Information Technology (IT) and Aviation (Airport) recommend using the Region 19 Purchasing Cooperative award of Request for Proposal (RFP) 09-6356 for Electronic Surveillance and Locking Systems for the El Paso International Airport and requests the Purchasing Director be allowed to issue a Purchase Change Order for \$ 252,577.27 to Advance Security Contractors Inc. Advance Security Contractors Inc. (ASC) is a Historically Underutilized Business (HUB). Additionally, that the City Manager is also authorized to make all necessary budget transfers in connection with the award of this contract.

In late November of 2011, the Airport's primary security server began to have issues and subsequently failed. Council approved replacement of the Airport's aging security infrastructure and existing security system. This allowed the Airport to continue to be in compliance with Federal requirements, as well as to properly and expeditiously address increasing security stressors. The replacement of the system is currently on schedule with a completion date of early December. As the project to replace the current system has progressed the following additional project needs have been identified.

1. The current modem-based system for the entry gates does not provide adequate support or room for expansion, given that the system is over fifteen years old. The installation of a Fire Tide wireless network solution will provide an adequate solution in order to connect current and future security gates and entry points. Additionally, this will allow the Airport to install wireless PTZ Security Cameras, helping secure the airport's perimeter.
2. The previous Diamond II access control system and Verint security Camera system were not able to be integrated. Integration of the existing Verint NEXTIVA security Camera system to the new Hirsch Velocity access control will allow for door alarms and events to be called up simultaneously on the security camera system and provide better documentation on security incidences.

The need for an additional enrollment station comprised of a fingerprint scanner, signature capture station, ID camera/scanner will allow for a more expeditious and timely reissuance of the EPIA badging population. Additionally, the ID/camera scanner will allow for use of government issued forms of ID to populate data fields thus minimizing human error.

- 3. Scramble pads will be added at ten (10) key locations to provide an added level of security.

SELECTION SUMMARY:

On February 14, 2012, Council authorizes the Purchasing Director to issue a Purchase Order to Advance Security Inc. for the Hirsch Access System upgrade, support, maintenance and installation in the amount of \$1,199,928.68. Advance Security Contractors Inc. (ASC) is a Historically Underutilized Business (HUB). Due to the urgency of the situation under which Airport did not have redundancy of the security controls system server, as well as short-term sustainability of the only server currently in operation, the Departments of Aviation and IT concluded that the use of the COOP Region 19 Contract 09-6356, that is available for use by the City of El Paso, represents the most expedient resolution. Additionally, the Airport's existing Diamond II security system is no longer supported by the manufacturer, General Electric, and there are no local service providers.

In order to maintain compliance with Federal directives and to ensure a secure facility, the Department of Aviation is proposing to install two Hirsch Access Control Systems Servers, and incorporate many of their existing security systems and protocols such as their CCTV systems and No Fly List applications.

Additionally, the City of El Paso is using ASC and the Hirsch Access Control System at various departments. COOP Region 19 contract was awarded using a Request for Proposal procurement process.

PRIOR COUNCIL ACTION:

Yes. On February 14, 2012 Council authorized a purchase order to be issued to Advance Security Inc. for the Aviation Department. Additionally, the Police Department, Art Museum, Municipal Service Building and City Information Technology departments are using the Hirsch Access Control Systems.

AMOUNT AND SOURCE OF FUNDING:

Amount: \$ 252,577.27
Airport Enterprise Fund Source: 62220-562-580270-3080-PAP00610

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: Miguel Gamino, IT Director

Name

Signature

Date

DEPARTMENT HEAD: Monica Lombrana, EPIA Director

Name

Signature

Date

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of **OCTOBER 23, 2012**.

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a change order to a Purchase Order for Contract No. 2012-167 (Hirsch Access Control System Upgrade) to Advance Security Contractors, Inc., a contractor under Region 19 Contract 09-6356 for a total estimated award of \$252,577.27. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Region 19 Cooperative Purchasing Program was approved by Mayor and City Council on March 4, 2008.

Department:	Aviation (El Paso International Airport)
Award to:	Advance Security Contractors, Inc. El Paso, Texas
Estimated Award:	\$252,577.27
Total Estimated Award:	\$252,577.27
Account No.:	562-62230-580270-3080-PAP00610
Funding Source:	Airport Capital Projects – Construction (CWIP)
District(s):	All

This is a Cooperative, unit price contract.

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To: Bruce Collins, Financial Services
Purchasing Director

From: Miguel A. Gamiño Jr., Director
Information Technology


Authorized Signature

Date: October 23, 2012

Re: Purchase of Hirsch Access Control System Upgrade, Maintenance and Installation
for the El Paso International Airport (EPIA)

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson

The Information Technology Department recommends purchasing

The purpose of this purchase is to

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. This purchase is a Change Order to the initial Purchase Order authorized by Council on February 14, 2012. The Airport is in the process to upgrade the existing security infrastructure in order to further accommodate Federal, State, and local requirements, as well as, increasing security stressors. IT advised that the rebuilt server initially used as a redundant server is being utilized for the required security controls, compliance and facility security has a short-term sustainability. The initial Purchase Order and Change Order addresses the Airport needs described.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. It provides the City of El Paso and EPIA security benefits, lower cost and increased redundancy. Additionally, the Change Order is consistent and compatible with the City-wide standard currently maintained by IT.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes. ASC was awarded Region 19 Bid 09-6356 and is a local business plus a Historically Underutilized Business (HUB).



Information Technology | Two Civic Center Plaza | El Paso, TX 79901
Phone: (915) 541-4288 | Fax: (915) 541-4017

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4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. Currently the Police Department, Art Museum, Municipal Service Building and City Information Technology departments are using the Hirsch Access Control Systems.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes, the IT department has reviewed for price fairness and reasonableness.

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