

CITY OF EL PASO, TEXAS  
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services  
AGENDA DATE: October 23, 2012  
CONTACT PERSON/PHONE: Stuart Ed, General Services Director, 621-6822  
Bruce D. Collins, Purchasing Manager, 541-4313  
DISTRICT (S) AFFECTED: ALL

SUBJECT:  
Solicitation No. 2012-283, Fuel Management System

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to C&L Pump Service, Inc., El Paso effective the date of the award. This is a low bid, fixed price, one-time purchase of \$518,121.57

BACKGROUND / DISCUSSION:

The General Services Department – Fleet Division is recommending the award for a new fuel management system to the above mentioned bidder due the current fuel management system being outdated and inefficient. The new automated fuel management system will include the hardware and software system(s) required to manage the fueling for the City's current fleet of vehicles and equipment, will provide control of the fueling operations, authorization, security, and accounting while requiring no input from the individual accomplishing the fueling. This new system is designed to improve the efficiency, security and control of fuel dispensing and will automate the collection of and provide a method of transferring fuel usage information to the fleet management software which will provide accurate reporting. The new system will also integrate tank level monitoring and inventory control that will provide real-time maintenance and vehicle computer data acquisition. Local business is being supported.

PRIOR COUNCIL ACTION:

No.

SELECTION SUMMARY:

This solicitation was advertised on July 24, 2012 and July 31, 2012, and opened on August 22, 2012. On July 24, 2012 bid notification postcards were mailed out, the solicitation was posted on the City's website and the email (Purmail) notification was sent out. Two (2) local bidders were solicited and one (1) local bidder responded.

AMOUNT AND SOURCE OF FUNDING:

Department: General Services Department  
Environmental Services Department  
Amount: \$518,121.57  
Funds Available: Dept: 231 Div: 37010 Acct: 580540 Fund: 4960  
Dept: 334 Div: 34060 Acct: 580100 Fund: 3150 Project: PSWM00170  
Funds Source: General Services Dept – Cars, Pickups, Vans  
Environmental Services Dept – Capital Outlay

BOARD / COMMISSION ACTION:

N/A

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\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

DEPARTMENT HEAD:



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Stuart Ed, General Services Director

**COUNCIL PROJECT FORM  
(ONE-TIME BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the REGULAR agenda for the Council Meeting of OCTOBER 23, 2012.

Discussion and action on the award of Solicitation No. 2012-283 (Fuel Management System) to C&L Pump Service, Inc. for a total award of \$518,121.57.

Department: General Services  
Award to: C&L Pump Service, Inc.  
El Paso, TX  
Item(s): All  
Option: To purchase 100% at the same unit price if exercised within 180 days from date of award  
Payment Terms: Net 30 Days  
Unit Amount: \$518,121.57 (per unit, with alternate items)  
Total Award: \$518,121.57 (for 1 unit)  
Account No.: Dept #231 – Div #37010 - Acct #580540 – Fund #4960  
Dept #334 – Div #34060 – Acct #580100 – Fund #3150 – Project #PSWM00170  
Funding Source: Other Outside Sources – Cars, Pickups, Vans  
Environmental Services Capital – Data Processing Equipment  
District(s): All

This is a low bid, fixed-price, single (one-time) purchase.

The Financial Services - Purchasing Division and General Services recommend award as indicated to C&L Pump Service, Inc, the lowest responsive, responsible bidder.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 22, 2012

Project Name: FUEL MANAGEMENT SYSTEM

Solicitation #: 2012-283

Department: GENERAL SERVICES

		ASSETWORKS INC WAYNE, PA	C&L PUMP SERVICE, INC. EL PASO, TX	D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX
PART A: BASE BID				
ITEM	DESCRIPTION	COST	COST	COST
1.	TURNKEY FUEL MANAGEMENT SYSTEM	\$98,845.69	\$95,006.67	\$503,290.47
MAKE / MODEL :		NOT STATED	TRAK ENG / SENTRYGOLD	GILBARCO ISLANDER PLUS
2.	ANNUAL EXTENDED WARRANTY COST:	1ST YEAR INCLUDED	\$15,202.00 / YR	\$18,480.00 / YR
3.	ANNUAL SOFTWARE LICENSE RENEWAL COST PER YEAR (AFTER INITIAL WARRANTY EXPIRES):	\$4,360.00 / YR	INCLUDED IN EXTENDED WARRANTY	\$1,980.00 / YR
4.	VEHICLE INFORMATION TRANSMITTERS (UNIT COST)	\$219.81** <small>**INCLUDES VEHICLE INFORMATION TRANSMITTER, FUEL INLET ANTENNA AND CANBUS Y CABLE</small>	\$209.00 /EA.	\$196.50 /EA.
5.	KEYS / CARDS (UNIT COST)	\$6.00 / EA.	\$3.90 / EA.	\$7.10 / EA.
<b>TOTAL BASE BID (PART A):</b>		<b>\$103,431.50</b>	<b>\$110,421.57</b> <small>BIDDERS PRICE: \$95,006.67</small>	<b>\$523,954.07</b>

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: 

DATE: 9/4/12



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 22, 2012

Project Name: FUEL MANAGEMENT SYSTEM

Solicitation #: 2012-283

Department: GENERAL SERVICES

		ASSETWORKS INC WAYNE, PA		C&L PUMP SERVICE, INC. EL PASO, TX		D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX	
PART B: ADD ALTERNATE ITEMS							
ITEM	DESCRIPTION	UNIT PRICE	EXTENDED COST	UNIT PRICE	EXTENDED COST	UNIT PRICE	EXTENDED COST
1.	KEYS / CARDS (UNIT COST)	\$6.00	\$12,000.00	\$3.75	\$7,500.00	\$7.10	\$14,200.00
	ADDITIONAL QUANTITY		X2000 UNITS		X2000 UNITS		X2000 UNITS
2.	VEHICLE INFORMATION TRANSMITTERS	\$219.81	\$439,620.00**	\$200.10	\$400,200.00	\$196.50	\$393,000.00
	ADDITIONAL QUANTITY		X2000 UNITS		X2000 UNITS		X2000 UNITS
<b>TOTAL ADD ALTERNATE ITEMS (PART B):</b>			<b>\$451,620.00</b>		<b>\$407,700.00</b>		<b>\$407,200.00</b>
<b>TOTAL COST (PART A &amp; PART B):</b>			<b>\$555,051.50</b>		<b>\$518,121.57</b>		<b>\$931,154.07</b>
				BIDDER'S PRICE: \$502,706.67			

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APPROVED BY:

DATE: 9/4/12



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 22, 2012  
Project Name: TRAFFIC CABINETS

Solicitation #: 2012-281  
Department: TRANSPORTATION

	ASSETWORKS INC WAYNE, PA	C&L PUMP SERVICE, INC. EL PASO, TX	D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX
<b>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</b> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
C. ONE-HUNDRED, EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS	2% - 10 DAYS / NET - 30 DAYS	NET - 30 DAYS	1% - 10 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
BIDDER'S PROMISED DELIVERY:  Within ___ consecutive calendar days	90 DAYS	90 DAYS	30 DAYS <small>1) DEPENDING UPON THE AVAILABILITY OF ITEMS FROM MANUFACTURER; 2) PLUS EXPEDITED FREIGHT IF REQUIRED TO MEET DELIVERY DEADLINE</small>

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.  
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## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 22, 2012  
Project Name: FUEL MANAGEMENT SYSTEM

Solicitation #: 2012-283  
Department: GENERAL SERVICES

		D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX (ALTERNATE BID)	E.J. WARD, INC. SAN ANTONIO, TX	TRAK ENGINEERING, INC. TALLAHASSEE, FL
PART A: BASE BID				
ITEM	DESCRIPTION	COST	COST	COST
1.	TURNKEY FUEL MANAGEMENT SYSTEM	\$536,159.39	\$266,973.00	\$214,101.81
MAKE / MODEL :		FUEL MASTER 3500 PLUS	WARD 4 & GASBOY DISPENSERS	TRAK ENGINEERING, INC./SENTRYGOLD, WAYNE
2.	ANNUAL EXTENDED WARRANTY COST:	\$28,113.25 / YR	\$7,960.00 (AFTER YEAR 3)	\$15,202 / YR
3.	ANNUAL SOFTWARE LICENSE RENEWAL COST PER YEAR (AFTER INITIAL WARRANTY EXPIRES):	\$0.00 / YR	\$0.00 / YR	INC W/MAINT AGREEMENT / YR
4.	VEHICLE INFORMATION TRANSMITTERS (UNIT COST)	\$229.50 /EA.	CANCEIVER W4-\$260.00 VIT - \$110.00 EACH	\$179.00 /EA.
5.	KEYS / CARDS (UNIT COST)	\$3.98 /EA.	\$2.00 /EA.	\$3.00 /EA.
<b>TOTAL BASE BID (PART A):</b>		<b>\$564,506.12</b>	\$275,195.00 (CANCEIVER) \$275,045.00 (VIT) BIDDERS ACTUAL PRICE \$266,973.00	<b>\$229,485.81</b>

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## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: August 22, 2012  
Project Name: FUEL MANAGEMENT SYSTEM

Solicitation #: 2012-283  
Department: GENERAL SERVICES

		D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX (ALTERNATE BID)		E.J. WARD, INC. SAN ANTONIO, TX		TRAK ENGINEERING, INC. TALLAHASSEE, FL	
PART B: ADD ALTERNATE ITEMS							
ITEM	DESCRIPTION	UNIT PRICE	EXTENDED COST	UNIT PRICE	EXTENDED COST	UNIT PRICE	EXTENDED COST
1.	KEYS / CARDS (UNIT COST)	\$3.98	\$7,960.00	\$2.00	\$4,000.00	\$3.00	\$6,000.00
	ADDITIONAL QUANTITY		X2000 UNITS		X2000 UNITS		X2000 UNITS
2.	VEHICLE INFORMATION TRANSMITTERS	\$229.50	\$459,000.00	CANCEIVER W4 \$260.00	\$520,000.00	\$179.00	\$358,000.00
	ADDITIONAL QUANTITY		X2000 UNITS		X2000 UNITS		X2000 UNITS
<b>TOTAL ADD ALTERNATE</b>		<b>\$466,960.00</b>		<b>\$524,000.00</b>		<b>\$364,000.00</b>	
<b>TOTAL COST (PART A &amp; PART B):</b>		<b>\$1,031,466.12</b>		\$799,195.00 (CANCEIVER) \$799,045.00 (VIT) BIDDERS ACTUAL PRICE \$800,223.00		<b>\$593,485.81</b>	

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# CITY OF EL PASO BID TABULATION FORM



**Bid Opening Date:** August 22, 2012  
**Project Name:** TRAFFIC CABINETS

**Solicitation #:** 2012-281  
**Department:** TRANSPORTATION

	D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX (ALTERNATE BID)	E.J. WARD, INC. SAN ANTONIO, TX	TRAK ENGINEERING, INC. TALLAHASSEE, FL
OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
C. ONE-HUNDRED, EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS	1% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
BIDDER'S PROMISED DELIVERY:  Within ___ consecutive calendar days	30 DAYS <small>1) DEPENDING UPON THE AVAILABILITY OF ITEMS FROM MANUFACTURER; 2) PLUS EXPEDITED FREIGHT IF REQUIRED TO MEET DELIVERY DEADLINE</small>	74 DAYS	120 DAYS
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
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BIDS SOLICITED:	6	BIDS RECEIVED:	6
		BIDS LOCAL:	2
		NO BID:	0

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D & H PETROLEUM AND ENVIRONMENTAL  
SERVICES  
1221 TOWER TRAIL LANE  
EL PASO, TX 79907

KACHINA PETROLEUM EQUIPMENT CO.  
3700 BUCKNER ST.  
EL PASO, TX 79925

TANKNOLOGY, INC.  
PO BOX 201567  
AUSTIN, TX 78720-1567

HYDROCARBON RECOVERY SERVICES  
DBA FCC ENVIRONMENTAL  
PO BOX 674156  
DALLAS, TX 75267-4156

COMDATA  
5301 MARYLAND WAY  
BRENTWOOD, TN 37027

MULTIFORCE SYSTEMS CORP.  
101 WALL STREET  
PRINCETON, NJ 08540